





CIPC BID NUMBER: 06-2025-2026

DESCRIPTION: INVITATION TO BIDDERS TO SUBMIT

PROPOSALS FOR A CLOUD BASED CONTACT

CENTRE SOLUTION AND AN END-TO-END

CLOUD TELEPHONY SOLUTION

CONTRACT PERIOD: (60 MONTHS) 5 YEARS

BID CLOSING DATE: 25 NOVEMBER 2025

COMPULSORY BRIEFING SESSION: 10 NOVEMBER 2025

NB: IT IS THE RESPONSIBILITY OF THE PROSPECTIVE BIDDERS TO DEPOSIT TENDERS IN THE CORRECT BOX AND TENDERS DEPOSITED IN WRONG BOXES WILL NOT BE CONSIDERED.

THE CIPC TENDER BOX HAS THE FOLLOWING DESCRIPTION: "CIPC TENDER BOX" SITUATED AT THE DTIC MAIN GATE

the dti Campus (Block F - Entfutfukweni), 77 Meintjies Street, Sunnyside, Pretoria I P O Box 429, Pretoria, 0001 Call Centre: 086 100 2472







TABLE OF CONTENTS

4.	IN	ITRODUCTION	8
	3.1	A Cloud-based Contact centre solution	9
	3.2	Inbound call handling	9
	3.3	Interactive Voice Recording (IVR) (exclusive to Contact Centre)	9
	3.5	Call queue management system (exclusive to Contact Centre)	10
	3.6	Call Recordings (exclusive to Contact Centre)	10
	3.7	Quality Management	10
	3.8	Speech analytics	11
	3.9	Quality of voice calls	11
	3.10	Co-browsing	11
	3.11	Omnichannel integration	11
	3.12	After call surveys	11
	3.13	Automation of repetitive discussion/wordings	11
	3.14	Reliability and Security	11
	3.15	Up-time guarantee	12
	3.16	Licenses	12
	3.17	Distributed software layer	12
	3.18	Installation and configuration of the system	12
	3.19	Support	12
	3.20	Training	13
	3.21	Integration	13
	3.22	ICT Infrastructure	13
	3.23	Project Management	14
	3.24	Documents and Handover	14
9.	S	PECIAL CONDITIONS	15
10).	EVALUATION PROCESS (Criteria)	16
15	j.	SUBMISSION OF PROPOSALS	25
15	2	FNOLIIRIES	25

1. TERMS AND CONDITIONS OF REQUEST FOR TENDER (RFT)

- 2. CIPC's standard conditions of purchase shall apply.
- 3. Late and incomplete submissions will not be accepted.
- 4. Any bidder who has reasons to believe that the RFP specification is based on a specific brand must inform CIPC before BID closing date.
- 5. Bidders are required to submit an original Tax Clearance Certificate for all price quotations exceeding the value of R30 000 (VAT included). Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of this RFP. Certified copies of the Tax Clearance Certificate will not be acceptable.
- 6. No services must be rendered or goods delivered before an official CIPC Purchase Order form has been received.
- 7. This RFP will be evaluated in terms of the **80/20** system prescribed by the Preferential Procurement Regulations, 2001.
- 8. The bidder must provide assurance/guarantee to the integrity and save keeping of the information (that it will not amended/corrupted/distributed/permanently stored/copied by the service provider) for the duration of the contract and thereafter. Failure to submit will invalidate the bid proposal.
- 9. CIPC reserves the right to negotiate with the successful bidder on price.
- 10. The service provider must ensure that their work is confined to the scope as defined.
- 11. Travel between the consultant's home, place of work to the DTIC (CIPC) vice versa will not be for the account of this organization, including any other disbursements.
- 12. The Government Procurement General Conditions of contractors (GCC) will apply in all instances.
- 13. As the commencement of this project is of critical importance, it is imperative that the services provided by the Service Provider are available immediately. Failing to commence with this project immediately from date of notification by CIPC would invalidate the prospective Service Provider's proposal.
- 14. No advance payment(s) will be made. CIPC will pay within the prescribed period as per the PFMA.
- 15. All prices quoted must be inclusive of Value Added Tax (VAT)
- 16. All prices must be quoted in South African Rand
- 17. All prices must be valid for 120 days
- 18. The successful Service Provider must at all times comply with CIPC's policies and procedures as well as maintain a high level of confidentiality of information.
- 19. All information, documents, programmes and reports must be regarded as confidential and may not be made available to any unauthorized person or institution without the written consent of the Commissioner or his/her delegate.
- 20. The successful bidder must ensure that the information provided by CIPC during the contract period is not transferred/copied/corrupted/amended in whole or in part by or on behalf of another party.
- 21. Further, the successful bidder may not keep the provided information by way of storing/copy/transferring of such information internally or to another party in whole or part relating to companies and/or close corporation. As such all information,

- documents, programs and reports must be regarded as confidential and may not be made available to any unauthorized person or institution without the written consent of the Commissioner or his delegate.
- 22. The service provider will therefore be required to sign a declaration of secrecy with CIPC. At the end of the contract period or termination of the contract, all information provided by CIPC will become the property of CIPC and the service provider may not keep any copy /store/reproduce/sell/distribute the whole or any part of the information provided by CIPC unless authorized in terms of the declaration of secrecy.
- 23. The Service Provider is restricted to the time frames as agreed with CIPC for the various phases that will be agreed to on signing of the Service Level Agreement.
- 24. CIPC will enter into Service Level Agreement with the successful Service Provider.
- 25. CIPC reserves the right not to award this bid to any prospective bidder or to split the award.
- 26. Fraud and Corruption:

The Service Provider selected through this Terms of Reference must observe the highest standards of ethics during the performance and execution of such contract. In pursuance of this policy, CIPC Defines, that for such purposes, the terms set forth will be as follows:

- i. "Corrupt practice" means the offering, giving, receiving or soliciting of anything of value to influence the action of CIPC or any personnel of Service Provider(s) in contract executions.
- ii. "Fraudulent practice" means a misrepresentation of facts, in order to influence a procurement process or the execution of a contract, to CIPC, and includes collusive practice among bidders (prior to or after Proposal submission) designed to establish Proposal prices at artificially high or non-competitive levels and to deprive CIPC of the benefits of free and open competition;
- iii. "Unfair trade practices" means supply of services different from what is ordered on, or change in the scope of work;
- iv. "Coercive practices" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the execution of contract;
- v. CIPC shall reject a proposal for award, if it determines that the bidder recommended for award, has been engaged in corrupt, fraudulent or unfair trade practices;
- vi. CIPC also reserves the right to terminate this Agreement by giving 10 (ten) business days written notice to the service provider due to any perceived (by CIPC) undue reputational risk to CIPC which CIPC can be exposed to resulting from the service provider or its management/directors being found to be involved in unethical behaviour, whether in its dealings with CIPC or any other business dealings.
 - Note: "Unethical behaviour" includes but not limited to an action that falls outside of what is considered morally right or proper for a person, a profession or an industry
- vii. CIPC shall declare a Service Provider ineligible, either indefinitely or for a stated period of time, for awarding the contract, if at any time it determines that the Service Provider has been engaged in corrupt, fraudulent and unfair trade practice including but not limited to the above in competing for, or in executing, the contract.

