

 Eskom	Strategy	Stakeholder and Communication
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## **CONTENTS**

	<b>Page</b>
<b>CONTENTS .....</b>	<b>2</b>
<b>1. INTRODUCTION.....</b>	<b>3</b>
<b>2. SUPPORTING CLAUSES .....</b>	<b>3</b>
2.1 SCOPE .....	3
2.1.1 Purpose.....	3
2.1.2 Applicability .....	3
2.2 NORMATIVE/INFORMATIVE REFERENCES.....	3
2.2.1 Normative.....	3
2.2.2 Informative .....	3
2.3 DEFINITIONS .....	3
2.3.1 Classification.....	3
2.4 ABBREVIATIONS .....	3
2.5 ROLES AND RESPONSIBILITIES.....	4
2.6 PROCESS FOR MONITORING.....	4
2.7 RELATED/SUPPORTING DOCUMENTS.....	4
<b>3. TENDER TECHNCIAL EVALAUTION STRATEGY.....</b>	<b>4</b>
3.1 TECHNICAL EVALUATION THRESHOLD .....	4
3.2 TENDER TECHNICAL EVALUATION TEAM .....	5
3.3 QUALITATIVE TECHNICAL EVALUATION CRITERIA.....	5
3.4 TET MEMBER RESPONSIBILITIES .....	6
3.5 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS.....	7
3.5.1 Risks .....	7
3.5.2 Exceptions / Conditions .....	7
<b>4. AUTHORISATION .....</b>	<b>7</b>
<b>5. REVISIONS.....</b>	<b>7</b>
<b>6. DEVELOPMENT TEAM.....</b>	<b>7</b>
<b>7. ACKNOWLEDGEMENTS.....</b>	<b>7</b>

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## **1. INTRODUCTION**

Due to the loss of numerous resources over the past few years the Kusile Project Stakeholder and Communication department requires assistance in the form of a NEC3 Supply Short Contract (SSC).

## **2. SUPPORTING CLAUSES**

### **2.1 SCOPE**

This document is a technical evaluation strategy for an open market tender process to appoint an external Supplier for the Kusile Project Corporate Social Investment (CSI) various goods supply and delivery.

#### **2.1.1 Purpose**

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria for the technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

#### **2.1.2 Applicability**

This strategy is applicable for the Kusile Power Station Project GCD.

## **2.2 NORMATIVE/INFORMATIVE REFERENCES**

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

### **2.2.1 Normative**

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 240-53716726: Tender Technical Evaluation Scoring Form

### **2.2.2 Informative**

- [3] 32-1034: Eskom's Procurement and Supply Chain Management Procedure

## **2.3 DEFINITIONS**

### **2.3.1 Classification**

- a. **Controlled disclosure:** controlled disclosure to external parties (either enforced by law, or discretionary).

## **2.4 ABBREVIATIONS**

<b>Abbreviation</b>	<b>Description</b>
<b>CSI</b>	Corporate Social Investment

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Abbreviation	Description
<b>GCD</b>	Group Capital Division
<b>TET</b>	Technical Evaluation Team

## **2.5 ROLES AND RESPONSIBILITIES**

Roles and Responsibilities as defined in Tender Technical Evaluation Procedure (240-48929482) [1]

## **2.6 PROCESS FOR MONITORING**

N/A

## **2.7 RELATED/SUPPORTING DOCUMENTS**

N/A

## **3. TENDER TECHNICAL EVALUATION STRATEGY**

To be eligible for evaluation, the tenderer shall meet all the mandatory requirements. The evaluation of tenders will be based on the tenderer's ability to meet the applicable evaluation criteria. A weighted score card approach will be used to evaluate the tenders against the Employer's requirements. The following table scoring method will be used as guided by the Tender Technical Evaluation Procedure [1].

