

 Eskom	Strategy	Engineering
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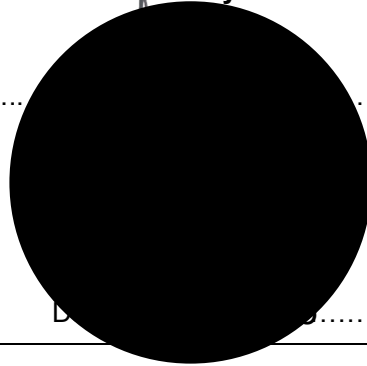
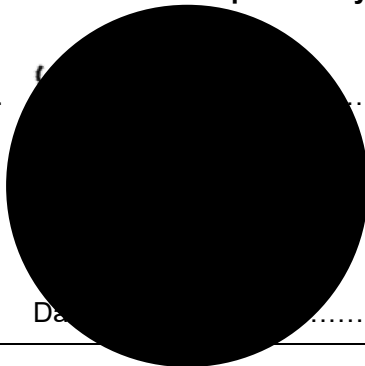
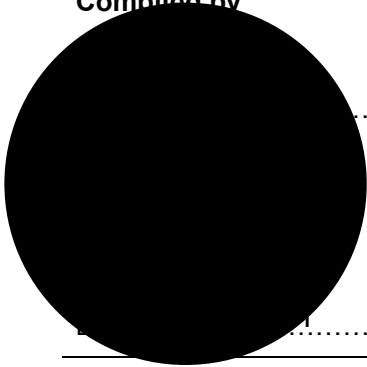
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CONTENTS

	Page
1. INTRODUCTION	3
2. SUPPORTING CLAUSES	3
2.1 SCOPE	3
2.1.1 Purpose	3
2.1.2 Applicability	3
2.2 NORMATIVE/INFORMATIVE REFERENCES	3
2.2.1 Normative	4
2.2.2 Informative	4
2.3 DEFINITIONS	4
2.3.1 Classification	4
2.4 ABBREVIATIONS	4
2.5 ROLES AND RESPONSIBILITIES	4
2.6 PROCESS FOR MONITORING	4
2.7 RELATED/SUPPORTING DOCUMENTS	4
3. TENDER TECHNICAL EVALUATION STRATEGY	5
3.1 TECHNICAL EVALUATION THRESHOLD	5
3.2 TET MEMBERS	5
3.3 MANDATORY TECHNICAL EVALUATION CRITERIA	6
3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA	7
3.5 TET MEMBER RESPONSIBILITIES	10
3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS	11
3.6.1 Risks	11
3.6.2 Exceptions / Conditions	11
4. REVISIONS	11

TABLES

Table 2: Mandatory Technical Evaluation Criteria	6
Table 3: Qualitative Technical Evaluation Criteria	7
Table 4: Acceptable Technical Risks	11
Table 5: Unacceptable Technical Risks	11
Table 6: Acceptable Technical Exceptions / Conditions	11
Table 7: Unacceptable Technical Exceptions / Conditions	11

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1. INTRODUCTION

Lethabo Power Station is a coal-fired power station situated in the Free State Province of South Africa. It consists of six production units, each with a capacity of 618 MW, totalling an installed capacity of 3,708 MW. The operational activities of the power station necessitate a supply of spare parts used for energy production and other related functions.

Maintaining an adequate inventory of spare parts is essential for ensuring continuous production at the power station. Any unexpected equipment failure can lead to costly downtime and disruptions in energy generation. Having readily available spares allows for prompt repairs and maintenance, minimizing interruptions and optimizing operational efficiency. This proactive approach not only supports the reliability of the power station but also contributes to meeting the energy demands of the nation effectively.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document provides the tender technical evaluation strategy for the supply of spares at Lethabo Power Station. The document provides annexure schedule A and B (attached) developed to address various aspects required to perform the technical evaluations with reference to applicable Eskom technical standards.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to outline the Technical Mandatory Evaluation, Technical Qualitative Evaluation Criteria, and Technical Factory Assessment Requirements. Additionally, it clarifies the responsibilities of TET members involved in the tender technical evaluation. This strategy serves as the foundation for the entire tender technical evaluation process.

2.1.2 Applicability

This document applies to Lethabo Power Station only.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

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2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 240-70240749: Strategic and Critical Spares Policy
- [3] 32-1033: Eskom Procurement and Supply Chain Management Policy
- [4] 32-1034: Eskom Procurement and Supply Management Procedure

2.2.2 Informative

- [1] 240-48197042 Procedure for the Identification and Planning of Plant Asset Obsolescence

2.3 DEFINITIONS

Term	Description
Spare	An item intended to replace a corresponding item to retain or maintain the original required function of the item.

