



Non-Compulsory Briefing Session:
**FOR THE PROVISIONING OF HARDWARE, ARCHITECTURE,
DESIGNING, PURCHASE AND SOFTWARE OF INFRASTRUCTURE FOR
TRANSNET PORT TERMINALS (TPT), TRANSNET NATIONAL PORTS
AUTHORITY (TNPA) AND TRANSNET CORPORATE CENTRE (TCC) FOR A
PERIOD OF FIVE (05) YEARS
TCC/2026/03/0029/2277/RFP**



REINVENT

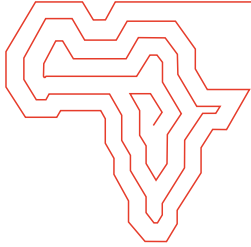
for GROWTH

Date: 02 October 2026

Time: 11:00 am



Agenda

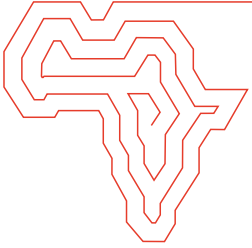


TRANSNET



ITEM	PROCEEDINGS
1.	Opening and Welcome
2.	Transnet Colleagues Introduction
3.	Safety Briefing
4.	Key Points to Highlight and General Information
5.	Scope and Technical Requirements
6.	Specific Goal and B-BBEE Scorecard
7.	Joint Venture
8.	Evaluation Criteria
9	Questions and Closure

Safety Briefing



Team

Transnet attendees to briefly introduce themselves





Opening/Welcome

General Disclaimer: This briefing session must not contradict the RFP, and its supporting documents published, and should there be any errors, acts of omissions or misinterpretations, then the RFP and its attachments takes precedence of it.

Respondents will be given an opportunity to ask questions at the end. Preferably, technical questions should be put in writing to allow Transnet time to respond to the questions comprehensively.

All verbal questions must be put in writing on the RFP Clarification form (Section 8) and Transnet will provide a written response.

NB: No verbal feedback must be construed as binding until in writing.



Key Points - General (1/3)

Please note the following submission requirements, but not limited to:

- Final RFP and **all Returnable Documents listed on Section 5 (List of Returnable Documents)** may still be downloaded directly from the Transnet and National Treasury website, free of charge.
- Respondents who wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party.
- RFP closing date is **28 October 2026, at 12:00 pm**. Respondents must ensure that bids are uploaded timeously onto the system.
- Transnet will not accept bid submission via email. All bids must be loaded on the system.
- Bid Validity period is **180 Business Days from Closing Date**.
- Respondents to the RFP must **sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.**

Respondents must register on the National Treasury's Central Supplier Database CSD prior to submitting/uploading their bids. Business may not be awarded to a Respondent who has failed to register on the CSD, only foreign suppliers with no local registered entity need not register on the CSD.

Key Points - General (2/3)

Communication relating to this RFP:

- For specific clarification relating to this RFP, an RFP Clarification Request Form should be submitted to [**Reetsang Modise** (Reetsang.Modise@transnet.net)] before **16:00 pm** on **09 October 2026**, substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the National Treasury e-tender portal and Transnet website.
- Specific complaints relating to this RFP before or after the closing date should be formally submitted by emailing to groupscmcomplaints@transnet.net. Once the complaint has been submitted, the Transnet SCM Complaints office will acknowledge your complaint and send you a complaint form for completion.
- After the closing date of the RFP, a Respondent may only communicate with the **Barbara Msomi**, at telephone number **011 308 1892**, email Barbara.Msomi@transnet.net on any matter relating to its RFP Proposal.
- Respondents are to note that changes to its submission will not be considered after the closing date.
- It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- Transnet will publish the outcome of this RFP in the Transnet website and National Treasury portal with 10 days after the award has been finalised. Respondents are required to check the Transnet website for the results of the tender process. All unsuccessful bidders have a right to request Transnet to furnish reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form.



Key Points - General (3/3)

Proposal Submission:

- **Please refer to Section 2, paragraph 3 (Proposal Submission) of the RFP for a detailed process on how to upload bid submissions.**



