

# **REQUEST FOR QUOTATION**

RFQ No: Q22/455/NS

Form No: UW-RFQ-2 Version No: 1.1/2020 Effective Date: Jul 2020

# You are hereby invited to submit a Quotation for the following requirements of **UMGENI WATER**

22 FEBRUARY 2022	) -		
Q22/455/NS			
PROVISION OF S	OCIAL MEDIA S	TRATEGY	
28 February 2022	MONDAY	Closing Time:	15H00
"NOT APPLICABLI	Ë"	·	
EMAIL			
Tel No. 033 341 1324	4		
			<u>o.za</u> <b>NB</b> :
	Q22/455/NS PROVISION OF S 28 February 2022  "NOT APPLICABLI  EMAIL  Buyer's Name & Surr Tel No. 033 341 1324 Email Address Nozig  By email to: USE Q22/45  Contact Person: Nok Email: Nokuthula.nta	Q22/455/NS PROVISION OF SOCIAL MEDIA S 28 February 2022 MONDAY  "NOT APPLICABLE"  EMAIL  Buyer's Name & Surname Nozipho Sibiy Tel No. 033 341 1324 Email Address Nozipho.sibiya@umger  By email to: scmquote use Q22/455/NS as er  Contact Person: Nokuthula Ntaka Email: Nokuthula.ntaka@umgeni.co.za	PROVISION OF SOCIAL MEDIA STRATEGY  28 February 2022 MONDAY Closing Time:  "NOT APPLICABLE"  EMAIL  Buyer's Name & Surname Nozipho Sibiya Tel No. 033 341 1324 Email Address Nozipho.sibiya@umgeni.co.za  By email to: scmquotes@umgeni.co use Q22/455/NS as email subject  Contact Person: Nokuthula Ntaka Email: Nokuthula.ntaka@umgeni.co.za

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This RFQ is subject to the general conditions of the RFQ, National Treasury's general conditions of contract (GCC) and, if applicable, any other special conditions of contract (SCC).

# **Information about the Tenderer**

RFQ Number	
Name of tenderer	
Registration number	
VAT registration number	
Telephone number	
Cell number	
E-mail address	
Postal address	
Physical address	
Umgeni Water Vendor No.	
CSD Supplier number	
CSD Unique Registration	
Reference Number	
Contact person's name	
ignature of tenderer	

# TERMS AND CONDITIONS OF REQUEST FOR QUOTATION (RFQ)

- 1. Any alteration made by the tenderer must be initialled.
- 2. Use of correcting fluid is prohibited
- This quotation is subject to the Preferential Procurement Policy Framework Act and the Preferential Procurement Regulations, 2017; the General Conditions of Contract (GCC) and if applicable any other Special Conditions of Contract.
- 4. Companies must be registered on the National Treasury's Central Suppliers Database.
- Suppliers are advised that the 80/20 preference points system shall be applied in the evaluation of this quotation. To qualify for preference points suppliers are required to submit certified copies of valid B-BBEE status Level Verification Certificates to substantiate their B-BBEE rating claims. Refer to SBD 6.1 form.
- 6. Suppliers must complete the attached **SBD 4** -Declaration of interest form, the **SBD 8** Declaration of Suppliers past performance form and the **SBD 9** Certificate of Independent Bid Determination. Failure to complete these documents may result in the quotation being invalidated.
- 7. Quotations must be in accordance and comply with the specifications/scope of work provided, unless otherwise stipulated.
- 8. The official Umgeni Water quotation form must be used to tender the offered price. Should the allocated price page be insufficient, the tenderer may supplement the price page with an additional pricing breakdown.
- 9. The successful supplier may be required to fill in and sign a written Contract Form. (If applicable)
- 10. This document may contain confidential information that is the property of Umgeni Water.
- 11. No part of the contents may be used, copied, disclosed or conveyed in whole or in part to any party in any manner whatsoever other than for preparing a proposal in response to this RFQ, without prior written permission from Umgeni Water and the Tenderer.
- 12. All Copyright and Intellectual Property herein vests with Umgeni Water and its Tenderer.
- 13. Quotations must be submitted by email <a href="mailto:scmquotes@umgeni.co.za">scmquotes@umgeni.co.za</a> or be deposited in tender box situated as indicated on the quotation request form marked appropriated as directed. (*The applicable submission method is reflected on the cover page*). Suppliers should ensure that quotations are delivered before closing time and to the correct address.
- 14. It is the responsibility of the bidder to ensure that its response reaches Umgeni Water on or before the closing date and time of the RFQ.
- 15. Late and incomplete submissions will not be accepted.
- 16. Price Declaration must be completed, and should the total RFQ prices differ, the one indicated on the price declaration shall be considered the correct price.
- 17. Tenderers are required to submit a valid Tax clearance verification PIN.
- 18. No services must be rendered or goods delivered before an official Umgeni Water Purchase Order form has been received.

