



ANNEXURE B: BID PRESENTATION

FOR THE SUPPLY OF MATERIAL HANDLING EQUIPMENT (X1 REACH STACKER) TO PHALABORWA CONTAINER TERMINAL FOR A PERIOD OF 10 MONTHS.



RFQ DESCRIPTION

**FOR THE SUPPLY OF MATERIAL HANDLING EQUIPMENT (X1 REACH STACKER)
TO PHALABORWA CONTAINER TERMINAL FOR A PERIOD OF 10 MONTHS.**

RFQ NUMBER : CRAC-JHB-37649

ISSUE DATE : 20 April 2022

CLOSING DATE : 28 April 2022

CLOSING TIME : 12:00 PM

BID VALIDITY PERIOD : 180 BUSINESS DAYS FROM CLOSING DATE



NOTICE TO BIDDER

- The Bidder must ensure that the correct contact details are provided as TFR may need to communicate after the closing date of this RFQ.
- Ensure that all the RFQ documents are **signed and stamped**.
- Complete the tender document **clearly** and in **black ink / electronically**.
- If mistakes are made – correct properly / legibly with the full signature of Bidder.
- Submit questions if clarity is required
- No copies of the RFQ document should be distributed
- Validity period – 180 Business days from date of closing
- **Ensure that your submissions are properly indexed and referenced for ease of adjudication (see last section of this presentation).**



RFQ SECTIONS AND ANNEXURES

SECTION 1: SBD1 FORM

SECTION 2: NOTICE TO BIDDERS

SECTION 3: EVALUATION METHODOLOGY, CRITERIA AND RETURNABLE DOCUMENTS

SECTION 4: QUOTATION FORM

SECTION 5: CERTIFICATE OF ACQUAINTANCE WITH RFQ DOCUMENTS

SECTION 6: RFQ DECLARATION AND BREACH OF LAW FORM

SECTION 7: SBD 9- CERTIFICATE OF INDEPENDENT BID DETERMINATION

SECTION 8: BBEE PREFERENCE POINTS CLAIM FORM

SECTION 9: PROTECTION OF PERSONAL INFORMATION

ANNEXURE A: REACH STACKER SPECIFICATION



**STEP THREE: MINIMUM THRESHOLD
70 POINTS FOR TECHNICAL CRITERIA**

STEP THREE: MINIMUM THRESHOLD 70 POINTS FOR TECHNICAL CRITERIA

| | Criteria | Scoring guidelines | % | Prompts of judgement | Bidders Response | Bidders comments (Reference to where evidence can be found in the submission) |
|---|-------------------------|---|----|----------------------|--|--|
| 1 | TECHNICAL COMPLIANCE | All technical requirements can be met as per Annexure A - Specifications | 40 | 40% | Return a signed off Annexure A – Specification <i>* Each page of Annexure A must be signed off.</i> | |
| | | One or more requirements cannot be met | 0 | | | |
| 2 | MAINTENANCE CALLOUTS | Ability to provide maintenance callouts for repairs on as and when required basis | 20 | 20% | Provide details of deployment and location of support staff | |
| | | Service not provided | 0 | | | |
| 3 | LOAD TEST CERTIFICATE | Ability to provide valid load test certificate[s] | 10 | 10% | Provide a copy of load a certificate for similar equipment delivered <i>* Load test certificate also to be provided upon delivery</i> | |
| | | No certificates can be provided | 0 | | | |
| 4 | CALL CENTRE | 24/7 in-house call centre for booking of faults | 10 | 10% | Provide call centre details and address | |
| | | 24/7 outsourced call centre | 10 | | | |
| | | No call centre | 0 | | | |
| 5 | LEAD TIME FOR CALL OUTS | ≤ 1 hour to respond to terminal | 10 | 10% | Provide call centre details and address <i>* Confirmation will be done based on location to terminals</i> | |
| | | 1 to 2 hours to respond to terminal | 5 | | | |
| | | > 2 hours to respond to terminal | 0 | | | |
| 6 | WARRANTY | Full mechanical warranty > 10 months | 10 | 10% | Provide warranty confirmation letter | |
| | | Full mechanical warranty ≤10 months | 5 | | | |
| | | No mechanical warranty | 0 | | | |



