


| | | | | | |
|---|---|---------------------|-------------------|-----|---|
|  | Supplier Development, Localisation and Industrialisation (SDL&I) Strategy Setting Template | Template Identifier | 240-43921804 | Rev | 6 |
| | | Document Identifier | 240-148918142 | Rev | 3 |
| | | Effective Date | 01 September 2020 | | |
| | | Review Date | September 2023 | | |

| | |
|-----------------------------------|--|
| Business Unit | Eskom Foundation |
| Description/ Scope of Work | Zeno Multi-purpose center fencing |
| Duration of the Project | 2 months |
| Budget | R 0.00 |
| Name of Buyer | Phenyo Menwe |

Section 1: Pre-qualification Criteria for Preferential Procurement

SD&L will apply the following pre-qualification criteria as envisaged in PPPFA 2017 regulation 4

a) Minimum BBBEE status level of contributor?

If Yes, what is the BBBEE status and/or level required

| YES | NO |
|-------------------------------------|--------------------------|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Level 1 | |

b) Is there BBBEE category targeted for this enquiry?

If Yes, BBBEE category

| YES | NO |
|-------------------------------------|--------------------------|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| EME or QSE | |

Tender Returnable if the above elements are requirements;

- Valid original or certified copy of sworn affidavit in the case of EME's must be submitted (affidavit must be completed fully), or
- Valid Copy B-BBEE Certificate issued by CIPC for EME's. OR
- Valid original or certified copy of the B-BBEE certificate / sworn affidavit in the case of QSE's must be submitted, or
- Valid original or certified copy of the B-BBEE certificate issued by SANAS Accredited Verification Agency for Generic Entities must be submitted, or
- For JV's only valid original or certified copy B-BBEE Certificate issued by a SANAS Accredited Verification Agency will be accepted and the certificate should be in the name of the JV.

c) Minimum subcontracting requirement for this?

If Yes, what is the minimum percentage?

| YES | NO |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| N/A | |

This target will be set at Task order stage if legislation requires it.

Tender Returnable if the above element is a requirement;

- Proof of a sub-contract agreement/s must be submitted.
- Sub-contractor/s B-BBEE certificate / sworn affidavit must be submitted.
- Sub-contracting agreements can only be concluded with one of the following entities;
- an EME or QSE which is at least 51% owned by black people;
- an EME or QSE which is at least 51% owned by black people who are youth;
- an EME or QSE which is at least 51% owned by black people who are women;
- an EME or QSE which is at least 51% owned by black people with disabilities;
- an EME or QSE which is 51% owned by black people living in rural or underdeveloped area or townships;
- a cooperative which is at least 51% owned by black people;
- a EME or QSE which is at least 51% owned by black people who are military veterans

Confidential

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system. No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

| | | | | | |
|---|---|---------------------|-------------------|-----|---|
|  | Supplier Development, Localisation and Industrialisation (SDL&I) Strategy Setting Template | Template Identifier | 240-43921804 | Rev | 6 |
| | | Document Identifier | 240-148918142 | Rev | 3 |
| | | Effective Date | 01 September 2020 | | |
| | | Review Date | September 2023 | | |

Section 2: Mandatory Requirements

2.1 Designated Sectors N/A

When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

a) Is this Commodity or part of it a Designated Sector?

| YES | NO |
|-------------------------------------|--------------------------|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Please indicate below Designated Components

| Commodity | Components | Local Content Threshold |
|-----------|-------------------|-------------------------|
| Steel | Light Steel Poles | 100% |
| | | |
| | | |
| | | |
| | | |

NOTE: SBD 6.2 Declaration Form and Annexure C (Local Content Declaration-Summary Schedule) is therefore **mandatory** and must be a tender returnable.

2.2 CIDB Skills Development this is not a construction contract N/A

Continuation of Mandatory Requirements

a) Is there CIDB compulsory training?

If Yes, what is the % of the Construction Skills Development Goal % (CSDG)

| YES | NO |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| N/A | |

If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets

| Criteria | Eskom Target | Tenderer Commitment |
|-----------------|--------------|---------------------|
| CSDG Percentage | N/A | |
| Description | N/A | |

NOTE: Failure by the Contractor/Service Provider/Supplier to meet the CIDB CSDG mandatory % will render their tender non-responsive.

Section 3: SD&L Undertaking

Tenderers who complete and submit the undertaking as required, but who do not meet Eskom's targets, will not be disqualified. SD&L undertakings do not form part of scoring but commitments will form part of contractual obligations

Confidential

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system. No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

| | | | | | |
|---|---|---------------------|-------------------|-----|---|
|  | Supplier Development, Localisation and Industrialisation (SDL&I) Strategy Setting Template | Template Identifier | 240-43921804 | Rev | 6 |
| | | Document Identifier | 240-148918142 | Rev | 3 |
| | | Effective Date | 01 September 2020 | | |
| | | Review Date | September 2023 | | |

Enterprise or Supplier Development (N/A)

The main contractor will be required to propose development in the following areas;

| Support Description | Tenderer Proposal |
|---------------------|-------------------|
| | |

Job Opportunities

Tenderer to indicate number of Jobs to be created and/or retained from this contract;

| Number of Jobs to be created | Number of Jobs to be retained |
|------------------------------|-------------------------------|
| | |

Skills Development

Tenderers are required to propose against the following training initiatives;

| Category | Eskom Target | Tenderer Proposal |
|----------|--------------|-------------------|
| | | |

Other Initiatives

Local Spend in South Africa

| Target | Tenderer Proposal |
|--------|-------------------|
| 100% | |

Section 4: SDI&L Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SDL&I obligations.

One of the following options will apply for SDI&L performance security:

- For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon fulfilment of all SDL&I obligations at the end of the contract.
- Alternatively the Contractor shall submit a bond equivalent to 2.5% of the Contract Value and shall only be released to the Contractor upon fulfilment of all SDL&I Obligations.
- Panels- Eskom will apply 2.5% retention on every invoice (excluding VAT) after all cumulative task orders awarded to the Contractor/Service Provider that have reached a stipulated threshold as security for the fulfilment of the SDL&I obligations.

Section 5: Reporting and Monitoring

Confidential

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system. No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

| | | | | | |
|---|---|---------------------|-------------------|-----|---|
|  | Supplier Development, Localisation and Industrialisation (SDL&I) Strategy Setting Template | Template Identifier | 240-43921804 | Rev | 6 |
| | | Document Identifier | 240-148918142 | Rev | 3 |
| | | Effective Date | 01 September 2020 | | |
| | | Review Date | September 2023 | | |

- The suppliers shall on a monthly/quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award.

Section 6: Market Research

The following information demonstrates market analysis and assisted in arriving at the targets above.

| Current Suppliers Providing the Services | Potential Suppliers |
|--|---------------------|
| | |

Section 7: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits;

Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director, owner or member** must be indicated in order to know that person is duly authorised to depose of an affidavit. **(Mark the applicable option).**
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. **(No blank spaces to be left).**
- Indicate total revenue for the year under review and whether it is based on **audited financial statements or management account. (Mark the applicable option).**
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. **(Financial year end to be stipulated by day/month/year).**
- B-BBEE Status level. An enterprise can only have one status level. **(Tick applicable level)**
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. **(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)**
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

Compiled by:

W S Burger

Willem Burger

Advisor

Supplier Development and Localization

Date: 21.10.2021

Confidential

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system. No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.