The Tenderer accepts the above terms, conditions, and Umgeni Water's	Accept	Do not accept
Standard Conditions of Tender*.		

<sup>\*</sup>A full copy of UW's Standard Conditions of Tender are available on Umgeni Water's website.

http://www.umgeni.co.za/pdf/cm009 standard conditions of tender.pdf

#### **CONDITIONS OF QUOTE**

1. I/We hereby quote to supply all or any of the supplies and/or to render all or any of the services described in the attached documents to Umgeni Water on the terms and conditions. In accordance with the specifications stipulated in the quotation documents (and which shall be taken as part of and be incorporated into this quote) at the prices and on the terms regarding time for delivery and/or execution inserted therein.

### 2. I/we agree that:

- (a) the offer herein shall remain binding upon me and open for acceptance by Umgeni Water during the validity period indicated and calculated from the closing time of the quote;
- (b) this quote and its acceptance shall be subject to the Public Finance Management Act, 1999, Umgeni Water's Supply Chain Management Policy and Procedures, the General and Special Conditions of Contract as may be applicable, with which I/we am fully acquainted;
- (c) if I/we withdraw my quote within the period for which I/we have agreed that the quote shall remain open for acceptance, or fail to fulfil the contract when called upon to do so. Umgeni Water may, without prejudice to its other rights, agree to the withdrawal of my quote or cancel the contract that may have been entered into between Umgeni Water and I/us. I/we will then pay to Umgeni Water any additional expenses incurred for having either to accept any less favourable quote or, if fresh quote have to be invited, the additional expenditure incurred by the invitation of fresh quotes and by the subsequent acceptance of any less favourable quotes. Umgeni Water shall reserve the right to recover such additional expenditure by set-off against monies which may be due to me under this, or any other tender or contract or against any guarantee or deposit that may have been furnished by me or on my behalf for the due fulfilment of this or any other tender or contract. Pending the ascertainment of the amount of such additional expenditure to retain such monies, guarantee or deposit as security for any loss Umgeni Water may sustain by reason of my default;
- (d) if my quote is accepted, the acceptance may be communicated to me by electronic mail, to the email address supplied in my quotation document;

(e)	the law of the Republic of South Africa shall govern the contract created by the acceptance of my quote and I choose <i>domicilium citandi et executandi</i> in the Republic at (full physical address):

- 3. I/we furthermore confirm that I/we have satisfied myself as to the correctness and validity of my quote: that the price(s), rate(s) and preference quoted cover all of the work/item(s) and my obligations under a resulting contract, and I accept that any mistakes regarding the price(s) and calculations will be at my risk.
- 4. I/we hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement, as the Principal(s) liable for the due fulfilment of this contract.
- 5. I/we agree that any action arising from this contract may in all respects be instituted against me and I/we hereby undertake to satisfy fully any sentence or judgement which may be pronounced against me as a result of such action.
- 6. I/we confirm that I/we have declared all and any interest that I or any persons related to my business has with regard to this quote or any related quotations by completion of the Declaration of Interest Section.

#### 7. CERTIFICATION OF CORRECTNESS OF INFORMATION SUPPLIED IN THIS DOCUMENT

I/WE, THE UNDERSIGNED, WHO WARRANT THAT I AM DULY AUTHORISED TO DO SO ON BEHALF OF THE TENDERER, CERTIFY THAT THE INFORMATION SUPPLIED IN TERMS OF THIS DOCUMENT IS CORRECT AND TRUE, THAT THE SIGNATORY TO THIS DOCUMENT IS DULY AUTHORISED AND ACKNOWLEDGE THAT:

- (1) The tenderer will furnish documentary proof regarding any tendering issue to the satisfaction of the Umgeni Water, if requested to do so.
- (2) If the information supplied is found to be incorrect and/or false then Umgeni Water, in addition to any remedies it may have, may:
  - a) Recover from the contractor all costs, losses or damages incurred or sustained by Umgeni Water as a result of the award of the contract, and/or
  - b) Cancel the contract and claim any damages which Umgeni Water may suffer by having to make less favourable arrangements after such cancellation.