Background

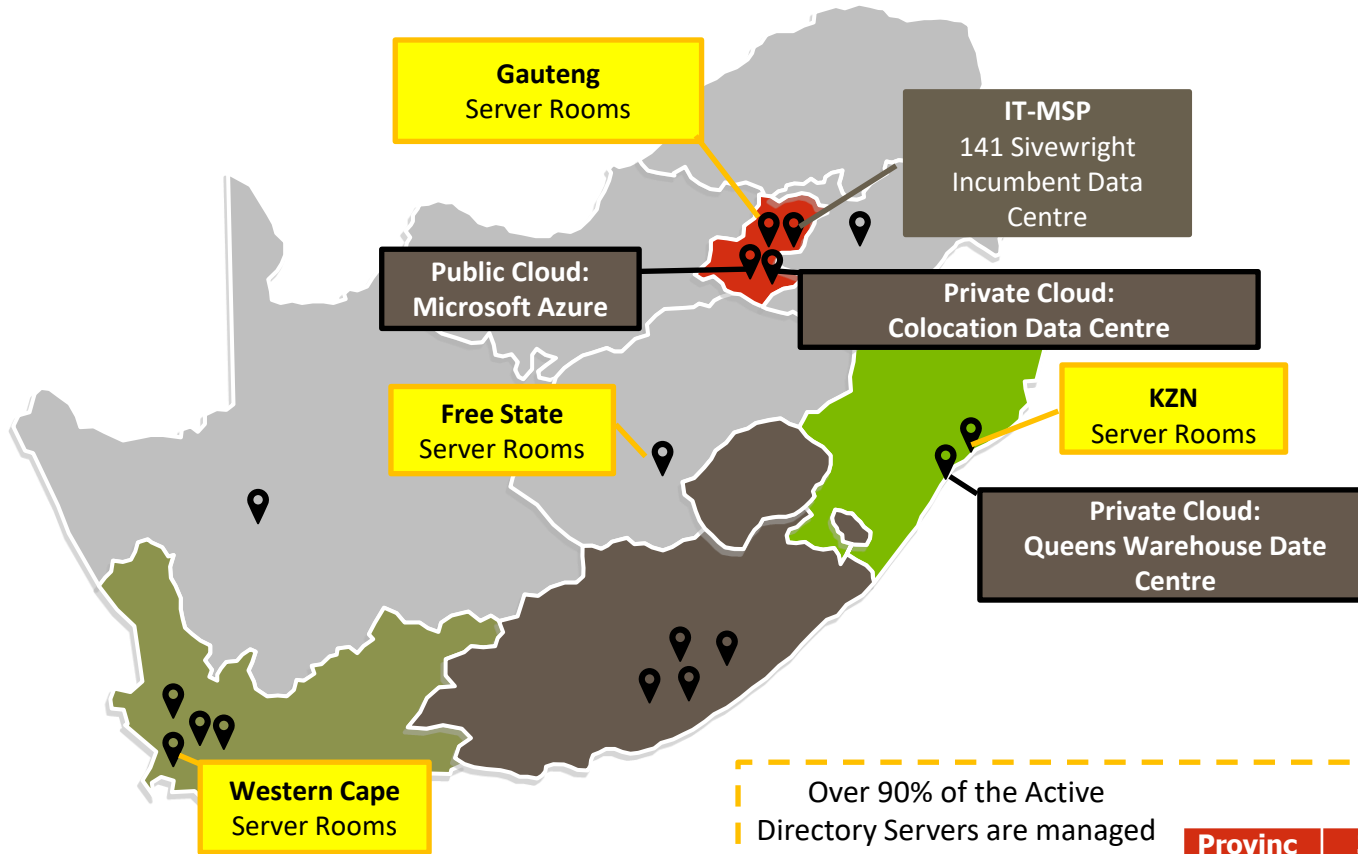
- ❑ As part of the ICT modernisation strategy to modernize the datacentre and hosting infrastructure. Transnet initially went out to the market in readiness for the IT Data Service disengagement of the contract. The initial RFP was guided by a set of critical applications earmarked for on-premise private cloud environment. Upon the completion of the application assessment developed in 2023 and shared by the Group ICT applications function head working closely with the applications from the operating divisions (TCC, TFR, TRIM, TP, TE) resulted into the RFP that led to the current configured private cloud infrastructure environment Queens Warehouse and Vodacom Datacentre.
- ❑ The list consisted of applications destined for public cloud and on-premises private cloud. However, after further reassessment with a series of technical deep dive sessions which included the Information Technology Managed Service (IT-MSP) along with Microsoft and Altron it was determined that the application list aforementioned in section 2 required further revision due to changes such as the availability of more advanced technical tools that assisted in directing which application can be seamlessly migrated with minimal disruptions from 141 datacentre to the private cloud environment. According to the strategic execution plan guided by the technical deep dive sessions, it led to some non-SAP applications (Azure VMWare Solution) and SAP applications destined for Microsoft Azure. The SAP architectural designs were approved and work order signed which would enable Microsoft Azure migration.



Background

- ❑ Hence, we have got the right Microsoft Azure Cloud Service Provider (CSP) contract. The remainder of the non-SAP including x86 legacy applications would be migrated to the Queens Warehouse and Vodacom Colocation data centres.
- ❑ The Group Chief Information Officer proposed that all operating divisions consolidate their infrastructure requirements so that Transnet can go on a single procurement event with consolidated requirements. Thereby eliminating delays and disparate systems.
- ❑ Below is the layout of the geo-location covering the various point of production to which the infrastructure in question is located and to be further distributed upon the completion of the procurement event. Further the diagram provides a high-level summary of the functions and services being attended to:

TRANSNET HYBRID CLOUD GEO-LOCATION OVERVIEW



- Servers: Incumbent Owned and Managed
- Data Centre: Incumbent Owned and Managed
- Transnet Owned and Managed

Over 90% of the Active Directory Servers are managed under the incumbent IT Data Services contract. This excludes the Azure AD environment.



Regional Servers = 39

Province	39 Regional Servers
Gauteng	16
EC	5
FS	4
KZN	6
MP	1
NC	1
WC	6

Data Centres

Gauteng

The Gauteng region has four (4) Data Centres:

- IT-MSP:**
 - Incumbent-owned **141 Sivewright** Data Centre, currently hosting Transnet Applications and Services: (SAP, Non-SAP, Active Directory, IBM Mainframe).
- Private Cloud:**
 - Colocation:** A Vodacom-owned DC hosting Transnet computing infrastructure to which its Applications and services will be migrated during disengagement.
- Public Cloud:**
 - Microsoft Azure: A cloud Data centre which hosts Transnet business applications and services and plans to migrate Cloud-Ready applications from the incumbent and capacity to provision new applications.

KwaZulu-Natal

- Private Cloud:**
 - Durban Queens Warehouse:** a Transnet-owned Data centre hosting production applications for TPT, TNPA and New infrastructure configurations and ready to receive incumbent-hosted applications as part of the disengagement.



High level Scope of Requirements

The scope of work for the consolidated infrastructure covers Transnet Regional Datacentre Infrastructure Refresh, Transnet HCS Datacentre Infrastructure Additional Requirements, Replacement of the Hardware Infrastructure at Durban, Richards Bay, Cape Town, Port Elizabeth, Ngqura and East London as well as the supply, install and configuration of additional resources, on the existing the Huawei HCS 6.1 and provision private cloud disaster recovery Transnet National Ports Authority. The scope of work is covered into four (04) distinct parts.

- PART 1: TPT - Replacement of the Hardware Infrastructure at Durban, Richards Bay, Cape Town, Port Elizabeth, Ngqura And East London.
- PART 2: TNPA - Request For The Supply, Install And Configuration of Additional Resources, on the existing the Huawei Hcs 6.1 and provision Private Cloud Disaster Recovery (Dr) Site and provide Support and maintenance for the period of five (5) years.
- PART 3: Transnet Regional Datacentre Infrastructure Refresh.
- PART 4: Transnet HCS Datacenter Infrastructure Additional Requirements.



High level Scope of Requirements

The consolidation of the requirements is to leverage the economies of scale and bargaining power that ensures that the technical requirements are not fragmented from the already configured private cloud environment in the following section along with the annexures provide adequate technical scope of work from the specific ODs:

- Transnet Port Terminals (TPT) is replacing the end-of-life hardware infrastructure across six ports: Durban, Richards Bay, Cape Town, Port Elizabeth, Ngqura, and East London. These requirements cover multiple ports across the country and include SAP and GCOS environments, which rely on a prescribed set of infrastructure that has reached end-of-life. To maintain business continuity through ongoing support of the existing environment, TPT has provided clear and definitive hardware specifications that adheres to the support of the installation of specific operating systems (e.g., AIX) and SAP-certified appliances along with hypervisor and back up tools. The solution must include a 5-year maintenance and support agreement and as part of the hardware refresh initiative, servers will be categorized into four distinct types based on virtualization capability, workload specialization, and management requirements. An extensive technical scope of work is provided by TPT.
- Transnet National Port Authority (TNPA) requirements and deliverables are for the supply of additional resources, installation, configuration, and support of the existing infrastructure configuration at Queens Warehouse infrastructure to enhance the TNPA's Datacentre environment. This initiative aims to provide a robust, scalable, and high-performing infrastructure platform to support TNPA's SAP S/4HANA on-premises system and establish a Private Cloud Disaster Recovery (DR) site to ensure business resilience and business continuity. An extensive technical scope of work is provided by TNPA.



High level Scope of Requirements

- **TCC Infrastructure Purchase:** The current computing infrastructure hardware environment is owned by the IT-MSP. Upon termination of the final segment of the service contract, the IT-MSP will remove its hardware from Transnet-owned server rooms (Regional Data Centers) and disconnect Transnet from its centralized computing environment at 141 Sivewright. This poses a significant operational risk to Transnet. The current initiative seeks to strengthen that effort by procuring appropriately sized ICT hardware infrastructure for Transnet-owned centralized computing environments namely Vodacom DC and Queens Warehouse DC which covers TFR, TRIM, TP and TE requirements. These two data centers are intended to fully replace the IT-MSP-owned 141 Sivewright DC:
- **Computing and Back-End Infrastructure Capacity Increase Purchase:** Upon the assessment and with the assistance of the strategic partner and the use of more advanced analytical tools it became apparent that certain applications were not cloud ready due to outdated and out of support operating systems and further exacerbated by the loss of technical applications owners resulting in redirecting the applications to be migrated from 141 to the on-premise private cloud. Therefore, additional infrastructure is now required to accommodate these applications that were initially targeted for cloud. An extensive technical scope of work is provided by TCC.
- **Regional Datacentre Infrastructure:** Additional infrastructure requirements are to replace all hardware infrastructure currently owned by the IT-MSP located in remote regions which are responsible for a number of services namely user authentication, printing services and user file, document management and in certain areas distributed decentralized applications such as AutoCAD and other localised applications (39 servers). An extensive technical scope of work is provided by TCC.



SRM – There will be meetings once the contract is awarded with the preferred bidder .

Refer to Service Level Requirements attached as :

- Annexure G Service Level Requirements and
- Annexure H Service Credits

[illegible]



B-BBEE

B-BBEE Definition:

Broad-Based Black Economic (B-BBEE) means the economic empowerment of all black people including women, workers, youth, people living with disabilities and people living in rural areas through diverse but integrated socio-economic strategies.

Purpose:

- To increase the number of black people that manage, own and control enterprises and productive assets.
- To facilitate ownership and management of enterprises and productive assets by communities, workers, cooperatives and other collective enterprises
- To achieve an equitable representation in all occupational categories and levels in the workforce
- To procure from large, medium and small sized black owned enterprises
- To increase investment in enterprises and communities that are owned and managed by black people
- A valid B-BBEE certificate for LE company's OR an Affidavit for QSE and EME's is required

B-BBEE Amended Codes Principles

- Enhanced the recognition status of black owned EMEs and QSEs
- An EME that is 100% owned by black people qualifies as a level 1 contributor;
- An EME that is more than 51% owned by black people qualifies as a level 2 contributor;
- No verification requirements for EMEs; EME to obtain a Sworn affidavit or a CIPC Certificate



Preferential Procurement Regulations 2022

PPPFA provides for a preference points system in terms of which contracts below a prescribed value be evaluated on the basis that 10 out of 100 possible points must be allocated to “specific goals” and 90 points allocated to price.

For contracts above a prescribed value, 10 out of 100 possible points must be allocated to “**specific goals**”, and 90 points allocated to price.

- (a) The applicable preference point system as envisaged
- (b) The specific goal in the invitation to submit the tender for which a point may be awarded, and the number of points that will be awarded to each goal, and proof of the claim for such goal .

Bidders who do not submit B-BBEE Status Level Verification Certificates or applicable affidavit copy will be deemed as non-compliant contributors to B-BBEE will score zero for preference points .

This also applies to Bidders who submit letters or expired certificates indicating that their B-BBEE status is in the process of being verified. Where a B-BBEE certificate is to be used for scoring purposes only, such letters indicating that their B-BBEE status is in the process of being verified or expired certificates are submitted, bidders will be scored zero for preference points.



Joint Venture

In 2019 DTI released amendments to the Codes of Good Practice. Joint Ventures are referred to in Revised Code 000, Statement 000: General Principles

- As per paragraph 7 of Amended Code Series 000, Statement 000 of the Codes of Good Practice, unincorporated joint ventures are required to compile a consolidated verification certificate. A consolidated verification certificate will consolidate the verified compliance data of joint venture partners if those Measured Entities were a single Measured Entity.
- A JV will require its own Broad-Based Black Economic Empowerment (B-BBEE) certificate if they would like to tender or enter into a contract that requires a B-BBEE Certificate.
- A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- A tenderer failing to submit proof of B-BBEE status level of contributor or is a non-compliant contributor to B-BBEE may not be disqualified but may only score points out of 90 for price and (b) scores 0 points applying the 90/10 principle . Refer PPPFA No. 40553 for more info on preference point.
- Respondents who wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party.

Note the following:

- A consolidated verification certificate is required.
- The consolidation is based on the weighting as defined in the joint venture agreement.
- The respective scores are weighted according to their proportionate share in the joint venture.
- A joint venture certificate is valid for 12 months and only applicable to a specific project.



Transformational Specific Goals as per Transnet Preferential Procurement Policy (TPPP)

Priority will be given to the specific goals to advance areas or categories of persons or groups who were previously disadvantaged. Preferential Procurement point system will be allocated as per the table below:

ESD (B-BBEE) Proposed Specific Goals

Preference Point System 90/10			
#	Specific Goal	Number of points	Price
1	B-BBEE Level 1 & 2	3	90
2	30% subcontracting to EMEs and or QSEs 51% owned by Black People	7	
Total		10	

Transformational Specific Goals as per Transnet Preferential Procurement Policy (TPPP) - Specific Goals



Priority will be given to the specific goals to advance areas or categories of persons or groups who were previously disadvantaged. Preferential Procurement point system will be allocated as per the table below:

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
30% subcontracting to EMEs and or QSEs 51% owned by Black People	Sub-contracting agreements and Declaration / Joint Venture Agreement and CIPC – B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate as per DTIC guideline



Condition of Contract

Where Transnet has identified opportunities of economic transformation and empowerment, Transnet will incorporate a contractual obligation for the winning bidder to execute the identified transformation objective as a condition of contract.

The bidder will be required to sub-contract a minimum of 30% of the value of the contract to the following entities:
EMEs and or QSEs 51% owned by Black People

All bidders intending to participate in this tender should note that, as a condition of contract, the successful bidder will be required to enter into an agreement with Transnet to implement subcontracting as a transformation initiative.

VALID SWORN AFFIDAVIT

☐ Valid B-BBEE Certificate issued by SANAS accredited verification agency or Sworn affidavit.

☐ Valid Sworn affidavit must have the following:

- Name of the deponent,
- ID number,
- Designation (Owner, Member or Director),
- Name of the Entity, (Trading name, registration number and tax number)
- Percentage of black ownership with designated groups,
- Indicate financial year and revenue (DD/MM/YYYY)
- B-BBEE level.
- Date deponent signed and date of Commissioner of Oath must be the same.

Commissioner of Oath cannot be an employee or ex official of the enterprise because, a person cannot by law, commission a sworn-affidavit in which they have an interest.

COMMON MISTAKES

- ☐ Omitting full name and surname and identity number of the deponent (undersigned-person declaring under oaths).
- ☐ Dates of the deponent and commissioner of oaths are not the same
- ☐ Date for either commissioner of oaths or deponent is omitted.
- ☐ Not completing company financial year information i.e. DD/MM/YYYY
- ☐ Not ticking the applicable box on the B-BBEE level contributor
- ☐ No stamp of the commissioner of oaths on the B-BBEE sworn affidavit.
- ☐ If commissioner of oaths stamp does not have date, it must be written manually and should be the same as for the deponent.
- ☐ B-BBEE sworn affidavit must be completed in the presence of the commissioner of oaths.
- **It is the responsibility of the deponent not commissioner of oaths to ensure that B-BBEE sworn affidavit is completed in full.**

• Black Military Veterans % = _____ %

- Based on the Audited Financial Statements/Financial Statements and other information available on the latest financial year-end of 2018 (DD/MM/YYYY), the annual Total Revenue was R10,000,000.00 (Ten Million Rands) or less
- Please Confirm on the below table the B-BBEE Level Contributor, by ticking the applicable box.

100% Black Owned	Level One (135% B-BBEE procurement recognition level)	☒
At least 51% Black	Level Two (125% B-BBEE procurement recognition level)	☐

Deponent Signature: 
 Date: 05/12/2022

Commissioner of Oaths Signature & stamp Date: 

BONQINKOSI M. HILTON
 COMMISSIONER OF OATHS
 EX OFFICIO-BUSINESS ACCOUNTANT (S.A) 09 221 2322
 PR No. SAIBA 7887
 11 WALNUT ROAD, DURBAN, 4001
 TEL: 031 0032944 FAX: 031 301 2655

3. The sworn affidavit will be valid for a period of 12 months from the date signed by commissioner.

2022-11-24

Commissioner of Oaths Signature & stamp Date: 
 Date: 2022-11-24

Deponent Signature: 
 Date: _____



Joint Venture

A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.

Note the following:

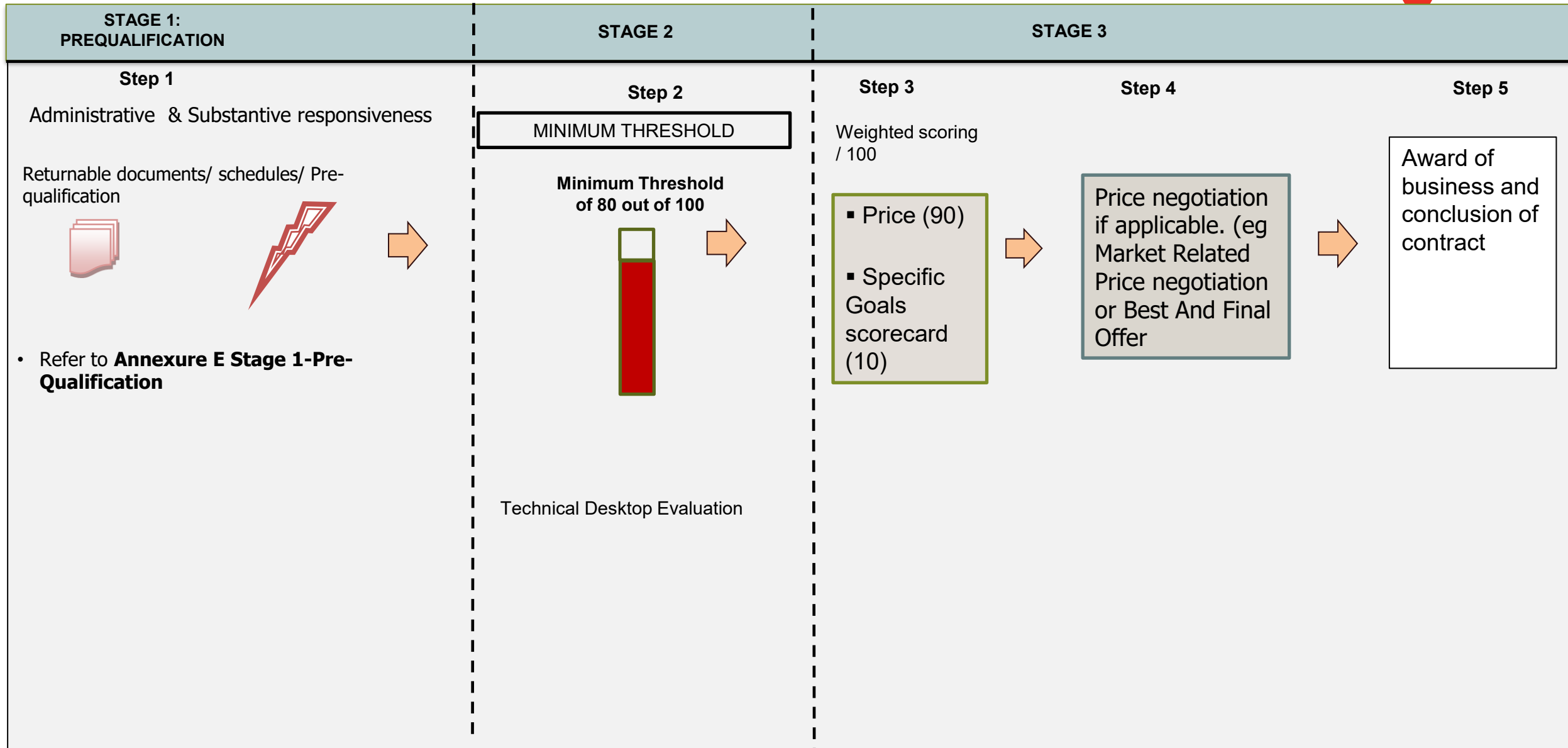
- A consolidated verification certificate is required.
- The consolidation is based on the weighting as defined in the joint venture agreement.
- The respective scores are weighted according to their proportionate share in the joint venture.
- A joint venture certificate is valid for 12 months and only applicable to a specific project.

