

1. EVALUATION CRITERIA AND PROJECTED NUMBERS

1.1. Consulting services for B-BBEE Strategy

No.	Description	Returnable	Weight	Scoring				
				0	30	50	80	100
1	Company consultancy and advisory experience in the provision of B-BBEE verification and accreditation services.	Fully signed Reference Letters covering the scope	30%	No Reference Letter Submitted	Partially Compliant Letters, do not cover all aspects of scope	One (1) Reference Letters covering the full scope	Two (2) Reference Letters covering the full scope	Three (3) Reference Letters covering the full scope
2	Firms Experience in the execution of the B-BBEE strategy.	Firms profile highlighting years of experience and clients serviced in line with B-BBEE requirements.	30%	<2 years' Experience	>2 <5 years' Experience	>5 <7 years' Experience	>7 <10 years' Experience	>10 years' Experience
3	Execution Methodology – a comprehensive overview of the execution of the scope	Method Statement of how the service will be rendered (Organogram, Onboarding Induction, tools and equipment, back-end support, time sheet management, work quality management, skills transfer, ethics, background checks, performance management, knowledge management, task order management, scope execution)	40%	No Method statements submitted	Method statements does not address most of the requirements	Method statement does not cover all areas as identified	Method statement covers most of the areas as identified	Method statement covers all the areas as identified
	Threshold		80%					
	Total		100%					

Note:

- The reference letter must be on the letter head of the company providing the reference, it must contain the contact details of the person providing the reference and must contain the scope executed and when the work was undertaken including the contract or order number.
- The profile should highlight when the firm was established and the number of years the firm has provided the service and the names of the companies the service was provided to. The purpose is to see that the firm has the necessary experience in offering the services. A year would only be counted whereby the firm highlights the works undertaken in that year that are associated with the scope e.g., for a firm to score points they must indicate in each of the 5 years' work undertaken by the company, associated with the scope.
- A due diligence check will be conducted on the submitted information.
- From the 80% threshold, the *Employer* will consider the three (3) highest ranked tenderers for further evaluation in terms of functionality and for advancement to the next technical evaluation stage
- Should any tenderer not meet the threshold of 80%, consideration will be given to tenderers who meet the threshold of 70% or more for further evaluation.
- Where the 70% threshold is applied, the three (3) highest ranked tenderers in terms of functionality and for advancement to the next technical evaluation stage

Second evaluation stage

The second evaluation stage will be a presentation by the three (3) highest ranked tenderers as stipulated above on their offer.

Public

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system. No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30