



**SOUTH AFRICAN AIRWAYS
TECHNICAL**

Title	Request for Quotation: inspection, Repair and Maintenance of SAAT Tugs
Proposal Number	SP0012-26
Validity Period	60 days
Proposal Open	24 February 2026
Proposal Closes	03 March 2026
SAAT Business Unit	Aircraft Movements
E-Mail	fisanimthembu@flysaa.com

SAAT requests your quotation for Request for Quotation: inspection, Repair and Maintenance of SAAT Tugs. Please furnish all information as requested and return your quote on/before the date stipulated. Late and incomplete submissions may invalidate the quote submitted.

NAME OF VENDOR:

POSTAL ADDRESS:

TELEPHONE NO.:

CELL NO:

E MAIL ADDRESS:

CONTACT PERSON:

This PROPOSAL (Request for Quotation) will be evaluated on Critical, Pricing and Specific goals criteria as per paragraph 2.

1. REQUIRED DOCUMENTATION TO BE ATTACHED

- a) **SARS Tax Clearance Certificate (or proof of application for same where applicable)**
Please note new National Treasury instruction for national and international Service Providers' compliance:
<http://www.treasury.gov.za/legislation/pfma/TreasuryInstruction/Treasury%20Instruction%203%20of%202014%202015%20on%20Tax%20Clearance%20Certificates.pdf>
- b) BBBEE Certificate OR affidavit
- c) CIPC Company registration
- d) Service Provider are to provide relevant documentation in support to the Evaluation Criteria.



2. CONDITIONS

- The final terms and conditions are subject to negotiations and issuance of an offer to purchase to the successful Service Provider.
- Final payment terms will be negotiated with the successful Service Provider before awarding the PROPOSAL.
- The Service Provider shall provide its best price in the PROPOSAL. This price will be considered together with all other relevant criteria in the quote. The validity period will be 24months.
- The PROPOSAL shall be awarded, whether in whole or in part, at the sole and absolute discretion of SAAT. SAAT hereby represents that it is not obliged to award this PROPOSAL to any Service Provider. SAAT is entitled to retract this PROPOSAL at any time as from the date of issue. SAAT is not obliged to award this PROPOSAL to the Service Provider that quotes the best price. In the event, that SAAT does make an award and should the successful Service Provider then fail to honor its quote, such Service Provider shall be liable to SAAT for any damages SAAT may incur as, a result of such breach.
- The Service Provider shall be disqualified from quoting if any attempt is made either directly to solicit and/ or canvass any information from any employee or agent of SAAT regarding this PROPOSAL from the date the offer is submitted until the date of award of the PROPOSAL.
- SAAT will adjust any arithmetical errors found in the Quotation and shall advise the Service Provider accordingly.
- Quotations and any information contained within will be treated as confidential and will not be disclosed to any third party - including other Service Providers.

The successful Service Provider shall:

- Provide services in accordance with the scope of services, at the negotiated prices and in accordance with the agreed timeline;
- Enter into a non-exclusive agreement when requested to do so by SAAT within the stipulated period;
- Be liable for all additional expenses incurred by SAAT in having to call for Proposals afresh and/ or accepting any less favorable Quote in the event that the Service Provider fails to enter into an agreement with SAAT timeously.
- The PROPOSAL will be evaluated in line with the “Preferential Procurement Policy Framework Act Regulations of 2022”



The following preference point systems are applicable to all PROPOSALS:

- the 80/20 system for requirements with a Rand value below R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

Preference points for this PROPOSAL shall be awarded for:

- (a) Price; and
- (b) Specific Goals

3. **BACKGROUND**

SAAT invites suitably qualified and experienced service providers to submit quotations for the inspection, repair and maintenance of Tugs specified on table below, which are currently unserviceable.