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
MW	Megawatt
TET	Technical Evaluation Team

2.5 ROLES AND RESPONSIBILITIES

As per 240-48929482: Tender Technical Evaluation Procedure

2.6 PROCESS FOR MONITORING

N/A

2.7 RELATED/SUPPORTING DOCUMENTS

N/A

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3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

3.2 TET MEMBERS

TET members will be appointed prior to the Technical Evaluations.

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3.3 MANDATORY TECHNICAL EVALUATION CRITERIA

Table 1: Mandatory Technical Evaluation Criteria

Lethabo Power Station Milling Plant Spares Contract Technical Evaluation - Mandatory Requirements				
		Yes	No	Required (Mandatory)
1	<p>Proof of ownership of factory/workshop/warehouse/ (Utility bill or deeds certificate). The address must be clearly stipulated.</p> <p>or</p> <p>If Premises are rented: provide a signed rental agreement in a form of a letter between the supplier and landlord stipulating the form of agreement and duration.</p> <p>or</p> <p>For a newly established company or company without a factory/workshop/warehouse can provide their subcontractor address where the factory assessment will be conducted.</p> <p>Note that the factory assessment will be conducted at the provided address only. The address will also be used for ongoing spares assessments before they are delivered on site.</p>			<p>Utility bill must not be older than 3 months before the close of tender.</p> <p>If a rental agreement is submitted, it must be a signed copy of the rental agreement clearly stating the lease agreement term/period.</p> <p>If a subcontractor address is submitted, it must be in a form of a signed letter stating that the factory assessment can be conducted at the stated address.</p>
2	Demonstration of a QMS (Quality Management System)			<p>Service Provider must submit either the latest ISO 9001 certification or proof of QMS. The proof QMS document is required to have the following systems' documents in place:</p> <ul style="list-style-type: none"> i. Material verification systems. ii. Destructive and Non-Destructive testing systems.
3	Fully completed Schedule A&B for the category tendered for			<p>All items in the category tendered for must be fully completed under schedule B. Supplier will be deemed noncompliant if any of the items in the category tendered for is not completed (NB! Supplier must complete schedule B with the actual specification of the items to be supplied and not a copy and paste from schedule A - the brand, model and series where applicable shall be provided, failure to do so will be deemed as noncompliance) Note that the submitted product specifications, brands, models and series will form part of the contractual agreement thus will need to be adhered to throughout the contract term/period</p>
<p>NOTE: NON-CONFORMANCE TO ANY ONE OF THE ABOVE REQUIREMENTS WILL AUTOMATICALLY DISQUALIFY THE RESPECTIVE TENDERER AND NO FURTHER EVALUATION WILL BE CONDUCTED.</p>				

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3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 2: Qualitative Technical Evaluation Criteria

Lethabo Power Station Milling Plant Spares Contract - Category 2 Technical Evaluation - Qualitative Requirements				
Item	Item Description	Total Weight (%)	Sub-Item	Weighting (%)
1	Previous experience with regards to industrial spares supply in Power Generation or other related industries. Eskom reserves the right to verify all submitted references. (It is the Suppliers duty and responsibility to ensure that all submitted references are reachable and verifiable). Note that all submitted proof must be within the past five (5) years, anything older than 5 years will not be considered for evaluation. Submit only according to the stipulated quantities, only the first of the required quantity will be considered for evaluation. Any additional or further submissions will not be considered for evaluation.	20	Gearboxes - Submit two (2) signed Purchase Order/Delivery Note/Completion certificate of a supply completed on Gearboxes. Each qualifying submission will receive a score of 20%	40%
			Pumps - Submit two (2) signed Purchase Order/Delivery Note/Completion certificate of a supply completed on Pumps. Each qualifying submission will receive a score of 15%	30%
			Couplings - Submit two (2) signed Purchase Order/Delivery Note/Completion certificate of a supply completed on Couplings. Each qualifying submission will receive a score of 15%	30%
2	Supply requirements for couplings	20	Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating the committed lead times for all the couplings in category 2. The committed lead times will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. Note that one (1) week lead time will get the full score of 10%, two (2) weeks lead time will get a score of 5% and three (3) weeks or more will get a score of 0%	10%
			Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating the committed warranty for all the couplings in category 2. The committed warranty will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. A warranty of six (6) or more will be scored a full score of 10 % and a warranty period less than six months will be scored 0%	10%

