

# CLARIFICATION MEETING

Enquiry Number: E2774NTCSATX

**THE DESIGN, MANUFACTURE, TESTING AND SUPPLY OF  
SUBSTATION STRANDED CONDUCTOR CLAMPS AND  
SUBSTATION HARDWARE.**

Presented By: TZ Timana

Date: 08 May 2026



1	Welcoming of Attendees	T Timana	2 Minutes
2	Evacuation Procedure	T Timana	3 Minutes
3	Introduction of NTCSA Representatives & Suppliers	All	15 Minutes
4	Declaration of interest	All	5 Minutes
5	Objective of the session	T Timana	5 Minutes
6	Commercial	T Timana	15 Minutes
7	Technical	R Ramnarain	15 Minutes
8	Finance/ PS5 Schedule	K Maceba	20 Minutes
9	Quality	N Mbele	15 Minutes
10	Supplier Development, Localisation and Industrialisation (SDL&I)	H Motjijeng	15 Minutes
11	General	All	15 Minutes

## Session Objectives

- Addressing questions on the contents of the invitation to tender E2774NTCSATX
- Providing a forum for Q & A to clarifications required.
- Re-issued items: Technical to provide areas where suppliers failed.

## NTCSA Representative for E1463NTCSAMWP :

Name : Thandazile Timana

E-mail : [TimanaTZ@ntcsa.co.za](mailto:TimanaTZ@ntcsa.co.za)

Landline : +2711 516 7607

## Timelines

Non-Compulsory Clarification meeting : 08 May 2026

Clarification Queries Closing Date\_ : **Five (05) working days prior to tender closing (including requests for extensions)**

Enquiry Closing Date and Time : 29 May 2026 **extended to 05 June 2026** , Strictly **10:00am (SAST)**

- **All questions and clarifications** pertaining to this enquiry will be **in writing only** and addressed **via email** to the NTCSA Representative.
- No responses to individual suppliers. All responses will be uploaded on the National Treasury e-tender portal and NTCSA tender bulletin only.
- Escalation of ITT issues to NTCSA Chief Executive or Eskom Group Chief Executive is an avenue of last resort and Tenderers should refrain from escalating ITT issues to this level and should rather submit such to [ProcurementSupplierComplaints@eskom.co.za](mailto:ProcurementSupplierComplaints@eskom.co.za)
- Tenders are to be submitted **electronically** via Eskom E- tendering site by the stipulated closing date and time.
- **Tender Returnables** (To be submitted at tender closing):
  - \* Returnables required at Tender closing (disqualifiable).
  - \*\* Returnable required at Tender closing (non-disqualifiable) – Tenderers afforded 5 days to submit from request date
  - # Returnables required at Tender Closing date and time for evaluation

The tender will be for the **whole** or **part** of the contract.

- **Whole** refers to all items for **the full value chain** i.e. design, manufacture, testing and supply of Substation Stranded Conductor Clamps and Substation Hardware.
- **Part** denotes **some items for the full value chain** i.e. design, manufacture, testing and supply of Substation Stranded Conductor Clamps and Substation Hardware.
- **Award:** Multiple contracts will be awarded **per item** to the **highest and second ranked** tenderers in terms of PPPFA, in proportion of the scoring. Multiple tenderers are required to manage the capacity to meet NTCSA requirements.

- The tender validity period is **31 weeks** from tender closing date and time. Should this be extended **tenderers agreeing to the request will not be required or permitted to modify a tender. If a tenderer modifies a tender, such a tender will be disqualified from the evaluation process.**
- No alternative tenders.
- Specific goals will be scored out of **20 or 10** points in accordance with the PPPFA. **If a tenderer fails to submit evidence of its points claim for a Specific Goal, it will not be disqualified. However, it will be awarded 0 points for that Specific Goal.**
- Price points: Either 80/90 will apply.
- Ranking: Pricing points and Specific goals points will be added together to rank suppliers (2 decimal points).
- Objective criteria applicable: Local content & SDL& I Undertaking.
- Functionality applicable
- Contractual requirements applicable: Proof of CSD registration, Quality, Supplier Screening (SSA), Financial analysis. Contractual Requirements are not evaluation criteria - assessed after the evaluation and ranking of the tenders. Proof that the tenderer recommended for award has met the stipulated contractual requirements must be submitted prior to contract award
- Contractual Conditions: NEC3 Supply Contract