Eligibility of a Joint Venture

Joint Ventures are required to compile a consolidated verification certificate. A consolidated verification certificate will consolidate the verified compliance data of joint venture partners in accordance.



Transnet's evaluation methodology





Step One: Test for Administrative and Substantive Responsiveness

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will result in a Respondent's disqualification.</u>
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid <u>will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero</u> for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.



Step One: Test for Administrative Responsiveness

Step 1 : The evaluations are carried out by the procurement department to identify the non-responsive (non-compliant bids), procurement makes an effort to acquire outstanding documents from the respondent before declaring a responder non-responsive and eliminating a bid

Administrative and Substantive Responsiveness check	Yes/No
• Whether the Bid has been lodged on time	
• Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	
• Verify the validity of all returnable documents	
• Verify if the Bid document has been duly signed by the authorised respondent	
• Whether any general and legislation qualification criteria set by Transnet, have been met	
• Whether the Bid materially complies with the scope and/or specification given	
• Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule	
• Whether any Technical Pre-qualification Criteria have been met as follows: - Refer to Annexure E Stage 1-Pre-Qualification	



Technical Pre-qualification - Refer to Annexure E Stage 1-Pre-Qualification

PRE - QUALIFYING CRITERIA

No.	Requirements	Provide Evidence / Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score	Evidence
1	The bidder must submit valid proof of accreditation, authorization, certification, or OEM partnership relevant to the hardware and software technologies proposed in its solution. Where multiple OEM technologies are proposed, accreditation or authorization must be provided for each OEM forming part of the proposed solution.	Accredited/Authorized/Certified by the OEM(s) relevant to the proposed solution.	Yes/No	
2	Hardware solution must be compatible with the existing Transnet backup environment, including backup software and backup appliances currently deployed by Transnet. Evidence of interoperability must be provided by the OEM	Transnet is currently licensed for Veeam backup solution and OceanProtect backup solution. The bidder must provide OEM-issued evidence in a form of documents or supporting technical materials, such as: Technical proposal, OEM White papers, Architecture diagrams, OEM Datasheets, OEM Product guides, OEM Screenshots or OEM compliance confirmation	Yes/No	
3	The bidder's proposed hardware, architecture and software specifications must meet or exceed the detailed specifications provided in the Scope of Work. Any deviation, substitution, or offering of lower-grade specifications will result in the bid being deemed non-responsive and disqualified from further evaluation	The bidder must provide OEM-issued evidence in a form of documents or supporting technical materials, such as: Technical proposal, OEM White papers, Architecture diagrams, OEM Datasheets, OEM Product guides, OEM Screenshots or OEM compliance confirmation	Yes/No	

Technical Pre-qualification Refer to Annexure E Stage 1-Pre-Qualification continues



PRE - QUALIFYING CRITERIA				
No.	Requirements	Provide Evidence / Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score	Evidence
4	The proposed hardware/Solution must comply fully with Transnet's support and maintenance requirements: 1. Five (5)-year maintenance coverage and support 2. 24x7x365 support availability 3. 1-Year hardware Warranty and support	The bidder must provide official OEM or platform documentation such as technical whitepapers, datasheets, or functional screenshots that explicitly confirms the capabilities of the specific product version being proposed.	Yes/No	
5	The bidder must demonstrate its capability to provide support services across all Transnet operating regions (KwaZulu-Natal, Gauteng, Eastern Cape, Western Cape, Limpopo, Northern Cape and Free State). In accordance with the scope of work and SLA	The bidder must provide response detailing the below in accordance with the scope of work and SLA: • Regional support coverage model • Contact details for support escalation per site • Ability to provide on-site support where required • Target response and resolution times Evidence must include atleast one of the below: • Company-owned offices; and/or • Service delivery centres; and/or • OEM support arrangements; and/or • Partner or subcontractor support networks.	Yes/No	



Step One: Test for Administrative Responsiveness

Step 1 : The evaluations are carried out by the procurement department to identify the non-responsive (non-compliant bids), procurement makes an effort to acquire outstanding documents from the respondent before declaring a responder non-responsive and eliminating a bid

Mandatory Returnable Documents	Yes/No
Section 4: Pricing and Delivery Schedule and the following annexures: • Annexure A – Pricing Workbook – TPT • Annexure B – Pricing Workbook– TNPA • Annexure C –Pricing Workbook TCC DC and RDC Refresh • Annexure D - Consolidated Summary Of The Pricing Workbooks Note: Bidders are required to submit ALL complete pricing schedules outlined above. Failure to do so will result in disqualification.	
Technical Pre-qualification Criteria have been met - Refer to Annexure E Stage 1-Pre-Qualification	



Step One: Test for Administrative Responsiveness

Step 1 : The evaluations are carried out by the procurement department to identify the non-responsive (non-compliant bids), procurement makes an effort to acquire outstanding documents from the respondent before declaring a responder non-responsive and eliminating a bid

Returnable Documents Used For Scoring	Yes /No
Respondent's valid proof of evidence to claim points for compliance with Specific Goals' requirements (30% Sub-Contracting) as stipulated in Section 9 of this RFP. Paragraph 7 of Section 9 must be completed. <i>Sub-contracting agreements and Declaration.</i> Valid B-BBEE certificates/ sworn affidavits of the subcontractors to be submitted.	
Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 9 of this RFP (Valid B-BBEE certificate or Sworn-Affidavit as per DTIC guidelines).	
All documents as per Annexure E - Consolidated Technical Evaluation Criteria.	
Section 11 :30% Subcontracting Valid B-BBEE certificates/ sworn affidavits of the subcontractors to be submitted.	