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			<p>Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating/listing all the committed coupling brands (e.g Falk, BMG, Fernco etc.) to be supplied for all the couplings in category 2. The committed brands will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. Every brand listed in the submitted declaration must be accompanied by a signed letter/s from the brand OEM/s addressed to the tenderer to authorise the tenderer as a distributor. A full score of 70% will be allocated when all the requirements are met, failure to meet the requirements fully will lead to a score of 0%</p>	70%
			<p>Submit a signed letter by the managing director and the owner of the company (legal representative of the company) stating that no counterfeit/unbranded/uncertified couplings will be supplied to Lethabo Power Station.</p>	10%
3	Supply requirements for pumps	25	<p>Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating the committed lead times for all the pumps in category 2. The committed lead times will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. Note that two (2) week lead time will get the full score of 10%, three (3) weeks lead time will get a score of 5% and four (4) weeks or more will get a score of 0%</p>	10%
			<p>Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating the committed warranty for all the pumps in category 2. The committed warranty will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. A warranty of six (6) or more will be scored a full score of 10 % and a warranty period less than six months will be scored 0%</p>	10%
			<p>Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating/listing all the committed pump brands (e.g David Brown, Casappa etc.) to be supplied for all the pumps in category 2. The committed brands will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. Every brand listed in the submitted declaration must be accompanied by a signed letter/s from the brand OEM/s addressed to the tenderer to authorise the tenderer as a distributor. A full score of 70% will be allocated when all the requirements are met, failure to meet the requirements fully will lead to a score of 0%</p>	70%
			<p>Submit a signed letter by the managing director and the owner of the company (legal representative of the company) stating that no counterfeit/unbranded/uncertified pumps/pump spares will be supplied to Lethabo Power Station.</p>	10%

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4	Supply requirements for gearboxes	25	Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating the committed lead times for all the gearboxes in category 2. The committed lead times will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. Note that two (2) week lead time will get the full score of 10%, three (3) weeks lead time will get a score of 5% and four (4) weeks or more will get a score of 0%	10%
			Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating the committed warranty for all the gearboxes in category 2. The committed warranty will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. A warranty of six (6) or more will be scored a full score of 10 % and a warranty period less than six months will be scored 0%	10%
			Submit a signed declaration by the managing director and the owner of the company (legal representative of the company) stating/listing all the committed gearbox brands (e.g Bonfiglioli, David Brown etc.) to be supplied for all the gearboxes in category 2. The committed brands will form part of the contractual agreement and thus shall be adhered to at all times throughout the contract terms/period. The declaration must be in an official letter format clearly identifying the supplier name and logo as well as the designation/s and contact details of the signatories. Every brand listed in the submitted declaration must be accompanied by a signed letter/s from the brand OEM/s addressed to the tenderer to authorise the tenderer as a distributor. A full score of 70% will be allocated when all the requirements are met, failure to meet the requirements fully will lead to a score of 0%	70%
			Submit a signed letter by the managing director and the owner of the company (legal representative of the company) stating that no counterfeit/unbranded/uncertified gearboxes/ gearbox spares will be supplied to Lethabo Power Station.	10%
5	Correct completion of Schedule A&B (all the pumps, couplings and gearboxes specification must be accompanied with their respective data sheet for verification)	10	The submitted technical specification contains all the technical data of the items as per the schedule submitted at tender phase: Scoring Criteria: 0% = Specification provided for 50% or less of all spare items 50% = Specification provided for 51% to 89% of all spare items 80% = Specification provided for 90% to 95% of all spare items 100% = Specification provided for more than 95% of all spare items	100%
Total Score		100		
NOTE: A MINIMUM THRESHOLD OF 70% MUST BE ACHIEVED BY THE SERVICE PROVIDER, FAILURE TO DO SO WILL LEAD TO A DISQUALIFICATION AND NO FURTHER EVALUATION WILL BE CONDUCTED				

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3.5 TET MEMBER RESPONSIBILITIES

The responsibilities of the Technical Evaluation Team are to assess and evaluate tendering suppliers based on the Technical Mandatory and Technical Qualitative criteria to ensure competency and quality assurance.

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3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 3: Acceptable Technical Risks

Risk	Description
1.	Equivalent products for obsolete material supported by datasheets where applicable.

Table 4: Unacceptable Technical Risks

Risk	Description
1.	None

3.6.2 Exceptions / Conditions

Table 5: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	As per the requirements set out under the Qualitative Technical Evaluation Criteria section 3.3 of this document.

Table 6: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Deviations to any part of the technical schedules without providing alternate solutions.
2.	The bid submission is generic, incomplete, and not tailored to address the specific objectives and scope.

4. REVISIONS

Rev 1.: The TEC was reviewed by the TET to mitigate the risk of not getting a supplier when the tender is re-issued.

5. DEVELOPMENT TEAM

The following people were involved in the development of this document:

- [REDACTED]
- [REDACTED]

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