

# **Transnet Pipelines**

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

# REQUEST FOR PROPOSAL [RFP] [SERVICES]

FOR THE PROVISION OF COMMERCIAL LEASING OF THE SIX (6) TANKS IN LADYSMITH FOR PETROL AND DIESEL STORAGE

FOR A PROPOSED PERIOD OF 10 YEARS

RFP NUMBER TPL/2022/10/0349/15468/RFP

ISSUE DATE: 01 November 2022

**CLOSING DATE:** 29 November 2022

REVISED CLOSING DATE 18 January 2023

CLOSING TIME: 12:00 PM

BID VALIDITY PERIOD: 180 Business Days from Closing Date

# Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

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# RFP FOR THE PROVISION OF COMMERCIAL LEASING OF THE SIX (6) TANKS IN LADYSMITH FOR PETROL AND DIESEL STORAGE FOR A PROPOSED PERIOD OF 10 YEARS

**SECTION 1: SBD1 FORM** 

# PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET PIPELINES, A DIVISION TRANSNET SOC LTD											
BID NUMBER:	TPL/2022/10/03	349/15468/R	FP	ISSUE DATE:	01/	/11/2022	CLOSING DATE:	18 2023	January	CLOSING TIME:	12h00pm
DESCRIPTION	THE PROVISION STORAGE	N OF COM	MERCI	AL LEASIN	G OI	F THE SIX	(6) TANKS IN	I LADY	/SMITH FO	R PETROL	AND DIESEL
BID RESPONSE DOCUMENTS SUBMISSION											
RESPONDENTS ARE TO UPLOAD THEIR BID RESPONSE PROPOSALS ONTO THE TRANSNET SYSTEM AGAINST EACH TENDER											
==	SELECTED (please refer to section 2, paragraph 3 for a detailed process on how to upload submissions):										
https://transnet	https://transnetetenders.azurewebsites.net										
BIDDING PROCE	EDURE ENQUIR			CTED TO		TECHNIC	CAL ENQUIRI	ES MA			
CONTACT PERS	SON	Hlekane Ma				CONTAC	CT PERSON		Hlekane N		
TELEPHONE NU	IMBER	031 361123	37			TELEPH	ONE NUMBER	₹	031 36112	237	
FACSIMILE NUM	IBER	N/A				FACSIMI	ILE NUMBER		N/A		
E-MAIL ADDRES		Hlekane.Ma	aringa(	Transnet.r	net	E-MAIL A	ADDRESS		Hlekane.N	/laringa@Tra	nsnet.net
SUPPLIER INFO	RMATION										
NAME OF BIDDE	R										
POSTAL ADDRE	SS										
STREET ADDRE	SS			1			1				
TELEPHONE NU	IMBER		CODE	<u> </u>			NUME		BER		
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CERTIFICATE				BOX]		AFFIDA\	/11				BOX]
				☐ Yes ☐ No						[	☐ Yes ☐ No

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QUE	STIONNAIRE TO BIDDING FOREIGN S	UPPLIERS		,,
IS T	HE ENTITY A RESIDENT OF THE REPU	BLIC OF SOUTH AFRI	CA (RSA)?	☐ YES ☐ NO
	S THE ENTITY HAVE A BRANCH IN TH			☐ YES ☐ NO
	S THE ENTITY HAVE A PERMANENT E		IF RSA?	☐ YES ☐ NO
	S THE ENTITY HAVE ANY SOURCE OF	•		☐ YES ☐ NO
	HE ENTITY LIABLE IN THE RSA FOR AN			☐ YES ☐ NO
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	TERM		RT B FIONS FOR BIDDING	
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1.2				UED BY SARS TO
	ENABLE THE ORGAN OF STATE TO	VERIFY THE TAXPAYE		
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Respondent's Signature

Date & Company Stamp

# **SECTION 2: NOTICE TO BIDDERS**

# 1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DECCRIPTION	The provision of Commercial Leading of the six (C) Tayles in Ladinarith for
DESCRIPTION	The provision of Commercial Leasing of the six (6) Tanks in Ladysmith for Petrol and Diesel storage [ <b>The Services</b> ]
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="https://www.etenders.gov.za">www.etenders.gov.za</a> free of charge.
	To download RFP and Annexures:
	Click on "Tender Opportunities";
	Select "Advertised Tenders";
	In the "Department" box, select Transnet SOC Ltd.
	Once the tender has been located in the list, click on the 'Tender documents" tab and process to download all uploaded documents.
	The RFP may also be downloaded from the Transnet Portal at <a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a> (please use <b>Google Chrome</b> to access Transnet link/site) free of charge (refer to section 2, paragraph 3 below for detailed steps)
COMMUNICATION	Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.
BRIEFING SESSION	Yes, Compulsory
	Bidders are required to confirm their attendance and to send their contact details including the number of representatives (where applicable) to the following address: <a href="mailto:Hlekane.maringa@transnet.net">Hlekane.maringa@transnet.net</a>
	This is to ensure that Transnet may make the necessary arrangements for the briefing session.
	Refer to paragraph 2 for details.
REVISED CLOSING DATE	12:00 pm on Wednesday, 18 January 2022
	Bidders must ensure that bids are uploaded timeously onto the system.
	As a general rule, if a bid is late, it will not be accepted for consideration.
	Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.
VALIDITY PERIOD	180 Business Days from Closing Date

Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will
be deemed to remain valid until a final contract has been concluded.