SIGNED ON THIS	DAY OF	20	AT
SIGNATURE OF TENDER		FULL NAME (IN BL	OCK LETTERS)
ON BEHALF OF (TENDE	RER'S NAME)		
CAPACITY OF SIGNATO	PRY		
NAME OF CONTACT PE	RSON (IN BLOCK LET	TERS)	
POSTAL ADDRESS			
		POSTAL	CODE
TELEPHONE NUMBER:			
FAX NUMBER:			
CELLULAR PHONE NUM	MBER:		
F-MAIL ADDRESS:			

#### .Evaluation method:

The quotation will firstly be evaluated on eligibility. If found to be eligible, it will be further evaluated in two stages i.e.

- Functionality shall be assessed. A minimum functionality score of 70 (seventy) points is required for the tender to be considered further.
- Price & Preference using the 80/20 Preference Point Scoring System in terms of PPPFA

## Phase 1

# Eligibility

Umgeni Water will only consider submissions from tenderers who satisfy the following criteria:

- a) the Tenderer or any of its directors/shareholders is not listed on the Register of Tender Defaulters in terms of the Prevention and Combating of Corrupt Activities Act of 2004 as a person prohibited from doing business with the public sector;
- b) the Tenderer has not:
  - i) abused the Employer's Supply Chain Management System; or
  - failed to perform on any previous contract and has been given a written notice to this effect;
- c) the Tenderer has completed and signed the Declaration of Interest and there are no conflicts of interest which may impact on the Tenderer's ability to perform the contract in the best interests of the Purchaser or potentially compromise the tender process and persons in the employ of the state are permitted to submit tenders or participate in the contract;
- d) the Tenderer has completed and signed the Declaration of Independent Tender Determination and has arrived at the accompanying tender independently from, and without consultation, communication, agreement or arrangement with any competitor.

#### Phase 2

# **Functionality**

The minimum qualifying Functionality Evaluation Score shall be seventy (70) points.

The table below lists the returnable schedules that set out the scoring criteria and sub-criteria, and the percentage weighting for the score achieved against the relevant schedule:

Tenderer's Experience with Portfolio of Evidence 40

Key Personnel Assigned to the Work and Years of Experience 30

Proposed Strategy/Method Statement 30

Failure to score a single point in any of the criteria listed above will deem the bid to be non-responsive and the bidder will be disqualified.

# Phase 3

# **Price Evaluation**

The procedure for the evaluation of responsive tenders is Method 2 (Financial Offer and Preference) will be in accordance with F.3.11.3 using formula 2 in F.3.11.7

#### **TENDERER'S EXPERIENCE**

The experience of the Tenderer or joint venture partners in the case of an unincorporated joint venture or consortium will be evaluated on the basis of experience in similar projects or similar areas and conditions in relation to the scope of work.

The evaluation will consider experience in relation to the management of programmes and projects and the provision of cost consulting services in relation to programmes of work as opposed to projects where bills of quantities have been used.

Tenderers should very briefly describe his or her experience in this regard relevant to the scope of work and attach this to this schedule.

The description should be put in tabular form with the following headings:

Description of work (service)	Period / Year	Value of work (i.e. the service provided) inclusive of VAT (Rand)	Company (Where the Service was provided)	Contact details

DESCRIPTION	MAX POSSIBLE SCORE
	100
Scoring of the Tenderer's experience will be as follows: 40	
TENDERES EXPERINCE WITH PORTFOLIO OF EVIDENCE	
Company experience in digital marketing strategy and implementation thereof.	
<ul> <li>&lt;2 year – 0 points</li> <li>2-5 years – 70 points,</li> <li>10 additional points for every year to a maximum of 100 points</li> </ul>	