SCORE	PERCENTAGE	DESCRIPTION
<b>5</b>	<b>100</b>	<b>COMPLIANT</b> • Meet technical requirement(s)/AND; • No foreseen technical risk(s) in meeting technical requirements.
<b>4</b>	<b>80</b>	<b>COMPLIANT WITH ASSOCIATED QUALIFICATIONS</b> • Meet technical requirement(s) with; • Acceptable technical risk(s) AND/OR; • Acceptable exceptions AND/OR; • Acceptable conditions.
<b>2</b>	<b>40</b>	<b>NON-COMPLIANT</b> • Does not meet technical requirement(s) AND/OR; • Unacceptable technical risk(s) AND/OR; • Unacceptable exceptions AND/OR; • Unacceptable conditions.
<b>0</b>	<b>0</b>	<b>TOTALLY DEFICIENT OR NON-RESPONSIVE</b>

### **3.1 TECHNICAL EVALUATION THRESHOLD**

The highest scoring tenderer will be recommended.

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### **3.2 TENDER TECHNICAL EVALUATION TEAM**

**Table 1: TET Members**

<b>TET Member Name</b>	<b>Designation</b>
TET Member 1	TET Member 1
TET Member 2	TET Member 2

### **3.3 QUALITATIVE TECHNICAL EVALUATION CRITERIA**

The tenderer submission for the supply and delivery shall be evaluated in accordance with the requirements stated below:

**Table 2: Qualitative Technical Evaluation Criteria**

<b>Item #</b>	<b>Qualitative Technical Criteria Description</b>	<b>Source of Evidence: Reference to Technical Specification / Tender Returnable</b>	<b>Criteria Sub Weighting (%)</b>	<b>Scoring Criteria</b>
<b>1</b>	<b>Company Experience:</b>	<b>50 %</b>		
1.1	Company's track record, appropriate experience, capacity in supply and delivery of similar items as detailed in the bill of quantities.	Reference list and completions letter with contactable references, scope, dates, and value - in the past 10 years.	50	All applicable items included in a combination of all references (3 reference letters/ completions) and fully compliant = 5  All or most of the applicable items included in a combination of all references (2 reference letters/ completions submitted) = 4  Not all items included and/or 1 reference letter/ completion submitted = 2  Totally deficient = 0

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<b>2</b>	<b>Delivery:</b>		<b>50 %</b>	
	<b>2.1.1</b>	Lead times for supply and delivery of the items	<b>30</b>	Supply and delivery lead time of less than 1 week with a commitment letter = 5
				Supply and delivery lead time between 1 and 3 weeks with a commitment letter = 4
				Supply and delivery lead time of more than 3 weeks with a commitment letter = 2
				Totally deficient = 0
	<b>2.1.2</b>	Technical documentation and samples of datasheets for the electronics.	<b>20</b>	All datasheet submitted = 5
				All datasheet submitted with associated qualifications = 4
				Partial submission of datasheet = 2
				Totally deficient = 0
<b>Total Score (%)</b>			<b>100</b>	

The threshold for successful tenderers is 70% and above.

### **3.4 TET MEMBER RESPONSIBILITIES**

The TET members are to perform technical evaluation reviews based on the criteria outlined above as indicated on the below.

**Table 3: TET Member Responsibilities**

	<b>TET 1</b>	<b>TET 2</b>
<b>Mandatory Criteria Number</b>		
<b>1</b>	<b>X</b>	<b>X</b>
	<b>TET 1</b>	<b>TET 2</b>
<b>Qualitative Criteria Number</b>		
<b>1.1</b>	<b>X</b>	<b>X</b>
<b>2.1.1</b>	<b>X</b>	<b>X</b>
<b>2.2.1</b>	<b>X</b>	<b>X</b>

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### **3.5 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS**

#### **3.5.1 Risks**

**Table 4: Unacceptable Technical Risks**

Risk	Description
1.	<b>Any scope omission</b>
2	<b>Non-compliance to Tender Evaluation criteria</b>

#### **3.5.2 Exceptions / Conditions**

**Table 5: Acceptable Technical Exceptions / Conditions**

Risk	Description
1.	<b>None</b>

**Table 6: Unacceptable Technical Exceptions / Conditions**

Risk	Description
1.	<b>None</b>

### **4. AUTHORISATION**

This document has been seen and accepted by:

Name	Designation	Signature
TET Member 1		
TET Member 2		

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