External Valuers Technical evaluation Criteria	Output	Scoring Guidelines	Weighting
Previous Experience (Land with Mineral Rights Valuation)	**Previous Experience**	**Land with Mineral Rights Valuation**	
Experience and track record Land with Mineral Rights valuation field: Provide **Detailed Company Proposal** indicating your understanding of Land with Mineral Rights Valuation and Acceptable Valuation approaches/practices for land with mineral rights; **and** **Relevant Land with Mineral Rights Valuations** written reference letters from clients in the Company's letterhead. **Reference letters should include:** a) Description of work delivered; b) Size of project; c) Contact details of the Client	- **Company proposal must indicate best valuation practices, methods of valuation approach to Valuation of Land with Mineral Rights**, i.e. Diamond Mining land, and Emerald Mining Land **(Please provide at least 2 different types examples of Fully Motivated Valuation Reports for Land with Mineral Rights Valuations)**	1 – No Experience in Land with Mineral Rights Valuation **(0)** 2 - Company Proposal lacks sufficient Demonstration of Valuation of Land with Mineral Rights and has less than 3 years experience working in related projects **(5)** 3 - Company Proposal has sufficient track record of Valuation of Land with Mineral Rights and has **more than 3 years** experience but less than 5 years experience working in related projects **(10)** 4 – Company Proposal demonstrates competency in Valuation of Land with Mineral Rights and has a track record of more than 5 years experience working in related projects **(15)**	15
.	**(Reference Letters)** Reference letters should Indicate Land with Mineral Rights valuation types/service contracts of service delivered by the Service Provider	1 – No Reference Letters Submitted **(0)** 2 - Company has Submitted 1 to 2 reference letters for valuation of land with mineral rights **(5)** 3 - Company has Submitted 3 reference letters for valuation of land with mineral rights **(7,5)** 4 – Company has Submitted 4 or more reference letters for valuation of land with mineral rights. **(10)**	10
Professional Membership	**Professional Membership**		
For Plant, Equipment and Machinery Valuations, the bidder's key individual must be registered/affiliated with the appropriate Societies/ Associates such as SACPVP, RICS and ASA. Please Provide certificates of accredited Property Valuation bodies a) Royal Institute of Charted Surveyors (RICS) , b) South African Council for the Property Valuers Profession c) South African Institute of Property Valuers	Team must be registered/affiliated with the appropriate Societies/ Associates such as RICS, ASA and SACPVP. **The bidder must submit as part of this proposal proof of registration from the relevant appropriate Societies/ Associates to confirm compliance to the above requirement. a)** Valid Certificate with Royal Institute of Chartered Surveyors **b)** Valid Certificate with South African Council for the Property Valuers Profession **c)** Valid Certificate with South African Institute of Valuers	1 - No Property Industry Accreditations **(0)** 2 - Lead Valuer has Accreditation with S**AC**PVP **(10)** 3 - Lead Valuer has Accreditation with SAIV and SACPVP **(20)** 4 – Lead Valuer has Accreditation with RICS, SAIV AND SACPVP **(30)**	30
Expertise and Professional Qualifications	**Expertise and Professional Qualifications**		
Expertise and professional experience of Lead Valuer assigned to work on the project (Minimum of 5 years' experience) (Quality of the Resources and their skills)	CV's of key/lead Personnel to demonstrate relevant experience	1 – less than 5 years experience in Land with Mineral Rights Valuations **(0)** 2 - more than 5 years but less than 7 years experience in Land with Mineral Rights Valuations **(5)** 3 - more than 7 years experience but less than 9 years experience in Land with Mineral Right Valuations **(7,5)** 4 – more than 10 years experience in Land with Mineral Right Valuations **(10)**	10
Previous Experience (Plant and Machinery/Equipment)	**Previous Experience**	**Plant and Machinery/Equipment**	
Experience and track record property valuation field: **Detailed Company Proposal:** Written reference letters from clients in the Company's letterhead. **Reference letters should include:** a) Description of work delivered; b) Size of project; c) Contact details of the Client; and	Demonstrate Proven Track Record in Plant and Machinery/Equipment Valuations done including Tanks, Succeful Track Record), using the best practises and systems, number of years' experience in providing this service. - **Company proposal** (Please provide at least 2 different types examples of Fully Motivated Plant, Machinery and Equipment valuation reports)	1 – No experience in Plant and Machinery/Equipment Valuation **(0)** 2 - Company Proposal lacks Sucessful Demonstration of Plant and Equipment/Machinery but has less than 3 years experiance working in Plant Valuations, . **(5)** 3 - Company has sufficient success stories of Plant and Machinery Valuation with International experience, more than 3 years but less than 5 years experiance. Proposal demonstrates the types of Projects, **(10)** 4 – Company demonstrates competency in Plant and Machinery Valuation and has sucessful track record with more than 5 years experiance and Proposal demonstrates the types of Projects. **(15)**	15
	(Reference Letters) Indicate valuation types/service contracts of service delivered by the Service Provider including, value and duration. (ROI Valuations, Insurance Valuations, Replacement Cost, Cost To Capacity, Mine Machinery Valuations, Refinery Valuations, Rental Valuations)	1 - Company has no exposure and has not performed any type of industrial sectorial classification valuation of plant, Equipment and Machinery **(0)** 2 – Company has lack of exposure however it has perfomed only one **(1)** type of industrial sectorial classification valuation of plant, Equipment and Machinery **(2,5)** 3 - Company has minimum of exposure and has perfomed 2 but less than 3 types of industrial sectorial classification valuation of plant, Equipment and Machinery **(5)** 4 - Company has fair amount of exposure and has perfomed more than 3 but less than 5 types of industrial sectorial classification valuation of plant, Equipment and Machinery **(7,5)** 5 - Company has extensive exposure and has perfomed more than 5 types of industrial sectorial classification valuation of plant, Equipment and Machinery for different types of Industries **(10)**	10
Expertise and Professional Qualifications	**Expertise and Professional Qualifications**		
Expertise and professional experience of Lead Valuer ssigned to work on the project (Lead Valualor must have Minimum of 5 years' experience) (Quality of the Resources and their skills)	**CV's of key Personnel** CV's to demonstrate relevant experiance For Plant, Equipment and Machinery Valuations, the bidder's Principal / Lead Valuer must have at least a National Diploma in Property valuation with a recognised South African institution.As part of this proposal a **copy of qualifications** to confirm the compliance for the above requirement.	1 - Lead Valuer has less than 5 years experience with Plant, Machinery and Equipment Valuations **(0)** 2 – Lead Valuer has a minimum of 5 years experience with Plant and Machinery/Equipment Valuations **(2,5)** 3 - Lead Valuer has more than 5 years' but less than 7 years experience with Plant and Machinery/Equipment Valuations **(5)** 4 - Lead Valuer has more than 7 years' but less than 10 years experience with Plant and Machinery/Equipment Valuations **(7,5)** 5 – Lead Valuer has more than 10 years experience with Plant and Machinery/Equipment Valuations **(10)**	10
Minimum threshold of 70 points			100
The Scoring Methodology:			
0 - Non-responsive			
1 - Poor			
2 - Average			
3 - Above Average			
4- Good			
5- Excellent			