# **KEY PERSONNEL SCHEDULE**

No.	Key Person Name	Qualification (s)
1.	Digital marketing specialist	Relevant marketing degree
2.	Head of digital Marketing/Account Manager	Relevant marketing degree

The experience of each key person, relevant to the scope of work, will be evaluated from the following:	100
General experience (total duration of activity), level of education and training and positions held by the key person.	
2) The education, training and experience of the person, in the specific sector, field, subject, etc which is directly linked to the scope of work.	
A CV of each key person of not more than 3 pages should be attached to this schedule.	
Each CV should be structured under the following headings:	
Personal particulars     name	
- date and place of birth	
- place (s) of tertiary education and dates associated therewith	
<ol> <li>Qualifications</li> <li>Name of current employer and position in enterprise</li> <li>Overview last 10 years of experience (year, organization, position and projects)</li> <li>Outline of recent assignments / experience that has a bearing on the scope of work</li> </ol>	
Scoring of the Key Personnel Assigned to the Work and Years of Experience will be as follows:   30	

# KEY PERSONNEL ASSIGNED TO THE WORK AND YEARS OF EXPERINCE

Key Personnel: Digital marketing specialist

Relevant skills and experience: Brand management/ Marketing Related Qualifications and past extensive experience in similar work of this nature by the company.

<1 years of experience - 0 points

2-4 years of experience – 25 points,

5 years of experience – 35 points

5 additional points for every year more than 5 years to a maximum of 50 points **Key Personnel**: Digital marketing specialist

Key Personnel: Head of digital Marketing/Account Manager

Relevant skills and experience: Brand management/ Marketing Related Qualifications and past extensive experience in similar work of this nature by the company. Project Management experience. Atleast two years management experience.

- <2 years of experience 0 points
- 3-5 years of experience 25 points,
- 6 years of experience 35 points

5 additional points for every year more than 5 years to a maximum of 50 points

#### STRATEGY/METHOD STATEMENT

The method statement must respond to the Scope of Work and outline the proposed approach / methodology. The method statement should articulate what value the Tenderer will add by in achieving the stated objectives for the project.

The Tenderer must as such explain his / her understanding of the objectives of the assignment and the Purchaser's stated and implied requirements, highlight the issues of importance, and explain the technical approach they would adopt to address them. The approach paper should explain the methodologies which are to be adopted, demonstrate the compatibility of those methodologies with the proposed approach. The approach should also include a quality plan which outlines processes, procedures and associated resources, applied by whom and when, to meet the requirements and indicate how risks will be managed and what contribution can be made regarding value management.

### Proposed approach/ methodology:

The method statement must respond to the Scope of Work and outline the proposed approach / methodology. The method statement should articulate what value the Tenderer will add in achieving the stated objectives for the project.

The bidder must provide frameworks related to Social Media Management documentation to be used. The Tenderer must attach his / her approach paper to this page. The approach paper should not be longer than 5 pages.

The scoring of the approach paper will be as follows: 30

#### **PROJECT WORK PLAN**

The Service Provider must outline the project work plan for the implementation of the main activities/ tasks of the assignment, their content and duration considering the project duration, phasing and interrelations, milestones (including interim presentation approvals by Umgeni Water), and tentative delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing your understanding of Digital Marketing and ability to create a feasible working strategy to achieve strategic outcomes. A list of the final documents (including reports) to be delivered as final output(s) should be included here. The work plan should be consistent with the Work Schedule Form

# Suggested format divided into Weeks as appropriate

NI-		Activities and					
No.	Social Media Platform	sub-activities of the project	Week 1	Week 2	Week 3	Week 4	
1							

2			
3			

Note: The plan must be based on the timeframe/ completion time as specified above.

Technical appr	roach and methodology
No submission (score 0)	No Method Statement submitted
Poor (score 30)	The technical approach and / or methodology is poor / is unlikely to satisfy project objectives or requirements. The Tenderer has misunderstood certain aspects of the scope of work and does not deal with the critical aspects of the project.
Satisfactory (score 60)	The approach is generic but tailored to address the general project objectives and methodology. The approach does not deal with the critical characteristics of the project.  The quality plan, manner in which risk is to be managed is very generic.
Good (score 80)	The approach is specifically tailored to address the specific project objectives and methodology and is sufficiently flexible to accommodate changes that may occur during execution. The quality plan and approach to managing risk is specifically tailored to the critical characteristics of the project.
Very good (score 100)	Besides meeting the "good" rating, the important issues are approached in an innovative and efficient way, indicating that the Tenderer has outstanding knowledge of state-of-the- art approaches.  The approach paper details ways to improve the project outcomes and the quality of the outputs.