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

#### **2 FORMAL BRIEFING**

A compulsory pre-proposal Site Meeting and RFP briefing will be conducted at **TPL Ladysmith Depot** (32A Fairclough Road, Ladysmith 3370 (Coordinates: Long. -29.78844513 Lat. -28.54275182)) on the **11**<sup>th</sup> **of November 2022,** at **12h00pm** for a period of ± 2 hours. [Respondents to provide own transportation and accommodation]. The briefing session will start punctually and information will not be repeated for the benefit of Respondents arriving late.

- 2.1 A Certificate of Attendance in the form set out in **Section 8** hereto must be completed and submitted with your Proposal as proof of attendance is required for a **compulsory** site meeting and/or RFP briefing.
- 2.2 Respondents failing to attend the compulsory RFP briefing will be disqualified
- 2.3 Respondents are encouraged to bring a copy of the RFP to the RFP briefing.
- 2.4 A Site visit/walk will take place, tenderers are to note:
  - a) Tenderers are required to wear safety shoes, goggles, long sleeve shirts, high visibility vests and hard hats.
  - b) Tenderers without the recommended PPE will not be allowed on the site walk.
  - Tenderers and their employees, visitors, clients and customers entering Transnet Offices, Depots,
     Workshops and Stores will have to undergo breathalyser testing.
  - d) All forms of firearms are prohibited on Transnet properties and premises.
  - e) The relevant persons attending the meeting must ensure that their identity documents, passports or drivers licences are on them for inspection at the access control gates and for induction.

#### 3 PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
  - Log on to the Transnet eTenders management platform website/ Portal ((transnetetenders.azurewebsites.net) Please use Google Chrome to access Transnet link/site);
  - Click on "ADVERTISED TENDERS" to view advertised tenders;
  - Click on "SIGN IN/REGISTER for bidder to register their information (must fill in all mandatory information);
  - Click on "SIGN IN/REGISTER" to sign in if already registered;
  - Toggle (click to switch) the "Log an Intent" button to submit a bid;
  - Submit bid documents by uploading them into the system against each tender selected.

 No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

#### 4 RFP INSTRUCTIONS

- 4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.
- 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.
- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- 4.4 Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, paragraph 12 below (Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

#### 5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) as per the B-BBEE Preferential Procurement Regulations, 2017 preference point scoring.

#### **6** COMMUNICATION

- 6.1 For specific queries relating to this RFP, an RFP Clarification Request Form should be submitted onto the system and to [Hlekane.maringa@transnet.net] five (5) before the closing date, substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 6.2 After the closing date of the RFP, a Respondent may only communicate with Hlekane Maringa, at telephone number 031 361 1237, email <a href="mailto:Hlekane.maringa@transnet.net">Hlekane.maringa@transnet.net</a> on any matter relating to its RFP Proposal.
- 6.3 Respondents are to note that changes to its submission will not be considered after the closing date.

- 6.4 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 6.5 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.

# **7 CONFIDENTIALITY**

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

#### 8 COMPLIANCE

The successful Respondent [hereinafter referred to as the **Service provider**] shall be in full and complete compliance with any and all applicable laws and regulations.

# 9 EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

#### 10 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 10.1 modify the RFP's Goods/Services and request Respondents to re-bid on any such changes;
- 10.2 reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 10.3 disqualify Proposals submitted after the stated submission deadline [closing date];
- 10.4 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 10.5 award a contract for only a portion of the proposed Goods/Services which are reflected in the scope of this RFP;
- 10.6 split the award of the contract between more than one Supplier/Service provider, should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations;
- 10.7 cancel the bid process;
- 10.8 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 10.9 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 10.10 not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 10.11 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on

the strength of incorrect information furnished by the Respondent or on any other basis recognised in law:

10.12 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods/Services at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the next ranked bidder(s) were issued with a Letter of Regret. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods/Services at their quoted price, even after they have been issued with a Letter of Regret.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

#### 11 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

#### 12 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Goods/Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

#### 13 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

For this purpose, the attached SBD 1 form must be completed and submitted as a mandatory returnable document by the closing date and time of the bid.

# 14 TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondents be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the Respondents tax obligations.

The Tax Compliance status requirements are also applicable to foreign Respondents/ individuals who wish to submit bids.

Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.



# **SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS**

# 1 BACKGROUND

Ladysmith tanks was part of the Durban Johannesburg Pipeline (DJP) system. Subsequently the DJP was terminated from service on March 2018; TPL remained with six stranded accumulator tanks in Ladysmith depot which were previously used to accumulate petrol, diesel and intermixture.

The tanks have not been maintained ever since they were taken out of service on March 2018, but TPL used to conduct out-of-service (O/S) inspections on each tank every ten (10) years. In addition to the aforementioned, tanks 7 and 9 are due for O/S inspection or condition assessment and tank 4, 5 and 6 will be due shortly, while tank 8 was recently inspected in June 2021 and the report for defects will be available on request, see Table 1 below. As a result, before these tanks are used, they must be inspected, cleaned and refurbished.

