

# **LOCAL CONTENT POLICY AND THE NEW PPPFA REGULATIONS**

**PRESENTATION FOR THE WESTERN CAPE BIDDERS**

**7 SEPTEMBER 2017**



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# OUTLINE

- **Economic challenges Facing SA**
- **Procurement Levers**
- **Rationale for the Designations**
- **PPPFA Regulation on Local Content**
- **Designation Process**
- **Updated List of Designations**
- **Relevant Documents**
- **Instruction Notes**
- **Exemption Process**
- **Post Award Reporting**
- **Other Regulations**
- **Declaration Documents**



# SOCIO-ECONOMIC CHALLENGES FACING SA

## The National Challenges

- Unemployment
- Inequality
- Skills shortage
- Growing population
- Infrastructure shortage
- Limited industrial capacity
- Reliance on resource export

## The National Agenda

- Job creation
- Skills development
- Normalising society and economy
- Local procurement and economic growth
- Infrastructure development

## Government Response

- |                             |                         |
|-----------------------------|-------------------------|
| • National Development Plan | • B-BBEE                |
| • New Growth Path           | • SME development       |
| • IPAP                      | • Overall policy reform |
| • Local Procurement Accord  | • PPPFA, designation    |
| • CSDP                      |                         |



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# INDUSTRIAL POLICY OBJECTIVE W.R.T LOCAL CONTENT REQUIREMENTS

- Leverage public expenditure
- Develop and enhance local manufacturing capacity and capabilities
- Support industrial innovation and technological developments
- Create employment and sustain jobs
- Boost exports and ensure suppliers are integrated into OEMs global value chains
- Support broader economic empowerment through the creation of black industrialists



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# PROCUREMENT LEVERS

- **Government purchasing power** through public procurement contributes between 15% and 25% to GDP (value that is extracted from large scale procurements)
- **National Industrial Participation Programme (NIPP): Imported Content => US\$10 million**
- **Defence Industrial Participation (DIP):** managed by Armscor and applicable to all defence procurement. **Imported Content => US\$2 million**
- **Competitive Supplier Development Programme (CSDP):** managed by DPE in conjunction with State Owned Companies (SOCs) .
- **Designation & Local Production**
- **The Renewable Energy Independent Power Producer Procurement Programme (REIPPPP)**
- **The Local Procurement Accord**

# 2017 PREFERENTIAL PROCUREMENT REGULATIONS ON LOCAL CONTENT

- Preferential Procurement Policy Framework Act (PPPFA) was enacted in 2000, and its Regulations promulgated in 2001
- Local Content Regulations came into effect on 7 December 2011 through the 2011 PPPFA Amended Regulations. They are still applicable in the 2017 Public Procurement Regulations
- **Section 8: Local Production and Content**
- Empowers **the dti** to designate specific industries/sectors for local procurement by organs of state.