# 5. SCOPE OF WORK

**DESCRIPTION:** Umgeni Water requires a service provider who can prove efficiency in social media management and digital marketing. With the aim to raise awareness, enhance brand presence, and increase traffic, also by ensuring we stay ahead of current changes as we learn to be innovative in delivering our vision online.

The service provider is to provide Umgeni Water with digital/ social media solutions that will assist in positive brand positioning through long-running campaigns, and integrated communications across the various digital channels.

# Service Provider Required: Social Media Agency/Consultant

# Requirements/Scope:

- Digital Media: The service provider is to provide a six (6) months plan of activating all Umgeni Water digital platforms thus ensuring increased stakeholder reach and increase in followers.
- Maintenance and UW Social media management: Provide follower trend analysis monthly
- Scheduling, monitoring and prompt response on comments and messages, page administration, ensure functionality of all pages on digital and mobile apps as well e.g. search button does not work on Umgeni Water Facebook page and account does not work on mobile cell phones
- Social Media Advertising: Content creation of engaging posts that advertise
   Umgeni Water as an SOE that delivers on its mandate
- Content Creation and video production: Creation of content that will engage
  with stakeholders while positively positioning the Umgeni Water brand. The
  content should be of high quality and increase brand visibility.
- Monitoring of audience interactions and page analytics
- Search Engine Optimization (SEO) Umgeni Water pages to be searched and easily accessible online.

- Set up Pages of other identified digital solutions that are aligned to Umgeni Water brand.
- Develop Social Media Strategy Training of Brand and marketing team on social media optimisation

\*\*All work done by the service provider will have to be approved by Umgeni Water Brand and Marketing team before any upload. The service provider will at all times work closely with the Brand and Marketing team\*\*

Tenderer Experience: Minimum 2 years' experience. The service provider must provide portfolio of evidence on previous work

Job Duration: 6 Months

Contact Details: Nokuthula Ntaka | 033 341 1304 | 081 0702 871

## TIME FRAME

- a. The contract with the successful service provider will be for the period of six (6) months to complete.
- b. The project will commence upon date of signing of Contract between Umgeni Water and the service provider.
- c. The above duration excludes the period required for the processes of appointment of the service provider.

# **5.2 INSTRUCTION TO TENDERERS**

	Mandatory Requirement	Comply (Yes/No)	Remarks
1	CSD Summary report		
2	B-BBEE Certificate and/or Affidavit		
3	Tax Clearance Certificate and/or TAX Verification PIN		
4	Certificate of Incorporation (CIPC Registration Certificate listing company directors/shareholders/owner/s)		

TENDERER'S NAME AND ADDRESS		DETAILS OF PURCHASING OFFICE			
COMPANY NAME:	UMGENI WATER (HEAD OFFICE)				
ADDRESS:		Supply Chain Management Unit			
		310 Burger Street			
		Pietermaritzburg,3201			
COMPANY REG. NUMBER:		Enquiries: NOZIPHO SIBIYA			
CONTACT NO.		Tel no.: 033 341 1324			
CONTACT PERSON		- Email: NOZIPHO.SIBIYA@U	MGENI.CO.ZA		
REFERENCE (REQ NO	CLOSING DATE & TIME				
Q22/455/NS	28 FEBRUARY 2022 @15H00	VALIDITY PERIOD: D			

Item No.		Material / Description o	f item	Qty (A)	Unit Measure	Unit Price Excl. ( <b>B</b> )	Quoted Price(AxB) Excl. Vat	
01	Social	media strategy						
						SUB TOTAL		
C.S.D R	leg No.					VAT @ 15%		
			GRANI	) TOTAL	INCLUSIV	E OF VAT		
Does the offer comply with the specification?  If not, furnish details of deviation.								
STATE DELI  Definite perio		RIOD: ne stated e.g. 1 day, 1 week.						
OFFICIAL O	COMPAN	Y STAMP		Returnable Documents & Evaluation Criteria:				
				Certificate of Incorporation (CIPC Registration Certificate listing company directors/shareholders/owner/s)				
				2. Above R30 000, <b>Tax Clearance</b> , <b>BEE Certificate</b> / <b>EME affidavit</b> & a <b>CSD summary</b> report not older than 30 days				
		3. The 80/20 preference points system will apply in line with threshold. And compliance to specification.						
SIGNAT	URE OF	TENDERER:	DATE:	_	FULL N	NAME & SURNA	ME:	

