



BID PRICING DOCUMENT

1. PRICING

Remuneration for this account is **fee based**. All commissions arising from this account shall be rebated to Denel.

BROKERING SERVICES

Base remuneration for brokering and servicing VAT exclusive as follows:

	Service	Rand Amount
1	Brokering and servicing in respect of Non-Aviation portfolio including Marine and Motor	
2	Brokering and servicing in respect of the Aviation portfolio	
4	Total Fee	

CONTINGENCY MANAGEMENT SERVICES:

	Service (Specify)	Rand Amount
1		
2		

3		
4	Total Fee	

OPTIONAL SERVICES THAT MAY BE REQUIRED ON A CASE-BY-CASE BASIS

	Levels (Seniority of experts)	Hourly Rate
1	Senior Consultant	
2	Consultant	
3	Other	
4	Average Fee	

Remuneration Summary

	Service	Rand Amount
1	Brokering and Servicing Fees	
2	Contingency Policy Management Fees	
3	Total Fee for Brokering and Contingency Policy Management	
	TOTAL FEE	
4	Average fee for non-base services	