SECTION 4: QUOTATION FORM



SECTION 4: QUOTATION FORM

| Item No | Description of Item | Period in months | Monthly hours pm per unit | Number of units | TOTAL PRICE [ZAR] |
|--|---|------------------|---------------------------|-----------------|-------------------|
| 1 | 45 000kg Reach Stacker (Phalaborwa) <i>Including one machine wash per month</i> | 10 | 100 | 1 | |
| TOTAL PRICE, exclusive of VAT: | | | | | |
| VAT 15% (if applicable) | | | | | |
| Discount(s) | | | | | |
| Total Inclusive of VAT (where applicable) | | | | | |

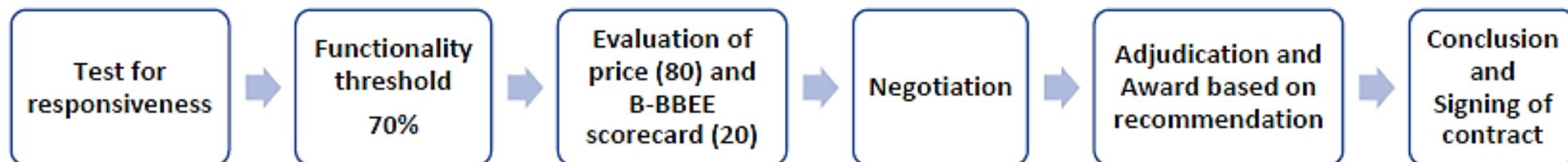
| Item No | Description of Item | Number of units | TOTAL PRICE [ZAR] |
|---------|--|-----------------|-------------------|
| 1 | Cleaning of the unit[s] <i>(Additional charged per request)</i> | Per event | |



EVALUATION METHODOLOGY



EVALUATION METHODOLOGY



1.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

| Administrative responsiveness check | RFQ Reference |
|---|---------------|
| <ul style="list-style-type: none"> Whether the Bid has been lodged on time | |
| <ul style="list-style-type: none"> Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time | Section 3 |
| <ul style="list-style-type: none"> Verify the validity of all returnable documents | Section 3 |
| <ul style="list-style-type: none"> Verify if the Bid document has been duly signed by the authorised respondent | All sections |



EVALUATION METHODOLOGY

1.2 STEP TWO: Test for Substantive Responsiveness to RFQ

The test for substantive responsiveness to this RFQ will include the following:

| Check for substantive responsiveness | RFQ Reference |
|--|----------------------------|
| <ul style="list-style-type: none"> Whether any general and legislation qualification criteria (excluding preferential procurement) set by Transnet, have been met | All sections |
| <ul style="list-style-type: none"> Whether the Bid contains a priced offer | Section 4 - Quotation Form |
| <ul style="list-style-type: none"> Whether the Bid materially complies with the scope and/or specification given | All Sections |

1.3 STEP THREE: Minimum Threshold 70 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

| Criteria | Scoring guidelines | % | Prompts of judgement | Bidders Response | Bidders comments (Reference to where evidence can be found in the submission) |
|----------|--------------------|---|----------------------|------------------|--|
| | | | | | |

1.4 STEP FOUR: Evaluation and Final Weighted Scoring

a) **Price Criteria** [Weighted score 80 points]:

| Evaluation Criteria | RFP Reference |
|--|---------------|
| <ul style="list-style-type: none"> Commercial offer | Section 4 |



RETURNABLE DOCUMENTS

| MANDATORY RETURNABLE DOCUMENTS | Submitted [Yes or No] |
|---|----------------------------------|
| SECTION 1: SBD1 Form | |
| SECTION 4: Quotation Form | |
| RETURNABLE DOCUMENTS USED FOR SCORING | SUBMITTED [Yes or No] |
| Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 8 of this RFP (Valid B-BBEE certificate or Sworn Affidavit) | |
| SECTION 3: 1.3 STEP THREE: Minimum Threshold 70% for Technical Criteria | |
| ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES | SUBMITTED [Yes or No] |
| In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement | |
| Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years | |
| SECTION 3: Evaluation Methodology, Criteria And Returnable Documents | |
| SECTION 5: Certificate of Acquaintance with RFQ Documents | |
| SECTION 6: RFQ Declaration and Breach of Law Form | |
| SECTION 7: SBD 9 - Certificate Of Independent Bid Determination | |
| SECTION 8: B-BBEE Preference Claim Form | |
| SECTION 9: Protection of Personal Information | |



PROPOSAL SUBMISSION



PROPOSAL SUBMISSION

Section 1, paragraph 3

- Log on to the Transnet eTenders management platform website (<https://www.transnet.net>);
- Click on "TENDERS";
- Scroll towards the bottom right-hand side of the page;
- On the blue window click on "register on our new eTender Portal";
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER – for bidder to register their information (must fill in all mandatory information);
- Click on "SIGN IN/REGISTER" - to sign in if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected.