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# 2017 PREFERENTIAL PROCUREMENT REGULATION ON LOCAL CONTENT

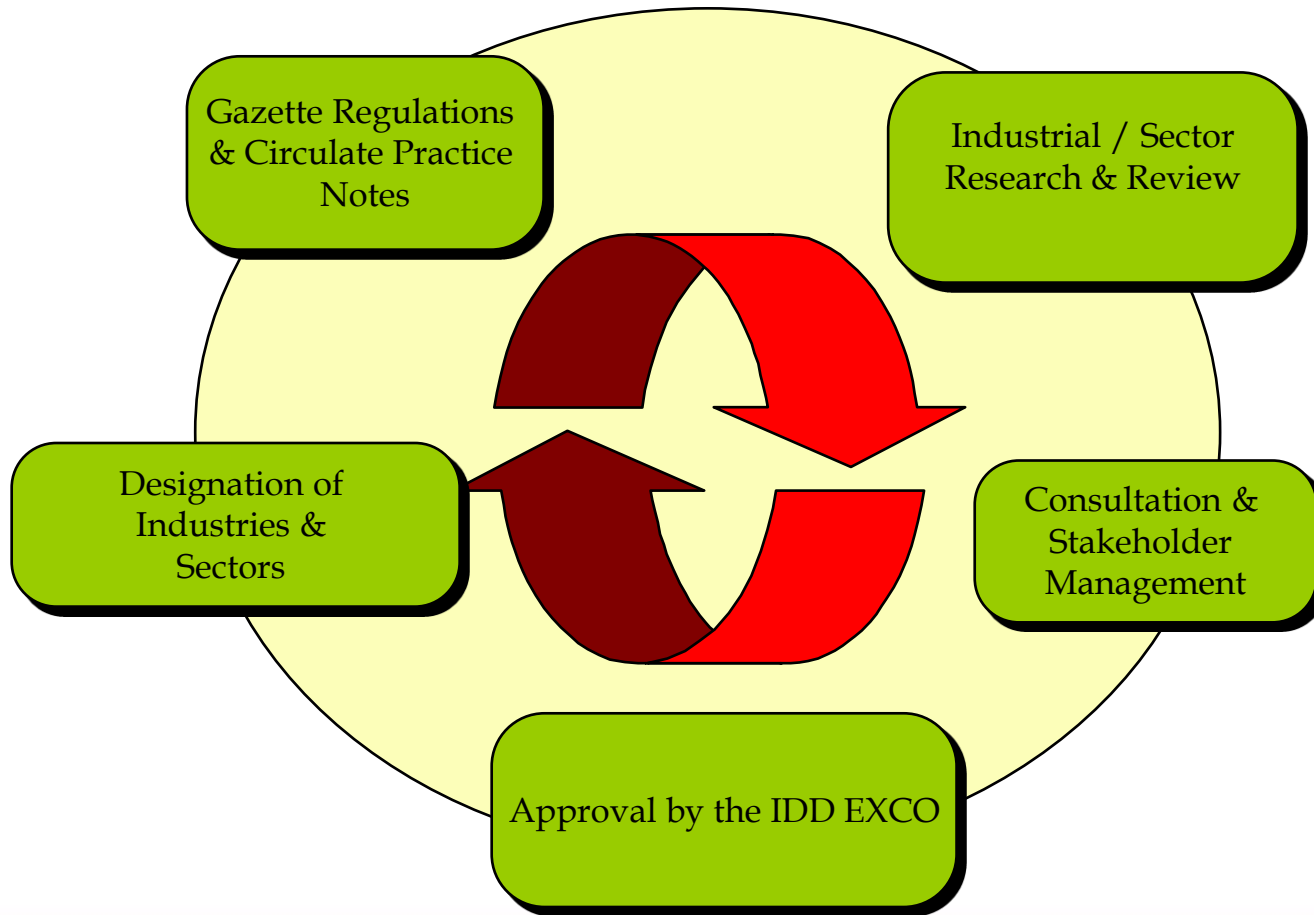
- **Regulation 8 (1):** empowers **the dti** to designate specific industries/sectors, where only locally manufactured products that meet the stipulated minimum threshold for local content will be considered.
- **Regulation 8 (2):** organs of state must include local content in their bid invites
- **Regulation 8 (3):** National Treasury must inform organs of state **via circular**.
- **Regulation 8 (4):** allows organs of state to “**self designate**” provided they consult with the dti and National Treasury
- **Regulation 8 (5):** bid that fails to meet the required local content is unacceptable
- **New regulations allow the National Treasury to issue circulars and guidelines**



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# DESIGNATION PROCESS FLOW



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# PRODUCTS DESIGNATED TO DATE