- viii. The service provider will sign a confidentiality agreement regarding the protection of CIPC information that is not in the public domain.
- 27. The successful bidder, which includes active company directors and resources assigned/deployed to the project, will undergo a security screening process. The appointment is contingent upon the positive results of this security screening. If any serious negative information arises during this process, the CIPC reserves the right to request the bidder to remedy the situation within a specified period, and/or if not possible, the CIPC may withdraw the award.
- 28. Occupational Health and Safety Obligations
 - i. CIPC is committed to ensure a safe work environment, imposing protection towards the health and safety of all personnel and preventing workplace injuries or losses. Mandataries/ service providers are employers, with duties prescribed in the Occupational Health and Safety Act No. 85 of 1993 as amended and other legislative obligations. Mandataries/ service providers shall strictly adhere to and ensure that their personnel adhere to the provisions of the OHS Act 85 of 1993 inclusive of required OHS obligations (CIPC OHS requirements and all other applicable legislation). The awarded service provider is required to provide assurance by submitting the necessary and/or obligated Occupational Health and Safety requirements to CIPC.
 - ii. The necessary and/or obligated Occupational Health and Safety requirements include:
 - Bidding Companies valid COIDA Letter of Good Standing, or a licensed compensation insurer.
 - Bidding Companies signed Health; Safety & Environmental Policy Signed by Bidder's CEO OHS Act Section 16(1).
 - The Acceptance of Occupational Health and Safety Legislative Obligations and Other Requirements.
 Upon Award, the following OHS Obligations shall be applicable but are not limited to:
 - The Occupational Health and Safety Act 85 of 1993 Section 37(2) Agreement
 - Other Occupational Health & Safety requirements (OHS file) compliance specific to the scope.
 - 1. <u>COMPLUSORY BID REQUIREMENTS (FAILURE TO COMPLY WITH ALL REQUIREMENTS BELOW WILL IMMEDIATELY DISQUALIFY THE</u>
 PROPOSAL

INSTRUCTIONS FOR THE SUBMISSIONS OF A PROPOSALS

SUBMISSION OF ORIGINAL HARD COPY

- a) Bidder's must submit One (1) original copy (hard printed copy of the technical proposal), this is for record keeping purposes and the USB Only will be used for bids evaluation.
- b) The bid document must be marked with the bidder's name
- c) The bid documents must be signed by an authorized employee, agent or representative of the bidder and each and every page of the proposal shall contain the initials of same signatories
- d) All pages of the submitted proposal must be numbered.

SUBMISSION OF USB

a) NO DISC WILL BE ALLOWED

- b) ONE (1) USB must be submitted, including technical proposal as well as price proposal saved in separate folders;
- c) The USB must be marked with the bidder's name.
- d) The USB must have an index page/ table of contents listed all documents included in the proposal for easy referencing during evaluation (group information in separate folders)
- e) Open each folder prior submission to ensure that documents are saved and are properly opening and working
- f) BIDDERS TO VERIFY IF DOCUMENTS ARE SUCCESSFULLY LOADED IN THEIR USB'S
- g) USB'S WITH NO DOCUMENTS INCLUDED WILL BE DISQUALIFIED AS ONLY USB'S ARE USED FOR EVALUATION PURPOSES
- h) <u>Important</u>: The USB will be used for evaluation purposes up to tender award, so all documents must be included in the USB, including SBD forms, technical proposal mandatory documents etc.
- i) The **USB** must contain the **exact** documents/ information submitted in the original copy which is only for record keeping
- j) Bidders to ensure that the information is properly saved in the USB prior submitting to CIPC and that there are no missing pages, USB sticks opens, readable, and contain no blank pages, documents, or folders. Ensure that each folder created is numbered or documents placed in numbering order, avoid clustering folders with a lot of documents rather create separate folders
- k) THE USB WILL BE USED FOR EVALUATION HENCE THE BIDDER IS REQUIRED TO ENSURE THAT THE USB CONTAINS ALL INFORMATION.

I) CIPC WILL NOT BE HELD LIABLE FOR INCOMPLETE PROPOSALS/ INFORMATION SUBMITTED IN THE USB'S

- m) All pages must be signed, numbered and initial as per the original copy
- n) The USB must be submitted in PDF format ONLY and must be read ONLY, NO Passwords Protection
- o) BIDDERS TO ENSURE THAT USB'S ARE WORKING PRIOR SUBMISSION
- p) Bidders to ensure that USB 's are not password protected
- q) IT IS THE BIDDER'S RESPONSIBILITY TO VERIFY IF THE USB IS WORKING BEFORE SUBMISSION
- r) BIDDER'S WITH USB'S NOT OPENING OR PASSWORD PROTECTED WILL BE DISQUALIFIED

FAILURE TO COMPLY WITH ALL THE ABOVE MENTIONED REQUIREMENTS WILL IMMEDIATELY INVALIDATE THE BID.

2. SUBMISSION OF PRICE PROPOSAL

- a) Prospective bidders must submit a printed hard copy of the price proposal in a separate **SEALED** envelope. It is important to separate price from the technical proposal as price is evaluated at the last phase of the evaluation.
- b) The price envelop must be marked with the bidder's name
- c) Bidders to complete pricing schedule SBD 3.3 (Annexure "C")- REFER TO ATTACHED SBD FORMS
- d) The total price (ceiling price) must be carried over to BOTH SBD 3.3 (Pricing Schedule) and SBD FORM 1: (Invitation for Bids).
 AND COMPLIANCE TO ANNEXURE A PAGE 23&24
- e) The total bid Amount will be used for the evaluation of bids therefore it must be inclusive of all costs for the duration of the contract.
- f) All prices must be VAT inclusive and quoted in South African Rand (ZAR). Failure to comply with this requirement will disqualify the bid.
- g) All prices must be valid for 120 days

PLEASE NOTE THAT IT IS COMPULSORY THAT BIDDERS SUBMIT PROPOSAL AS PER THE FOLLOWING

- 1. 1 (ONE) ORIGINAL / HARD COPY PRINTED
- 2. 1 (ONE) USB FOR TECHNICAL PROPOSAL AND PRICE MUST BE INCLUDED IN THE SAME USB BUT SAVED IN A SEPARATE FOLDER ("MARKED PRICE PROPOSAL") BIDDERS TO ENSURE THAT USB'S ARE WORKING PRIOR SUBMISSION
- 3. ONE SEALED ENVELOPE FOR PRICE PROPOSAL (INSIDE THERE MUST BE)
- ❖ PRICE SCHEDULE SBD.33: PLEASE TAKE NOTE OF THE CLAUSE IN SBD 3.3 AND ENSURE COMPLIANCE
- ❖ ALL CONDITIONS OF PRICE FOR EXAMPLE- PRICE FLUCTUATIONS OR PRICES NOT FIRM DUE TO ROE, ETC MUST BE CLEARLY STATED IN SBD 3.3 IN THE SPACE PROVIDED. SEE PAGE 14
- SBD1 INVITATION TO BIDS
- PRICE BREAKDOWN PREFERABLE IN THE BIDDER'S LETTERHEAD SIGNED BY AN AUTHORISED REPRESENTATIVE
 NB: Bidders must also refer to page 15 of 22 of the Terms of reference under Mandatory Requirements

FAILURE TO COMPLY WITH ALL THE ABOVE MENTIONED REQUIREMENTS WILL IMMEDIATELY INVALIDATE THE BID.

