

 <b>Eskom</b>	<b>Supplier Development, Localisation and Industrialisation (SDL&amp;I) Strategy Setting Template</b>	<b>Template Identifier</b> 240-43921804	<b>Rev</b> 6
	<b>Document Identifier</b>	240-148918142	<b>Rev</b> 3
	<b>Effective Date</b>	01 September 2020	
	<b>Review Date</b>	September 2023	

<b>Business Unit</b>	Transmission
<b>Description/ Scope of Work</b>	Supply and delivery of bird guards and, Pins and Collars to Transmission North Grid on an “as and when required basis”
<b>Duration of the Project</b>	36 months
<b>Name of Buyer</b>	Proscovioru Ratsethana

## Section 1: Pre-qualification Criteria for Preferential Procurement

SD&L will apply the following pre-qualification criteria as envisaged in PPPFA 2017 regulation 4

**a) Minimum BBBEE status level of contributor?**

If Yes, what is the BBBEE status and/or level required

<b>YES</b>	<b>NO</b>
<input type="checkbox"/>	<input checked="" type="checkbox"/>

**b) Is there BBBEE category targeted for this enquiry?**

If Yes, BBBEE category

<b>YES</b>	<b>NO</b>
<input type="checkbox"/>	<input checked="" type="checkbox"/>

Tender Returnable Documents to be submitted for Preferential points;

Certified copy of sworn affidavit in the case of EME's must be submitted (affidavit must be completed fully), or

- Valid Copy B-BBEE Certificate issued by CIPC for EME's. OR
- Certified copy of the B-BBEE certificate / sworn affidavit in the case of QSE's must be submitted, or
- Certified copy of the B-BBEE certificate issued by SANAS Accredited Verification Agency for Generic Entities must be submitted, or
- For JV's only certified copy B-BBEE Certificate issued by a SANAS Accredited Verification Agency will be accepted and the certificate should be in the name of the JV.

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## Section 2: Mandatory Requirements

### 2.1 Designated Sectors

When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

a) Is this Commodity or part of it a Designated Sector?

YES	NO
<input checked="" type="checkbox"/>	<input type="checkbox"/>

Please indicate below Designated Components

Commodity	Components	Local Content Threshold
Transmission Line Hardware	Bird Guards – Pins and Collars	100%

**NOTE 1: Mandatory Returnables:**

(F1) - SBD 6.2 Declaration Form  
 (F2) - Annexure C (Local Content Declaration-Summary Schedule)

**Non Mandatory Returnables:**

(F3) - Annexure D-Imported Content Declaration – Supporting Schedule to Annexure C  
 (F4) - Annexure E-Local Content Declaration- Supporting Schedule to Annexure C

### 2.2 CIDB Skills Development

**Continuation of Mandatory Requirements**

a) Is there CIDB compulsory training?

If Yes, what is the% of the Construction Skills Development Goal % (CSDG)

YES	NO
<input type="checkbox"/>	<input checked="" type="checkbox"/>

If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets

Criteria	Eskom Target	Tenderer Commitment
CSDG Percentage	N/A	
Description	N/A	

**NOTE:** Failure by the Contractor/Service Provider/Supplier to meet the CIDB CSDG mandatory % will render their tender non-responsive.

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### Section 3: SDL&I Undertaking

Tenderers who complete and submit the undertaking as required, but who do not meet Eskom's targets, will not be disqualified. SD&L undertakings do not form part of scoring but commitments will form part of contractual obligations

1. B-BBEE – Suppliers will be required to maintain or improve their B-BBEE status for the duration of the contract.

#### 2. Job Opportunities

Tenderer to indicate number of Jobs to be created and/or retained from this contract;

Number of Jobs to be created	Number of Jobs to be retained

#### 3. Skills Development

Tenderers are required to propose against the following training initiatives:

Category	Eskom Target	Tenderer Proposal
Artisans	2	

The successful supplier shall develop/sponsor Artisans, over the duration of the contract. To achieve this number of (2) skills, that will be spent by Eskom in the company, skills shall be developed through sponsoring bursaries or internal training. Therefore, the supplier may develop the candidates directly or through their supplier network. The supplier may also utilize the services of the relevant SETA accredited training providers.

### Section 4: SDI&L Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SDL&I obligations.

#### One of the following options will apply for SDI&L performance security:

- For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon fulfilment of all SDL&I obligations at the end of the contract.
- Alternatively the Contractor shall submit a bond equivalent to 2.5% of the Contract Value and shall only be released to the Contractor upon fulfilment of all SDL&I Obligations.

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## Section 5: Reporting and Monitoring

- The suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award.

## Section 6: Market Research

The following information demonstrates market analysis and assisted in arriving at the targets above.

Current Suppliers Providing the Services	Potential Suppliers
Eskom Vendor Database	

## Section 7: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits;

**Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:**

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director, owner or member** must be indicated in order to know that person is duly authorised to depose of an affidavit. (**Mark the applicable option**).
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. (**No blank spaces to be left**).
- Indicate total revenue for the year under review and whether it is based on **audited financial statements** or **management account**. (**Mark the applicable option**).
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. (**Financial year end to be stipulated by day/month/year**).
- B-BBEE Status level. An enterprise can only have one status level. (**Tick applicable level**)
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. (**The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp**)
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

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