Sectors/Products Already Designated	Local Content Thresholds	
Description		Date
1. Rail Rolling Stock	65%	16-07-2012
2. Power Pylons and Substation Structures	100%	16-07-2012
3. Bus Bodies	80%	16-07-2012
4. Canned/Processed Vegetables	80%	16-07-2012
5. Textile, Clothing, Leather and Footwear Sector	100%	16-07-2012
6. Certain Pharmaceutical Products	<b>Per tender</b>	<b>07-12-2011</b>
7. Set-top Boxes	30%	26-09-2012
8. Furniture Products	65 - 100%	15-11-2012
9. Electrical and Telecom Cables	90%	08-05-2013
10. Valve Products and Actuators	70%	06-02-2014
11. Working Vessels (Boats)	10- 100%	01-08-2014
12. Residential Electricity Meters	50-70%	01-08-2014
13. Steel Conveyance Pipes	80-100%	28-09-2015
14 Transformers and Shunt Reactors	10-100%	28-09-2015
15. Two Way Radio Terminals	20-100%	30-06-2016
16. Solar PV Components	15-90%	30-06-2016
17. Rail Signalling System	40-100%	30-06-2016
18. Wheelie Bins	100%	18-08-2016
19. Solar Water Heaters	70%	19-07-2012
20. Fire Fighting Vehicles	30%	21-11-2016
21. Steel Products and Components for Constr	<b>100%</b>	<b>13-01-2017</b>



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## Bus Body Designation

4X2 Commuter Bus, 36 seater and more, 8 500 kg GVM or more	80%
6X2 Commuter Bus, 56 seater and more, 18 000 kg GVM or more	80%
4X2 City Bus, 21 seater or more, 8500 kg GVM or more	70%
6X2 CityBus, 50 seater or more, 18 000 kg GVM or more	70%
6X2 Semi-luxury coach, 50 seater or more, 18000 kg GVM or more, dvd-player, parcel racks, luggage lockers, saloon heater, tintented windwos and curtains, cloth seats	70%
<b>General Clause:</b> Any other bus / bus body whether it be commuter, city or semi-luxury coach not fitting specific descriptions, whether of a monocoque structure or not	80%

*Source: Bus Body Instruction Note, 2012*

- The chassis, engine and transmission must be assembled completely knocked down (CKD) in South Africa.
  - *Hang-on parts (fuel tank, tyres, battery, wheel rims) for the chassis which could be localised should be bid specific*
- The chassis, engine and transmission assemblies must comply with the CKD definition of the amended Note 5 as state in Chapter 98 of the Customs and Excise Act (Act No. 91 of 1964)



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## Furniture Designation

Category of Furniture	Stipulated minimum threshold
Office Furniture	85%
School Furniture	100%
Base and Mattress	90%

To ensure that local production and content is discharged on manufacturing activities, the following furniture products which have been designated must be included in bid invitations:

### Office Furniture

Number	Description	% Local Content
1	Melamine office desk with drawers	70%
2	Office desk (drawers) with timber top on steel frame	90%
3	Office desk (drawers) with supawood (MDF) top on steel frame	90%
4	Melamine/Paper foil office desk with drawers	70%
5	Stacker upholstered chair - 4 legged without arms	100%
6	Side upholstered chair - sleigh base with arms	70%
7	High back upholstered chair with arms on 5 star base	65%
8	Steel stationery cupboard	100%
9	Steel drawer(s) filing cabinet	100%
10	Wood stationery cupboard	100%
11	Wood drawer(s) filing cabinet	100%





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ORIGINAL  
S.W.A.T.  
CLASSIC 6"  
SIDE ZIP



## Cable Designation

### Power Cables: cables used for power transmission

Cable Products	Stipulated minimum threshold
Low Voltage	90%
Low Cost Reticulation	90%
Medium & High Voltage	90%
ACR	90%

### Telecom Cables: cables used for telecommunications

Cable Products	Stipulated minimum threshold
Optical Fibre Cable	90%
Copper Telecom Cable	90%

# LOCAL CONTENT DOCUMENTS

**SABS**

- **Technical specification (*SATS 1286:2011*) on the measurement and verification of local content**

**DTI**

- **Guidelines on calculation of local content**
- **Templates (annexures) for calculation of local content**

**NT**

- **Standard Bidding Documents (MBD 6.2)**
- **Instruction notes for each designated sector**