I, the undersigned (NAME)	certify that:					
I have read and understood the conditions of this tender.						
I have supplied the required information and the information submitted as part of this tender is true and correct.						
Signature	Date					

FAILURE TO COMPLY WITH ALL THE ABOVE MENTIONED REQUIREMENTS WILL IMMEDIATELY INVALIDATE THE BID.

4. INTRODUCTION

The Companies and Intellectual Property Commission (CIPC), herewith referred to as 'the CIPC' is an organ of state whose mandate is:

- Registration of Companies, Co-operatives and Intellectual Property Rights and maintenance thereof;
- Disclosure of Information on its register;
- Promotion of education and awareness of Company and Intellectual Property Law;
- Promotion of compliance with relevant legislation;
- Efficient and effective enforcement of relevant legislation;
- Monitoring compliance with and contraventions of financial reporting standards, and making recommendations thereto to Financial Reporting Standards Council (FRSC);
- Supervision of Collecting Societies in sound recordings
- Taxation of legal costs in Patent matters
- Licensing of Business rescue practitioners.
- Oversight role of Independent Review professional bodies.
- Report, research and advise Minister on matters of national policy relating to company and intellectual property law...

5. BACKGROUND

CIPC came into existence in May 2011 after being established by the Companies Act, 2008 (Act 71 of 2008), herein after referred to as the Companies Act, as a juristic person to function as an organ of state within the public administration, but as an institution outside the public service.

6. PURPOSE

Customer service is very important to the Companies and Intellectual Property Commission (CIPC). To ensure exceptional customer service, the necessary contact centre tools, systems and integration are required to help achieve CIPC's goals. In addition, CIPC requires an end-to-end cloud telephony system for its Head Office and all its current and future branches. The purpose of this document is to indicate the user requirements for a Cloud Based CIPC Contact Centre solution as well as a complete cloud-based telephony solution for all employees and/or contractors within CIPC. The system must function irrespective of device or locality of an assigned individual. The solution should also cater for integration into MS Teams and based on the type of call should route appropriately.

7. SCOPE OF WORK

What CIPC requires;

NB: Part of the listed scope below will apply to the Contact Center and/or the rest of the organisation including its current and future branches.

PHASE 1

3.1 A Cloud-based Contact centre solution

The CIPC requires a cloud-based contact centre system for its call centre. It should enable staff to commute and work either from the office or from home. In addition, this solution must cater for all employees' even those that are not part of the Contact Centre but must be able to receive and make calls at any location and at any time.

3.2 Inbound call handling

- The current telephone number in use is 086 100 2472. The Service provider must advise how the number can be ported.
- Due consideration must also be given to the current international call centre number 087 743 7000 to be replaced with the (+2712) XXX XXX if possible.
- Calls to be automatically routed to certain agents according to skillsets. A skill-based routing option is required where
 certain staff members respond to certain skillsets, and it must be possible to set priorities (e.g. some agents will
 receive the calls as P1), and if there is an overflow, it must go to a second group of CC agents.

3.3 Interactive Voice Recording (IVR) (exclusive to Contact Centre)

- Must be easy to manage IVR routing options.
- IVR to make provision for self-help by customer. CIPC receives a high volume of "How to" enquiries and there must
 be a self-help option where customers can provide their SMS number to receive an SMS with a link with the step-bystep guides.
- Note: The service provider to provide a SMS server. Provision must be made for 3000 SMS per month. The SMS service must be on a pay-per use model.
- The Service Provider must configure the voice announcements when implementing the system. Set-up must be done
 according to CIPC needs.
- The system must have an emergency skillset feature. Closing and opening of the contact centre on an ad hoc basis when emergencies occur.

3.4 Reporting

- Recordings to track performance with different reporting options.
- Reports need to include agent performance, service levels, application and skillset performance.
- · Historical reporting.
- Real-time reporting.
- Type of stats required: (service level, calls offered, answered, abandoned, calls waiting, ave talk time, ave handling time, list and status of agents etc).
- CIPC must be able to draw reports using a platform like POWER BI so that the required reports can be drawn

- combining stats from different reports (PowerBI License and platform will be provided).
- The service provider must assist with configuring and customising the reports on Power BI or similar tool
- Reports must be accessible for at least twelve months
- Examples of historic reports, as well as print screens of wallboards/dashboards and real time reports to be provided as part of the bid documents.

3.5 **Call queue management system** (exclusive to Contact Centre)

- Contact centre system to provide users, queues and skillset management tool that can be managed by CIPC.
- Remote monitoring of calls (accessible from mobile devices, not CIPC network).
- Dashboards/Wallboards to display real time reports according to requirements.

3.6 **Call Recordings** (exclusive to Contact Centre)

- All calls need to be recorded and stored in a database.
- Contact centre management must be able to retrieve the required call recording based on different search criteria like call reference number, date, time of call, number from which call was received, agent name etc.
- Call recordings must be easily accessible and searchable
- Information like name or Ext: no of agent, duration of call, skillset etc, need to be displayed when calls are selected for quality control.
- It must be possible to export and email the recordings.
- All records should be kept according to data retention policy (5 years)
- All records should be written within the CIPC's Oracle and/or SQL data store, also implying that the systems should
 integrate at data level with other systems at the CIPC.
- The system must make provision for a reference number for each call.
- These reference numbers must be provided to the customer and be stored on a database for tracking purposes.

3.7 Quality Management

Quality assurer/CC management – the system must allow the following:

- Listen to agents' recordings and customer interactions for training purposes and to ensure quality standards are met.
- Silence, barge and whisper functionality
- Rate agent interactions
- Ability to provide call quality scorings using the system
- Export of scoring reports and ability to email the reports to agents
- System reports to have ability to indicate if call was dropped by agent or by customer

3.8 Speech analytics

- Speech analytics system to transfer voice to text for analyses purposes.
- Tool to analyze call centre interactions
- Ability to build queries for insights/analyses and determine top reasons for calls
- The supplier should explain how the analytics work, and the capabilities of the analytic tools.