Step One: Test for Administrative Responsiveness

Step 1 : The evaluations are carried out by the procurement department to identify the non-responsive (non-compliant bids), procurement makes an effort to acquire outstanding documents from the respondent before declaring a responder non-responsive and eliminating a bid

Essential Returnable Documents and Schedules	Yes/ No
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years	
Section 1: SBD1 Form	
Section 2: Notice to Bidders	
Section 3: Background, Overview and Scope of Requirements	
Section 5: Proposal Form and List of Returnable documents	
Section 6 : Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
Section 7 : RFP Declaration and Breach of Law Form	
Section 8: RFP Clarification Request Form	
Section 9: Specific Goals Points Claim Form	
Section 10: Certificate of attendance of non-compulsory RFP Briefing	
Section 12: SBD 5	
Section 13: Protection Of Personal Information	



Step One: Test for Administrative Responsiveness

Step 1 : The evaluations are carried out by the procurement department to identify the non-responsive (non-compliant bids), procurement makes an effort to acquire outstanding documents from the respondent before declaring a responder non-responsive and eliminating a bid

Essential Returnable Documents and Schedules	Yes / No
Annexure F: Draft Master Agreement	
Annexure G: Service Level Requirements	
Annexure H Service Credits	
Annexure I Non-disclosure Agreement	
Annexure J Transnet's Supplier Integrity Pact	
Annexure K Transnet's General Bid Conditions	
Annexure L Supplier Declaration Form	



DESKTOP TECHNICAL EVALUATION



Step Two: Technical Evaluation Criteria – Desktop Refer to Annexure E consolidated

No.	Requirements	Provide Evidence / Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score
1	The bidder must submit Four (4) signed client reference letters on official company letterhead from clients where the bidder has implemented and completed similar services within the past five (5) years from April 2021 to date. Each reference letter must include all of the following mandatory details: 1. Description of the services / project undertaken Contract value 2. Duration of the service/project (Start date and End date) 3. Client contact details (Name, email, and/or telephone number) 4. Confirmation that the work was completed by the bidder ("signed-off by the client") Any reference letter that: • Is older than five years, OR • Does not include all required details, OR • Is not signed by the client will be deemed invalid and excluded from scoring.	Bidder to provide valid reference letter 5 Points = Four (4) or more valid reference letters meeting all the requirements: the services / project undertaken Contract value, service/project (Start date and End date, Client contact details (Name, email, and/or telephone number), Confirmation that the work was completed by the bidder ("signed-off by the client"). 3 Points = Three (3) valid reference letters meeting all the requirements: the services / project undertaken Contract value, service/project (Start date and End date, Client contact details (Name, email, and/or telephone number), Confirmation that the work was completed by the bidder ("signed-off by the client"). 0 Points = Two or less or no valid reference letters submitted, OR all submitted letters are invalid (missing either one of the requirements details, unsigned, older than 5 years) Transnet reserves the right to contact and to Validate data provided	5
2	The bidder must provide OEM confirmation that the proposed solution interoperates with: 1. Microsoft Platforms 2. Navis Terminal Operating System used by Transnet 3. Existing Transnet private cloud management and virtualization platforms The certification must explicitly confirm compatibility with the proposed model(s) being offered in the bid. Non-OEM statements will not be accepted.	10 Points = Three (3) valid OEM official compatibility certificate/signed letter confirming compatibility with all three platforms: Microsoft, Navis Terminal Operating System, and Huawei Cloud Stack. 0 Points = One, two or No OEM official compatibility certificate OR signed Letter provided, is invalid (missing required attributes, expired, unsigned) OR only confirms compatibility with one or none of the platforms: Microsoft, Navis Terminal Operating System, and Huawei Cloud Stack. Transnet reserves the right to contact and to Validate data provided	10

Step Two: Technical Evaluation Criteria – Desktop Refer to Annexure E consolidated TRANSNET tab

No.	Requirements	Provide Evidence / Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score
3	The proposed backup storage solution should support built-in ransomware protection capabilities, including - Built-in Ransomware Detection - Built-in Secure Snapshot capability - Built-in WORM (Write-Once-Read-Many) capability - Perpetual license covering all required storage capacity. The bidder must provide OEM-issued evidence in a form of documents or supporting technical materials, such as: OEM White papers, OEM Datasheets, OEM Product guides, OEM Screenshots or OEM compliance confirmation	2 Points = Built-in Ransomware Detection (critical) 2 Points = Built-in WORM (Write-Once-Read-Many) (critical) 1 Points = Built-in Secure Snapshot (important) 1 Points = Perpetual License covering required backup storage capacity (commercial, important) 0 Points = No evidence and information provided covering: Built-in Ransomware Detection, Built-in Secure Snapshot capability, Built-in WORM (Write-Once-Read-Many) capability, Perpetual license covering all required storage capacity.	6
4	For SAP HANA workloads, the bidder must submit a SAP HANA infrastructure design proposal demonstrating compatibility of the proposed solution with SAP HANA requirements. The proposal must include: - Proposed hardware model(s) - Compute architecture - Storage architecture - Network architecture - SAP HANA TDI certification or compliance evidence - Firmware and driver compatibility - OEM reference architecture, blueprint or deployment design The certification/documentation must explicitly confirm that the proposed hardware model(s) meet SAP HANA requirements applicable to: - Compute hardware - Storage subsystem - Network configuration - Firmware and driver levels Generic SAP certification lists or marketing material will not be accepted	Bidder to provide documents or supporting materials. E.g. SAP HANA TDI certification documentation, OEM certification, OEM reference architecture, infrastructure design proposal, technical blueprints, datasheets, sizing reports and supporting technical documentation 10 Points = Bidder to submit full SAP HANA TDI certification provided for the exact proposed hardware model and configuration. Submission to includes the proposed infrastructure architecture covering compute, storage, networking, firmware and driver levels, together with OEM or SAP certification documentation. 0 Points = No certification provided, certification is invalid, expired, unsigned, generic, or the proposed solution is not certified or demonstrated to be compatible with SAP HANA requirements.	10

Step Two: Technical Evaluation Criteria – Desktop Refer to Annexure E consolidated **TRANSNET** tab