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# LOCAL CONTENT CALCULATION

“Local Content” means that portion of the tender price which is not included in the imported content, provided that local manufacturing does take place within the borders of South Africa (SABS approved technical specification SATS 1286:2011)

$$LC = \left(1 - \frac{X}{Y}\right) \times 100$$

**Where:**

**X** is the imported content in Rand (ZAR)

**Y** is the tender price in Rand (ZAR)

**Example:**

If the tender price (**Y**) is R100 and imported content (**X**) is R10, then:

$$LC = \left(1 - \frac{10}{100}\right) \times 100 = 90$$

- Prices referred to in the determination of **X** must be converted to Rand (ZAR) by using the exchange rate published by the SARB at 12:00 on the date of advertisement of the bid



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# INVITATION OF BIDS

- ❑ All the designated requirements must be clearly listed on the MBD 6.2 and their minimum threshold for local content.
  - MBD 6.2
  - Annex C: Local Content Declaration (Summary Schedule)
    - **If the bid is for more than one item, local content percentages for each product contained in Declaration C must be declared and used**
  - Annex D: Imported Content Declaration (Supporting Schedule to Annex C)
  - Annex E: Local Content Declaration (Supporting Schedule to Annex C)
  - SABS approved technical specification - SATS 1286:2011
  - DTI's Guidance Document for the Calculation of Local Content



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# LOCAL CONTENT REQUIREMENTS AND THE EXEMPTIONS

- ❑ Bids for all designated sectors/products must contain a specific bidding condition that only locally produced or locally manufactured goods, works and services with a stipulated minimum threshold for local production and content will be considered.
  - If the raw material or input to be used for a specific item is not available locally, bidders should obtain written exemption from **the dti** should there be a need to import such raw material or input; and
  - A copy of the exemption letter must be submitted together with the bid document at the closing date and time of the bid



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# THE EXEMPTION PROCESS

- If the quantity of materials and/or products cannot be wholly sourced in South Africa, **the dti**, in consultation with the procuring entity, will grant exemption on a case-by-case basis
  - *Specifications, designs, standards, material availability, technological choices and volumes are the main causes of exemptions*
  - Bidders must clearly indicate in their bids the quantities of material and products to be supplied and the level of local content for each product
- **the dti** will revert back to the bidder within 48 hours either with a response or an acknowledgment that the request is being considered
- If an exemption is requested on the product that has already being exempted, then **the dti** takes 48 hours to process the request
- In certain instances, **the dti** consults with the industry, especially if the exemption is volume-based and/or based on the particular type of material. That can take up to a week to revert back to the bidder



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# THE EXEMPTION PROCESS

For Exemption Letters, bidders are to state the following in the request:

- Procuring Entity/ Government Department,
- Bid Number,
- Closing date,
- Item(s) for which the exemption is being requested for,
- Description of the goods, services or works for which the requested exemption item will be used for ( attach detailed specification for item),
- Reason for the request.

Attention to:

Dr Tebogo Makube

Chief Director: Industrial Procurement Unit

Email: [TMakube@thedti.gov.za](mailto:TMakube@thedti.gov.za)

Tel: 012 394 3927



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# EXEMPTIONS PER SECTOR

Industry/sector/sub-sector	Number of Exemption Requests: 2015/2016	Number of Exemption Requests: 2016/2017	Number of Exemption Requests: Q1
Textile, Clothing, Leather and Footwear	1117	1080	359
Furniture Products	43	6	1
Steel Power Pylons, Monopole Pylons, Steel Substation Structures, Powerline Hardware, Street Light Steel Poles, Steel Lattice Towers	None	17	None
Rail Rolling Stock	43	186	30
Set Top Boxes (STB)	None	8	None
Electrical and Telecom Cables	4	4	1
Valves Products and Actuators	None	28	11
Working Vessels/Boats (All types)	6	3	1
Transformers and Shunt Reactors	None	8 (all not granted)	None