3.9 Quality of voice calls

- Service provider must ensure that the voice quality is up to standard (No call cuttings / dropped calls etc.)
- Bidder must advise on minimum line speed or bandwidth required to run the solution or provide quality voice service

3.10 Co-browsing

A co-browsing functionality to be provided to enable CC agents to view the customer's screen

3.11 Omnichannel integration (exclusive to Contact Centre)

- Ability to integrate with any Customer Relationship Management (CRM) system
- The solution must be able to integrate with the applications and be accessible via a single interface: voice, chatbot, webchat, SMS and social media
- All interactions to be routed, reported and recorded.

3.12 After call surveys

- After-call surveys must be easy to set up, draw reports from and to upload revised surveys.
- The system must have a reporting functionality. E.g. Individual reports per call centre agent and reports per month on call centre performance to be drawn.
- E-mail as well as telephonic surveys

3.13 Automation of repetitive discussion/wordings

Autoplay of recordings like "Good day, welcome to CIPC you are speaking to MMM, how can I assist?" "Thank you
for calling CIPC, have a good day further"

3.14 Reliability and Security

- Data centre(s) for cloud-based systems must be located in South Africa.
- Public cloud solution with flexibility to change the hosting must be provided.
- System to ensure the highest standards for security, availability and reliability. (Proper login details verification, keeping audit trail).

- Cloud solution providers should also ensure that the following measures are in place:
- Secure cloud networks and data hosting
- Appropriate data encryption levels and firewall protection
- Strong user authentication

3.15 Up-time guarantee

There should be an uptime guarantee of at least 99%.

3.16 Licenses

- Quotation should be based on 100 licenses for Contact Centre (Pay per use) inclusive of systems management licenses and 700 licenses for the other employees and/or contractors (Pay per use);
- Scalability must be allowed based on capacity and the need. i.e. pay per usage.
- A pricing schedule needs to be provided refer Annexure A

3.17 Distributed software layer

• The solution should provide a distributed software layer so that CIPC does not have to negotiate contracts with carriers, set up networking interconnections, or build algorithms for routing, monitoring, and failover.

3.18 Installation and configuration of the system

- Service provider to install and configure system as per contact centre requirements as well as the expanded cloud telephony system for the rest of the organisations and its current and future branches. The system should be hosted by the service provider and the services provided to CIPC via the cloud.
- The service should not be tied to a location, so that if the organisation needs to relocate to new premises, there should be no costs involved with cancelling the old contract and paying for a new contract.
- The system must be site agnostic (i.e. any site, or work from home).
- The application should be accessible via different end-user devices (computer, mobile phones, tablets and any end-user access tool)
- The system should be highly available, cost effective and hosted and managed by the service provider.

3.19 **Support**

- Telephonic support should be provided by the service provider (throughout the contract duration) during office hours (07:30 – 16:30 weekdays)
- On-site calls as and when requested 200 hours per year. CIPC should not be charged extra for transport to CIPC offices.
- Support and Maintenance for 5-year period.

 IVR support – and provision for once-a-year review of IVR messages. Service provider to assist with configuration of such.

3.20 Training

- Technical training for CIPC ICT support staff members. (ICT staff training for up to 20 staff ICT admins Names to be
 provided by CIPC.) MS Teams Training to be on pay as you use basis.
- Training must include user training relating to the telephony system (Approx 700 users). MS Teams. Training to be
 on pay as you use basis.
- In-depth contact centre training (including standard and customized reports) for ten staff members Call Centre Management.
- Call centre staff training 50 CC agents on CC System
- Manuals to be provided relating to system, as well as reports.
- Training required as and when requested during the 5-year period.

3.21 Integration

- Service provider to assess the current CIPC bandwidth and advise on suitable changes.
- The proposed system should interface with the CIPC systems via Application Programmes Interface (APIs)
- The system should be able to integrate seamlessly with existing solutions, for example MS Teams without sacrificing
 performance, reliability or security.
- The current DB's (Oracle, Informix and SQL)
- Solution scalability to ICT infrastructure security needs
- Solution must be able to integrate with the database for retrieval of customer profiles.
- Note: new developments may require new API integration.

3.22 ICT Infrastructure

- The CIPC requires detailed technical and architectural documentation with a diagram clearly indicating the required CIPC infrastructure equipment. Requirements to be indicated to enable CIPC ICT to cater for the solution (i.e. what type of switches, bandwidth spectrum size and other hardware are required.)
- Service provider must provide a diagram of the interconnectivity between CIPC, its current branches, its future branches and the service provider.
- The service provider must advise how much bandwidth to provide, CIPC will provide the bandwidth to meet this
 requirement.
- CIPC currently has an MPLS for connectivity between all branches and its Head Office.
- The solution must be compatible with both MPLS and SDWAN for connectivity.

3.23 Project Management

- Service provider should include costs for a project management service.
- The resource will report to the CIPC PMO office.

3.24 **Documents and Handover**

- The service provider needs to deliver all solution specification documents to CIPC.
- There should be a handover to both business and technical CIPC resources.

3.25 DATA STORED ON CLOUD PLATFORM

- Data must be stored within the borders of South Africa. All recordings to be stored for the 5 year period.
- Data must be provided to CIPC after the contract ends.

8. BID COSTING

REFER AND COMPLETE ANNEXURE "A" PAGE 23 &24

THE FOLLOWING DOCUMENTS TO BE ATTACHED

SDB 3.3: PRICING SCHEDULE
 SBD FORM 1: INVITATION TO BIDS

- 3. A BIDDER <u>MUST</u> ATTACH PRICE BREAKDOWN IN THE BIDDER'S COMPANY LETTERHEAD STATING UNIT COSTS AS WELL AS THE TOTAL BID PRICE INCLUSIVE OF ALL FOR THE DURATION OF THE CONTRACT
- 4. BIDDERS TO COMPLY WITH ALL CONDITIONS BELOW AS WELL AS THOSE ON PAGE 5 WITH REGARDS TO PRICE

The costing should be based on all requirements of the terms of reference. The onus is upon the prospective bidders to take into account all costs and to CLEARLY indicate the price. Cost breakdown must be provided, covering all required aspects in this tender. NB The total price must be carried over to the pricing schedule and will be used to evaluate the bids. Prices must be firm for the duration of the project. PRICE CARRIED OVER TO SBD FORM 3.3 AND SBD FORM 1 MUST INCLUDE ALL COSTS FOR THE DURATION OF ALL PERIOD STATED ABOVE UNDER PRICING. FAILURE TO COMPLY WITH THIS REQUIREMENT SHALL IMMEDIATELY INVALIDATE THE BID.

Note: Service providers will be responsible for all costs e.g. transportation for ALL activities associated with this bid.