Tractor Name	Tractor Model	Serial Number	Date	Empty Weight	Drawbar Pull	Power
TLD	TMX - 650	T30710	09/2013	60 000KG	46 000DaN	330KW
TLD	TMX - 450	T30709	11/2013	41 500KG	30 000DaN	200kw
SCHOLPF BISON	BISON K3	2017163 & 12405158	7/2018	28 000KG		115KW
SCHOLPF BISON	BISON	3008/10 & 12211185	08/2019	28 000KG		115KW
SCHOLPF MASCHINENBAU GMBH	F 396	2002028OHH/100095	02/2002	60 000KG		310KW
SCHOLPF MASCHINENBAU GMBH	F180	2002027RHH/100094	02/2002	24 000KG		157KW

4. **SCOPE OF WORK/SPECIFICATIONS**

The scope of work for the MRO of aircraft tugs (tow tractors) comprises a comprehensive program of preventive maintenance, scheduled inspections, and unscheduled repairs to ensure operational reliability, safety, and longevity of ground support equipment (GSE). Key areas include engine, hydraulic, electrical, and structural systems, with a focus on preventing FOD (Foreign Object Debris) and ensuring safe connection to aircraft.

1. Preventative and Routine Maintenance

- **Engine Service:** Regular oil changes, air filter replacements, fuel system checks, and exhaust system inspections.
- **Fluid Management:** Checking and topping off engine oil, transmission fluid, hydraulic fluid, and coolant.
- **Lubrication:** Regular lubrication of moving parts, chassis, and drivetrain components.
- **Battery Maintenance:** Cleaning terminals, checking fluid levels, and testing the charging system.
- **Tire Inspection:** Checking for proper pressure, wear, and damage on all tires.

2. Scheduled Inspections (Preventive Maintenance)

- **Daily/Pre-operation Checks:** Visual inspections for fluid leaks, tire pressure, and proper functioning of lights and instruments.
- **Structural Inspection:** Examining the chassis, frame, and body for damage.
- **Towbar/Hitch Mechanism:** Inspecting the hitch, towing pins, and attachment points for wear or damage to ensure safe towing.
- **Brake System:** Examining pads, rotors, calipers, and hydraulic lines.
- **Steering System:** Adjusting and checking for loose or erratic steering.

3. Unscheduled Maintenance and Repairs

- **Diagnostic Services:** Troubleshooting electrical, hydraulic, and mechanical failures.
- **Component Replacement:** Replacing worn or broken parts such as belts, hoses, pumps, and valves.
- **Electrical Repairs:** Fixing wiring, gauges, lights, and starting systems.
- **Hydraulic System Service:** Repairing leaks and replacing hydraulic hoses and components.

4. Safety and Compliance

- **Safety Device Checks:** Ensuring no safety devices or emergency stops are disabled or removed.
- **Documentation:** Maintaining detailed records of all maintenance, repairs, and inspections.
- **Compliance:** Ensuring maintenance adheres to manufacturer specifications and relevant safety regulations.

5. Typical Maintenance Intervals

- **Daily:** Pre-shift inspection.
- **Monthly/Quarterly:** Detailed fluid checks, lubrication, and filter changes.
- **Annual:** Comprehensive, in-depth, and heavy maintenance inspections.



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- Compliance with all SAA / SAAT safety, regulatory, and airside operational requirements.
- The Service Provider must have maintenance support capability based at, or within reasonable proximity to O.R. Tambo International Airport.

5. EVALUATION CRITERIA

The criteria and weights are as follows:

Phase 1 - Critical Evaluation Criteria

NO.	DESCRIPTION	BIDDER TO INDICATE COMPLIANCE (YES / NO)
1	<p>Technical Expertise and Capabilities</p> <ul style="list-style-type: none"> • Brand/Type Experience: The bidder must demonstrate experience maintaining similar tug models. • Repair Capabilities: The bidder must confirm capability to handle required repairs, ranging from mechanical, hydraulic system overhauls and electrical troubleshooting and brake system repairs. <p>This can be through providing contactable references.</p>	
2	<p>Service Level and Response Time</p> <p>Emergency Availability: The bidder must be able to provide a rapid-response capability for critical tug failures.</p> <p>Confirmation by the bidder is required.</p>	
3	<p>Quality and Compliance</p> <p>Documentation and Record Keeping: The provider must commit to deliver detailed, accurate documentation of all maintenance tasks, including parts replaced and actions taken, for safety compliance</p>	

Phase 2: Price and Specific Goals

PRICE	80
SPECIFIC GOALS	20
TOTAL	100

PHASE 3: PRICE AND PREFERENTIAL PROCUREMENT POINTS		ALLOCATION OF POINTS
PRICE		80
SPECIFIC GOAL 1.	ACHIEVEMENT LEVEL	POINTS
Persons historically disadvantaged on the basis of race	100% Black ownership	10
	75% - 99% Black ownership	8
	60% - 74% Black ownership	6
	50% - 51% Black ownership	3
	Below 50% Black ownership	0
Total points		10
SPECIFIC GOAL 2.	ACHIEVEMENT LEVEL	POINTS
Persons historically disadvantaged	100 % owned by persons living with disabilities	5
	75% - 99 % owned by persons living with disabilities	3



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based on disability	60% - 74% owned by persons living with disabilities	2
	51% - 59% owned by persons living with disabilities	1
	Below 50 % owned by persons living with disabilities	0
Total points		5
SPECIFIC GOAL 3.	ACHIEVEMENT LEVEL	POINTS
Persons historically disadvantaged based on gender	100% Woman ownership	5
	99% - 75% Woman ownership	3
	74 % - 60% Woman ownership	2
	50 % - 51% Woman ownership	1
	Below 50 % Woman ownership	0
Total points		5
GRAND TOTAL - PRICE & SPECIFIC GOALS		100 points

6. PRICING

Proposals must be on **time and material basis**. Bidders are required to use the template provided below. Please refer to Annexure A – Pricing Template below.

PRICING STRUCTURE -TIME & MATERIAL	
Labour Rate per hour	
Material cost - percentage mark - up	

Annexure A – Pricing Template



7. SUBMISSION OF PROPOSAL

The Proposal, pricing and required documents must be **clearly addressed via e-mail to fisanimthembu@flysaa.com** , **no later than Tuesday 03 March 2026 at 11H00. (GMT + 2 hours)**

All the questions should be forwarded to the Project Manager **no later than Friday 27 February 2026** at the following address: **fisanimthembu@flysaa.com**

The following *mandatory documents* must be provided with the bidder's quotation (for Local suppliers).

- Valid company registration documents
- Valid BBBEE Certificate or Affidavit
- TAX pin
- SBD 4 Declaration of interest

8. GENERAL TERMS AND CONDITIONS PROPOSAL

a. Indemnify SAAT

SAAT shall not be responsible for payment of wages and or any other emoluments to the staff/workers of the Service Provider so deployed and it shall be the sole responsibility of the Service Provider to make payment to the said staff/workers in time and the Service Provider shall at all-time keep SAAT indemnified against any claim from its staff/workers in this regard.

The Service Provider shall indemnify SAAT to make good any claim/penalty/loss or damages including costs thereof in respect of any breach or violation on any of the provisions of any law including Labour laws governing the Service Provider's employees or contractors. In case of failure to make good any losses/expenses to SAAT, the same shall be claimed from the Service Provider.

b. Arbitration Clause

Any dispute which arises between the Service Provider and SAAT shall be negotiated with each other in good faith and shall use commercially reasonable endeavors to resolve such dispute within 15 (fifteen) business days of the dispute being declared. Should the Service Provider and SAAT be unable to resolve a dispute in accordance with the foregoing, any one of the parties may refer the matter to arbitration.

The arbitration will be held as an expedited arbitration in Johannesburg in accordance with the AFSA Rules for Expedited Arbitrations by 1 (one) arbitrator appointed by written agreement between the parties, including any appeal against the arbitrator's decision. If the parties cannot agree on the arbitrator



or appeal arbitrators within a period of 10 (ten) business days after the referral of the dispute to arbitration, the arbitrator and appeal arbitrators shall be appointed by the Secretariat of AFSA, who shall administer and manage the arbitrator proceedings.

c. Jurisdiction

This Agreement will in all respects be governed by and construed under the laws of the Republic of South Africa.

- **Bids received after the official submission deadline will not be accepted under any circumstances**

9. ACCEPTANCE OF TERMS AND CONDITIONS:

NAME AND SIGNATURE (Service Provider): _____

CAPACITY: _____

DATE: _____