# EXEMPTIONS FOR FURNITURE PRODUCTS

## Exempted Components on Furniture Products

**Mechanisms for chairs which allow tilting or synchronous Movement**

**Laminate Surfaces**

**Door Locks, Runners, Hinges, Roller Doors, Door Hinges**

**Square Aluminium Dining Table**

**Four Legged Aluminium Arm Chair and Side Chair, Bar Stool**

**Aluminium Seat**

**Roller Doors**

**Anti-Tilt Slides**

**Fasteners**

**American Walnut Veneer, American Walnut Solid Edging**

**Master Keyed Lock With Removable Barrel**

**Drawer Slides, Telescopic Double-Extension Ball Bearing Drawer**

**Slides Handles**

**PVC Edging**

**Bamboo Sheets**

**Vancouver Maple Laminates, Bodensee Cherry Laminate**

**PVC Roller Shutter Slats**

**Treaded Steel Nut Inserts/Grommets**

**Tracks For The Door Slats**

**High and Continuous Pressure Laminates ( HPL Formica CPL Decon)**

**Melamine Faced Chipboard**

**Natural Walnut Timber Veneers and Solids**

**Castors and Holders for Folded Table**



# EXEMPTIONS FOR POWER PYLONS

## **Exempted Components on Power Pylons and Substructures**

**Insulators (400kv)**

**Aluminium Floor Plates**

**Insulators (220kv/765kv)**

**Automatic Line Spices**

**Raw Material used to manufacture Powerline Hardware**

**Aluminium Fire ground Ladder kits**



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# EXEMPTIONS FOR VALVES

## Exempted Components on Valves

PVC Ball valves



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## EXEMPTED COMPONENTS ON RAIL

Product Exempted	Product Exempted	Product Exempted
Driver seats Unit	Cable sets	Cable ties
Nickel chrome alloys	Ceramic spacers	Low voltage motors
Cable kits	Spur Gear	Mica panels
Cable Assemblies	Control Unit	Toggle Switches
Cable Harness	Valves	Wiper kits
Tread Slack Adjusters	Interior Cab Decoration	Wigging Spill fuel system
Consumables for Casting	Electronic component	Panthograph Carbon Strip



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## EXEMPTED COMPONENTS ON RAIL

Product Exempted	Product Exempted	Product Exempted
Hardware for GE Locos	Airodyn Drain Trap	Compressor Rod
Special Wheel Bearing	Traction Motor Bearings	Suspension Tube Bearing
Kit IOOS Cable sets	Kit Valves Breaking System	Railway seats
Draft Gears	Metric seamless stainless	LED lights
Blanks & forged railway wheels	surge arrestors, insulators roof bushings, battery chargers , condensors, interlocking systems, copper windings, electrical steel and insulation material, IGBT, semi conductors, diodes and circuit breakers.	



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# SUPPLIERS OF PPE

## Fabric Manufacturers: -

- Gelvenor Textiles based in Hammarsdale KZN
- DaGama Textiles based in King Williams Town in Eastern Cape
- Winelands Textiles based in Worcester and Berg River in Western Cape

## Protective Clothing: -

- Sweet Orr based in Cape Town
- AJ Charnaud based in Lady Smith
- Mahlogwa Clothing based Umkhomaas
- M B Workwear based in Port Shepston
- J & H Protective Clothing based in Pretoria
- Kimona Clothing based in Centurion
- Masana Clothing based in Johannesburg

## Safety Footwear: -

- Dick Whittington Shoes Based in Pietermaritzburg
- BBF Group based in Pinetown (Beier) Port Elizabeth (Bagshaw Shoes)



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# REQUIREMENTS ON POST AWARD REPORTING

- Once bids are awarded, **the dti** must be notified of all the successful bidders and provided with copies of their **SBD/MBD 6.2 & Annex C**.
- The amendment of the stipulated minimum threshold for local production and content is not allowed
- Contractors must not be allowed to sub-contract in such a manner that the local is reduced to below the stipulated minimum threshold
- Where, after the award of a bid, contractors experience challenges in meeting the stipulated minimum threshold for local content **the dti** must be informed accordingly



