

**TENANT DEVELOPMENT COMMITMENT** in line with the **Government's New Development Plan (NDP)**

Applicants must complete this Annexure B which summarises your Tenant Development (TD) in line with the Government's New Development Plan (NDP) and your related commitments.

For the purposes of completing the TD Value Indicators, Applicants must calculate their TD commitments as a percentage (%) of their estimated total value of the contract over the Contract Period

Please insert the TD Value Indicators in the following table. Cross-reference, under the column heading "Applicant's TD Commitments.

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Applicant's Signature

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Date & Company Stamp

| Tenant Development (TD)<br>Category   | Applicant's TD Bid | Tenant Development Value Indicators   |            |                            |
|---|--------------------|---|------------|----------------------------|
|   |                    | TD Value Measurement  | Quantity   | Estimated Rand Value (ZAR) |
| <b>1.New skills development :</b><br><br>New skills development initiatives indicate your company's commitment to skills education, and how this would match with targeted groups. Consideration needs to be directed towards the adequate quality and value of proposed skills development to allow for better evaluation in line with Government objectives |                    | Number and Rand value of artisans/technicians to be trained over the lease Period   |            |                            |
|   |                    | Number and Rand value of apprentices to be trained over the lease Period  |            |                            |
|   |                    | Number and Rand value of Blacks and or youths to be trained over the Contract Period  |            |                            |
|   |                    | Is the level of the training offered above in compliance with the National Qualification Framework guidelines (NQF)? - Yes/No (Please tick) | <b>Yes</b> | <b>No</b>                  |
|   |                    |   |            |                            |
|   |                    | Number and Rand value of higher education bursaries and/or scholarships to be offered by your company, if applicable (specify)              |            |                            |

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|---|--------------------|---|----------|----------------------------|
|   |                    | TD Value Measurement  | Quantity | Estimated Rand Value (ZAR) |
| <b>2. Job creation and/or job preservation</b><br><br>The potential for job creation and/or job preservation, directly due to the award of this business, allows for assessment of your Company's intentions in terms of the Government's objective to increase labour absorption focusing on unskilled workers and the youth |                    | Number of new skilled jobs to be created due to Award of Contract (where "skilled" refers to jobs for people in a specialised field of work requiring a defined training path and / or a requisite level of experience in order for them to perform that role. These people could be in possession of a certificate, diploma or degree from a Higher education institution) |          |                            |
|   |                    | Number of new unskilled jobs to be created by Award of Contract (where "unskilled" refers to jobs for people where the field of work does not require extensive formal training or from whom no minimum level of education is required)   |          |                            |
|   |                    | Number of jobs which would be preserved through Award of Contract   |          |                            |
|   |                    | Number of jobs to be created for Black youth (where "youth" means individuals between the ages of 16 - 30 years), Black women and Blacks with disabilities through Award of Contract  |          |                            |

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|--|--------------------|--|----------|---------------------------|
|  |                    | TD Value Measurement   | Quantity | Estimated Rand Value (ZAR |
| <b>3. Small business promotion</b><br><br>These SD value measurements give an indication of your commitment to developing small businesses in line with the Government's New Development Plan ( <b>NDP</b> ) and B-BBEE requirements |                    | % of your projected procurement spend from businesses with an annual turnover of less than R35 million (QSEs, EMEs and start-up companies) | %        |                           |
|  |                    | % of the estimated contract value which would be subcontracted to EMEs, QSEs or start-up companies   | %        |                           |

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Applicant's Signature

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Date & Company Stamp

| Tenant Development (TD)<br>Category   | Applicant's TD Bid | Tenant Development Value Indicators   |          |                            |
|---|--------------------|---|----------|----------------------------|
|   |                    | TD Value Measurement  | Quantity | Estimated Rand Value (ZAR) |
| <b>4. Rural development and regional integration</b><br><br>These TD value measurements give an indication of your commitment towards rural development and regional integration in line with the Government's New Development Plan (NDP) |                    | Number of new local jobs to be created due to Award of Contract             |          |                            |
|   |                    | Number of local jobs which would be preserved through Award of the Contract |          |                            |

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 Applicant's Signature

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