No.	Requirements	Provide Evidence /Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score
5	The proposed storage solution must meet the following three (3) mandatory technical requirements: 1. Dual-controller active-active redundancy architecture (Failure of any controller or component must NOT cause service interruption.) 2. Support for disk enclosure expansion (Must allow non-disruptive addition of storage enclosures.) 3. Archive storage capable of tolerating simultaneous failure of three (3) SSDs. The bidder must provide OEM-issued evidence in a form of documents or supporting technical materials, such as: OEM White papers, OEM Datasheets, OEM Product guides, OEM Screenshots or OEM compliance confirmation. Non-OEM statements will not be accepted.	Bidder to provide documents or supporting materials. E.g white papers, data sheet , Screen shots 5 Points = All 3 requirements are fully met and evidenced by valid OEM documentation. 0 Points = 2 or less or no valid evidence out of 3 requirements is fully met and evidenced by valid OEM documentation.	5
6	Integrated with Transnet's existing Private cloud management environment without requiring replacement of current platforms or additional virtualisation or hardware cost, the proposed solution should have: • Perpetual license mode (including hypervisor platform, management software). • Intergrated with current Transnet unified private cloud platform. Bidder to provide documents or supporting materials. E.g white papers, data sheet , Screen shots. Non-OEM statements will not be accepted.	Bidder to provide documents or supporting materials. E.g white papers, data sheet , Screen shots 10 Points = Evidence confirms both requirements are met (Perpetual licensing model supported, and Full integration with private cloud management environment, with no additional virtualisation or hardware cost. 5 Points = Evidence confirms only one of the two requirements is met (either perpetual licensing or Transnet private cloud management environment, with no additional virtualisation or hardware cost. 0 Points = No evidence submitted or evidence does not demonstrate compliance with either requirement, with no additional virtualisation or hardware cost.	10

Step Two: Technical Evaluation Criteria – Desktop Refer to Annexure E consolidated TRANSNET tab

No.	Requirements	Provide Evidence /Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score
7	The proposed solution must support cloud-management capabilities across all managed clouds: 1. Centralized tenant management, including • Tenant authentication • Single Sign-On (SSO) 2. Standardized product registration APIs • For unified service lifecycle management across all subsidiary clouds 3. Unified subscription management, including • Subscription APIs • Quota APIs • Notification APIs • Resource provisioning APIs The bidder must demonstrate these capabilities using technical documents, whitepapers, datasheets, or screenshots from the proposed platform. Non-OEM statements will not be accepted.	Bidder to provide documents or supporting materials. EG white papers, data sheet, Screen shots 10 Points = Evidence confirms all three (3) capabilities: centralized tenant management, standardized product registration APIs, and unified subscription management APIs. 5 Points = Evidence confirms two (2) critical capabilities: centralized tenant management and standardized product registration APIs 0 Points = One or no evidence submitted OR none of the capabilities are proven.	10
8	1. The proposed solution should support unified Service Detail Record (SDR) generation, collection, and aggregation across all cloud services for centralized metering and reporting. 2. The proposed solution should support unified console registration, integrating subsidiary cloud management consoles into a single operation portal. 3. The solution should notify identified Transnet support, and Vendor/OEM of hardware faults/failures. The bidder must provide official OEM or platform documentation such as technical whitepapers, datasheets, or functional screenshots that explicitly confirms the capabilities of the specific product version being proposed. Non-OEM statements will not be accepted.	The bidder must provide official OEM or platform documentation such as technical whitepapers, datasheets, or functional screenshots that explicitly confirms the capabilities of the specific product version being proposed. Non-OEM statements will not be accepted. 10 Points = Valid evidence demonstrates all three (3) requirements, SDR capability, unified console registration and fault notification. 5 Points = Valid evidence demonstrates the critical SDR capability, plus at least one (1) of the remaining two requirements between console registration OR fault notification. 0 Points = One or no evidence submitted OR none of the capabilities are proven	10

Step Two: Technical Evaluation Criteria – Desktop Refer to Annexure E consolidated TRANSNET tab

No.	Requirements	Provide Evidence /Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score
9	Requirement The bidder must submit a cloud management and operational monitoring design proposal demonstrating: 1. Support for project-level quota management with northbound APIs for centralized quota configuration and monitoring. 2. Support for unified object models enabling cloud services integration with the CMDB based on standard definitions. 3. Support for unified monitoring, alarm management and performance metric reporting for consolidated operational views. The proposal must include: • Solution architecture • Integration approach • API architecture • CMDB integration design • Monitoring and reporting architecture • OEM documentation confirming the proposed capabilities The bidder must provide official OEM or platform documentation such as technical whitepapers, datasheets, architectural designs, or functional screenshots that explicitly confirm the capabilities of the specific product version being proposed. Non-OEM statements will not be accepted.	Bidder to provide documents or supporting materials, e.g., white papers, datasheets, and screenshots. 10 Points = The cloud management and operational monitoring design proposal demonstrates all three (3) requirements and includes the solution architecture, integration approach, API architecture, CMDB integration design, monitoring and reporting architecture, and OEM documentation confirming the proposed capabilities. 5 Points = The cloud management and operational monitoring design proposal demonstrates any two (2) of the three (3) requirements and includes relevant supporting architecture, integration, API, CMDB, monitoring and reporting details, together with OEM documentation confirming the demonstrated capabilities. 0 Points = The cloud management and operational monitoring design proposal demonstrates only one (1) or none of the three (3) requirements, omits the required supporting design details, or provides no valid OEM documentation confirming the proposed capabilities.	10
10	The bidder must submit OEM-issued Documentation confirming interoperability with the existing Transnet private cloud and virtualization environments, including API-level integration, resource management and unified operations capabilities, including: 1. Official HCS and VMware compatibility documentation (compatibility matrix, solution stack guide, release notes, or certification letter). 2. Evidence showing interoperability for: • Resource management / unified operations • Cloud service integration • API-level or protocol compliance (e.g., storage replication, VDC integration, HCS and VMware	The bidder must provide official OEM documentation such as technical whitepapers, datasheets, or that explicitly confirms the compatibility with the existing environment. The documents must be on OEM letterhead, reference the specific models being proposed, be dated within the last 36 months (from September 2023), be signed by an OEM-authorized representative. Non-OEM statements will not be accepted. 8 Points = Valid OEM evidence confirms the proposed solution is fully interoperable with Transnet private cloud environment and virtualization environments (covers unified management, API or platform level	8

Step Two: Technical Evaluation Criteria – Desktop Refer to Annexure E consolidated TRANSNET tab