9. SPECIAL CONDITIONS

- I. The bidder must provide assurance/guarantee to the integrity and safe keeping of the information (that it will not amended/corrupted/distributed/permanently stored/copied by the service provider) for the duration of the contract and thereafter.
- II. <u>CIPC reserves the right to negotiate with the successful bidder on price.</u>
- III. The Service Provider must ensure that their work is confined to the scope as defined and agreed.
- IV. Travel between the consultant's home, place of work to the **dti Campus** (CIPC) will not be for the account of CIPC, including any other disbursements unless agreed to in writing by CIPC prior to the expense being incurred.
- V. Government Procurement General Conditions of Contract (GCC) as issued by National Treasury will be applicable on all instances. The general conditions are available on the National Treasury website (www.treasury.gov.za);
- VI. No advance payment will be made. Payment would be made in terms of the deliverables or other unless otherwise agreed upon by CIPC and the successful bidder. CIPC will pay within the prescribed period according to PFMA.
- VII. The price quoted by the prospective service provider must include Value Added Tax (VAT).
- VIII. The successful bidder must at all times comply with CIPC's policies and procedures as well as maintain a high level of confidentiality of information.
- IX. The successful bidder must ensure that the information provided by CIPC during the contract period is not transferred/copied/corrupted/amended in whole or in part by or on behalf of another party.
- X. Further, the successful bidder may not keep the provided information by way of storing/copy/transferring of such information internally or to another party in whole or part relating to companies and/or close corporation.
- XI. As such all information, documents, programs and reports must be regarded as confidential and may not be made available to any unauthorized person or institution without the written consent of the Commissioner and/or his/her delegate.
- XII. The service provider will therefore be required to sign a Declaration of Secrecy with CIPC. At the end of the contract period or termination of the contract, all information provided by CIPC will become the property of CIPC and the service provider may not keep any copy /store/reproduce/sell/distribute the whole or any part of the information provided by CIPC unless authorized in terms of the Declaration of Secrecy.
- XIII. The Service Provider (successful bidder) will be required to sign a Service Level Agreement with CIPC prior to the commencement of the contract; and
- XIV. Compliance with PFMA regulations in terms of the safeguarding of assets and adequate access control must be guaranteed. Assets include all infrastructure, software, documents, backup media and information that will be hosted at the Offsite ICT Recovery Site. These security measures must be specified in the SLA.
- XV. As the commencement of this contract is of critical importance, it is imperative that the prospective Service Provider has resources that are available immediately. Failure to commence with this contract immediately from date of notification by CIPC could invalidate the prospective Service Provider's proposal.
- XVI. The Service Provider shall be required to provide training & skills transfer for the services as per paragraph 3 of this document.

- XVII. Service Provider shall provide CIPC with all the license documentation that CIPC is entitled to as per the costing of the licenses.
- XVIII. The Service Provider shall be required to provide training & skills transfer for the services as per paragraph 3 of this document.
- XIX. Bidders shall be subjected requested to demonstrate all claims made in the proposal.
- XX. The resources that a bidder supply will be subjected to an assessment result which will determine the suitability of the service provider to implement against the assignment of the ToR. Failure to provide suitable candidates will lead to cancellation of award of the tender.
- XXI. CIPC reserves the right not to make this appointment
- XXII. The service provider will sign a confidentiality agreement regarding the protection of CIPC information that is not in the public domain.
- XXIII. Appointment will be subject to positive security screening results by the State Security Agency.
- XXIV. All possible steps shall be taken by the contract to ensure full execution of this agreement.
- XXV. CIPC reserves the right not to make this appointment

10. EVALUATION PROCESS (Criteria)

The evaluation process will be done in accordance with the following criteria:

Bids will be evaluated in accordance with the **80/20** preference point system contemplated in the Preferential Procurement Policy Framework Act (Act 5 of 2000).

1. EVALUATION PROCESS (Criteria)

The evaluation process will be done in accordance with the following criteria: Bids will be evaluated in accordance with the **80/20** preference point system contemplated in the Preferential Procurement Policy Framework Act (Act 5 of 2000).

Evaluation (Phases): The evaluation will be completed in 3 phases:

- Phase 1: Compliance to minimum requirements
- Phase 2: Functional Evaluation
- Phase 3: Functional Evaluation

PHASE 1: COMPLIANCE TO MINIMUM REQUIREMENTS AND MANDATORY REQUIREMENTS

During Phase 1 all bidders will be evaluated to ensure compliance to minimum document requirements. Without limiting the generality of the CIPC's other critical requirements for this Bid, bidder(s) *must submit the documents* listed in the **Table** below. All documents must be completed and signed by the duly authorized representative of the prospective bidder(s). During this phase Bidders' response will be evaluated based on compliance with the listed administration and mandatory bid requirements. All bidders that comply with the minimum requirements will advance to Phase 2.

