

	Strategy	Engineering
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Strategy for Supply and Deliver
Fluid drives to Matla Power
Station**

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1. INTRODUCTION

Matla Power Station is intending to request *Contractors/Suppliers* to tender for fluid drives supply and refurbishment as per Scope- **MEA-07040**. The fluid drives are to be supplied and refurbished for a period of five (5) years.

The evaluation of the tender is based on the tenderer's ability to meet both mandatory and qualitative requirements specified for the scope of work- **MEA-07040**. A weighted score card approach will be used to evaluate the tenders against the *Employer's* requirements.

2. SUPPORTING CLAUSES

2.1 SCOPE

This purpose of this document is to provide technical evaluation strategy for the scope of work- **MEA-07040**, for fluid drives supply and refurbishment at Matla Power Station for a period of Five (5) years. This document will cover the various aspects that will be evaluated and scored by the Technical Evaluation Team (TET) to complete the technical evaluation of the enquiry. The team members are listed and appointed in this document along with their responsibilities. The document also describes the acceptable and unacceptable risks and qualifications and/or conditions.

The Technical Evaluation Strategy will define the following technical evaluation criteria:

- Mandatory Evaluation Criteria
- Qualitative Evaluation Criteria
- TET Member Responsibilities
- Acceptable / Unacceptable Qualifications

Once the Technical Evaluation Strategy is authorised no changes will be made to the evaluation criteria without appropriate authorisation.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document is applicable to Matla Power Station

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure

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- [2] ISO 9001 Quality Management Systems
- [3] 240-12238652 Supplier Quality Management List of Tender Returnable Documents
- [4] 240-105658000 Supplier Quality Management Specification

2.2.2 Informative

- [5] Scope of work – **MEA-07040**

2.3 DEFINITIONS

No Definitions required.

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
TET	Technical Evaluation Team

2.5 ROLES AND RESPONSIBILITIES

As per 240-48929482: Tender Technical Evaluation Procedure

2.6 PROCESS FOR MONITORING

Not Applicable

2.7 RELATED/SUPPORTING DOCUMENTS

Scope - **MEA-07040**: Fluid drives supply and refurbishment

2.8 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70% on qualitative part Technical Evaluation Criteria will disqualify tenderer.

2.9 TET MEMBERS

The TET members to be appointed but the DOA.

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2.10 MANADATORY TECHNICAL EVALUATION CRITERIA

Table 1: Mandatory Technical Evaluation Criteria

Mandatory Technical Evaluation Criteria		Meet (YES / NO)	Motivation & Comments
1.	Declaration of compliance to the full scope of work	The tenderer provides a declaration letter signed by the company representative (Tenderer/Supplier) indicating the commitment to compliance of the full scope of work.	The contractor must demonstrate: - Compliance to scope of work - Intent to undertake full scope of work MEA-07040 Compliance to standards and specifications if applicable
2.	Quality Standard	Tenderer/Company ISO 9001-2015 Quality Certificate no	The refurbishment and supply work for the fluid drives must adhere to the quality standard.
3	Result <i>Note: A response of "NO" to any of the Mandatory Evaluation Criteria would result in a "NO".</i>		

2.11 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 2: Qualitative Technical Evaluation Criteria

	Source of evidence/returnable	Minimum requirement	Weight (Change scope please)	Nonresponsive 0%	Unacceptable risk 40%	Acceptable Risk 80%	Fully compliant 100%
2.11.1. Relevant Experience in Fluid Drive Supply and Refurbishment as per the scope MEA-07040	Submit a list/traceable evidence work done in the form of previous purchase orders and/or proof of supply contracts of fluid drives and related refurbishment work done as per the scope MEA-07040.	Submit Reference purchase letters, contracts of completed work on supplying and refurbishment of fluid drives as per the scope MEA-07040. Total = 20%	10%	No similar experience submitted	1–2 traceable purchase orders/contracts for fluid drive refurbishment completed within the last 5 years, supported by delivery notes, completion certificates, client references, or proof of execution.	3–4 traceable purchase orders/contracts for fluid drive refurbishment completed within the last 5 years, supported by delivery notes, completion certificates, client references, or proof of execution.	5 or more traceable purchase orders/contracts for fluid drive refurbishment completed within the last 5 years, supported by delivery notes, completion certificates, client references, or proof of execution.
			10%	No similar experience submitted	1–2 traceable purchase orders/contracts for fluid drive supply completed within the last 5 years, supported by delivery notes, completion certificates, client references, or proof of execution.	3–4 traceable purchase orders/contracts for fluid drive supply completed within the last 5 years, supported by delivery notes, completion certificates, client references, or proof of execution.	5 or more traceable purchase orders/contracts for fluid drive supply completed within the last 5 years, supported by delivery notes, completion certificates, client references, or proof of execution.