No.	Requirements	Provide Evidence /Supporting Documents And Include As An Appendix To This Annexure And Indicate Reference Hereunder	Weighting / Maximum Score
11	The bidder must submit a proposed network architecture and resilience design demonstrating: 1. High availability and redundancy architecture 2. Network resilience and failover capability 3. Disaster recovery and business continuity approach 4. Operational support and escalation model The bidder must provide supporting documentation, including network architecture diagrams, resilience design documentation, high availability and failover designs, capabilities, disaster recovery approach, operational support model, and escalation procedures.	6 Points = Valid evidence demonstrates all four (4) requirements: high availability and redundancy architecture, network resilience and failover capability, disaster recovery and business continuity approach and operational support and escalation model. 3 Points = Valid evidence demonstrates (Three) 3 critical requirements of high availability and redundancy architecture, network resilience and failover capability, plus at least one (1) of the remaining two (2) requirements. 0 Points = Two (2) or less requirements demonstrated, OR no valid evidence submitted OR no valid evidence submitted.	6
12	The bidder must submit an implementation and migration methodology for the proposed solution covering: 1. Project governance structure 2. Implementation methodology and delivery approach 3. Migration strategy 4. Cutover and transition approach 5. Rollback and contingency planning 6. Training, Knowledge transfer and operational readiness 7. Risk management and mitigation approach Evidence: The bidder must provide supporting documentation, including a Project Plan, Implementation Methodology Document, Governance Model, Migration Plan, Risk Register Template, and Sample Cutover Plan, demonstrating its capability to successfully implement, migrate, govern, and support the proposed solution. Non-OEM statements will not be accepted..	10 Points = Valid evidence demonstrates at least five (5) of the seven (7) requirements, including the critical requirements of implementation methodology, migration strategy, and cutover and transition approach. 5 Points = Valid evidence demonstrates at least three (3) of the seven (7) requirements, including implementation methodology and migration strategy. 0 Points = Two (2) or less requirements demonstrated, OR no valid evidence submitted, OR critical implementation methodology and migration strategy requirements are not met.	10
TOTAL SCORE			100
MINIMUM QUALIFYING SCORE			80



Pricing Workbooks

Annexure A

TNPA Pricing
workbook

Annexure B

TPT Pricing workbook

Annexure C

TCC DC and RDC
Refresh Pricing
Workbook

Annexure D

Summary of the
consolidated pricing
workbooks

All the Rand Values must be filled in as per the pricing workbooks to 2 decimal places.

N:B

- Bidder are requested to complete the consolidated summary of the Pricing Workbook and ALL Pricing Workbooks (Annexure A to Annexure D).
- Bidders are required to submit ALL- complete pricing workbooks outlined above. Failure to do so will result in disqualification.

Summary of the Pricing Workbook in the Transnet Digitalisation Procurement System (TDPS)



Pricing Schedule Preview



Item No	Description of Item	Unit of Measure	Quantity	Rate	Total (excl. VAT) [ZAR]
1	TCC Total Once Off Cost - (E	Each	1		0.00
2	TCC Total Cost - Year 1 (Excl	Yearly	1		0.00
3	TCC Total Cost - Year 2 (Excl	Yearly	1		0.00
4	TCC Total Cost - Year 3 (Excl	Yearly	1		0.00
5	TCC Total Cost - Year 4 (Excl	Yearly	1		0.00
6	TCC Total Cost - Year 5 (Excl	Yearly	1		0.00
7	TNPA Total Once Off Cost -	Each	1		0.00

Summary of the Pricing Workbook in the Transnet Digitalisation Procurement System (TDPS)



8	TNPA Total Cost - Year 1 (Ex	Yearly	1		0.00
9	TNPA Total Cost - Year 2 (Ex	Yearly	1		0.00
10	TNPA Total Cost - Year 3 (Ex	Yearly	1		0.00
11	TNPA Total Cost - Year 4 (Ex	Yearly	1		0.00
12	TNPA Total Cost - Year 5 (Ex	Yearly	1		0.00
13	TPT Total Once Off Cost - (E	Each	1		0.00
14	TPT Total Cost - Year 1 (Excl	Yearly	1		0.00
15	TPT Total Cost - Year 2 (Excl	Yearly	1		0.00
16	TPT Total Cost - Year 3 (Excl	Yearly	1		0.00

Summary of the Pricing Workbook in the Transnet Digitalisation Procurement System (TDPS)



17	TPT Total Cost - Year 4 (Excl	Yearly	1		0.00
18	TPT Total Cost - Year 5 (Excl	Yearly	1		0.00
TOTAL PRICE, exclusive of VAT::					0.00
VAT 15% (if applicable) ☒					0.00
Unconditional Discount(s)					0.00
Total Inclusive of VAT (where applicable)					0.00



Step Three : Price and Specific Goals

Broad-Based Black Economic Empowerment criteria [Weighted score 10 points]

- ☐ B-BBEE - current scorecard / B-BBEE Preference Points Claims Form
- ☐ Preference points will be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table indicated in Section 9 no. 1.4 of the B-BBEE Preference Points Claim Form in Section 9 of the RFP.

Preference Point System 90/10			
#	Specific Goal	Number of Points	Price
1	B-BBEE Level 1 and 2	3	90
2	30% subcontracting to designated Groups	7	
	Total	10	

Evaluation Criteria	Final weighted score
Price and Total cost of ownership	90
Specific Goals	10
Total	100



Step Four: Post Tender Negotiations (if applicable)

- Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
 - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
 - negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).



Step Four: Post Tender Negotiations (if applicable)

- Over and above the negotiation process aimed at achieving a market-related price as outlined above, Transnet reserves the right to engage further with bidder(s) after the initial price negotiations have been concluded. Such engagements may be undertaken to secure additional reductions in the prices, rates, or pricing structures submitted, with the objective of enhancing cost efficiency and achieving optimal value for money across all contracts. These further negotiations will be conducted in a fair, transparent, and equitable manner, and shall not compromise the integrity of the procurement process or alter the original scope of work. Bidders are therefore encouraged to submit their most competitive and sustainable pricing at the outset, while noting that Transnet may, at its discretion, seek further value optimization through continued engagement”



Step Five: Award of Business and Conclusion of Contract

- Immediately after approval to award the contract has been received, the successful bidder will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s) where applicable.
- Alternatively, acceptance of a letter of award by the Successful Respondent will constitute the final contract read together with their RFP response and the Standard Terms and Conditions. This will be stated in the letter of award.



Thank You

Questions and Closure

