

	Technical Evaluation Strategy	Camden Power Station
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Title: Electrical Cables and Earthing Spares Supply and Delivery for a Period of 48 Months - Technical Evaluation Strategy

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Compiled by	Supported by	Functional Responsibility	Authorized by
			
Chris Xulu Senior Electrical Engineer	Banele Mthethwa Electrical Maintenance Manager	Steyn Drotsky Electrical Engineering Manager	Mokgoba Shaku Engineering Group Manager
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1. Introduction

This document outlines the technical evaluation strategy for the Scope of Work for Electrical Cables and Earthing Spares Supply and Delivery.

2. Supporting Clauses

2.1 Scope

This document discusses the different technical aspects that will be evaluated and scored by the Technical Evaluation Team (TET). To complete the technical evaluation for the for Electrical Cables and Earthing Spares Supply and Delivery for Camden Power Station. The team members who will be involved in the evaluation are listed and appointed in this document along with their responsibilities. Once the Technical Evaluation Strategy is authorised, no changes will be made to the evaluation criteria without the appropriate authorisations.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET responsibilities for tender technical evaluation. The technical evaluation strategy serves as a basis for the tender technical evaluation process.

2.1.2 Applicability

This document is applicable to Camden Power Station.

2.1.3 Effective Date

This document is effective from the authorisation date.

2.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 240-168966153: Generation Tender Technical Evaluation Procedure
- [3] 240-53716726: Technical Scoring Form
- [4] 240-53716712: Technical Evaluation Results

2.2.2 Informative

- [5] 240-62196227 Eskom Life Saving Rules
- [6] Occupational Health and Safety and Regulation No 85 of 1993

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2.3 Definitions

Not Applicable.

2.4 Abbreviations

Abbreviation	Explanation
N/A	Not Applicable
SoW	Scope of Work
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team

2.5 Roles and Responsibilities

Electrical maintenance Manager: shall ensure that the respective areas of the scope of work is adequately evaluated in this strategy to reduce risk to Eskom.

Technical Evaluation Team (TET) Member: The delegated engineers/technical specialists are responsible for review and evaluate technical aspects of the tender documentation.

2.6 Process for Monitoring

This document will be a once-off document to state the scope of work for a spares supply and delivery contract. The document shall be reviewed by the engineering and maintenance team to ensure it is sufficient to cover all the requirements of the works and ensure that the Supplier does not deviate from the original design specification of the components.

2.7 Related/Supporting Documents

- [1] 229-T2941: Electrical Cables and Earthing Spares Supply and Delivery for a Period of 48 Months – Scope of Work
- [2] 240-53716746: Tender Technical Evaluation Report Template
- [3] 240-53716712: Tender Technical Evaluation Results Form Template
- [4] 240-53716726: Tender Technical Evaluation Scoring Form Template
- [5] 240-53716769: Tender Technical Evaluation Strategy Template

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3. Tender Technical Evaluation Strategy

3.1 Technical Evaluation Threshold

Mandatory Technical Evaluation Criteria (gatekeeper) is a 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria is met or not, unless set otherwise. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion.

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

3.2 TET Members

Table 1: TET Members

TET number	TET Member Name	Designation
TET 1		
TET 2		
TET 3		
TET 4		

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3.3 Mandatory Technical Evaluation Criteria

Table 2: Mandatory Technical Evaluation Criteria

Mandatory Criteria Number	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Yes/No
1.	<p>All items listed in the BOQ must be priced/quoted. The Supplier needs to quote for each and every line in the BOQ. If ALL lines in the BOQ are quoted that will be a YES. If not all lines in the BOQ are quoted, that will mean the supplier is not going to be evaluated further.</p> <p>This requirement will ensure that all spares are required form part of the contract.</p>	<p>All items listed in the BOQ must be priced/quoted. The Supplier needs to quote for each and every line in the BOQ. If all lines in the BOQ are quoted that will be a YES. If not all lines in the BOQ are quoted, that will mean the supplier is not going to be evaluated further.</p> <p>This requirement will ensure that all spares are required form part of the contract.</p>	
2.	<p>Supplier to supply the correct datasheets or catalogue information for all items listed in the BOQ. If datasheets are submitted for all the items on each line of the BOQ, that will be a YES. If datasheets are not submitted for each and every item the BOQ, that will mean the supplier is not going to be evaluated further.</p>	<p>Supplier to supply the correct datasheets or catalogue information for all items listed in the BOQ. If datasheets are submitted for all the items on each line of the BOQ, that will be a YES. If datasheets are not submitted for each and every item the BOQ, that will mean the supplier is not going to be evaluated further.</p>	

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	This requirement will provide confirmation that the items to be supplied will be of the same specification as the items listed in the BOQ which are items used in the plant.	This requirement will provide confirmation that the items to be supplied will be of the same specification as the items listed in the BOQ which are items used in the plant.	
3.	<p>Letter of commitment to supply the Employer with handling, storage, and transportation procedures for all items listed in the BOQ. The letter must indicate that the Supplier commits to submitting the required procedures as per the SOW requirements at contract placement. The letter must be a formal letter, it must have the letter head of the supplier / company, and it must be signed by the supplier representative. If the letter that meets the above requirements is submitted, that will be a YES. If no letter is submitted or the letter submitted does not meet the above requirements, that will mean the supplier is not going to be evaluated further.</p> <p>This requirement will ensure that the supplier commits to providing the required procedures and they will supply them at contract placement. This will ensure that the items will be handled, transported, stored and disposed correctly.</p>	<p>Letter of commitment to supply the Employer with disposing, handling, storage, and transportation procedures for all items listed in the BOQ. The letter must indicate that the Supplier commits to submitting the required procedures as per the SOW requirements at contract placement. The letter must be a formal letter, it must have the letter head of the supplier / company, and it must be signed by the supplier representative. If the letter that meets the above requirements is submitted, that will be a YES. If no letter is submitted or the letter submitted does not meet the above requirements, that will mean the supplier is not going to be evaluated further.</p> <p>This requirement will ensure that the supplier commits to providing the required procedures and they will supply them at contract placement. This will ensure that the items will be handled, transported, stored and disposed correctly.</p>	

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3.4 Qualitative Technical Evaluation Criteria

Table 3: Qualitative Technical Evaluation Criteria

Score	%	Definition
5	100	COMPLIANT Meeting technical requirement(s) AND no foreseen technical risk(s) in meeting technical requirements.
4	80	COMPLIANT Meet technical requirements with: Acceptable technical risk(s) Acceptable expectations and conditions.
2	40	NON-COMPLIANT Does not meet technical requirements. Unacceptable technical risk(s) Unacceptable expectations and conditions.
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE

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Table 4: Qualitative Technical Evaluation Criteria

No.	Technical Criteria	Weight (%)	Qualitative Technical Evaluation Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Sub Weighting (%)	Evaluating Scoring Breakdown			
						0	2	4	5
1.	Technical Information	50%	<p>Commitment letter of spares delivery within 4 weeks from the placement of order. The letter must indicate that the Supplier commits to supplying and delivering the items within 4 weeks from the time of order placement. The letter must be a formal letter, it must have the letter head of the supplier / company, and it must be signed by the supplier representative.</p> <p>This requirement will ensure that the supplier can deliver spares timeously.</p>	<p>Commitment letter of spares delivery within 4 weeks from the placement of order. The letter must indicate that the Supplier commits to supplying and delivering the items within 4 weeks from the time of order placement. The letter must be a formal letter, it must have the letter head of the supplier / company, and it must be signed by the supplier representative.</p> <p>This requirement will ensure that the supplier can deliver spares timeously.</p>	50%	Supplier provides no letter of commitment , or the letter supplied does not meet the requirements described in the criteria description or the committed delivery time is greater than 8 weeks.	Supplier provides letter of commitment which meets all the requirements described in the description criteria and the committed delivery time is greater than 6 weeks but less than or equals to 8 weeks.	Supplier provides letter of commitment which meets all the requirements described in the description criteria and the committed delivery time is greater than 4 weeks but less than or equals to 6 weeks.	Supplier provides letter of commitment which meets all the requirements described in the description criteria and the delivery time committed is 4 weeks or less.

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2.	Technical Information	30%	Letter of Support for spares supply and delivery from the Original Equipment Manufacture or Accredited distributor. The letter of support must indicate and affirm the relationship among the OEM/Accredited distributor and the intending Supplier or Service provider that they will provide unequivocally support for Electrical Cables and Earthing Spares Supply and Delivery for a Period of 60 Months upon an order place with the intending Supplier or Service provider. The letter must be a formal letter, it must have the letter head of the OEM/Accredited Distributor, it must also	Letter of Support for spares supply and delivery from the Original Equipment Manufacture or Accredited distributor. The letter of support must indicate and affirm the relationship among the OEM/Accredited distributor and the intending Supplier or Service provider that they will provide unequivocally support for Electrical Cables and Earthing Spares Supply and Delivery for a Period of 60 Months upon an order place with the intending Supplier or Service provider. The letter must be a formal letter, it must have the letter head of the OEM/Accredited Distributor, it must also	30%	Supplier provides no letter of support.	Supplier provides letter of support which only indicates: No: 1. Firm relationship between the OEM/Accredited distributor and the intending Supplier or Service provider.	Supplier provides letter of support which only indicates: No: 1 Firm relationship between the OEM/Accredited distributor and the intending Supplier or Service provider. No: 2 Signed formal letter by head of the OEM/Accredited Distributor.	Supplier provides letter of support which only indicates: No: 1 Firm relationship between the OEM/Accredited distributor and the intending Supplier or Service provider. No: 2 Signed formal letter by head of the OEM/Accredited Distributor. No: 3 The name of the intending Supplier/Company and Supplier/Company details, and it
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			<p>indicate the name of the intending Supplier/Company and Supplier/Company details, and it must be signed by both the OEM/Accredited distributor and the intending supplier/company representative.</p> <p>This requirement will ensure that the supplier can deliver spares timeously.</p>	<p>indicate the name of the intending Supplier/Company and Supplier/Company details, and it must be signed by both the OEM/Accredited distributor and the intending supplier/company representative.</p> <p>This requirement will ensure that the supplier can deliver spares timeously.</p>					<p>must be signed by both the OEM/Accredited distributor and the intending supplier/company representative.</p>
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3.	Technical Information	20%	<p>Previous purchase orders and/or executed contracts from Eskom or similar industries for supplying some of the items like the ones in the BOQ (Electrical Power Cables and Earthing Spares) within the past 10 years.</p> <p>If five (5) past purchase orders and/or contracts are submitted for items as the ones in the BOQ, that will be a YES. If less than 5 past purchase orders and/or contracts are submitted for items similar to the line in the BOQ, that will mean the supplier is not going to be evaluated further.</p>	<p>Previous purchase orders and/or executed contracts from Eskom or similar industries for supplying some of the items like the ones in the BOQ (Electrical Power Cables and Earthing Spares) within the past 10 years.</p> <p>If five (5) past purchase orders and/or contracts are submitted for items as the ones in the BOQ, that will be a YES. If less than 5 past purchase orders and/or contracts are submitted for items similar to the line in the BOQ, that will mean the supplier is not going to be evaluated further.</p>	20%	Supplier provides zero purchase orders and/or contracts.	Supplier provides two purchase orders and/or contracts.	Supplier provides four purchase orders and/or contracts.	Supplier provides five purchase orders and/or contracts.
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			<p>This requirement will ensure that the Supplier has a proven track record in supplying listed items or similar items demonstrating that the Supplier can supply the items conforming to Eskom specifications. This will also prove that the supplier has the capability to supply the required items in the BOQ.</p>	<p>This requirement will ensure that the Supplier has a proven track record in supplying listed items or similar items demonstrating that the Supplier can supply the items conforming to Eskom specifications. This will also prove that the supplier has the capability to supply the required items in the BOQ.</p>					
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a. Foreseen Acceptable / Unacceptable Qualifications

i. Risks

Table 5: Acceptable Technical Risks

Risk	Description
1.	No foreseeable risks are deemed acceptable, the supplier must fully meet the requirements set out under the Mandatory Technical Evaluation Criteria, on section 3.3 on table 2 of this document.

Table 6: Unacceptable Technical Risks

Risk	Description
1.	Appointment of a Supplier who is failing to meet any of the requirements set out under the Mandatory Technical Evaluation Criteria, on section 3.3 on table 2 of this document is totally unacceptable technical risk.

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ii. Exceptions / Conditions

Table 7: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	No exceptions or conditions are deemed acceptable, the supplier must fully meet the requirements set out under the Mandatory Technical Evaluation Criteria, on section 3.3 on table 2 of this document.

Table 8: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Making an exception to appoint a Supplier who is failing to meet any of the requirements set out under the Mandatory Technical Evaluation Criteria, on section 3.3 on table 2 of this document is totally unacceptable technical exception or condition.

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b. TET Member Responsibilities

Table 9: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4
1.	X	X	X	X
2.	X	X	X	X
3.	X	X	X	X
Qualitative Criteria Number	TET 1	TET 2	TET 3	TET 4
1.	X	X	X	X
2.	X	X	X	X
3.	X	X	X	X

3. Acceptance

This document has been seen and accepted by:

Full Name and Surname	Designation

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4. Revisions

Date	Rev.	Compiler	Remarks
Jan 2026	03		Removed the requirements which require detailed OEM support letter and previous purchase orders & contracts under Mandatory requirements. The above has been revised and added under Qualitative criteria's.
September 2025	02		Mandatory criteria no. 4 revised to include POs from other companies as proof of Supplier track record.
July 2025	01		Original Document Registered

5. Development Team

The following people were involved in the development of this document:

- Electrical Engineering
- Electrical Maintenance
- Technical Support

6. Acknowledgements

Not Applicable.

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