**Table 1. Out-of-service Inspection Schedule** 

Ladysmith	Last O/S Inspection	Next O/S Inspection
Tank No. 4	12-Dec-12	12-Dec-22
Tank No. 5	15-Dec-12	15-Dec-22
Tank No. 6	04-Feb-13	04-Feb-23
Tank No. 7	11-Sep-11	11-Sep-21
Tank No. 8	28-Jun-21	28-Jun-31
Tank No. 9	10-Jul-12	10-Jul-22

TPL used to transport an average of 232 million litres of petrol and diesel per year to former Ladysmith customers in order to distribute in and around the Ladysmith market using the aforementioned tanks. The product was transported by the DJP into the tanks and to the customers via the Feederlines. Except for intermixture tanks, these Feederlines continue to exist and connect TPL tanks to previously supplied Customer depots.

The tanks are not linked to TPL's new multiproduct pipeline, which runs from Durban to the Jameson Park terminal, and there are no plans to connect them. Furthermore, there is no road or rail decanting system within the facility. The tanks do not have a fire system, pumps, or valves, and the details of what remains on site will be validated during the site briefing.

#### 2 EXECUTIVE OVERVIEW

Transnet Pipelines (TPL) hereby issues this request for proposal (RFP), with the intention for commercial leasing of the six (6) tanks in Ladysmith for petrol and diesel storage. The tanks include two (2) petrol accumulator tanks with 1 770 m3 working capacity each, two (2) diesel accumulator tanks with 2 500 m3 working capacity each and two intermixture tanks with a working capacity of 84 m3 and 390 m3 respectively. The total working capacity of these six tanks is 9 014 m3, as shown in Table 2.

**Table 2. Tankage Capacity** 

	TRANSNET PIPELINES						
Tank	Year of Inst.	Service	Products	Volume – NTC (m³)	Safe working capacity (m³)		
4	1965	Intermix	Intermix	90	84		
5	1976	Intermix	Intermix	452	390		
6	1976	Accumulation	ULP	2032	1770		
7	1976	Accumulation	ULP	2032	1770		
8	1976	Accumulation	Diesel	3608	2500		
9	1976	Accumulation	Diesel	3608	2500		
	TO	11 822	9 014				

# 3 SCOPE OF REQUIREMENTS / PROPOSAL

Transnet intends to commercially lease these six (6) tanks in Ladysmith with a total working capacity of 9 014 m3 for at least ten years following an RFP procedure. It is up to the Lessee to offer the desired lease time, however TPL maintains the right to accept or propose alternative lease periods. The tanks are housed within a Transnet facility that is now being operated as a crude pump station. Because the tanks do not share common infrastructure, the crude operation will not interfere with their operations (piping, oily water system, bund walls).

Following the fact that the tanks are housed in the same facility as the crude pump station, your application should include a detailed operations planned methodology, the intended usage of the tanks, and the proposed lease period. The technique should detail how the potential lessee plans to bring and inject the prospective product into the tanks, as well as how you plan to decant the prospective product from the tanks. Given that the existing Feederlines are linked to the previously supplied Lessee properties, you have the option of blanking out the link to these properties and redirecting them to fit your intended purpose.

#### 4 PROPOSED OPERATING MODEL

Given that the tanks are located within TPL's crude pump station depot (National Key Point - NKP), TPL proposes that the prospective lessee physically isolate the tanks from the rest of the depot and provide their own primary access (gate) to the tanks facility that is separate from the one used by TPL. However, a backup gate to access the tank farm facility within the TPL Ladysmith depot should be made available for usage only when required or necessary.

The secondary gate will only be used upon official request to TPL and will not be used for day-to-day operations; see **Annexure A** for suggested fencing position and proposed gates. The Company Directors and all employees who will be accessing the TPL depot will need to be screened by State Security Agency (SSA). Thereafter, attend the Joint Planning Committee (JPC) meeting which they will be invited by TPL Ladysmith Depot Manager to present their operational duties and be inducted to commence with work. The prospective lessee will be responsible for the following tasks, however, the listed tasks are still open for negotiation between TPL and the prospective lessee:

- Use a fence to physically enclose the tank area facility and establish primary and secondary access gates (to be discussed further),
- Lease the isolated facility or tanks,
- Inspect & refurbish the tanks & bund area (slabs & walls),
- Operate the tanks,
- Refurbish tanks & bund area (slabs & walls),
- Maintain the infrastructure and the land within enclosed area (tanks, bund walls, separator, spill basin, floor slabs, grass cutting, lights, pumps, valves and piping),
- Provide own electricity,
- Provide own security for enclosed facility,
- Provide own pumps and valves,
- Install fire system, and
- Assume full responsibility for the enclosed facility's occupational safety and health administration (OSHA).

Following this RFP process, the above tasks will be further negotiated with the selected bidder. the potential lessee will bear the costs of creating this facility.

# 5 Key Objectives

The deliverables listed below convey the minimal intent and objectives of the RFP process. Transnet requests that all Respondents contribute to the achievement of these goals by providing the following proposal:

- The volume and parties interested in leasing the tanks;
- The most environmentally friendly and efficient usage of the tanks;
- Prospective clients in Ladysmith who may require storage tanks;
- The nature of the proposed business initiative and necessary developments;

- The value adding of the business proposal to the stranded assets in Ladysmith depot; and
- New supplier development contribution and job creation opportunities to the region.

