



# NALEDI LOCAL MUNICIPALITY

## REQUEST FOR PROPOSALS



### SUBJECT: REQUEST FOR PROPOSALS FOR THE DEVELOPMENT AND MANAGEMENT OF SWARTFONTEIN RECREATIONAL RESORT AND LEON TALJAARD NATURE RESERVE

Bids are hereby invited from registered service providers for following bids.

ITEM NO	BID NO	DEPARTMENT	DESCRIPTION	CONTACT PERSON	CLOSING DATE
01.	NLM2025-015A	COMMUNITY SERVICES	REQUEST FOR PROPOSALS FOR THE DEVELOPMENT AND MANAGEMENT OF SWARTFONTEIN RECREATIONAL RESORT AND LEON TALJAARD NATURE RESERVE	Ms E MAKGAHLELA: (053) 928 2232)  Mr. R MENYATSWE 0723448057	22 AUGUST 2025 @ 12h00

#### 1. Background

In terms of Resolution Number 203/2024, Naledi Local Municipality hereby invites interested competent parties, to develop, operate and management of Swartfontein Recreational Resort and Leon Taljaard Nature Reserve.

The Leon Taljaard Nature Reserve, a proclaimed nature reserve in terms of the Cape Nature Ordinance 19 of 1974. The 2 400 hectares reserve lies close to town of Vryburg town, in the district of Dr. Ruth Segomotsi Mompati. It is situated about 150 kilometres south west of North West Provinces' capital city; Mahikeng and is about four hour drive from Johannesburg;

The reserve is a home to variety of game species ranging from White Rhinoceros, Cape Buffalo, Blue Wildebeest, Waterbuck, Elands, Gemsbok, Burcells Zebra, Impala, Springbok and Blesbok. Over 110 different bird species were recorded in the reserve, a 30km hiking trail with overnight shelter in a rustic, "Grot" cave like facility.

The reserve adjoins Swartfontein Recreational Resort on the northern-western side. A forty (40) hectares in extend. The resort offers the following amenities; ten self-catering roundavels, Day visitor area with barbecue facilities, ablutions, kiddies playing grounds and a swimming pool, picnic area with power source points, ablutions and barbecue facilities.

The facilities are enlisted on the district development model as earmarked projects with potential to stimulate regional economy and create jobs in tourism sector.

#### 2. OBJECTIVES:

Naledi Local Municipality requires the services of a hospitality and game management company engaged in the business of operating tourism facilities of this nature to enter into an agreement determined by both parties (operator and owning entity) to develop, maintain and operate facilities on behalf of the Municipality.

### 3. SCOPE OF WORK OR DELIVERABLES

Naledi Local Municipality require a proposal from a reputable game and hospitality operator ,that includes the following components:

- A detailed and clear discussion of the proposed operating model for the project.
- This should include details on:
  - Operational plan, including reference to any systems that will be used
  - Marketing strategy and plan
  - Maintenance plan
  - Human resources plan
  - Financial management and projections
  - Company profile (including company experience in relation to the project)
  - Demonstrate competency with regard to operating and management a facility of this nature
  - Community beneficiation (skills transfer, mentorship and community support in general)
- Suggested partnership arrangement
- Project cash flow
- Project implementation plan
- List of key positions and persons who are expected to fill these positions (CV's and experience will be evaluated)
- Proposed future expansion plan

### 4. MINIMUM REQUIREMENTS FOR THE MANAGEMENT COMPANY

- Preference will be given to operators with experience in managing tourism and game management facilities.
- The operator must have financial resources available.
- The operator will be required to indicate the capital investment in the business and the duration.
- The entity must be registered legally.
- Proven experience and track record in management of tourism and game management facilities
- Businesses and hospitality industry and experience in dealing with community based tourism or community owned businesses.
- The operator will be required to propose an expansion plan of the facility..
- Must have valid VAT and tax clearance certificate.

### 4. TIME FRAME OR CONTRACT DURATION

The duration of the agreement will be agreed upon by the owning entity and the appointed management company.

### 5. EVALUATION PROCEDURE

Upon receipt of detailed proposals, the committee will review all proposals and shortlisted suitable companies,will be requested to make a presentation to the committee.

### 6. CLOSING & BRIEFING DATES

Non - Compulsory briefing sessions can be arranged with Mr R Menyatswe between 30 July 2025 – 13 August 2025 during working hours of 07:30 – 13:00 and 13:30 to 16:00. The briefing sessions will be held at Swartfontein Recreational Resort, Ganyesa Road, Vryburg Town, Naledi Local Municipality. Mr Menyatswe can be contacted at 072 344 8057

The closing date for the submission of proposals is on the 22 August 2025 at 12h00. Proposals Clearly Marked **NLM2025-015A: REQUEST FOR PROPOSALS FOR THE DEVELOPMENT AND MANAGEMENT OF SWARTFONTEIN RECREATIONAL RESORT AND LEON TALJAARD NATURE RESERVE** must be submitted at the Naledi Local Municipality Tender Box situated at Naledi Local Municipality Main Office Building, 19A Market Street.  
Enquiries may be directed to CONTACT PERSONS AS STATED ABOVE.

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M T SEGAPO  
MUNICIPAL MANAGER

BID NUMBER: NLM2025-015A