



**For the Provision of
Transactional Advisory Services
to Support the Container
Corridor Private Sector
Participation Transaction for an
estimated period of 12 Months**



TRANSNET

Clarifications No:3 - RFP Bidders



CONTAINER CORRIDOR PSP

TRANSACTIONAL ADVISORY SERVICE

CLARIFICATIONS NO:3



REINVENT

for GROWTH



Clarifications No:3

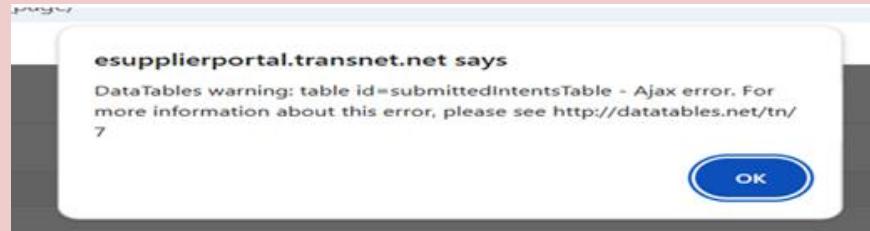


Date Received	Question Mode	Question	Answer
17-Dec-2025	Email	<p>Consortium Membership vs Sub-Contracting Can the Lead Legal Transaction Advisor participate in the bid as a sub-contractor to one of the consortium members, or does Transnet require the Lead Legal Transaction Advisor to be a formal member of the bidding consortium?</p> <p>Sub-Contracting Thresholds Is sub-contracting limited to a maximum of 30% of the fee proposal, or may the scope and fees allocated to a sub-contractor exceed 30%, provided this is clearly disclosed and justified in the bid?</p> <p>Contracting Structure Is it a requirement of the RFP that Transnet contract directly with the Lead Legal Transaction Advisor through the consortium structure, or may the Lead Legal Transaction Advisor deliver the required services to Transnet via a sub-contract with one of the consortium members</p>	We cannot determine who can lead the consortium. The minimum amount that service providers can sub-contract is 30%.
19-Dec-2025	Email	We respectfully request an extension , due to the tender period falling over the year-end holiday shutdown. This bid requires multidisciplinary inputs (technical, commercial, legal, financial, environmental and compliance documentation), and meaningful coordination with internal specialists, partners, and external parties is materially constrained during this period because many offices operate with limited capacity or are formally closed.	The closing date has been extended from 16 January 2026 to 23 January 2026.



Date Received	Question Mode	Question	Answer
21-Dec-2025	Email	Request access to the Microsoft Teams recording of the recent session on Transactional Advisory Services, as this will be instrumental in supporting our work on the Container Corridor Private Sector Participation (PSP) Transaction. The recording will assist us in ensuring alignment on key discussion points and maintaining continuity in the advisory process.	You kindly advised that presentation, minutes and clarification questions were shared with bidders . You can access the documents https://transnetetenders.azurewebsites.net.
06-Jan-2026	Email	I would like to confirm the below change of due date which I picked up on Transnet website , new date being 23 rd of Jan 2026 and not the 16 th of Jan 2026	The closing date has been extended from 16 January 2026 to 23 January 2026



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07-Jan-2026	Email	<p>Please note that we are experiencing an error on the Transnet portal when uploading the submission. Kindly advise as the tender is due on the 16 January 2026</p> 	<ul style="list-style-type: none"> ❖ It displays on your screen that you have signed into the new portal. Tender advertised on National Treasury e-Tender Portal and Old Transnet Portal. <p><u>https://transnetetenders.azurewebsites.net/</u>.</p> <p>Important: Documents are available only on the old Transnet e-Tender Portal, not the new e-Supplier Portal.</p> <p>Steps to access:</p> <ul style="list-style-type: none"> Log into Transnet e-Tender Portal. Close pop-up redirecting to new portal. Do not click on e-Supplier Portal. Close the pop-up. Click "Advertised Tenders" in old portal. Search using tender numbers Please refer addendum No:1 <ul style="list-style-type: none"> ❖ The closing date has been extended from 16 January 2026 to 23 January 2026
09-Jan-2026	Email	<p>Please clarify whether the evaluation of RFP TCC/2025/10/0001/109816/RFP will be conducted using the 80/20 or 90/10 preference point system, as this is not identified in the RFP documents?</p>	<p>RFP General Conditions:</p> <p>Either the 80/20 or 90/10 preference point system will apply [This clause is to be used where it is unclear as to which preference point system will be applicable – lowest acceptable bid will determine the preference point system.</p>