Transnet requests that all Respondents contribute to the achievement of these goals by submitting the desired proposal as specified above.

# **6** General Respondent

The Respondent(s) shall:

- Provide detailed approach outlining associated risks and mitigation actions,
- Possess the financial means to lease, maintain, and operate the tanks,
- Be technically qualified to maintain and operate tanks,
- Meet the standards of the Department of Energy and NERSA;
- Refurbish the tanks & bund area (slabs & walls),
- Meet the requirements of this RFP, and
- Provide a company profile.

# 7 GREEN ECONOMY / CARBON FOOTPRINT

Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. *Please submit details of your entity's policies in this regard.* 

# 8 GENERAL SERVICE PROVIDER OBLIGATIONS

- 8.1 The Service provider(s) shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- 8.2 The Service provider(s) must comply with the requirements stated in this RFP.

#### 9 EVALUATION METHODOLOGY

Transnet will utilise the following methodology and criteria in selecting a preferred Service provider: STAGE 1: **TEST FOR RESPONSIVENESS** STAGE 2 STAGE 3 Step 3 Step 4 Step 2 Step 1 Step 5 Step 6 Step 7 MINIMUM THRESHOLDS Administrative Substantive Weighted responsiveness responsiveness scoring / 100\*\*\* Functionality/ technical 80 points Returnable Minimum Threshold Predocuments/ qualification Post tender Selection of the schedules negotiation preferred bidder. Price (90) with preferred Award of bidder [2<sup>nd</sup> and business (Objective criterion and 3<sup>rd</sup> ranked to justify award to **B-BBEE** conclusion someone other bidders (if scorecard than the highest required) in a (10)contract ranked bidder must sequential and have been stated in not the bid documents Compulsory Site simultaneous and can be used at Meeting **RFP** & manner1 if Briefing this stage, pricing is not Technical / Functional Pricing / Financial applicable) market-related WEIGHTED criteria & weightings Proposal must be stipulated in the **SCORE** tender document

NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

# 9.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

	Administrative responsiveness check	RFP Reference
•	Whether the Bid has been lodged on time	Section 1 paragraph 3
•	Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
•	Verify the validity of all returnable documents	Section 5
•	Verify if the Bid document has been duly signed by the authorised respondent	All sections

The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

# 9.2 STEP TWO: Test for Substantive Responsiveness to RFP

The test for substantive responsiveness to this RFP will include the following:

	Check for substantive responsiveness	RFP Reference
•	Whether any general and legislation qualification criteria set by Transnet, have been met	All sections
•	Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule	Section 4
•	Whether the Bid materially complies with the scope and/or specification given	All Sections

The test for substantive responsiveness [Step Two] must be passed for a Respondent's proposal to progress to Step Three for further evaluation

# 9.3 STEP THREE: Minimum Threshold 80 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

Technical Evaluation Criteria	Description	Points Weightings
Financial Capability or Stability	A detailed financial statement should be provided:	20

Technical Evaluation Criteria	Description	Points Weightings
	statements must be signed off by a registered auditor/tax practitioner.  • For new Company, Applicants must submit projected cash flows for two (2) years.	
	The Credit Bureau check will be done for each tenderer to determine the Credit Report points.	
Wholesaling License	Wholesaling License - The tenderers must sufficiently present the proof that they are afforded a petroleum wholesale license by the Department of Mineral Resources and Energy.	30
Method statement	A detailed method statement is required such as example how the tenderer intends to transfer product into the tanks and also despatch the product from the tanks. Further indicate which operational activities will take place within the tank farm and at what frequency (to enable the Employer to assess the impact to practicality, quality, health, safety, risk and the environment).  Please provide specific information for the following points:  Operating tanks  Maintenance, Installation and Commissioning for:  Civil infrastructure  Mechanical equipment  Electrical equipment  Metering, control and instrumentation  Commissioning procedure	20
Company Previous Experience	Technical experience associated with operating and maintaining tanks.  Demonstrate performance in comparable projects or business of similar size and nature by supplying the following:  • A list of past / current comparable projects or business.  • Maintenance and Operation of tanks:  • Tanks,  • Oily water system,  • Concrete structure maintenance,  • Mechanical, Electrical and Metering, Control and Instrumentation maintenance,  • Sufficient references to substantiate experience indicated (Client name and contact details, project description, duration and contract value)	20

Technical Evaluation Criteria	Description	Points Weightings
Environmental Management	Evidence of how the Environmental Management System (EMS) will ensure conformance to Transnet requirements.  Environmental policy (Safety, Health, Environment and Quality - SHEQ policy) signed by Top Management which, as a minimum:  Is appropriate given the purpose and context of the tenderer's business;  Includes a commitment to fulfil the tenderer's environmental compliance (legal) obligations;  Includes a commitment to the protection of the environment, including prevention of pollution;  Provides framework for setting environmental objectives and targets;  Includes a commitment to continual improvement of their EMS;  Provide a list of projects or business where environmental duties of a similar nature have been executed including a brief description of such duties.  Provide proof of certification for ISO 14001 EMS	10
	Total Weighting:  Minimum qualifying score required:	100 80

A Respondent's compliance with the minimum functionality/technical threshold will be measured by their responses to **Annexure B** Evaluation Schedules

Respondents are to note that Transnet will round off final technical scores to the nearest 2 (two) decimal places for the purposes of determining whether the technical threshold has been met.