BIDDERS TO COMPLETE THE TABLE BELOW

Item No	Document that must be submitted	Compliance provide ANSWER: Yes /No	Non-submission may result in disqualification
1. 2.	Invitation to Bid – SBD 1 Tax Status – SBD1		Complete and sign the supplied pro forma document. Bidders must submit Tax Clearance Certificate (TCC) PIN The TCS PIN will be used for the verification of tax compliance status a Bidder
3.	Declaration of Interest –SBD 4		Complete and sign the supplied pro forma document.
4.	Declaration of Bidder's Past Supply Chain Management		Complete and sign the supplied pro forma document.
	Practices – SBD 8		
5.	Certificate of Independent Bid Determination – SBD 9		Complete and sign the supplied pro forma document.
6.	Completion in full of the Request for Proposal documents BIDDERS TO SUBMIT VALID AND COMPLIANT B-BBEE		Bidder to complete and sign documents VALID AND COMPLIANT B-BBEE Certificate (Compulsory)
0.	Certificate (Compulsory). Latest valid BBBEE certificate- SANAS Accredited or sworn affidavit for EME/QSE signed by the deponent and the Commissioner of Oath FAILURE TO SUBMIT WILL IMMEDIATELY DISQUALIFY		FAILURE TO SUBMIT WILL IMMEDIATELY DISQUALIFY YOUR BID
	YOUR BID. THIS DISQUALIFICATION DOES NOT APPLY TO NON-SOUTH AFRICAN BIDDERS		
7.	Registration on Central Supplier Database (CSD) Compulsory Note: Important: Bidders to submit valid and compliant B-BBEE Certificate as well as the CSD report. The BBBEE certificate- SANAS Accredited or swom affidavit for EME/QSE is the primary verification document to claim points for specific goals for this bid. Failure to submit a compliant B-BBEE certificate will result in disqualification.		The Service Provider is encouraged to be registered as a service provider on the Central Supplier Database (CSD). Visit https://secure.csd.gov.za/ to obtain your. Vendor number. Submit PROOF of registration on the Central Supplier Database (CSD Report) SUBMIT SUPPLIER UNIQUE REFERENCE NUMBER
8.	NB: Pricing Schedule: Compliance to PAGE 20 AND 21- ANNEXURE "A" REFER TO PAGE 4 TO 5 and 23 & 24 FAILURE TO COMPLY WITH THIS REQUIREMENT SHALL IMMEDIATELY DISQUALIFY A BIDDER.		Submit full details of the Price Proposal in a separate SEALED envelope. Price must be carried over to BOTH SBD 3.3 (Pricing Schedule) and SBD FORM1 : (Invitation for Bids). The Total Bid Amount (CEILING AMOUNT) will be used for the evaluation of bids therefore it must be inclusive of all costs for the duration of the contract) FAILURE TO COMPLY WITH THIS REQUIREMENT SHALL IMMEDIATELY DISQUALIFY A
9.	IMPORTANT: SUBMISSION OF USB REFER TO PAGE 5		BIDDER. Bidders must submit a USB with their proposal- 1 copy of the original document USB to be submitted in pdf format and to be read only All documents to be signed and bidders initial each page Bidders must check that USB sticks open, are readable, and contain no blank pages,
	BIDDERS TO READ AND UNDERSTAND THE CONDITIONS STATED IN PAGE 3 TO PAGE 5 OF THIS TOR		documents, or folders. Ensure that each folder created is numbered and avoid clustering folders with many documents rather create separate folders. No password protected USB allowed. Do not submit CDS
	FAILURE TO COMPLY WITH THIS REQUIREMENT SHALL IMMEDIATELY DISQUALIFY A BIDDER.		Bidders will be disqualified should the requirements mentioned on page 3 and 6 not complied with. Important: The USB will be used for evaluation purposes up to tender award, so all documents must be included in the USB, including SBD forms, technical proposal mandatory documents etc
			. FAILURE TO COMPLY WITH THIS REQUIREMENT SHALL IMMEDIATELY DISQUALIFY A BIDDER.
10.	Note: All prospective bidders will be expected to attend a mandatory briefing session/site visit as determined by the CIPC where questions will be addressed by a panel of the CIPC.		FAILURE TO ATTEND THE COMPULSORY BRIEFING SESSION WILL RENDER YOUR BID BEING DISQUALIFIED
11.	Mandatory Requirement: OEM Certificates/Partnership letters for the proposed solution. (bidders to submit relevant accreditation certificate/letter) – The bidders must provide a letter from Solution Vendor Original Equipment Manufacturer (OEM) which indicates that		The letter or a testimonial or certification must be submitted in order to proceed to the next phase (phase 2). Bidders to ensure that a letter/ testimonial /certification etc. addressing this requirement is attached. All bidders are required to comply with this requirement. Should there be no letter/ testimonial /certification etc attached the bid will immediately be disqualified.
	that they are accredited for product/Solution/Systems/Technology manufacturer /owner authorising the resale or support of the proposed Product/Solution/System/Technology. In the event that the bidder is the owner of the proposed Product/Solution/Systems/Technology, a letter must be attached for confirmation.		The letter/ testimonial /certification must be signed dated by authorized representative It should state expiry date or validity FAILURE TO SUBMIT WILL RENDER YOUR BID BEING DISQUALIFIED
12.	BIDDERS TO INDICATE IF THEY READ AND UNDERSTOOD THE CONDITIONS STATED IN PAGE 3 TO PAGE 5 OF THIS TOR		FAILURE TO COMPLY WITH THIS REQUIREMENT SHALL IMMEDIATELY DISQUALIFY A BIDDER.

ALL BIDDERS THAT COMPLY WITH THE MINIMUM REQUIREMENTS WILL ADVANCE TO PHASE 2.

11. PHASE 2: FUNCTIONAL EVALUATION AND COMPLIANCE TO SPECIFICATION

All bidders that advance to Phase 2 will be evaluated by a panel to determine compliance to the functional requirements of the bid.

IMPORTANT: The following documents need to be submitted as part of the proposal and will be used during the evaluation.

- A: Experience of company (Testimonials need to be provided)
- B: Resources (CVs of staff who will assist with this project) Kindly take note of the criteria on which the scoring is based.
- C: Project plan with timelines
- **D:** Technical Requirements / Proposal. **NB:** Bidders must respond systematically, and address separately and clearly marked all requirements, indicate understanding, approach, methodology, technology, systems etc. to be used as per TOR from point 3.1 to point 3.25.

Include architectural diagram

- A. OEM certificates
- B. Print screens of reports and wallboard/dashboard

The functional evaluation will be rated out of 100 points and will be determined as follows:

No Evalu		valuation Criteria		Rating					Total
			1	2	3	4	5	%	
1.	E	xperience of company						20	
	•	Bidder must have relevant experience in the implementation of a							
		Contact Centre as well as an end-to-end telephony solution whereby							
		at least one must be a cloud based implemented solution							
	•	Provide at least three references letters, not older than 8 years,							
		with contactable references (on clients' letterhead) relating to							
		Contact Centre and end-to end telephony implementation, indicating							
		relevant experience (Preferably cloud based solutions).							
	No	te: At least one of the implementations must be active, with the							
		ility for CIPC to conduct site visits if deemed necessary.							
	Ra	tings to be awarded as follows:							
	1.	Score = 1: No letters submitted							
	2.	Score = 2: Experience less than 3 years of cloud-based contact							
		centre and end-to-end telephony solution implemented							
	3.	Score = 3: Experience of 3 years, but less than 5 years cloud-based							
		contact centre and end-to-end telephony solution implemented							
	4.	Score =4: Experience 5 years, but less than 8 years cloud-based							
		contact centre and end-to-end telephony solution implemented							
	5.	Score = 5: Experience 8 years and above of cloud-based contact							
		centres and end-to-end telephony implemented.							

No	Evaluation Criteria					Weight	Total	
		1	2	3	4	5	%	
2.	RESOURCES						10	
	• Provide at least three (3) CV/s of key resources, with experience in							
	roll out and maintaining a cloud contact centre and end-to-end							
	telephony solution (indicate seniority e.g. project leader etc) that will							
	be assigned to the project, clearly indicating relevant ICT and							
	proposed solution/technology expertise.							
	• Evaluation of the CV/s will be based on the experience relevant to the							
	scope of work and not necessarily on the amount/number of CVs provided.							
	(CVs indicating experience of staff in rolling out and maintaining							
	a cloud contact centre and end-to-end telephony solution)							
	All resources must have at least 3 years' experience							
	CIPC <u>may</u> verify references provided by bidders							
	Ratings to be awarded as follows:							
	1. Score 1 = inadequate, inappropriate experience less than 1 year.							
	2. Score 2 = One year but less than 3 yrs. relevant <i>experience</i> ,							
	3. Score 3 = 3 yrs. relevant experience							
	4. Score 4 = 4 -5 yrs. relevant experience or							
	5. Score 5 = 6 - 8 yrs. relevant experience							
	*Note: Should the resource(s) not be available at the time that the tender							
	is awarded, the successful bidder must ensure that the replacement							
	resource(s) has/have the same level of knowledge, skills and experience							
	as those reflected in the tender submission.							
	RESOURCES ACCREDITATION						10	
	<i>u</i>							
	Provide three (3) CV/s of key resources, with							
	accreditation/certification from OEM in the roll out and maintaining a							
	cloud contact centre and end-to-end telephony solution. Minimum 3							
	years OEM certification or accreditation linked to the proposed							
	solution. Accredited/Certification of the resources is a requirement							
	(CVs indicating certification/accreditation of staff in rolling out							
	and maintaining a cloud contact centre and end-to-end telephony							
	solution)							

