

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**



**SOUTH AFRICAN BROADCASTING CORPORATION LIMITED SOC**

**REGISTRATION NUMBER 2003/023915/30**

**ENTERPRISE AND SUPPLIER DEVELOPMENT(ESD) INCUBATION**

**INCUBATION/ESD BENEFICIARIES TITLE**

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

**EXPECTED TIMEFRAME**

<b>PROCESS</b>	<b>EXPECTED DATES</b>
Advertisement Date:	<b>01st November 2023</b>
Bid Available from:	National Treasury's tender portal ( <a href="http://www.etenders.gov.za">http://www.etenders.gov.za</a> ) SABC Website ( <a href="http://www.sabc.co.za/sabc/tenders/">http://www.sabc.co.za/sabc/tenders/</a> )
<b>Province</b>	<b>SABC Gauteng</b>
Briefing Session Date & Time:	<b>07th November 2023@11:00am</b>
Venue:	<b>SABC Radio Park Building, Ground Floor Auditorium</b>
Link for virtual Briefing Session:	<a href="#">Click here to join the meeting</a>
<b>Province</b>	<b>SABC Cape town</b>
Briefing Session Date & Time:	<b>10th November 2023@11:00am</b>
Venue:	<b>SABC Offices ,209 Beach Road, M1 Auditorium</b>
Link for virtual Briefing Session:	<a href="#">Click here to join the meeting</a>

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<b>Province:</b> Briefing Session Date & Time: Venue: Link for virtual Briefing Session:	<b>SABC Port Elizabeth/ Gqeberha</b> <b>14th November 2023@11:00am</b> <b>2<sup>nd</sup> Floor Main Building, 51 Conyngham Road Parsons Hill</b> <a href="#">Click here to join the meeting</a>
<b>Province:</b> Briefing Session Date & Time: Venue: Link for virtual Briefing Session:	<b>SABC East London</b> <b>16th November 2023@11:00am</b> <b>TO BE ADVISED IN THE DUE COURSE VIA ADDENDUM</b> <a href="#">Click here to join the meeting</a>
<b>Province:</b> Briefing Session Date & Time: Venue: Link for virtual Briefing Session:	<b>SABC Umtata</b> <b>21<sup>st</sup> November 2023@11:00am</b> <b>96 Sutherland Street, PRD building, Ground Floor Auditorium Umtata</b> <a href="#">Click here to join the meeting</a>
<b>Province:</b> Briefing Session Date & Time: Venue: Link for virtual Briefing Session:	<b>SABC Polokwane</b> <b>23<sup>rd</sup> November 2023@11:00am</b> <b>SABC Offices,19 Hospital Street, Studio 9C</b> <a href="#">Click here to join the meeting</a>
<b>Province:</b> Briefing Session Date & Time: Venue: Link for virtual Briefing Session:	<b>SABC Mafikeng</b> <b>28th November 2023@11:00am</b> <b>Cnr Rd. Albert Luthuli Drive &amp; James Moroka, TV Studio 2 Mmabatho</b> <a href="#">Click here to join the meeting</a>
<b>Province:</b> Briefing Session Date & Time: Venue: Link for virtual Briefing Session:	<b>SABC Bloemfontein</b> <b>01<sup>st</sup> December 2023@11:00am</b> <b>SABC Logistics Building, Cnr Markgraaff &amp;Kellner Street Westdene</b> <a href="#">Click here to join the meeting</a>

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

<b>Province:</b>	<b>SABC Durban</b>
Briefing Session Date & Time:	<b>05th December 2023@11:00am</b>
Venue:	<b>SABC Offices,100 KE Masing Road, M1 Studio</b>
Link for virtual Briefing Session:	<a href="#">Click here to join the meeting</a>
<b>Province:</b>	<b>SABC Mpumalanga</b>
Briefing Session Date & Time:	<b>08th December 2023@11:00am</b>
Venue:	<b>Cnr Andrews &amp; Madiba Street, SABC Boardroom City Centre</b>
Link for virtual Briefing Session:	<a href="#">Click here to join the meeting</a>
Closing Date and Time	<b>14 December 2023 @ 12:00 noon</b>
Contact details	<a href="mailto:tenderqueries@sabc.co.za">tenderqueries@sabc.co.za</a>

The SABC retains the right to change the timeframe whenever necessary and for whatever reason it deems fit.

**NB: THE BELOW LINK MUST BE COMPLETED AS PART OF THE PROCESS WHICH MAY BE ACCESSIBLE IN BOTH ETENDER PORTAL AND SABC WEBSITE**

**Here is the link <https://www.surveymonkey.com/r/SABCapplicationform>**

**NB: RESPONSES MUST BE SUBMITTED VIA THE BELOW EMAIL :**

**[RFPsubmissions@sabc.co.za](mailto:RFPsubmissions@sabc.co.za)**

**NB: Links for we-transfer and google drop box should only expire 30 days after submission.**

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

**BENEFICIARIES TO COMPLETE THE BELOW TABLE:**

<b>COMPANY NAME</b>	
<b>TRADING NAME</b>	
<b>CSD NUMBER</b>	

**PLEASE SELECT / TICK THE PROVINCE YOU ARE APPLYING UNDER AND PROVIDE PROOF OF RESIDENCE. FAILURE TO TICK AND PROVIDE PROOF OF RESIDENCE WILL LEAD TO DISQUALIFICATION**

<b>EASTERN CAPE</b>	
<b>FREE STATE</b>	
<b>GAUTENG</b>	
<b>KWA ZULU NATAL</b>	
<b>LIMPOPO</b>	
<b>MPUMALANGA</b>	
<b>NORTHERN CAPE</b>	
<b>NORTHWEST</b>	
<b>WESTERN CAPE</b>	