The minimum threshold for technical/functionality [Step Three] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation

# 9.4 STEP FOUR: Evaluation and Final Weighted Scoring

a) **Price and TCO Criteria** [Weighted score 90 points]:

Evaluation Criteria	RFP Reference
Commercial offer	Section 4

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 90 \left( 1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where:

*Ps* = Points scored for the price of Bid under consideration

Pt=Price of Bid under considerationPmax =Price of highest acceptable Bid

# b) **Broad-Based Black Economic Empowerment criteria** [Weighted score 10 points]

B-BBEE - current scorecard / B-BBEE Preference Points Claims Form

 Preference points will be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table indicated in Section 4.1 of the B-BBEE Preference Points Claim Form.

# 9.5 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Thresholds	Minimum Threshold
Technical / functionality	80

Evaluation Criteria	Final Weighted Scores
Price	90
B-BBEE - Scorecard	10
TOTAL SCORE:	100

# 9.6 STEP FIVE: Post Tender Negotiations (if applicable)

- Respondents are to note that Transnet may not award a contract if the price offered is not marketrelated. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
  - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail.
  - o negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

# 9.7 **STEP SIX: Objective Criteria (if applicable)**

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- all Risks identified during a risk assessment exercise/probity check (which may be conducted by an authorised third party) that would be done to assess all risks, including but not limited to:
  - the financial stability of the bidder based on key ratio analysis, which would include, but not be limited to Efficiency, Profitability, Financial Risk, Liquidity, Acid Test, and Solvency;

- a due diligence to assess functional capability and capacity. This could include a site visit;
- A commercial relationship with a Domestic Prominent Influential Person (DPIP) or Foreign Prominent Public Official (FPPO) or an entity of which such person or official is the beneficial owner; and
- Reputational and Brand risks

# 9.8 STEP SEVEN: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.

# **SECTION 4: PRICING SCHEDULE**

Respondents are required to complete the table below:

	Commercial Leasing of the Six (6) Tanks in Ladysmith for Petrol and Diesel Storage - Pricing Schedule							
Item								
no.	Description	Unit	Quantity	Rate	7	Γotal		
	Leasing Cost Per Month							
1	Leasing Developed Land	m2	11 798		R	-		
	Sub-total				R	-		
2	Leasing of Tank Capacity	m3	9 014		R	-		
	Sub-total				R	-		
	Total Rental (1+2) R -							
	R	-						
				Total Offer	R	-		

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

# **Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
  - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be quoted in South African Rand inclusive of VAT.
- c) Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.
- e) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.
- f) Respondents, if awarded the contract, their prices quoted would be kept firm and fixed for a period of 12 months, subject thereafter to adjustment (i.e. after the initial period of 12 months) using the inflation rate year-on-year for the contract duration, utilizing the following price index/indices/adjustment formula. [Not to be confused with bid validity period Section 2, clause 1]

#### Formula:

Adjusted Rental Fee = [(Rental Fee x Inflation Rate) + Rental Fee]

YES	

# 1. DISCLOSURE OF CONTRACT INFORMATION

#### **PRICES TENDERED**

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices of the successful and unsuccessful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="https://www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 01 of 2015/2016.

# JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

# DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld.

Is the Respondent									
(Complete with a "Yes" or "No")									
A DPIP/FPPO		Closely Related		Closely					
		to a DPIP/FPPO		Associated to a					
				DPIP/FPPO					

	List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest or significant participation or involvement.										
No	Entity / Entity / % Number							Status (Mark th option with			
			(Nature interest Particip	t/	of			Active	Non-Active		
1											
2											
3											

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

SIGNED at	on this	_ day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AUTH	HORISED REPRESENT	ATIVE:	
NAME:			
DESIGNATION:			

# **SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS**

I/We										
[name	of	entity,	company,	close	corporation	or	partnership]	of	[full	address]
carrying	on bus	iness tradin	g/operating as	5						-
represer	nted by_									
in my ca	pacity a	as								
being du	ıly auth		•				r Members or Co			
subseau	ent Aa				· ·	-	uments relating uthorised to ne			-
-	_		_	-		-	Negotiations with			
	ULL NA			CAPA			_	SIGNAT		, ,
_									<del></del>	<del></del>
_										
_										
_										
	-		•				nt the prices quot mpanying schedu			-
I/We ag	ree to b	e bound by	those condition	ons in Tra	nsnet's:					
(i) M	laster A	.greement (	which may be	subject to	amendment at	Transn	et's discretion if	applical	ble);	
(ii) G	eneral	Bid Condition	ons; and							
(iii) a	ny othe	r standard	or special cond	ditions me	ntioned and/or	embodie	ed in this Reques	st for P	roposal.	
I/We acc	cept tha	at unless Ti	ransnet should	otherwise	e decide and so	inform	me/us in the let	ter of a	ward, th	is Proposal
[and, if a	any, its	covering let	ter and any su	bsequent	exchange of cor	respond	dence], together	with Tr	ansnet's	acceptance
thereof s	shall co	nstitute a b	inding contract	t between	Transnet and n	ne/us.				
Should T	ransne	t decide tha	at a formal cor	ntract show	uld be signed an	d so inf	orm me/us in a	letter o	f award [	the <b>Letter</b>
of Awa	r <b>d</b> ], this	s Proposal	and, if any, its	s covering	letter and any	subsequ	ient exchange of	corres	pondence	e] together
with Tra contract			Award, shall c	onstitute	a binding contr	act betv	ween Transnet a	ind me,	us until	the formal
I/We fur	ther ag	ree that if,	after I/we hav	e been no	otified of the acc	eptance	e of my/our Prop	osal, I/	we fail to	enter into
a formal	contra	ct if called	upon to do so,	or fail to	commence the	supply/	provision of Goo	ds/Serv	rices witl	nin 2 [two]
weeks th	nereafte	er, Transnet	t may, without	prejudice	to any other le	gal reme	edy which it may	have,	recover f	rom me/us