Date Received	Question Mode	Question	Answer
09-Jan-2026	Email	<p>1. From the briefing session, it is our understanding that the scope of work ends at the completion of the Stage 2 of the JIEPS framework. However, the pricing schedule (items 17 and 18) extends to stage 3, which is unlikely to occur with the stipulated 12-month engagement duration (especially, without limitation where a 2-stage procurement process is followed). Furthermore, scope items under section 5.4. appear to extend to Stage 4 of the JIEPS framework.</p> <p>2. Kindly clarify these perceived misalignments between the briefing session, scope in the RFP and the pricing schedule.</p>	<p>1. The Transaction Advisor (TA) appointment is to support the preparation and delivery of the Container Corridor PSP transaction, whose execution and governance will be aligned to the approved JIEPS Framework. Progression between JIEPS stages remains subject to the internal governance and approval processes, including Board approval to progress from Stage 2 to Stage 3 and from Stage 3 to Stage 4. The scope of work under this RFP has been intentionally consolidated and structured to enable continuity and the fast-tracking of critical workstreams and work activities including the development of deliverables, required to reach go-to-market and facilitate efficient external partner selection, where appropriate. It is expected that the bulk of the engagement will be focused on the development of a bankable feasibility business case (based on combined JIEPS Stage 1 and Stage 2) which incorporates technical, environmental, commercial, financial, and legal recommendations and considerations. Certain activities and deliverables, including the drafting of RFQ and RFP documentation, are expected to be adequately progressed and advanced on a fast-tracked basis within the timeframes as set out in the RFP. The conclusion and finalisation of such RFQ/RFP, however, will only occur following Board approval of the Stage 2 deliverables and will always remain subject to the internal governance approvals. The stipulated 12-month engagement (contract) period represents the base duration of the appointment. Bidders are therefore required to structure their project plans to prioritise delivery against the stated milestones and key dates as per the RFP document. Any items beyond the base duration of the appointment need to be clearly identified, motivated and incorporated as part of the project plans. Lastly, the inclusion of pricing items supporting potential Stage 3 and Stage 4 of JIEPS Framework activities is deliberate and intended to ensure pricing transparency and transaction readiness. No automatic progression beyond any JIEPS stage is implied or guaranteed. Bidders are therefore required to price all items included in the pricing schedule.</p> <p>2. RFP General Conditions: Either the 80/20 or 90/10 preference point system will apply [This clause is to be used where it is unclear as to which preference point system will be applicable – lowest acceptable bid will determine the preference point system.</p>



Date Received	Question Mode	Question	Answer
13-Jan-2026	Email E-Tenders	<p>We kindly request an extension of time, with a proposed new submission date of 6 February 2026, to allow sufficient time to compile and source all the information as stipulated in the Scope of Works. We trust that this request will be favourably considered</p>	<p>The tender closing date was extended from the 16 January 2026, to 23 January 2026. Due to the urgency associated with the execution of this PSP transaction, we are unfortunately unable to accommodate another extension at this stage.</p>
13-Jan-2026	Email	<ol style="list-style-type: none"> 1. If we are submitting as a JV/ consortium, do you require each company to complete the full tender document (SBD forms and other forms) or only the lead company can complete. 2. Do you also require all the administrative documents from the JV/Consortium team or only for the lead team and for the TCS certificate and CSD report for the JV/consortium 	<p>In the case of a Joint Venture/consortium, any of the parties/companies to the Joint Venture/consortium may use its registered profile to submit a bid on behalf of the Joint Venture.</p> <ul style="list-style-type: none"> ❖ Declaration/Joint Venture Agreement ❖ A consolidated JV B-BBEE ❖ The proponent's current SARS Tax Compliance Certificate and in the case where the proponent is a consortium or joint venture, a current SARS Tax Compliance Certificate for each member thereof. A current CSD Report for each member.



Thank you

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