No	Evaluation Criteria	Rating			Weight	Total		
		1	2	3	4	5	%	
	Ratings to be awarded as follows:							
	1. Score 1 = no CV's submitted, No accreditation/certification by any							
	OEM for cloud-based solution.:							
	2. Score 2 = Less than 3 CVs with accreditation/certification for the							
	proposed cloud-based Solution by OEM with less than three years' experience.							
	3. Score 3 = 3 CVs with valid accreditation/certification by proposed							
	OEM solution with three years' experience							
	4. Score 4 = 4 CVs with valid accreditation/certification by proposed							
	OEM solution with more than three years but less than five years' experience.							
	5. Score 5 = 5 CVs or more with valid accreditation/certification by							
	proposed OEM solution with more than five years' experience.							
	*Note: Should the resource(s) not be available at the time that the tender							
	is awarded, the successful bidder must ensure that the replacement							
	resource(s) has/have the same level of knowledge, skills and experience							
	as those reflected in the tender submission.							
3	Project plan						20	
	o Submit a detailed project plan with timelines, and key milestones for							
	solution to be rolled out, from date of appointment. Project							
	management tools & techniques							
	Ratings to be awarded as follows:							
	1. Score = 1: No project plan submitted.							
	2. Score = 2: Poor project plan							
	3. Score = 3: Good project plan with realistic dates, plan adequately							
	aligned with CIPC requirements, Tools, techniques, samples							
	provided.							
	4. Score =4: Detailed project plan, plan adequately aligned with CIPC							
	requirements plus one value add; with detailed samples, templates,							
	tools used in the past projects indicated							
	5. Score = 5: Excellent project plan, plan adequately aligned with CIPC							
	requirements with many value adds; detailed samples, templates,							
	tools used in the past projects indicated with additional							
	reporting/feedback and management meetings with CIPC							

No	Evaluation Criteria						Weight	Total
		1	2	3	4	5	%	
4.	Technical Scope Requirements Refer to above par 3 (3.1 to 3.27)						40	
	• NB: Bidders must respond systematically, and address separately							
	and clearly mark all requirements, indicate understanding, approach,							
	methodology, technology, systems etc. to be used as per TOR from							
	point 3.1 to point 3.25.							
	The scope of a cloud-based contact centre and end-to-end telephony							
	solution which enables the CIPC to interact with its internal as well as							
	external stakeholders via an integrated system, irrespective of locality							
	or device must be properly articulated.							
	Ratings to be awarded as follows:							
	1. Score = 1: Proposal does not address the above requirements							
	2. Score = 2: Proposal covers some of the requirements of the							
	document							
	3. Score = 3: Proposal covers all of the CIPC requirements outlined							
	in the document and all required documents provided,							
	4. Score =4: Proposal covers all the CIPC requirements outlined in							
	the document, all required documents provided, methodology							
	technology/systems							
	5. Score =5: Detailed proposal covers all of the CIPC requirements							
	outlined in the document, all required documents provided,							
	approach, methodology, technology/systems and value add							
	TOTAL						100	

Note:

- 1. Functionality will count out of 100 points. Bidders must achieve a minimum score of <u>60 points out of 100</u> on the functionality evaluation to proceed to the next phase.
- 2. BIDDERS THAT ACHIEVE LESS THAN 60 POINTS ON FUNCTIONALITY WILL BE DISQUALIFIED FOR FURTHER EVALUATION

12. PHASE 4: PRICING AND PREFERENTIAL PROCUREMENT POLICY

Preferential Procurement Policy

The bidders that have successfully progressed will be evaluated in accordance with the <u>80/20</u> preference point system contemplated contemplated in the Preferential Procurement Policy Framework Act (Act 5 of 2000) as amended together with Preferential Procurement Regulations, 2022

In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1. Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed. Note: Bidders to submit valid and compliant B-BBEE Certificate as well as the CSD report. The B-BBEE Certificate is used as our primary verification document to claim points for specific goals for this bid. Failure to submit a compliant B-BBEE certificate will result in disqualification
- 2. The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser

#	Specific goals allocated points	Means of verification and Required Evidence	Preference Points (80/20)
1	HDI, Race are black persons (ownership)* 100% black ownership = 10 points and based on percentage pro rata for black ownership less than 100% eg: 67% = 6.7 points	B-BBEE Certificate CSD Registration report CIPC Company Registration Important the CSD will be used as our primary verification documents	10
2	Gender are women (ownership)* 100% or more women ownership = 8 points and based on percentage pro rata for black ownership less than 100% eg: 50% = 4.0 points	B-BBEE Certificate CSD Registration report CIPC Company Registration Important the CSD will be used as our primary verification documents	8
3	Disability are disabled persons (ownership)* WHO disability guideline 100% ownership = 2 points and based on percentage pro rata for black ownership less than 100% eg: 50% = 1.0 points	Confirmation of Disability Form as per SARS (ITRDD Form) Medical Certificate Important the CSD will be used as our primary verification documents	2

- 3. <u>Important</u>: Bidders to submit valid and compliant B-BBEE Certificate as well as the CSD report. The B-BBEE Certificate the primary verification document to claim points for specific goals for this bid. Failure to submit a compliant B-BBEE certificate will result in disqualification.
 - Provide fixed price quotation for the duration of the contract
 - Cost must be VAT inclusive and quoted in South African Rand
 - Costing should be aligned with the project activities / project phases

The bidder with the highest score will be recommended as the successful service provider.