- The tenderer must upload the Invitation to tender via NTCSA Tender bulletin site on the Eskom E-tendering page. The documents uploaded under the folders: Technical, Commercial, Financial, Quality and other.
- All documents need to be submitted in a PDF and Excel format (The limit is 50MB per file and total submission of 900MB per submission).
- **The price list to be submitted in PDF (signed) and a copy in excel format.**
- **No Zip/condense files can be uploaded**
- **No hard copy files submitted to NTCSA will be accepted, any hardcopy files submitted will be regarded as non-responsive and will be disqualified and not evaluated further.**
- **Any resubmission, the latest version of the invitation to tender submitted will only be accepted and all previous submission/s will be null and void.**
- Please ensure that the **submission status** is indicated as **complete**.
- Supplier Help Manual guide and video can be found on Eskom E-tendering page

**Note: Supplier's responsibility to ensure that the tender submission is uploaded timeously.**

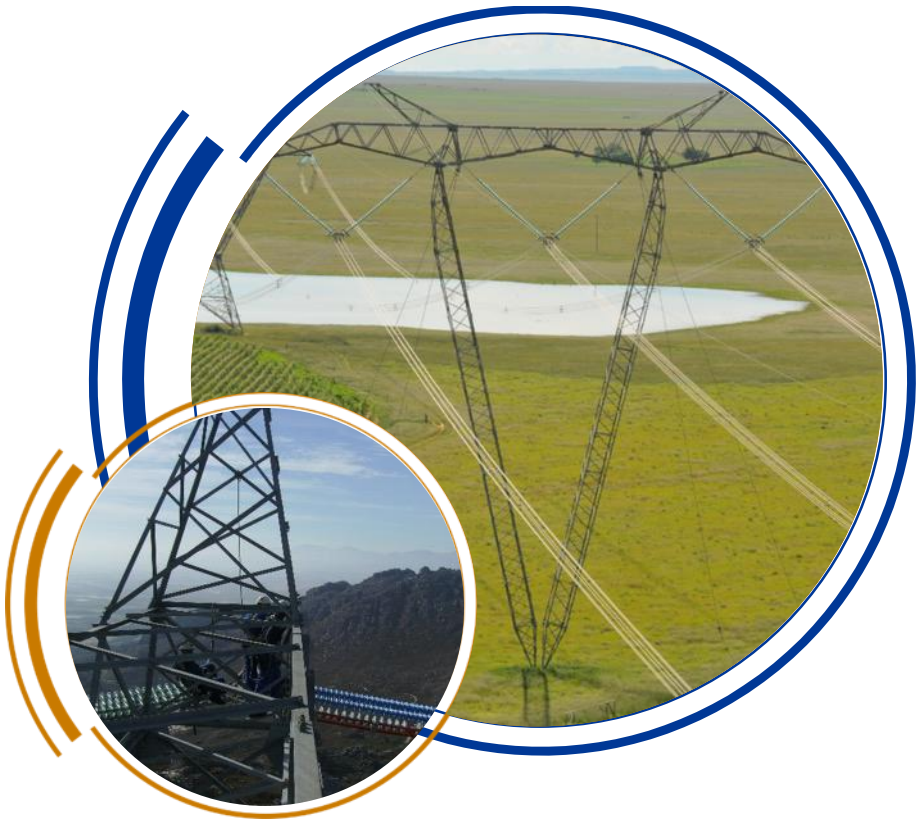
Evaluations comprise four (4) steps as follows:

- ❖ Basic compliance: Assess tender responsiveness
- ❖ Mandatory Requirements
- ❖ Functionality
- ❖ Price and Preference

Prices will be evaluated as follows:

- Inclusive of VAT;
- Corrected for arithmetical errors;
- Excluding contingencies in any bill of quantities or activity schedule'
- Adjusted for any other acceptable variations, deviations, or alternative tenders submitted; and
- Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable.
- Unconditional discounts will be taken into account for evaluation purposes.
- Conditional discounts will not be taken into account for evaluation purposes but will be implemented when payment is effected.

- ❖ Tax compliance: If not compliant, tenderer will be afforded 7 days to resolve with SARS, failure to do so will result in disqualification.
- ❖ Quality Compliance: If not compliant, afforded 7 days to comply and resubmit – if non complaint, become conditions of contract and may be disqualified.
- ❖ Price Evaluations – Standard conditions vs. ITT – ITT take precedence.
- ❖ Addendum will be uploaded with some technical changes re: sample evaluation.
- ❖ Escalation of ITT issues to NTCSA Chief Executive or Eskom Group Chief Executive is an avenue of last resort and Tenderers should refrain from escalating ITT issues to this level and should rather submit such to [ProcurementSupplierComplaints@eskom.co.za](mailto:ProcurementSupplierComplaints@eskom.co.za)



## Conclusion

- Questions?

