

In partnership with



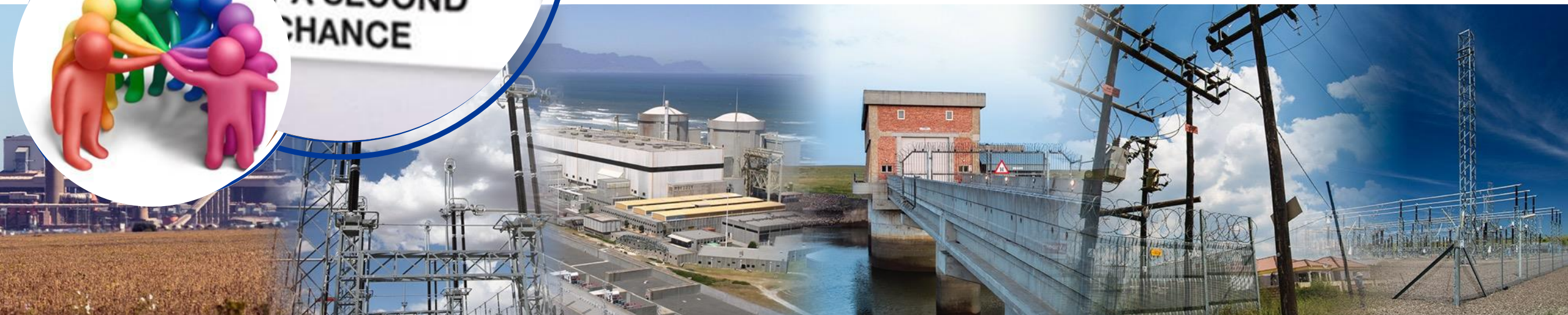
Distribution Class Surge Arrestors - Commercial

Presented by: Dawn Geeson

Date: 11 July 2025

THINK QUALITY!

DO IT RIGHT
THE FIRST TIME
WE DON'T ALWAYS
GET A SECOND
CHANCE



- To assist the Tenderers on the requirements for this tender
- Is to explain the implications of the evaluation process and the evaluation phases which the tender will be subjected to.
- To assist the Tenderers with how to compile the tender documents
- This is **NOT** a compulsory clarification meeting
- All clarifications and questions with answers will be published on the portal. No individual emails will be sent to the tendering companies

- Enquiry Number: **E1493DXKZNOU**
- Closing Date: 01 August 2025 at 10H00 AM
- Contract duration will be 3 Years.
- **NO LATE TENDERS WILL BE ACCEPTED.** Only tenders submitted via E-tender will be accepted. Refer to tender invitation

- Step 1: Basic Compliance and Mandatory Evaluation

Basic Compliance (As per the invitation to tender):

- Meet the eligibility criteria for a tenderer (as stated in the invitation to tender)
- Submit tender via E - Tendering

Mandatory Tender Returnables (As per the invitation to tender):

- Commercial
- Technical

ONLY COMPANIES THAT PASS ALL THE STAGE 1 (COMMERCIAL) REQUIREMENTS WILL PROCEED TO THE NEXT STAGE:

STAGE 2 FUNCTIONALITY EVALUATION

It is to be noted that these requirements can be found in the Technical Folder on the Eskom Tender Portal.

There is a threshold required in order to be deemed compliant in terms of functionality to proceed to the next stage of the evaluation.

Suppliers who do not meet the threshold will be disqualified at this point and will not move on to the next stage of the evaluation.

ONLY THE TOP RANKED COMPANIES WILL PROCEED TO THE NEXT STAGE:

STAGE 4: CONTRACTUAL REQUIREMENT EVALUATION

The following Requirements apply:

Safety requirements;

Environmental Requirements;

Quality Requirements;

S,D and L Requirements; and

Financial Requirements

THIS IS VERY IMPORTANT TO NOTE:

The top supplier identified in terms of the PPPFA preferential point scoring will be evaluated for Contractual Requirements. Should these suppliers not meet the requirement at tender stage they will be given an opportunity to submit the outstanding requirements.

If the requirements are not met within the specified time the tender may be disqualified

- All pages must be initialed
- All certificates submitted must be valid at the time of tender closing
- All queries to be addressed to the Buyer in writing. No telephone calls will be accepted for queries regarding this tender
- Closing time for all queries is 5 days prior to tender Closing Date

- All tendering companies will be subjected to the same evaluation criteria. Do not assume that because you have supplied Eskom prior to this then the Eskom team will know your company and know whether you have the necessary requirements in order to meet the required specification. In the functionality stage of the evaluation Eskom will ONLY evaluate what documents you provide in the tender submission.
- Please note that this is an “as and when” required contract

- Please note that Vendor Management (For companies with no vendor number) evaluations will still need to be done prior to the company being able to sign a contract. Only all the required evaluations are done and passed successfully will the company be able to sign contracts and legible to receive work

- Please note that Vendor Management (For companies with no vendor number) evaluations will still need to be done prior to the company being able to sign a contract. Only all the required evaluations are done and passed successfully will the company be able to sign contracts and legible to receive work

Suppliers are encouraged to ensure by double checking before submitting their tender - that their tender document meets with the all the requirements for the Tender

Suppliers are encouraged to submit their tender documents before the closing date and not wait to submit on the day of tender closing

This is not a compulsory meeting and therefore companies not at the clarification meeting are permitted to submit tenders.

*Thank
you*