2.11.2. Turnaround Time and Service Support.	Submit detailed service plan, emergency support, turnaround time for the supply and refurbishment work as per the scope MEA- 07040 .	Submit a turnaround time commitment and service support plan demonstrating the capability to provide fluid drive supply, refurbishment, breakdown support, condition-based maintenance, collection and delivery services in accordance with Scope of Work MEA-07040	10%	No turnaround time commitment or service support plan submitted.	Basic service support plan with turnaround time exceeding 8 weeks or limited breakdown support.	Good service support plan with turnaround time of 5–8 weeks for refurbishment and provision for breakdown support.	Detailed service support plan with turnaround time of 1–4 weeks for refurbishment and provision for breakdown support.
2.11.3. Personnel Qualifications and Competency	Submit company resources individual profiles for resources that will be involved on the refurbishment work.	Submit CVs, qualifications, training certificates, and proof of competency for key personnel, who will be assigned to the execution of Scope of Work MEA-07040. Contract Manager- Degree/National Diploma in Mechanical Engineering with minimum of 2 years' experience managing fluid drive supply and refurbishment contracts or rotating equipment. Mechanical Engineer/Technologist - Degree or National Diploma in Mechanical Engineering (certified	Quality inspector 5%	Less than 2 years' fluid drive/rotating equipment refurbishment experience or no National Diploma in Quality certified within 3 months of tender closing date = 0%	Submitted CV for a Quality inspector with experience of 2-3 Years in fluid drive/rotating equipment Refurbishment work and National Diploma Quality Qualification = 40%	Submitted CV for a Quality Controller with experience of 4 to 5 Years in fluid drive/rotating equipment Refurbishment work and National Diploma Quality Qualification = 80%	Submitted CV for a Quality Controller with experience of 6 Years plus in fluid drive/rotating equipment Refurbishment work and National Diploma Quality Qualification = 100%
			Mechanical Fitter / Artisan X2 5%	Less than 2 years' fluid drive refurbishment experience or no Trade Test Certificate certified within 3 months of tender closing date = 0%	Trade Tested Fitter with 2–3 years' fluid drive refurbishment experience and Trade Test Certificate certified within 3 months of tender closing date = 40%	Trade Tested Fitter with 4–5 years' fluid drive refurbishment experience and Trade Test Certificate certified within 3 months of tender closing date = 80%	Trade Tested Fitter with 6+ years' fluid drive refurbishment experience and Trade Test Certificate certified within 3 months of tender closing date = 100%

