

ANNEXURE C

Technical Evaluation Criteria

A Technical threshold of 80% is required to proceed to the next stage of the process.

No	Tech Evaluation Criteria	Weight out of 100%	Scoring Guide	Evidence
1. Technical Implementations				
1.1	<p>Service provider has conducted a technical migration from ECC6 to S/4HANA in at least 3 large organisations. (large organisations =>10000 employees).</p> <p>3 signed client reference letters are required as confirmation that work has been completed</p>	40%	<p>3= 3 signed client reference letters provided where the service provider has conducted a technical migration from ECC6 to S/4HANA in large organisations. 40 Points</p> <p>2= 2 signed client reference letters provided where the service provider has conducted a technical migration from ECC6 to S/4HANA in large organisations. 20 Points</p> <p>1=1 signed client reference letters provided where the service provider has conducted a technical migration from ECC6 to S/4HANA in a large organisation. 5 Points</p> <p>0= No signed letters provided</p>	

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2. Implementation Methodology				
2.1	<p>Service provider has provided a methodology that meets the requirements of the SAP ACTIVATE methodology for complex projects. This includes the following phases:</p> <ul style="list-style-type: none"> • Discovery phase • Prepare Phase • Explore Phase • Realise Phase • Run Phase 	5%	<p>2= The service provider's methodology complies with the SAP ACTIVATE methodology. 5 Points</p> <p>1= The service provider's methodology varies from the SAP ACTIVATE methodology 2.5 Points</p> <p>0= No implementation methodology has been provided</p>	

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3. Custom code conversion				
3.1	<p>Service provider has six (6) years for the ABAP experience for custom code conversion.</p> <p>Service provider to submit CV's of at least 3 SAP certificate Associates with the following certification - Back-End Developer - ABAP Cloud</p> <p><i>Note: CV's must be specific per technical scope and cannot be repeated for different scope items.</i></p>	15%	<p>3=3 CVs provided with Back-End Developer - ABAP Cloud certification. 15 Points</p> <p>2=2 CVs provided with Back-End Developer - ABAP Cloud certification. 10 Points</p> <p>1=1 CVs provided with Back-End Developer - ABAP Cloud certification. 5 Points</p> <p>0=0 No CVs provided, or CV's does not meet the required certification.</p>	
4. Integration				
4.1	<p>Service provider has six (6) years experience for complex SAP specific integration projects.</p> <p>Service provider to submit CV's of at least 2 SAP certificate Associates with the following certification – Integration Developer (PO/PI)</p> <p><i>Note: CV's must be specific per technical scope and cannot be repeated for different scope items.</i></p>	5%	<p>2=2 CVs provided with Integration Developer (PO/PI) certification. 5 Points</p> <p>1=1 CVs provided with Integration Developer (PO/PI) certification. 2.5 Points</p> <p>0=0 No CVs provided, or CV's does not meet the required certification.</p>	

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5. Archiving				
5.1	<p>Service provider has developed and implemented an archive strategy for S/4HANA conversions.</p> <p>3 use cases are to be provided where the service provider has successfully implemented an archive strategy for S/4HANA projects</p>	10%	<p>3=3 use cases provided of successful archiving strategy implementations for S/4HANA. 10 Points</p> <p>2=2 use cases provided of successful archiving strategy implementations for S/4HANA. 5 Points</p> <p>1=1 use cases provided of successful archiving strategy implementations for S/4HANA. 2.5 Points</p> <p>0=No use cases provided</p>	
6. Infrastructure Support				
6.1	<p>Service provider has experience in using Hyperscaler data centres for the migration and hosting of S/4HANA workloads.</p> <p>Service provider to submit 3 use cases where it successfully transitioned S/4HANA workloads from on-premise to hyperscaler data centres.</p>	5%	<p>3= 3 use cases provided where the Service Provider successfully migrated S/4HANA workloads from on-premise to cloud data centres. 5 Points</p> <p>2= 2 use cases provided where the Service Provider successfully migrated S/4HANA workloads from on-premise to cloud data centres. 3 Points</p> <p>1= 1 use cases provided where the Service Provider successfully migrated S/4HANA workloads from on-premise to cloud data centres. 1 Point</p> <p>0 = No use cases provided.</p>	

No	Tech Evaluation Criteria	Weight out of 100%	Scoring Guide	Evidence
6.2	<p>Service provider has six (6) years SAP experience for S/4HANA system administration.</p> <p>Service provider to submit CV's of at least 2 SAP certificate Associates with the following certification – S/4HANA System administration</p> <p><i>Note: CV's must be specific per technical scope and cannot be repeated for different scope items.</i></p>	5%	<p>2=2 CVs provided with S/4HANA System administration certification. 5 Points</p> <p>1=1 CVs provided with S/4HANA System administration certification. 2.5 Points</p> <p>0=0 No CVs provided, or CV's does not meet the required certification.</p>	
7. Project Management				
7.1	<p>Service provider has extensive skills in project managing S/4 migration projects.</p> <p>Service provider to submit the CV's of at least 2 SAP certified associate project managers with the following certification - Project Manager SAP Activate</p> <p><i>Note: CV's must be specific per technical scope and cannot be repeated for different scope items.</i></p>	2.5%	<p>2=2 CV's provided with Project Manager SAP Activate certification. 2.5 Points</p> <p>1=1 CV's provided with Project Manager SAP Activate certification. 1 Point</p> <p>0=No CV's provided or submitted CV's do not have the required certification.</p>	

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7.2	<p>A project schedule is presented that conforms to the requirement of delivering the solution within a period of 12 months</p> <p><i>Note: The project plan must reflect the technical resources assigned.</i></p>	2.5%	<p>2=2 A 12-month project schedule has been provided. 2.5 points</p> <p>1=1 Project schedule presented is greater than 12 months. 1 Point</p> <p>0= No project schedule provided</p>	
Change Management				
8.1	<p>The service provider has extensive experience in conducting change management for S/4HANA migration projects.</p> <p>Service provider to submit 3 use cases where it successfully conducted change management for S/4HANA migration projects.</p>	5%	<p>3= 3 use cases provided where the Service Provider successfully conducted change management for S/4HANA migration projects. 5 Points</p> <p>2= 2 use cases provided where the Service Provider successfully conducted change management for S/4HANA migration projects. 2.5 Points</p> <p>1=1 use case provided where the Service Provider successfully conducted change management for S/4HANA migration projects. 1 Point</p> <p>0 = No use cases provided.</p>	

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Training				
9.1	<p>The service provider has extensive experience in conducting training for S/4HANA migration projects.</p> <p>Service provider to submit 3 use cases where it successfully conducted training for S/4HANA migration projects.</p>	5%	<p>3= 3 use cases provided where the Service Provider successfully conducted training for S/4HANA migration projects. 5 Points</p> <p>2= 2 use cases provided where the Service Provider successfully conducted training for S/4HANA migration projects. 2.5 Points</p> <p>1=1 use case provided where the Service Provider successfully conducted training for S/4HANA migration projects. 1 Point</p> <p>0 = No use cases provided.</p>	
	Total	100		
	Minimum threshold	80%		