Sub-Total for all Items excluding VAT	R
VAT @ 15%	R
Total including VAT carried forward to (Offer).	R

Please indicate your total RFQ price in words below(compulsory):				

NB: It is mandatory to indicate your total RFQ price as requested above. This price must be the same as the total RFQ price you submit in your pricing schedule. Should the total RFQ prices differ, the one indicated above shall be considered the correct price.

# The following must be noted:

- All prices must be VAT inclusive and must be quoted in South African Rand (ZAR).
- All prices must be firm and fixed from the quotation closing date and for the duration of the contract
- All prices must have supplied according to the costing template provided, pricing breakdown schedules may be supplied as annexures to the quoted if deemed necessary.
- The cost of delivery, labour etc. must be included in the total quoted price.

# 7.DECLARATION OF INTEREST (SBD 4)

- 1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to quote (includes a price quotation, advertised competitive quote, limited quote or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where:
  - a) the bidder is employed by the state; and/or
  - b) the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

2.	n order to give effect to the above, the following questionnaire must be completed and submitted with the bid.				
2.1	Full Name of bidder or his or her representative				
2.2	Identity Number:				
2.3	Position occupied in the Company (director, trustee, shareholder²):				
2.4	Company Registration Number:				
2.5	Tax Reference Number:				
2.6	VAT Registration Number:				
2.6.1	The names of all directors / trustees / shareholders / members, their individual identity nu and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.		, tax ref	erence numbers	
¹"State"	means –				
(a) (b) (c) (d) (e)	any national or provincial department, national or provincial public entity or constitutional of the Public Finance Management Act, 1999 (Act No. 1 of 1999); any municipality or municipal entity; provincial legislature; national Assembly or the national Council of provinces; or Parliament.	l institu	tion wit	hin the meaning	
	nolder" means a person who owns shares in the company and is actively involved in the iness and exercises control over the enterprise.	manage	ement o	of the enterprise	
2.7	Are you or any person connected with the bidder presently employed by the state?	YES		NO □	
2.7.1	If so, furnish the following particulars:				
	Name of person / director / trustee / shareholder/ member				
	Any other particulars:				
2.7.2	If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector?	YES		NO □	
	If yes, did you attached proof of such authority to the quotation document?	YES		NO □	
	(Note: Failure to submit proof of such authority, where applicable, may result in the disqu	ualificat	ion of tl	ne auote.	

2.7.2.1	If no, furnish reasons for non-	-submission of such pro	oof:		
2.7.3	Did you or your spouse, or ar or their spouses conduct bus		ectors / trustees / shareholders / ne previous twelve months?	members YES	□ <b>NO</b> □
2.7.4	If so, furnish particulars				
2.7.4.1			ve any relationship (family, friend e involved with the evaluation an		□ <b>NO</b> □
2.7.5	If so, furnish particulars.				
2.10	•	ner bidder and any pers	ware of any relationship (family, son employed by the state who m is quote?	<b>YES</b> nay be	□ NO □
2.10.1	If so, furnish particulars				
2.11	•		ers / members of the company ha or not they are bidding for this co		□ <b>NO</b> □
2.11.1	If so, furnish particulars				
3 F	ull details of directors /	trustees / member	rs / shareholders		
F	ull Name	Identity Number	Personal Tax Reference Number	State Emplo / Persal Nun	yee Number nber
				1	

# DECLARATION OF INTEREST (SBD 4) Cont....

4 DECLARATION		
I, THE UNDERSIGNED (NAME)		
STATE MAY REJECT THE QUOT	N FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CO TATIONOR ACT AGAINST ME IN TERMS OF PARAG ULD THIS DECLARATION PROVE TO BE FALSE.	
 Signature	Company Name	COMPANY STAMP
Sigantary's Position	Date	_
TEL/ Cell:	Email:	

