



# **ANNEXURE B: BID PRESENTATION**

FOR THE SUPPLY OF MATERIAL HANDLING EQUIPMENT (X1 REACH STACKER) TO PHALABORWA CONTAINER TERMINAL FOR A PERIOD OF 10 MONTHS.



# RFQ DESCRIPTION

**FOR THE SUPPLY OF MATERIAL HANDLING EQUIPMENT (X1 REACH STACKER)  
TO PHALABORWA CONTAINER TERMINAL FOR A PERIOD OF 10 MONTHS.**

**RFQ NUMBER** : CRAC-JHB-37649

**ISSUE DATE** : 20 April 2022

**CLOSING DATE** : 28 April 2022

**CLOSING TIME** : 12:00 PM

**BID VALIDITY PERIOD** : 180 BUSINESS DAYS FROM CLOSING DATE



# NOTICE TO BIDDER

- The Bidder must ensure that the correct contact details are provided as TFR may need to communicate after the closing date of this RFQ.
- Ensure that all the RFQ documents are **signed and stamped**.
- Complete the tender document **clearly** and in **black ink / electronically**.
- If mistakes are made – correct properly / legibly with the full signature of Bidder.
- Submit questions if clarity is required
- No copies of the RFQ document should be distributed
- Validity period – 180 Business days from date of closing
- **Ensure that your submissions are properly indexed and referenced for ease of adjudication (see last section of this presentation).**



# RFQ SECTIONS AND ANNEXURES

SECTION 1: SBD1 FORM

SECTION 2: NOTICE TO BIDDERS

SECTION 3: EVALUATION METHODOLOGY, CRITERIA AND RETURNABLE DOCUMENTS

SECTION 4: QUOTATION FORM

SECTION 5: CERTIFICATE OF ACQUAINTANCE WITH RFQ DOCUMENTS

SECTION 6: RFQ DECLARATION AND BREACH OF LAW FORM

SECTION 7: SBD 9- CERTIFICATE OF INDEPENDENT BID DETERMINATION

SECTION 8: BBEE PREFERENCE POINTS CLAIM FORM

SECTION 9: PROTECTION OF PERSONAL INFORMATION

ANNEXURE A: REACH STACKER SPECIFICATION



**STEP THREE: MINIMUM THRESHOLD  
70 POINTS FOR TECHNICAL CRITERIA**

# STEP THREE: MINIMUM THRESHOLD 70 POINTS FOR TECHNICAL CRITERIA

	Criteria	Scoring guidelines	%	Prompts of judgement	Bidders Response	Bidders comments (Reference to where evidence can be found in the submission)
1	TECHNICAL COMPLIANCE	All technical requirements can be met as per Annexure A - Specifications	40	40%		
		One or more requirements cannot be met	0			
2	MAINTENANCE CALLOUTS	Ability to provide maintenance callouts for repairs on as and when required basis	20	20%		
		Service not provided	0			
3	LOAD TEST CERTIFICATE	Ability to provide valid load test certificate[s]	10	10%		
		No certificates can be provided	0			
4	CALL CENTRE	24/7 in-house call centre for booking of faults	10	10%		
		24/7 outsourced call centre	10			
		No call centre	0			
5	LEAD TIME FOR CALL OUTS	≤ 1 hour to respond to terminal	10	10%		
		1 to 2 hours to respond to terminal	5			
		> 2 hours to respond to terminal	0			
6	WARRANTY	Full mechanical warranty > 10 months	10	10%		
		Full mechanical warranty ≤ 10 months	5			
		No mechanical warranty	0			





## SECTION 4: QUOTATION FORM



## SECTION 4: QUOTATION FORM

Item No	Description of Item	Period in months	Monthly hours pm per unit	Number of units	TOTAL PRICE [ZAR]
1	45 000kg Reach Stacker (Phalaborwa) <i>Including one machine wash per month</i>	10	100	1	
TOTAL PRICE, exclusive of VAT:					
VAT 15% (if applicable)					
Discount(s)					
Total Inclusive of VAT (where applicable)					

Item No	Description of Item	Number of units	TOTAL PRICE [ZAR]
1	Cleaning of the unit[s] <i>(Additional charged per request)</i>	Per event	

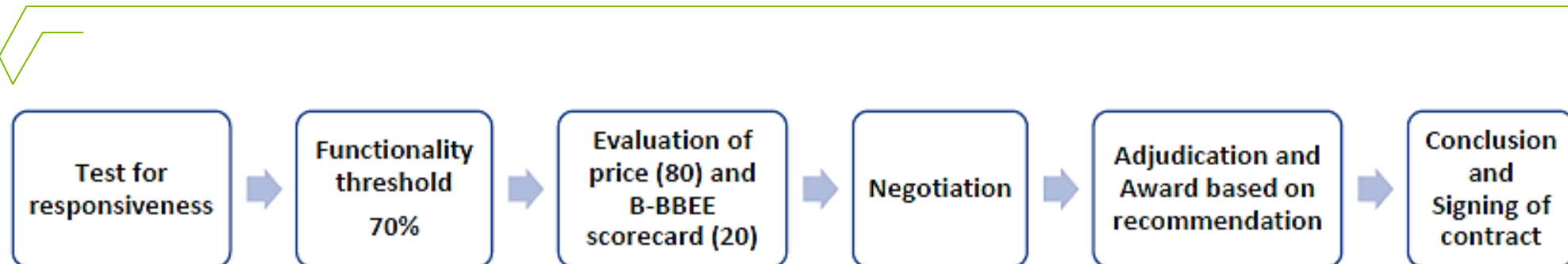




## EVALUATION METHODOLOGY



# EVALUATION METHODOLOGY



## 1.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

Administrative responsiveness check	RFQ Reference
• Whether the Bid has been lodged on time	
• Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 3
• Verify the validity of all returnable documents	Section 3
• Verify if the Bid document has been duly signed by the authorised respondent	All sections



# EVALUATION METHODOLOGY

## 1.2 STEP TWO: Test for Substantive Responsiveness to RFQ

The test for substantive responsiveness to this RFQ will include the following:

Check for substantive responsiveness	RFQ Reference
<ul style="list-style-type: none"> <li>Whether any general and legislation qualification criteria (excluding preferential procurement) set by Transnet, have been met</li> </ul>	All sections
<ul style="list-style-type: none"> <li>Whether the Bid contains a priced offer</li> </ul>	Section 4 - Quotation Form
<ul style="list-style-type: none"> <li>Whether the Bid materially complies with the scope and/or specification given</li> </ul>	All Sections

## 1.3 STEP THREE: Minimum Threshold 70 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

Criteria	Scoring guidelines	%	Prompts of judgement	Bidders Response	Bidders comments (Reference to where evidence can be found in the submission)

## 1.4 STEP FOUR: Evaluation and Final Weighted Scoring

a) **Price Criteria** [Weighted score 80 points]:

Evaluation Criteria	RFP Reference
<ul style="list-style-type: none"> <li>Commercial offer</li> </ul>	Section 4



# RETURNABLE DOCUMENTS

MANDATORY RETURNABLE DOCUMENTS		Submitted [Yes or No]
SECTION 1: SBD1 Form		
SECTION 4: Quotation Form		
RETURNABLE DOCUMENTS USED FOR SCORING		SUBMITTED [Yes or No]
Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 8 of this RFP (Valid B-BBEE certificate or Sworn Affidavit)		
SECTION 3: 1.3 STEP THREE: Minimum Threshold 70% for Technical Criteria		
ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES		SUBMITTED [Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement		
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years		
SECTION 3: Evaluation Methodology, Criteria And Returnable Documents		
SECTION 5: Certificate of Acquaintance with RFQ Documents		
SECTION 6: RFQ Declaration and Breach of Law Form		
SECTION 7: SBD 9 - Certificate Of Independent Bid Determination		
SECTION 8: B-BBEE Preference Claim Form		
SECTION 9: Protection of Personal Information		





**PROPOSAL SUBMISSION**



# PROPOSAL SUBMISSION

## Section 1, paragraph 3

- Log on to the Transnet eTenders management platform website (<https://www.transnet.net>);
- Click on "TENDERS";
- Scroll towards the bottom right-hand side of the page;
- On the blue window click on "register on our new eTender Portal";
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER" – for bidder to register their information (must fill in all mandatory information);
- Click on "SIGN IN/REGISTER" - to sign in if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected.





# PROPOSAL SUBMISSION

## eTender Links



- Transnet SOC Ltd Tenders
- Transnet Port Terminals RFQ/Tenders
- Transnet Freight Rail Tenders
- Register on our new eTender Portal
- User Guide

SIGN IN/REGISTER

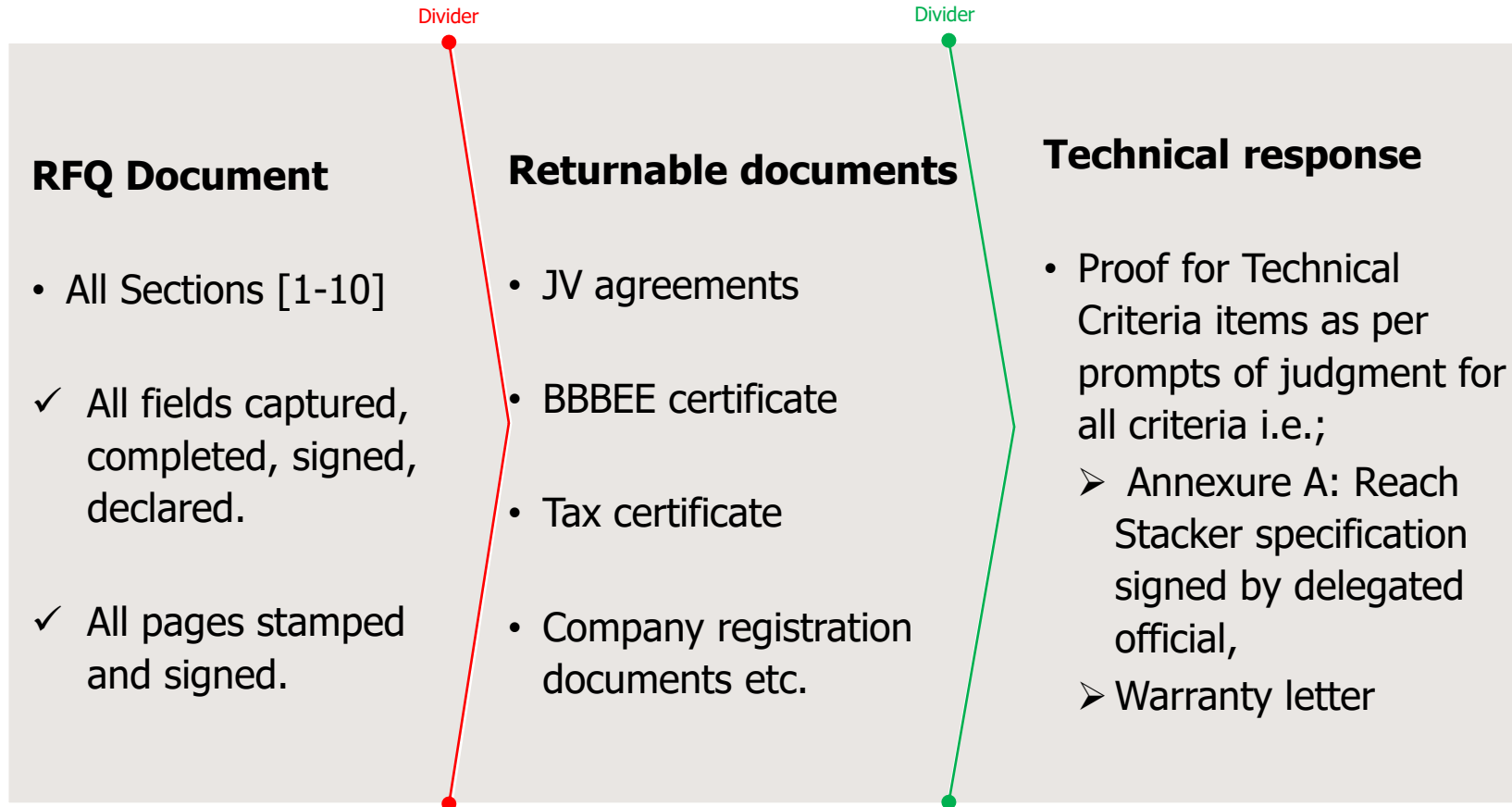
To register or sign in to the Transnet eTender portal for bid submissions

ADVERTISED TENDERS

To view all Transnet tenders

NB: All Transnet Tenders can also be found on **National Treasury E-Tender portal**

## Bid Submission structure



A green line graphic consisting of a series of connected line segments forming a jagged, upward-pointing shape.

# THANK YOU