PROPOSAL SUBMISSION

eTender Links



- Transnet SOC Ltd Tenders
- Transnet Port Terminals RFQ/Tenders
- Transnet Freight Rail Tenders
- Register on our new eTender Portal
- User Guide

SIGN IN/REGISTER

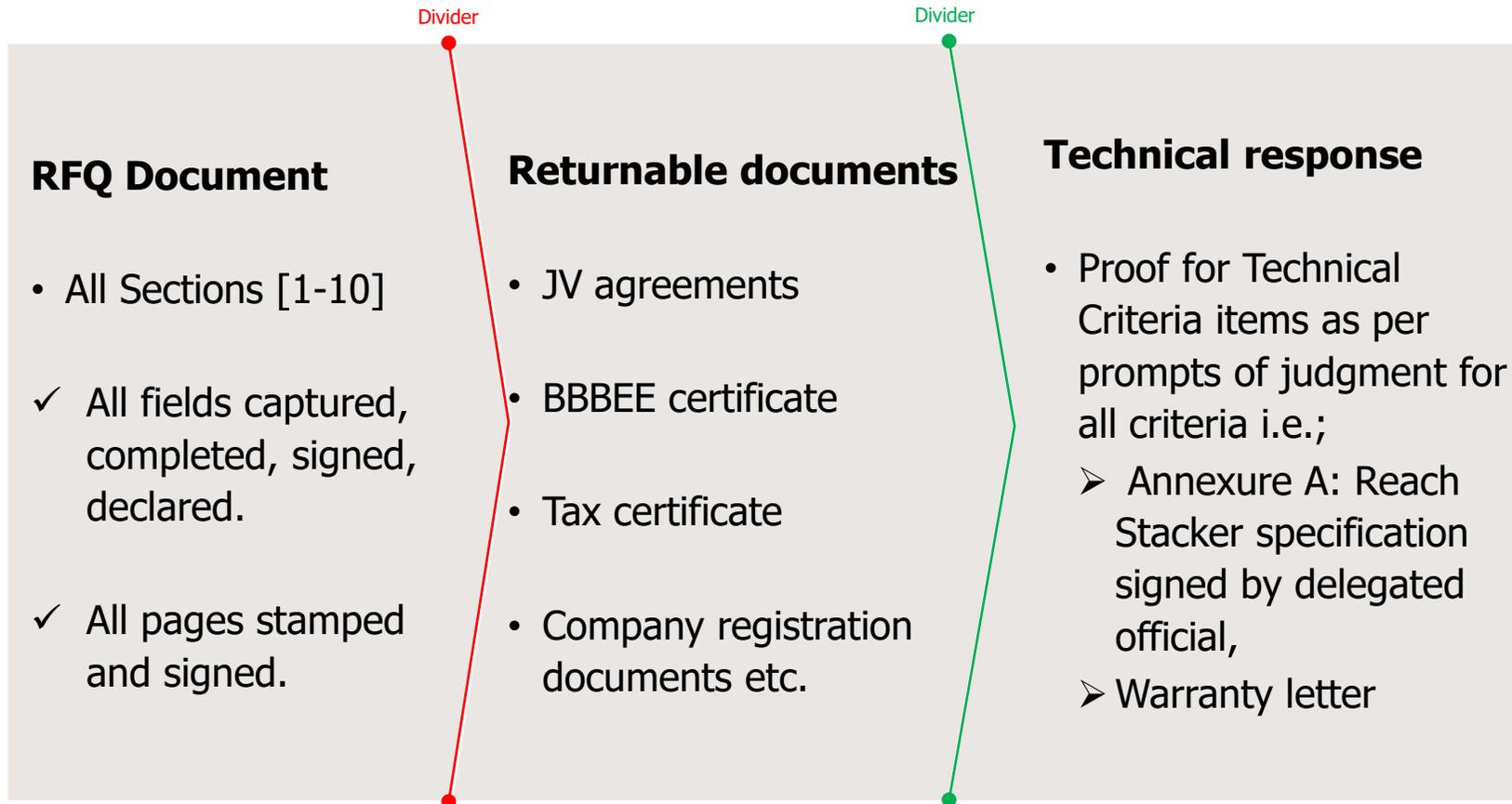
To register or sign in to the Transnet eTender portal for bid submissions

ADVERTISED TENDERS

To view all Transnet tenders

NB: All Transnet Tenders can also be found on **National Treasury E-Tender portal**

Bid Submission structure





THANK YOU