#### 8.PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable; or
- 1.3 Points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE STATUS LEVEL OF CONTRIBUTOR	20
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

## 2. DEFINITIONS

- (a) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) "functionality" means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:

- 1) B-BBEE Status level certificate issued by an authorized body or person;
- 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice:
- 3) Any other requirement prescribed in terms of the B-BBEE Act;
- (i) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (j) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

#### 3. POINTS AWARDED FOR PRICE

## 3.1 THE 80/20 PREFERENCE POINT SYSTEM WILL BE APPLIED FOR THIS TRANSACTION

A maximum of 80 points is allocated for price on the following basis:

## 80/20

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

#### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	<del>10</del>	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	4	2
Non-compliant contributor	0	0

### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

## 6. B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1

6.1 B-BBEE Status Level of Contributor: = .......(maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

7.	SUB-0	CONTRACTING							
7.1	Will any portion of the contract be sub-contracted? (Tick applicable box)				NO				
7.1.1	If ye	s, indicate:				<u>B.</u>	-		
	i) ii) iii)	ii) The name of the sub-contractoriii) The B-BBEE status level of the sub-contractor							
	iv)	Whether the sub-contractor is an EME or QSE ( <i>Tick applicable box</i> )		YES		NO			
	v)	Specify, by ticking the appropriate box, if subcontracting with an enterpriterms of Preferential Procurement Regulations,2017:	ise in						
		nated Group: An EME or QSE which is at last 51% owned by:	EME <sup>¬</sup>	J	QSE	$\sqrt{}$			
	people								
		who are youth					_		
	•	who are women					_		
	• •	with disabilities iving in rural or underdeveloped areas or townships					_		
	• •	wned by black people					=		
		who are military veterans					_		
	. роор.о	OR					_		
Any E	EME						_		
Any (	QSE						-		
8. 8.1 8.2 8.3	Nan VAT	ARATION WITH REGARD TO COMPANY/FIRM  ne of company/firm: registration number: npany registration number:							
9.	TYPE	OF COMPANY/ FIRM [Tick applicable box]							
•		Partnership/Joint Venture / Consortium							
		One person business/sole propriety							
		Close corporation							
		Company							
		(Pty) Limited							
9.1	DES	SCRIBE PRINCIPAL BUSINESS ACTIVITIES							
9.2	COI	MPANY CLASSIFICATION [TICK APPLICABLE BOX]							
		Manufacturer							
		Supplier							
		Professional service provider							
		Other service providers, e.g. transporter, etc.							

Total number of years the company/firm has been in business:\_

9.3

- 9.4 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
  - iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
    - (a) disqualify the person from the bidding process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution.

WITNESSES (Full Name & Signature)	Signatory:
1	Tandarar'a Signatura
Signature:	Tenderer's Signature:
2	Address:
Signature:	
Date	 Date

#### 9.DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1 This Standard Bidding Document must form part of all bids invited.
- 2 It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- 4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

ltem	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?  (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the audi alteram partem rule was applied).	Yes	No 🗆
	The Database of Restricted Suppliers now resides on the National Treasury's website( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ) and can be accessed by clicking on its link at the bottom of the home page.		
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?  The Register for Tender Defaulters can be accessed on the National Treasury's website ( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ) by clicking on its link at the bottom of the home page.	Yes	No 🗆
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes	No 🗆
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes	No
4.4.1	If so, furnish particulars:		
THAT T	UNDERSIGNED (FULL NAME)	_CERTIFY	
	Signature Date		
	Position Name of Bidder	_	

## 10.CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

## CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the	gned, in submitting the accompanying Quotation:	
Quote Number:	_ Description:	
in response to the invitation for the	bid made by:	
	(Name of Entity)	
do hereby make the following state	ments that I certify to be true and complete in every respect:	
	(Name of Institution)	

do hereby make the following statements that I certify to be true and complete in every respect:

<sup>&</sup>lt;sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

# **CERTIFICATE OF INDEPENDENT BID DETERMINATION (Cont...)**

I certify, on behalf of:_		that:
·	(Name of Bidder)	

- 1. I have read and I understand the contents of this Certificate:
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices:
  - (b) geographical area where product or service will be rendered (market allocation)
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- <sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