**KINDLY COMPLETE THE FOLLOWING INFORMATION:**

**EMAIL ADDRESS:** \_\_\_\_\_  
**COMPANY NAME:** \_\_\_\_\_  
**NAME (BLOCK LETTERS):** \_\_\_\_\_  
**Vendor CSD Registration No:** \_\_\_\_\_

**TEL NO:** \_\_\_\_\_  
**VAT REG NO IF ANY** \_\_\_\_\_  
**SIGNATURE:** \_\_\_\_\_  
**PROVINCE** \_\_\_\_\_

## ***APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR***

### **BACKGROUND**

SABC is in the process of sourcing the Beneficiaries for the Enterprise and Supplier Development Incubation program with the aim of Empowering suppliers by providing non-monetary support in the form of skills development, growth, and access to markets. The following will be key focus areas in the development of the beneficiaries:

### **OBJECTIVE:**

Empower suppliers by providing non-monetary support in a form of skills development, growth, and access to markets.

Key focus areas:

- Coaching and mentoring
- Access to markets (Supplier linkages)
- Business and technical training
- Monthly engagement sessions and workshops
- Create a platform for emerging suppliers to understand SABC tendering requirements for increased supplier pipeline and improved tender success rate.

### **MONITORING OF INCUBATION SUPPORT PROGRAM (ISP)**

- ESD agreement signed by both parties.
- Reporting on individual business unit performance with regards to ESD
- Signed daily register by each beneficiary in the incubator.
- Reporting on strategic alliances formed with external stakeholders and to monitor their benefit to the SABC to ensure value-add.
- The employee time allocated to the qualifying businesses will be well documented and signed off by the supplier confirming the time spent and services rendered. (Minimum required -12 days)
- Supplier feedback forms will be submitted by the beneficiaries to assess the impact of the program as well as gaps to be considered for the improvement of the program.
- Collect data on supplier performance post incubation program.

### **1.MANDATORY CRITERIA**

<b>No.</b>		<b>Comply/Not Comply</b>
<b>1.1</b>	These EMEs must be in the ICT Sector in each SABC regional office (Province)	

**NON-COMPLIANT TO THE MANDATORY CRITERIA WILL RESULT IN AUTOMATIC DIS-QUALIFICATION**

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## **2. REQUIRED DOCUMENTS**

- A BBBEE Certificate/Sworn Affidavit
- A SARS PIN/Letter of Good Standing
- CIPC Registration document and Letter of Good Standing
- Financial Statements/Management Accounts/Company Bank Statement for the last 12 Months

## **3. CONDITIONS OF PARTICIPATION**

- Participation must be willing to come for an interview.
- Must be willing to sign the Enterprise Development Agreement with SABC
- Provide all documents that might be required by SABC.
- Late submission of proposal will be disqualified.
- SABC reserves the right to conduct site visit on its sole discretion.

## **4. DETAILED REQUIREMENTS TO PARTICIPATION (Targeted Area)**

- Black owned EME's Registered from 2019 to current across all provinces.
- Enterprises owned by Previously Disadvantaged Individuals (PDI) in the Technology/Broadcasting Industry (ICT sector)

## **5. EVALUATION METHODOLOGY/CRITERIA**

- Beneficiaries should note that only beneficiaries who met the **Mandatory Criteria** of the invitation/ incubation shall be evaluated further for **Functionality**.
- Responses will be evaluated using a predetermined set of evaluation criteria. The evaluation criteria are designed to reflect the SABC's requirements in terms of identifying a suitable beneficiary and ensure the selection process is transparent and afford all the bidders a fair opportunity for evaluation and selection.

### **5.1 Technical Evaluation**

- The beneficiary's submission will be technically evaluated **out of a maximum threshold of 60 points** should the beneficiaries not meet the required points, and they will be disqualified and will **not** qualify for further evaluation.

### **5.2 Technical Evaluation Criteria**

Evaluation is based on functionality, which will be evaluated using the following criteria and points.

<b>Evaluation Area</b>	<b>Evaluation Criteria</b>	<b>Min Points</b>	<b>Max Points</b>
<i>Business Turnover</i>	<i>EMEs whose turnover is more than R30 000 and less than R1 000 000 per annum and at least one client in the last 12 months</i>	<i>10</i>	<i>10</i>

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<b>Compliance to Tax</b>	EMEs who are tax compliant relative to the reported turnover per annum	10	10
<b>Black Ownership</b>	EME which is at least 51% owned by black people.	10	10
<b>Youth/Women/Disabled Ownership.</b>	EME which is at least 51% owned by black people who are either youth/women/disabled	10	10
<b>Designated Area</b>	EME which is 51% owned by black people living in rural or underdeveloped areas or townships	10	10
<b>Business proposal</b>	Applicants must submit a business proposal whether the business idea presented appears commercially viable i.e., evidence innovation, financial projections, and team capacity	10	10
<b>Total</b>		<b>60</b>	<b>60</b>

ESD Beneficiaries who obtain less than a **maximum threshold of 60 points** will be declared non-responsive and will be eliminated from further evaluation/process.

**6. OBJECTIVE CRITERIA**

- 6.1.1 The SABC reserve the right not to consider proposals from ESD beneficiaries who are currently in litigation with the SABC.
- 6.1.2 The SABC further reserve the right not to appoint any ESD beneficiary who are blacklisted or have committed other acts of fraud and misrepresentation of facts e.g., tax compliance, BBBEE, company financials, etc. Will be eliminated from the process.