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# POST AWARD REPORTING: BIDS REPORTED FROM MARCH 2015 TO JUNE 2017

Designated Products	Signed SBD6.2 Submitted to the dti	Total Value in R million	No. of Companies Verified
Textiles, Clothing, Leather & Footwear	312	1,836,391	2
Furniture Products	75	228,092	None
Electrical and Telecom Cables	25	1,496,434	3
Canned Vegetables	5	2,008	None
Valves and Actuators	18	74,934	None
Rail Rolling Stock	4	49,547,220	None
Set Top Boxes	1	4,300,000	3
Power Pylons	3	740,212	3
Solar Water Heaters	13	446,253	10
Steel Products	2	207	None
Buses	3	806,600	1
Boats	3	86,020	None
<b>Total</b>	<b>458</b>	<b>59,564,371</b>	<b>22</b>



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# REGULATION 4: PRE-QUALIFICATION CRITERIA

The Regulation is used to advance designated groups through:

- (a) Prequalifying tenderers in terms of B-BBEE Status level
- (b) Prequalification in terms of being an EME or QSE
- (c) Sub-contracting with the following designated groups:
  - i. An EME or QSE which is at least 51% Black Owned
  - ii. An EME or QSE which is at least 51% owned by black youth
  - iii. An EME or QSE which is at least 51% Black Women Owned
  - iv. An EME or QSE which is at least 51% owned by black people with disabilities
  - v. An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas and / or townships
  - vi. A Cooperative which is at least 51% owned by black people.
  - vii. An EME or QSE which is at least 51% owned by black people who are military veterans



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# REGULATION 9: COMPULSORY SUBCONTRACTING

- New Regulation aimed at empowering designated groups especially in sectors where there is a lack of transformation.
- An organ of state must, in the case of selected tenders where it is feasible to sub-contract, apply compulsory sub-contracting to advance designated groups in contracts above R30 million.
- That organ of state must advertise such tender with a specific tendering condition that the successful tenderer must sub-contract a minimum of 30% of the value of the contract to-
- (a) An EME or QSE;
  - (i) An EME or QSE which is at least 51% Black Owned
  - (ii) An EME or QSE which is at least 51% owned by black youth
  - (iii) An EME or QSE which is at least 51% Black Women Owned
  - (iv) An EME or QSE which is at least 51% owned by black people with disabilities
- The list of designated groups mentioned in sub-regulation (2)(i) – (vii) must be made available by the organ of state selected from amongst suppliers registered on the Central Supplier Database of the National Treasury.



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# REMEDIES FOR NON-COMPLIANCE

## Section 14 of the PPPFA Regulations: Remedies

- **14. (1) An organ of state must, upon detecting that a tenderer submitted false information regarding BBBEE, Local Content or any other matter:**
  - (a) inform the tenderer accordingly;
  - (b) give the tenderer an opportunity to make representations within 14 days
  - (c) if it concludes, after considering the representations that false information was submitted
    - disqualify the tenderer or terminate the contract in whole or part and if applicable claim damages from the tenderer.
- **14. (2) An organ of state must inform the National Treasury of any actions taken.**
- **14. (3) The National Treasury must decide whether to restrict the tenderer for 10 years and publish on website a list of restricted suppliers**



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# DECLARATION DOCUMENTS



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## SBD 6.2

<b>Bid price excluding VAT (Y)</b>	<b>R</b>
<b>Imported content (X)</b>	<b>R</b>
<b>Stipulated minimum threshold for local content (paragraph 3 above)</b>	<b>%</b>
<b>Local content % (as calculated by SATS 1286)</b>	<b>%</b>

This declaration is a prescribed document which includes the local content calculation.



NB The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.

I, the undersigned, ..... (full names),  
do hereby declare, in my capacity as .....  
of ..... (name of bidder  
entity), the following:

(a) The facts contained herein are within my own personal knowledge.

(b) I have satisfied myself that the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286.

(c) The local content has been calculated using the formula given in clause 3 of SATS 1286, the rates of exchange indicated in paragraph 4.1 above and the following figures:

Bid price, excluding VAT (y)	R
Imported content (x)	R
Stipulated minimum threshold for Local content (paragraph 3 above)	
Local content % , as calculated in terms of SATS 1286	

If the bid is for more than one product, a schedule of the local content by product shall be attached.