any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods/Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

#### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

contr	act.
Resp	ondent to indicate the details of its domicilium citandi et executandi hereunder:
Name	of Entity:
Facsi	nile:
Addre	SS:
NOT	FICATION OF AWARD OF RFP
As so	on as possible after approval to award the contract(s), the successful Respondent [the Supplier/Service
prov	der] will be informed of the acceptance of its Proposal. Unsuccessful Respondents will be advised in writing of
the n	ame of the successful Supplier/Service provider and the reason as to why their Proposals have been unsuccessful,
for ex	ample, in the category of price, delivery period, quality, B-BBEE status or for any other reason.
VALI	DITY PERIOD
Trans	net requires a validity period of <b>180 Business Days</b> [from closing date] against this RFP, excluding the first day
and i	ncluding the last day.
NAM	E(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)
The F	espondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company
or clo	se corporation [C.C.] on whose behalf the RFP is submitted.
(i)	Registration number of company / C.C.
(ii)	Registered name of company / C.C.
(iii)	Full name(s) of director/member(s) Address/Addresses ID Number(s)

#### **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will</u> result in a Respondent's disqualification.
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

# a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents,** and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
Section 1: SBD1 Form	
SECTION 4 : Pricing Schedule	
A Certificate of Attendance in the form set out in Section 8	

# b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 9 of	
this RFP (Valid B-BBEE certificate or Sworn Affidavit)	
Method statement	
Company Previous Experience	
Environmental Management	

# c) Essential Returnable Documents:

Over and the above the requirements of section (a) and (b) mentioned above, Respondents are further required to submit with their Proposals the following **Essential Returnable Documents** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
SECTION 5: Proposal Form and List of Returnable documents	
SECTION 6: Certificate of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7: RFP Declaration and Breach of Law Form	
SECTION 10: B-BBEE Preference Claim Form	
SECTION 11: Protection of Personal Information	

# **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of B-BBEE status, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this day	/ of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1 Name			
2 Name			
SIGNATURE OF RESPONDENT'S AU		VE:	
NAME: DESIGNATION:			

Date & Company Stamp

# SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Agreement of Lease
3	Transnet's Supplier Integrity Pact
4	Non-disclosure Agreement
5	Specifications and drawings attached to this RFP

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

SIGNED at	on this	day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNE	SSES
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AU	THORISED REPRESEN	TATIVE:	
NAME:			
DESIGNATION:			

# **SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM**

	We do hereby certify that:
L.	Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] were submitted by ourselves for RFP Clarification purposes;
2.	We have received all information we deemed necessary for the completion of this Request for Proposal [F
3.	We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relation relevant to the Goods/Services as well as Transnet information and Employees, and have sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and bus requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or contract verification or any related adjustment to pricing, service levels or any other provisions/cond based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
4.	At no stage have we received additional information relating to the subject matter of this RFP from Transources, other than information formally received from the designated Transnet contact(s) as nominate the RFP documents;
5.	We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Train in issuing this RFP and the requirements requested from Bidders in responding to this RFP have conducted in a fair and transparent manner;
5.	We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Into which includes but are not limited to ensuring that we take all measures necessary to prevent copractices, unfairness and illegal activities in order to secure or in furtherance to secure a contract Transnet;
7.	We declare that a family, business and/or social relationship <b>exists / does not exist</b> [delete as application between an owner / member / director / partner / shareholder of our entity and an employee or board memory of the Transnet Group including any person who may be involved in the evaluation and/or adjudication of Bid;
3.	We declare that an owner / member / director / partner / shareholder of our entity <b>is / is not</b> [deleapplicable] an employee or board member of Transnet;
9.	In addition, we declare that an owner / member / director / partner / shareholder/employee of our entity / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years they were not involved in the bid preparation or had access to the information related to this and
10.	If such a relationship as indicated in paragraph 7, 8 and/or 9 exists, the Respondent is to complet following section:

	FULL NAME OF OWNER/MEMBER/D PARTNER/SHAREHOLDER/EMPLOY		ADDRESS:
	Indicate nature of relationship with	Transnet:	
respon	se and may preclude a Respo	ndent from doing future bus	will lead to the disqualification of a siness with Transnet. Information filiates to verify the correctness of
11.	Transnet [other than any existing a	and appropriate business relations	ny relationship between ourselves and hip with Transnet] which could unfairly Il notify Transnet immediately in writing
BIDD	ER'S DISCLOSURE (SBD4)		
12	PURPOSE OF THE FORM		
	the principles of transparency, the Republic of South Africa a	accountability, impartiality, and et	rms of this invitation to bid. In line with thics as enshrined in the Constitution of eces of legislation, it is required for the hereunder.
	•	the Register for Tender Defaulters be disqualified from the bid proces	and / or the List of Restricted Suppliers,
13	Bidder's declaration		
	13.1 Is the bidder, or any of its of partners or any person having by the state?	lirectors / trustees / shareholders a controlling interest <sup>1</sup> in the enterp	
	numbers of sole proprieto	•	nbers, and, if applicable, state employee ers / members/ partners or any person
	Full Name	Identity Number	Name of State institution
1 the po	ver, by one person or a group of persons	holding the majority of the equity of a	n enterprise, alternatively, the person/s
having t	he deciding vote or power to influence or	to direct the course and decisions of t	he enterprise.

Respondent's Signature

person who is employed by the procurin  13.2.1. If so, furnish particulars:  13.3 Does the bidder or any of its directors partners or any person having a control interest in any other related enterprise v contract?  13.3.1. If so, furnish particulars:	/ trustees / sh	areholders / members the enterprise have an	у
<b>DECLARATION</b> I, the undersigned, (name)			mitting the accompanying
bid, do hereby make the following statement			
14.1 I have read and I understand the conte	ents of this discl	osure:	
14.2 I understand that the accompanying bic complete in every respect;			s found not to be true and
14.3 The bidder has arrived at the accommunication, agreement or arrange partners in a joint venture or consortium	ment with any	competitor. However,	communication between
pararers in a joint venture or consortium			

Respondent's Signature

14

Date & Company Stamp

bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

# **BREACH OF LAW**

We further hereby certify that I/we (the bidding entity and/or any of its directors, members or partners) have/have not been [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

NATURE OF BREACH:
DATE OF BREACH:
Furthermore, I/we acknowledge that Transnet SOC Ltd reserves the right to exclude any Respondent from the bidding process, should that person or entity have been found guilty of a serious breach of law, tribunal or regulatory obligation.

Page **32** of **41** Returnable document

SIGNED at	on this day of 20
For and on behalf of	AS WITNESS:
duly authorised hereto	
Name:	Name:
Position:	Position:
Signature:	Signature:
Date:	Registration No of Company/CC
Place:	Registration Name of Company/CC

# **SECTION 8: CERTIFICATE OF ATTENDANCE OF COMPULSORY RFP BRIEFING**

It is hereby certified that –		
1.		
2.		
Representative(s) of		[name of entity]
		proposed Goods/Services to be rendered
in terms of this RFP on	20	<u> </u>
TRANSNET'S REPRESENTATIVE		RESPONDENT'S REPRESENTATIVE
DATE		DATE
		EMAIL
<b>NOTE:</b> This certificate of attendance must be	oe filled in duplicate, o	one copy to be kept by Transnet and the
other copy to be kept by the bidder.		

# **SECTION 9: RFP CLARIFICATION REQUEST FORM**

RFP No: TPL/202	22/10/0349/15468/RFP	
RFP deadline for questions / RFP Clarifications: 5 days Before the closing date		
	•	
T0	T 1500111	
TO:	Transnet SOC Ltd	
ATTENTION:	Hlekane Maringa	
EMAIL	[Hlekane.maringa@transnet.net]	
DATE:		
FROM:		
REP Clarification N	to [to be inserted by Transnet]	
Ki Ciallication N	o to be inserted by manshelf	
	REQUEST FOR RFP CLARIFICATION	

# **SECTION 10: B-BBEE PREFERENCE POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [**B-BBEE**] Status Level of Contribution.

Transnet will award preference points to companies who provide valid proof of their B-BBEE status using either the latest version of the generic Codes of Good Practice or Sector Specific Codes (if applicable).

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

# 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to exceed R50 000 000 (all applicable taxes included) and therefore the 90/10 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contribution.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	90
B-BBEE STATUS LEVEL OF CONTRIBUTION	10
Total points for Price and B-BBEE must not exceed	100

- Failure on the part of a bidder to submit proof of B-BBEE status level of contributor together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

# 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (d) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ

of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;

- (e) **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (f) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (h) "Price" includes all applicable taxes less all unconditional discounts.
- (i) "Proof of B-BBEE Status Level of Contributor"
  - i) the B-BBBEE status level certificate issued by an authorised body or person;
  - ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - iii) any other requirement prescribed in terms of the B-BBEE Act.
- (j) "QSE" means a Qualifying Small EEnterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 ( Act No. 53 of 2003);
- (k) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.

# 3. POINTS AWARDED FOR PRICE

# 3.1 THE 90/10 PREFERENCE POINT SYSTEMS

A maximum of 90 points is allocated for price on the following basis:

$$PS = 90 \left( 1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where:

*Ps* = Points scored for the price of Bid under consideration

Pt = Price of Bid under consideration

Pmax = Price of highest acceptable Bid

# 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2

Non-compliant contributor	0	0
---------------------------	---	---

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black- owned QSEs - 51% to 100% Black owned)
	[Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at <a href="https://www.dti.gov.za/economic empowerment/bee codes.jsp">www.dti.gov.za/economic empowerment/bee codes.jsp</a> .]
EME <sup>3</sup>	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership  Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black
	ownership  Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.5 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 4.6 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.7 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

#### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

# 6. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 6.1

6.1 B-BBEE Status Level of Contribution: . = .......(maximum of 10 points)

(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

# 7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

<sup>&</sup>lt;sup>3</sup> In terms of the Implementation Guide: Preferential Procurement Regulations, 2017, Version 2, paragraph 11.11 provides that in the Transport Sector, EMEs can provide a letter from accounting officer or get verified and be issued with a B-BBEE certificate by SANAS accredited professional or agency as the Transport Sector Code has not been aligned to the generic Codes. EMEs in the Transport Sector are not allowed to provide a sworn affidavit as the generic codes are not applicable to them.