10.	I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices
	related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation
	and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or
	may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from
	conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and
	Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Signature	Date			
Position	 Name of Bidder			

# 11.RFQ Number: Q22/455/NS FOR THE PROVISION OF SOCIAL MEDIA STRATEGY

# CERTIFICATE OF ACQUAINTANCE WITH RFQ, TERMS & CONDITIONS & APPLICABLE DOCUMENTS

By signing this certificate, the **Respondent** is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this **RFQ**. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, **Umgeni Water** will recognise no claim for relief based on an allegation that the **Respondent** overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1 Umge	Water's Standard Conditions of Tender*
2 Hmas	Water's Terms and Conditions of Contract for the supply of Good/Services to Ilmgeni Water's

Should the Tenderer find any terms or conditions stipulated in any of the relevant documents quoted in the RFQ unacceptable, it should indicate which conditions are unacceptable.

The Tenderer accepts that an obligation rests on them to obtain clarity relating to any uncertainties regarding any quote, which they intend to respond on, before submitting an offer. The Tenderer agrees that he/she will have no claim based on an allegation that any aspect of this RFQ was unclear but in respect of which he/she failed to obtain clarity.

SIGNED at	on this	day of	20
SIGNATURE OF WITNESSES	ADE	DRESS OF WITNESSES	
1	_		····
Name	_		
2	_		
Name			
SIGNATURE OF TENDERER'S AUTHORISED REPRESEI			
NAMF:		SIGNATION:	

<sup>\*</sup>A full copy of UW's Standard Conditions of Tender are available on Umgeni Water's website. http://www.umgeni.co.za/pdf/cm009 standard conditions of tender.pdf

## 12.CONTRACT FORM - RENDERING OF SERVICES

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

## PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)

1.	I hereby undertake to	render services described in the	attached quotation	documents to ${f U}$	J <b>mgeni V</b>	<b>Vater</b> in
	accordance with the	requirements and task directive	ves / proposals /s	pecifications st	ipulated i	n Quote
	Number	at the price/s quoted. The offer/	s remain binding u	pon me and oper	n for accep	tance by
	the Purchaser during	he validity period indicated and	calculated from the	closing date of	the Quote	÷ .

- 2. The following documents shall be deemed to form and be read and construed as part of this agreement:
  - (i) Tendering documents, *viz* 
    - Invitation to quote;
    - Tax clearance certificate;
    - Pricing schedule(s);
    - Filled in task directive/proposal;
    - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2017;
    - Declaration of interest;
    - Declaration of bidder's past SCM practices;
    - Certificate of Independent Bid Determination;
    - Umgeni Water's Standard Conditions of Tender;
  - (ii) General Conditions of Contract; and
  - (iii) Other (specify)
- 3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the quotation documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
- 4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
- 5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other quote.
- 6. I confirm that I am duly authorised to sign this contract.

	WITN	IESSES (Full Name & Signature)
NAME (PRINT)		
CAPACITY	 1	
SIGNATURE	 5	Signature:
NAME OF FIRM	 2.	
DATE	 _	Signature:
		Date:

# CONTRACT FORM - RENDERING OF SERVICES PART 2 (TO BE FILLED IN BY THE PURCHASER)

1.	I in my capacity as								
	accept your quote under referer	ice number		_dated	for render	ring of services			
	indicated hereunder and/or furt	indicated hereunder and/or further specified in the annexure(s).							
2.	An official order indicating service delivery instructions is forthcoming.								
3.		I undertake to make payment for the services rendered in accordance with the terms and conditions of the contract, within 30 (thirty) days after receipt of an invoice.							
	DESCRIPTION OF SERVICE	PRICE (ALL APPLICABLE TA INCLUDED)	XES	COMPLETION DATE	B-BBEE STATUS LEVEL OF CONTRIBUTION	MINIMUM THRESHOLD FOR LOCAL PRODUCTION & CONTENT (if applicable)			
4.	I confirm that I am duly author	rised to sign this contra	act.						
SIGNI	ED AT			ON	<u> </u>	<i></i>			
NAM	E (PRINT)			_SIGNATURE _					
			WI	TNESSES (Full N	lame & Signature)				
	OFFICIAL COMPANY STAMP		1.						
				Signature:					
			2.						
				Signature:					
				Date: _					