(d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286.

(e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 13 of the Preferential Procurement Regulations, 2011 promulgated under the Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

**SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

**WITNESS No. 1** \_\_\_\_\_ **DATE:** \_\_\_\_\_

**WITNESS No. 2** \_\_\_\_\_ **DATE:** \_\_\_\_\_



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# ANNEX D

## EXAMPLE

SATS 1286.2011

## Details of the Tender & Tenderer

(D1) Tender No. GP 00111  
(D2) Tender description: 30 and 60 seater commuter bus  
(D3) Designated Products: Buses  
(D4) Tender Authority: Gauteng Purchasing Department  
(D5) Tendering Entity name: Unibody Bus Builders (Pty) Ltd  
(D6) Tender Exchange Rate:

Note: VAT to be excluded from all calculations

## Exempted imported content

### A. Exempted imported content

Tender Item no's	Description of Imported content	Local supplier	Overseas supplier	Value as per Commercial Invoice	Exchange Rate	Imports	port of entry	locally incurred landing costs & duties	Total landed cost excl VAT	Tender Qty	Exempted Imported value
(D7)	(D8)	(D9)	(D10)	(D11)	(D12)	(D13)	(D14)	(D15)	(D16)	(D17)	(D18)
GP 00010	Drive Train	MBSA	MB - Germany	\$12 000	R 7.00	R 84 000	R 8 000	R 4 000	R 96 000	400	R 38 400 000
GP 00011	Drive Train	MBSA	MB - Germany	€ 18 000	R 9.00	R 162 000	R 10 000	R 5 000	R 180 000	200	R 36 000 000
(D19) Total exempt imported value										R 74 400 000	

This total must correspond with Annex C - C 21

## Imported by Tenderer

### B. Imported directly by 1

Tender Item no's	Description of Imported content	measure	Overseas supplier	Value as per Commercial Invoice	of Exchange	Imports	port of entry	locally incurred landing costs & duties	Total landed cost excl VAT	Tender Qty	Total Imported value
(D20)	(D21)	(D22)	(D23)	(D24)	(D25)	(D26)	(D27)	(D28)	(D29)	(D30)	(D31)
GP 00010	Instrumentation	Each	Gearmax USA	\$2 000	R 7.00	R 14 000.00	R 1 800	R 750	R 16 250.00	400	R 6 500 000
GP 00010	Air conditioner	Each	Benteler Ger	€ 300	R 9.00	R 2 700.00	R 1 000	R 500	R 3 200.00	400	R 1 280 000
GP 00011	Instrumentation	Each	Gearmax USA	\$3 100	R 7.00	R 21 700.00	R 1 750	R 800	R 24 250.00	200	R 4 850 000
GP 00011	Air conditioner	Each	Benteler Ger	€ 350	R 9.00	R 3 150.00	R 1 250	R 600	R 4 000.00	200	R 800 000
2) Total Imported value by tenderer										R 15 110 000	

## Imported by a 3<sup>rd</sup> Party

### C. Imported by a 3rd part

Description of Imported content	Unit of measure	Local supplier	Overseas Supplier	Value as per Commercial Invoice	Tender Rate of Exchange	Local value of Imports	Freight costs to port of entry	locally incurred landing costs & duties	Total landed cost excl VAT	Quantity Imported	Total Imported value
(D32)	(D34)	(D35)	(D36)	(D37)	(D38)	(D39)	(D40)	(D41)	(D42)	(D43)	(D44)
Sheet steel	tonne	Arcelor SA	Arcelor Belgium	€ 300	R 9.00	R 2 700.00	R 100.00	R 50.00	R 2 850.00	100	R 285 000
Hinges	each	Ramsar SA	Hinge SA	€ 200	R 10.00	R 2 000.00	R 50.00	R 50.00	R 2 100.00	1 200	R 2 520 000
Steel tubing	each									4	R 25 380
Other - nuts and bolts											R 1 620
i) Total Imported value by 3rd party										R 297 000	