		within 3 months of tender closing date) with 2 years' fluid drive refurbishment experience. Quality Inspector-NDip Quality (certified) and minimum of 2 years' fluid drive refurbishment experience. Mechanical fitter/Artisans-Trade Tested Fitter with 2 years' fluid drive refurbishment experience. NDT Technician - Level II NDT certification with 2 years fluid drive refurbishment experience or rotating equipment refurbishment experience. Total Weight 25%	Mechanical Engineer/Technologist 5%	Less than 2 years' fluid drive/rotating equipment refurbishment experience or no Mechanical Engineering Degree/National Diploma certified within 3 months of tender closing date = 0%	Mechanical Engineering Degree/National Diploma with 2–3 years' fluid drive/rotating equipment refurbishment experience and qualification certified within 3 months of tender closing date = 40%	Mechanical Engineering Degree/National Diploma with 4–5 years' fluid drive/rotating equipment refurbishment experience and qualification certified within 3 months of tender closing date = 80%	Mechanical Engineering Degree/National Diploma with 6+ years' fluid drive/rotating equipment refurbishment experience and qualification certified within 3 months of tender closing date = 100%
			Contract Manager 5%	Less than 2 years' fluid drive contract management experience or no Mechanical Engineering qualification certified within 3 months of tender closing date = 0%	2–3 years' fluid drive supply, refurbishment and contract management experience and Mechanical Engineering qualification certified within 3 months of tender closing date = 40%	3–4 years' fluid drive supply, refurbishment and contract management experience and Mechanical Engineering qualification certified within 3 months of tender closing date = 80%	5+ years' fluid drive supply, refurbishment and contract management experience and Mechanical Engineering qualification certified within 3 months of tender closing date = 100%
			NDT Technician 5%	Less than 2 years' NDT experience (MPI, UT, PT), or no NDT qualification certified within 3 months of tender closing date = 0%	2–3 years' NDT experience (MPI, UT, PT) and NDT qualification certified within 3 months of tender closing date = 40%	4–5 years' NDT experience (MPI, UT, PT) and NDT qualification certified within 3 months of tender closing date = 80%	6+ years' NDT experience (MPI, UT, PT) and NDT qualification certified within 3 months of tender closing date = 100%
2.11.4. Spares Warranty	Submit a signed document stipulating the	Provides warranty for at least 80% of all the spares.	10%	No warranty provided for	Warranty provided for	Warranty provided for	Warranty provided for 80% or more of all spares.

	warranty and conditions of warranty on items to be supplied (scope: MEA-07040).			any of the all the spares.	40% - 59% of all the spares.	60% -79% of all the spares.	
2.11.5 Workshop facilities	Submit a workshop profile and proof of ownership or access to all equipment and facilities required for 1. Mechanical Stripping 2. And assembly 3. Cleaning 4. Precision measurement 5. Bearing fitting 6. Dynamic balancing 7. Testing 8. Laser alignment	Submit proof of ownership or access to equipment, including photographs of equipment and name plates displaying OEM details and serial numbers, together with valid calibration certificate for all applicable equipment.	15%	Less than 2 required facilities/equipment = 0%	2 to 3 required facilities/equipment, including proof of ownership/access, photographs, serial numbers and calibration certificates = 40%	4 to 5 required facilities/equipment, including proof of ownership/access, photographs, serial numbers and calibration certificates = 80%	6 or more required facilities/equipment, including proof of ownership/access, photographs, serial numbers and calibration certificates = 100%
2.11.6 Execution Methodology	Submit a method statement for execution of the full scope in accordance with Scope of Work MEA-07040	Submit a detailed execution methodology describing the approach for fluid drive supply, inspection, refurbishment, testing, balancing, quality	20%	Method Statement Total Score 0 – 50%.	Method Statement Total Score 51 – 69%.	Method Statement Total Score 70 – 89%.	Method Statement Total Score 90 – 100%.

		control in accordance with Scope of Work MEA-07040. 1. Pre work equipment inspection - 15% 2. Fluid drive refurbishment work (Maintenance) - 30% 3. Fluid drives refurbishment work inspections 15% 4. Dynamic Balancing- 15% 5. Submit at least 2 completed QCPs for fluid drive refurbishment work- 10% 6. Fluid drives supply methodology 15%					
Total			100 %				

2.12 TET MEMBER RESPONSIBILITIES

Table 3: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2
1	X	X
Qualitative Criteria Number	TET 1	TET 2
1	X	X
2	X	X
3	X	X
4	X	X

2.13 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

2.13.1 Risks

Table 4: Acceptable Technical Risks

Risk	Description
1.	None

Table 5: Unacceptable Technical Risks

Risk	Description
1.	No assurance that equipment meets scope requirements
2.	

2.13.2 Exceptions / Conditions

Table 6: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	None

Table 7: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Material not meeting the Eskom standards
2.	Unsafe work practices

3. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature

4. REVISIONS

Date	Rev.	Compiler	Remarks
June 2026	0		Technical Evaluation Strategy for supplying and refurbishment of Fluid drives at Matla Power Station for period of five (5) years.

5. DEVELOPMENT TEAM

The following people were involved in the development of this document:

6. ACKNOWLEDGEMENTS

None

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