

PRICING SCHEDULE:

Pricing proposals are to be split into two components. Capital and Operational Costs. Bidders cannot submit bids for either Capital or Operational only. All Capital related items are to be costed. Blank items or Zero items will be deemed non-compliant. Capital Items relate to the implementation of AARTO. Bidders are to add any items that they see as necessary for the successful rollout.

PRICING RULES:

RTIA has adopted a risk sharing approach with respect to the Operational related items to this contract to ensure that service providers meet their obligations in ensuring the smooth running of AARTO. As a result, the RTIA will negotiate a revenue share approach for the Operational service with the successful bidder for the provision of all Operational items i.e. bidders will be remunerated based on the successful running of AARTO and will only be remunerated from fees collected by the RTIA. Bidders must understand that this is a fully inclusive service, no payments will be entertained beyond what is negotiated in terms of the revenue share.

NB: The bidder proposing the most capital with reasonable return on investment will be appointed. The pricing must be considerate of the scope of work as contemplated on the detailed Terms of references .

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Project Management			
Business Analysis			

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Solution Architecture			
Functional Design Specification (FDS)			

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Technical Design Specification (TDS)			
Integration Design			
Application Development Application Component Build			

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Application Development Database Build			
Application Development Integrate Application			
Application Development Functional Testing			

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Application Development Technical Testing			
Solution Integration Integrate database changes, development, and web services			
Post-development maintenance			

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Post implementation support			
Call Centre services			
Back-office services			

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Service Outlets services			
Serving of documents services			
Change management process			

Service Component	Proposed Capital Investment in Rand Value	Proposed Operational Investment in Rand Value	Proposed Revenue share
Training management plan			
Communication plan			
Payment Gateway			