## Other forex payments

### D. Other foreign currency payments

#### Calculation of foreign currency payments

Type of payment	Local supplier making the	Overseas beneficiary	Foreign currency value paid	Tender Rate of Exchange
(D46)				
Royalty payment for use of patent	Unit			
Annual licence fees - pro-rated	Unit			
Engineering support	MBS			

## Total imported content

(D52) Total of foreign currency payments declared by tenderer and/or 3rd party

(D53) Total of Imported content & foreign currency payments - (D32), (D45) & (D52) above

Signature of tenderer from Annex B

Department of Trade and Industry  
REPUBLIC OF SOUTH AFRICA

This total must correspond with Annex C - C 23



# ANNEX C

## Local Content Declaration - Summary Schedule

<b>Tender No.</b>	GP 00111	<b><u>Note:</u> VAT to be excluded from all calculations</b>		
<b>Tender description:</b>	30 and 60 seater commuter bus			
<b>Designated product(s)</b>	Buses			
<b>Tender Authority:</b>	Gauteng Purchasing Department			
<b>Tendering Entity name:</b>	Unibody Bus Builders (Pty) Ltd			
<b>Tender Exchange Rate:</b>	USD <div>R 7.00</div>	EU <div>R 9.00</div>	GBP <div>R 12.00</div>	
<b>Specified local content %</b>	80%			

Tender item no's	List of items	Tender price - each (excl VAT)	Exempted imported value	Tender value net of exempted imported content	Imported value	Local value	Local content % (per item)
(C8)	(C9)	(C10)	(C11)	(C12)	(C13)	(C14)	(C15)
GP 00010	30 Seater commuter bus	R 250 000	R 96 000	R 154 000.00	R 25 000	R 129 000.00	84%
GP 00011	60 Seater commuter bus	R 400 000	R 180 000	R 220 000.00	R 31 000	R 189 000.00	86%



# ANNEX C

## Annex C Local Content Declaration - Summary Schedule

(C1)	Tender No.:	SC 1458/2014										
(C2)	Tender Description:	Supply and Delivery of Electrical Arc Flash Oil protection Suits										
(C3)	Designated Product:	Arc Flash Oil Protection Suits										
(C4)	Tender Authority:											
(C5)	Tendering Entity Name:	Masibambisane Clothing										
(C6)	Tender Exchange Rate:											
(C7)	Specified local content %	100%										

Calculation of local content								Tender Summary			
Tender Item No	List Items	Tender Price - Each Ex VAT	Exempted imported value	Tender value net of exempted imported content	Imported Value	Local Value	Local content % (per item)	Tender Qty Not Supplied. 1 Qty Assumed for Calc purposes	Total Tender Value	Total exempted imported content	Total Imported content
(C8)	(C9)	(C10)	(C11)	(C12)	(C13)	(C14)	(C15)	(C16)	(C17)	(C18)	(C19)
1 - 4	Jacket	R 5,019.17	R -	R 5,019.17	R 2,308.82	R 2,710.35	54.00%	5	R 25,095.85	R -	R 11,544.09
1 - 4	Trouser	R 4,629.56	R -	R 4,629.56	R 2,083.30	R 2,546.26	55.00%	5	R 23,147.80	R -	R 10,416.51
1 - 4	Hood	R 5,054.40	R -	R 5,054.40	R 758.16	R 4,296.24	85.00%	5	R 25,272.00	R -	R 3,790.80
1 - 4	Mitt	R 1,016.53	R -	R 1,016.53	R 467.60	R 548.93	54.00%	5	R 5,082.66	R -	R 2,338.02
1 - 4	Carry Bag	R 169.95	R -	R 169.95	R -	R 169.95	100.00%	5	R 849.75	R -	R -
(C20) Total tender value									R 79,448.06		
(C21) Total Exempt imported content									R -		
(C22) Total Tender value net of exempt imported content									R 79,448.06		
(C23) Total Imported content									R 28,089.42		
(C24) Total local content									R 51,358.64		
(C25) Average local content % of tender									64.64%		

Date:	
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# THANK YOU



**the dti**

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Trade and Industry  
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