7.1.1			
/ I I	The second of the base		
,.1.1	If yes, indicate:		
	i) What percentage of the contract will be subcontracted		
	ii) The name of the sub-contractor		
	iii) The B-BBEE status level of the sub-contractor	•••••••••••••••••••••••••••••••••••••••	
	<ul><li>iv) Whether the sub-contractor is an EME or QSE.</li><li>(Tick applicable box)</li></ul>		
	YES NO		
	v) Specify, by ticking the appropriate box, if subcontracting with an enterpression of the subcontracting with a subcontraction of the subcontraction of t	erprise in terr	ns of Prefei
	Procurement Regulations, 2017:		
	Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √
	Black people		
	Black people who are youth		
	Black people who are women		
	Black people with disabilities		
	Black people living in rural or underdeveloped areas or townships		
	Cooperative owned by black people		
	Black people who are military veterans		
	OR	1	ı
	Any EME		
	Any QSE		
3.1	DECLARATION WITH REGARD TO COMPANY/FIRM  Name of company/firm:  VAT registration number:		
3.1 3.2 3.3	Name of company/firm:		
3.1 3.2 3.3 3.4	Name of company/firm:  VAT registration number:  Company registration number:  TYPE OF COMPANY/ FIRM  Partnership/Joint Venture / Consortium  One person business/sole propriety  Close corporation  Company  (Pty) Limited		
3.1 3.2 3.3 3.4	Name of company/firm:  VAT registration number:  Company registration number:  TYPE OF COMPANY/ FIRM  Partnership/Joint Venture / Consortium  One person business/sole propriety  Close corporation  Company  (Pty) Limited  [TICK APPLICABLE BOX]		
3.1 3.2 3.3 3.4	Name of company/firm:  VAT registration number:  Company registration number:  TYPE OF COMPANY/ FIRM  Partnership/Joint Venture / Consortium  One person business/sole propriety  Close corporation  Company  (Pty) Limited  [TICK APPLICABLE BOX]		
3.1 3.2 3.3 3.4	Name of company/firm:  VAT registration number:  Company registration number:  TYPE OF COMPANY/ FIRM  Partnership/Joint Venture / Consortium  One person business/sole propriety  Close corporation  Company  (Pty) Limited  [TICK APPLICABLE BOX]  DESCRIBE PRINCIPAL BUSINESS ACTIVITIES		
3.1 3.2 3.3 3.4	Name of company/firm:  VAT registration number:  Company registration number:  TYPE OF COMPANY/ FIRM  Partnership/Joint Venture / Consortium  One person business/sole propriety  Close corporation  Company  (Pty) Limited  [TICK APPLICABLE BOX]  DESCRIBE PRINCIPAL BUSINESS ACTIVITIES  COMPANY CLASSIFICATION  Manufacturer		
3.1 3.2 3.3 3.4	Name of company/firm:  VAT registration number:  Company registration number:  TYPE OF COMPANY/ FIRM  Partnership/Joint Venture / Consortium  One person business/sole propriety  Close corporation  Company  (Pty) Limited  [TICK APPLICABLE BOX]  DESCRIBE PRINCIPAL BUSINESS ACTIVITIES  COMPANY CLASSIFICATION  Manufacturer		
3.1 3.2 3.3 3.4	Name of company/firm:  VAT registration number:  Company registration number:  TYPE OF COMPANY/ FIRM  Partnership/Joint Venture / Consortium  One person business/sole propriety  Close corporation  Company  (Pty) Limited  [TICK APPLICABLE BOX]  DESCRIBE PRINCIPAL BUSINESS ACTIVITIES  COMPANY CLASSIFICATION  Manufacturer  Supplier		
8. 8.1 8.2 8.3 8.4	Name of company/firm:		

- I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
  - iV) If a bidder submitted false information regarding its B-BBEE status level of contributor, local production and content, or any other matter required in terms of the Preferential Procurement Regulations, 2017 which will affect or has affected the evaluation of a bid, or where a bidder has failed to declare any subcontracting arrangements or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
    - (a) disqualify the person from the bidding process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;
    - (e) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
    - (f) forward the matter for criminal prosecution.

WITNESSES	
1	SIGNATURE(S) OF BIDDERS(S)
2	DATE:
	ADDRESS

# **SECTION 11: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).
- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must

Respondent's Signature	Date & Company Stamp

take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.

- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

Respondents	are	required	to	provide	consent	helow:
respondents	ale	i equii eu	w	piovide	COHSCHIL	DEIOW.

YES		NO	

- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

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Signature of Respondent's author	rised renresentative:

Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.IR@justice.gov.za