13. ANNEXURE "A"

BID PRICING SCHEDULE

THIS PAGE TO BE INCLUDED IN THE PRICE FOLDER AS WELL AS IN THE SEALED PRICE ENVELOP TOGETHER WITH ALL OTHER PRICE DOCUMENTS AS LISTED BELOW

TABLE 1:

No	PRICING INSTRUCTIONS: BIDDERS TO COMPLY WITH ALL REQUIREMENTS									
1.	Applicable Currency:									
	All prices shall be quoted in South African Rand.									
2.	Completion of Pricing Schedule:									
	Bidders shall complete the pricing schedule in full, inserting all the information required therein. In addition to the pricing schedule in this bid document, bidders may prepare a more detailed pricing schedule should they wish to do so, and include this in their pricing proposal, provided that such additional pricing schedule is in line with the deliverables on the CIPC issued pricing schedule.									
3.	Applicability of Quoted Prices:									
	 All quoted prices must remain firm for the duration of the contract, unless stipulated otherwise in the special conditions of contract. The condition must be stated in SBD3.3 Bidders to note that price validity is one hundred and twenty days (120) days The service provider must clearly indicate whether the price is firm or subject to the Statutory Wage Increase 									
4.	Total Bid Cost:									
	Prices quoted must include all applicable taxes including VAT, less all unconditional discounts, plus all costs to deliver the services and/or goods. Note: Service providers will be responsible for all costs e.g. transportation for ALL activities associated with this bid. It is therefore the bidder's responsibility to ensure that all costs are included in the price proposal submitted to CIPC									
6.	Bid Price Calculation:									
	Bidders to not that estimates of quantities are provided to allow for the calculation of a bid price that allows equal comparison between bidders.									
8.	Applicable SBD Document to be included in the USB as well as sealed Pricing envelop									
	THIS PRICING SCHEDULE (ANNEXURE H ("A") SDB 3.3: PRICING SCHEDULE SBD FORM 1: INVITATION TO BIDS FOR A BIDDER <u>MUST</u> ATTACH PRICE BREAKDOWN IN THE BIDDER'S COMPANY LETTERHEAD SIGNED BY AUTHORISED REPRESENTATIVE									

FAILURE TO COMPLY WITH ALL THE ABOVE REQUIREMENTS FOR PRICING SHALL IMMEDIATELY INVALIDATE
THE BID

Prospective bidders must submit a comprehensive proposal. The onus is upon the prospective bidders to take into account all costs for the duration and the price must be fixed for the duration of the contract.

- Cost breakdown must be provided, covering all required aspects in this tender.
- Configuration of system, integration with CIPC systems, maintenance and support.

- On-site support as and when requested during the maintenance period (200 hours per year; Unlimited remote support. CIPC should not be charged extra for transport to CIPC offices. (where applicable)
- Ability to upgrade/scale to allow for additional functionality and/or licences on pay-as-you-go basis. There should be an option to discontinue with a specific service without a lengthy waiting period if required.
- CIPC should not be charged extra for transport to CIPC offices during installation or maintenance and support, or for meetings.
- The following pricing table needs to be completed:

No	PRICING	Once off fee	Year 1 (VAT Incl)	Year 2 (VAT Incl)	Year 3 (VAT incl)	Year 4 (VAT incl)	Year 5 (VAT Incl)	TOTAL (Vat inclusive)
1	Setup / configuration		- /	- /	- /	,	- /	,
2	Project management during roll-out							
3	Training							
4	Software acquisition LICENSES - Quote should be based on 100 licences Licences need to be based on pay per usage. (For Contact Centre)							
5	Software acquisition LICENSES telephony system - Quote should be based on 700 licences. Licenses need to be based on pay per usage. (Rest of the organisation and its branches)							
6	Hardware acquisition (if any)							
7	Services costs:							
8	Support (On-site and remote)							
9	Any other costs (Elaborate)							
	TOTAL PRICE							

TOTAL BID PRICE (CEILING PRICE) FOR THE DURATION OF 5 YEARS: NB PRICE MUST BE INCLUSIVE OF ALL REQUIREMENTS OF THE TOR						
TOTAL YEAR 1 TO 5: (PRICE MUST BE INCLUSIVE OF VAT)						
TOTAL BID PRICE TO BE CARRIED OVER TO SBD 3.3 AND SBD FORM 1						

<u>FAILURE TO COMPL</u>	<u>.Y WITH ALL THE ABOV</u>	<u>EREQUIREMENTS F</u>	<u>OR COSTING SHALL I</u>	<u>IMMEDIATELY INV</u>	<u>ALIDA I E</u>
THE BID.					

14. BRIEFING SESSION

PLEASE NOTE THAT THERE IS <u>A COMPULSORY</u> BRIEFING SESSION SCHEDULED FOR THIS.

COMPULSORY	SITE VISIT / BRIEFING SESSION			
DATE:	10 NOVEMBER 2025			
TIME	11:00 AM			
<u>VENUE</u>	BLOCK -D BLOCK-D0G-DG 15; THE DTI" CAMPUS, 77 MEINTJIES STREET, SUNNYSIDE PRETORIA			
MANDATORY IN-PERSON BRIEFING SESSION AT THE CIPC OFFICE				
DURING THIS SESSION A TECHNICAL PANEL OF THE CIPC WILL OUTLINE THE SCOPE OF THE PROJECT AND WILL ADDRESS QUESTIONS FROM PROSPECTIVE BIDDERS.				
IMPORTANT NOTE TO BIDDERS: -	This is a compulsory briefing session, FAILURE TO ATTEND IMMEDIATELY DISQUALIFIES YOUR BID			

15. SUBMISSION OF PROPOSALS

Sealed proposals will be received at the Tender Box at the main gate, 77 Mentjies Street, Sunnyside, the DTIC campus,

Proposals should be addressed to:

Manager (Supply Chain Management)

Companies and Intellectual Property Registration Office

the dtic Campus, 77 Meintjies Street,

Sunnyside

PRETORIA

15.2 ENQUIRIES

A. Supply Chain Enquiries

Ms Ntombi Maghula OR Mr Solomon Motshweni

Contact No: (012) 394 3971 /45344

E-mail: Nmaqhula@cipc.co.za OR SMotshweni@cipc.co.za

B. Technical Enquiries

Mr. Ofentse Habedi – E-mail : Ohabedi@cipc.co.za

Ms. Magda Swemmer –: E-mail: Mswemmer@cipc.co.za

Note: It is the bidder's responsibility to call CIPC if they have any questions that have not been answered via email, as the system may have flagged their email as spam.

15.3 DEADLINE FOR SUBMISSION

BIDS OPENING DATE: 22 OCTOBER 2025

BIDS CLOSING TIME: 11: 00 AM

COMPULSORY BRIEFING SESSION: 10 NOVEMBER 2025 @11H00am

BIDS CLOSING DATE: 25 NOVEMBER 2025

BIDDERS MUST ENSURE THAT BIDS ARE DELIVERED IN TIME TO THE CORRECT ADDRESS. LATE PROPOSALS WILL NOT BE ACCEPTED FOR CONSIDERATION

NB: IT IS THE PROSPECTIVE BIDDERS' RESPONSIBILITY TO OBTAIN BID DOCUMENTS IN TIME SO AS TO ENSURE THAT RESPONSES REACH CIPC, TIMEOUSLY.

CIPC SHALL NOT BE HELD RESPONSIBLE FOR DELAYS IN THE POSTAL SERVICES AND BIDS DEPOSITED IN THE INCORRECT BID BOX. BID PROPOSAL MUST BE HAND DELIVERED TO THE CIPC BID BOX AT THE DTIC MAIN GATE".AT 77 MEINTJIES STREET, SUNNYSIDE