

SECTION 2.3: PRICING SCHEDULE

HESSEQUA LOCAL MUNICIPALITY (WC042)
PRICE SCHEDULE
NOTICE NO:

**APPOINTMENT OF SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND MANAGEMENT OF A PRE-PAID
VENDING TENDER FROM INCEPTION UNTIL 30 JUNE 2028**

PLEASE NOTE PRICING REQUIREMENTS

1. No price adjustments will be allowed on commission-related payments, **sales commission percentage must be fixed for the duration of the tender.**
2. The service charges and compensation payable to the service provider on total sales will be limited to (commission on water and electricity sold, the capped amounts are not an indication of the budgeted amounts.):

FINANCIAL YEAR	CAPPED AMOUNT (VAT incl.)
2026/2027	R2 500 000.00
2027/2028	R2 800 000.00

3. Sales commission will be determined based on **total sales (R- value) by all vendors managed by the successful bidder.** Projected sales must be utilized to quantify the sales value of third-party vending commission to determine pricing that will be used for evaluation purposes. The actual **sales history** for the last two years and current year projection is as follow,

FINANCIAL YEAR	ELECTRICITY SALES	WATER SALES
2023/2024	94 316 474.69	1 880.00
2024/2025	92 837 346.10	1 210.00
2025/2026 (projected)	104 645 482.10	1 220.00

4. All costs (excluding bank charges) **MUST** be included in the bid price, for provision of the service at the prescribed destination.
5. The successful tenderer must provide a detailed breakdown of its prices, costs and fees calculated on a volume basis.
5. The below schedules should be provided for both an on-premises system and hosted system separately.
6. The content hereof will be clearly defined on a service level agreement that must be compiled and finalized 60 days from tender award.
7. Document **MUST** be completed in non-erasable black ink.
8. Tender rates must be submitted inclusive of Value-added-Tax at 15%.

No.	DESCRIPTION	HOSTED PRICE (Excluding VAT)	ON-PREMISE PRICE (Excluding VAT)
1. ONCE- OFF SYSTEM SETUP AND IMPLEMENTATION AND TRAINING COST			
1.1	System Set-Up (Vending)		
1.2	System Set-Up (Smart Metering)		
1.3	Training (Vending System)		
1.4	Training (Smart Metering System)		
1.4	Other (please specify below)		
1.4.1			
1.4.2			
SUB-TOTAL (EXCL. VAT)			
No.	DESCRIPTION	HOSTED PRICE (Excluding VAT)	ON-PREMISE PRICE (Excluding VAT)
2. FIXED COST: PER MONTH, INCLUDING MANAGEMENT FEE AND BACK UP VENDING FEE			
2.1	Hosting transaction Fee (approximately 15 000 meters)		
2.2	Disaster Management and reports back up - Vending Disaster fee		
2.3	Smart metering System		
2.4	Other (please specify below)		
2.4.1			
2.4.2			
2.4.3			
SUB-TOTAL (EXCL. VAT)			
No.	DESCRIPTION	HOSTED PRICE (Excluding VAT)	ON-PREMISE PRICE (Excluding VAT)
3. FIXED COST VENDING			
3.1	Transaction Fee 3rd Party Vendors, exclude sales at municipal offices (Vendor Commission % - Fixed for the duration of the tender.)% R% R
	Projected Rand Value on Historical Sales for 2025/2026 financial year (Commission % x sales for the 2025/2026 FY)		
3.2	Hosting Transaction Fee		
3.3	Vending Engineers Tokens (Per Token)	To be included in Commission	To be included in Commission
3.4	Free basic Electricity Transaction Fee (Per Transaction)	To be included in Commission	To be included in Commission
3.6	Other (please specify below)		
3.6.1			
3.6.2			
SUB-TOTAL (EXCL. VAT) (including projected Sales Commission)			
		HOSTED	ON-PREMISE

No.	DESCRIPTION	PRICE (Excluding VAT)	PRICE (Excluding VAT)
4. VARIABLE COST			
4.1	Junior Developer (Hourly Rate)		
4.2	Senior Developer (Hourly Rate)		
4.2	Project Manager (Hourly Rate)		
4.3	Targeted Audit of Pre-Paid Meters (Per Meter)		
SUB-TOTAL (EXCL. VAT)			
TOTAL PRICE (EXCLUDING VAT)			
VAT 15%			
TOTAL PRICE (INCLUDING VAT)			

Tenderers should price on the pricing schedule as indicated above.

DECLARATION,

I, THE UNDERSIGNED (NAME)

CERTIFY THAT THE INFORMATION FURNISHED ABOVE IS CORRECT. I ACCEPT THAT THE MUNICIPALITY MAY ACT AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

AUTHORISED SIGNATURE:

NAME:

CAPACITY: DATE: