

**MANDATORY****TRANSNET SOC LTD** [hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

**REQUESTS FOR QUALIFICATION [RFQ]**

For the Appointment of a Private Sector Partner in the Richards Bay Dry Bulk Terminal (RBDBT)

The Request for Qualification (RFQ) is issued to identify and pre-qualify respondents with the requisite technical, financial, legal, and operational capability to participate in the next stage of the transaction.

Only respondents who successfully qualify through this RFQ process may be invited to participate in the subsequent Request for Proposal (RFP) stage.

**RFQ NUMBER:** **TCC/2026/02/0001/113395/RFQ****ISSUE DATE:** **19 February 2026****BRIEFING SESSION:** **19 March 2026****CLOSING DATE:** **31 August 2026****CLOSING TIME:** **16h00 CAT (Pretoria)****Note** to the bidders:

***Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.***

---

---

---

---



## SCHEDULE OF CONTENTS

SECTION 1: SBD1 FORM	10
SECTION 2: NOTICE TO RESPONDENTS	13
1 THIS IS A REQUEST FOR QUALIFICATIONS AND NOT A TENDER CALL	13
2 FORMAL BRIEFING	15
3 RESPONSE SUBMISSION	15
4 RFQ INSTRUCTIONS	15
5 JOINT VENTURES OR CONSORTIUMS	16
6 B-BBEE REQUIREMENTS	16
7 COMMUNICATION	17
8 CONFIDENTIALITY	17
9 STATUS OF THIS RFQ AND SUBSEQUENT PROCESS	17
10 PROCUREMENT PROCESS OVERVIEW	18
11 DISCLAIMERS	18
12 SECURITY CLEARANCE	19
13 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE	20
14 TAX COMPLIANCE	20
SECTION 3: RFQ SCOPE OF REQUIREMENTS	22
SECTION 4: TRANSNET'S RFQ INFORMATION	36
SECTION 5: REQUEST FOR QUALIFICATION	48
SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFQ, TERMS & CONDITIONS & APPLICABLE DOCUMENTS	53
SECTION 7: RFQ CLARIFICATION REQUEST FORM	54
SECTION 8: SBD 4 - BIDDER'S DISCLOSURE	55
SECTION 10: PROTECTION OF PERSONAL INFORMATION	59
TECH FORM A: OWNERSHIP STRUCTURE AND AUTHORISED REPRESENTATIVE	61
TECH FORM B: BIDDER KEY INFORMATION	63
TECH FORM C: ACKNOWLEDGEMENT OF EXPERTISE REQUIREMENT (MANAGEMENT OF AN ORGANISATION)	75
OPTIONAL TECH FORM D: OPTIONAL INPUT ON TRANSACTION AND SPV STRUCTURING – RBDBT PSP PROJECT	76
SCHEDULE "A" REGISTRATION FORM	77
SCHEDULE "B": NON-DISCLOSURE AGREEMENT	80
SCHEDULE "C" DECLARATION OF INTEREST	82



## DEFINITIONS

As used in this Request for Qualifications (RFQ) and each of the Submission Documents:

Term	Definition
<b>Authorised Representative</b>	This means a natural person duly designated by the Bidder with the capacity and authority to represent the Bidder and to act as its primary contact with Transnet for purposes of this RFQ and all related Submission Documents. Where the Bidder is a Consortium, such Authorised Representative shall be the duly authorised representative of the Lead Member of the Consortium
<b>Broad-Based Black Economic Empowerment (B-BBEE)</b>	"Broad-Based Black Economic Empowerment" or "B-BBEE" means the economic empowerment of black people as defined in the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003), as amended, and the Codes of Good Practice issued thereunder, including the measurement of ownership, management control, skills development, enterprise and supplier development, and socio-economic development contributions
<b>Bidder</b>	A Respondent whose organisational, operational, financial, or technical characteristics are assessed under this RFQ, and who may, if shortlisted, be invited to submit a Proposal during the RFP stage
<b>Bid Submission Date</b>	Means <b>31 August 2026</b> .
<b>Bulk Materials Handling</b>	The integrated mechanical, electrical, and control systems used for receiving, moving, processing, and loading dry bulk commodities within a port or terminal, including conveyors, transfer points, stackers, reclaimers, tipplers, hoppers, ship loaders, weighbridges, sampling systems, and SCADA or equivalent platforms. Experience in the design, operation, maintenance, or upgrade of these systems is considered a core technical capability for bulk terminal operations.
<b>Companies Act</b>	The Companies Act, 2008 (Act No. 71 of 2008), as amended.
<b>Competition Act</b>	The Competition Act, 1998 (Act No. 89 of 1998), as amended.
<b>Consortium</b>	Any joint venture, partnership, or entity comprised of two or more corporations, members, or partners established for purposes of responding to the RFQ and participating in the Project.
<b>Consortium Team Member</b>	The members of the Consortium, where the Bidder is a Consortium.
<b>Contact Person</b>	The single point of contact for bidders for all communications with Transnet relating to this RFQ
<b>CSD</b>	The Central Supplier Database maintained by the National Treasury, serving as the source of supplier information for organs of state.
<b>CSI</b>	"Corporate Social Investment" or "CSI" means voluntary or structured socio-economic development initiatives funded or implemented by an organisation and directed toward sustainable upliftment of disadvantaged communities, which may include initiatives aligned to education, skills development, health, community infrastructure, and other social welfare objectives. For



Term	Definition
	purposes of this RFQ, CSI is distinct from Enterprise and Supplier Development contributions measured under the B-BBEE Codes
<b>Economic Infrastructure</b>	<p>Economic Infrastructure means infrastructure assets and systems that are primarily developed, financed, operated, and maintained to support and enable economic activity, trade, and industrial production, and which are capable of generating commercially sustainable, user-based revenues sufficient to support non-recourse or limited-recourse project finance.</p> <p>Such infrastructure is typically characterised by:</p> <ul style="list-style-type: none"> <li>• A direct relationship between economic throughput or usage (including volumes, capacity utilisation, or consumption) and revenue generation;</li> <li>• Revenue streams derived predominantly from tariffs, fees, access charges, handling charges, tolls, or long-term contractual payment mechanisms linked to usage or availability;</li> <li>• Exposure to identifiable and allocable demand, operational, performance, and lifecycle risks, which are capable of being priced, mitigated, and managed through contractual arrangements;</li> <li>• Long-term asset lives, significant upfront capital investment, and stable operating profiles suitable for private-sector financing and long-term concession or partnership arrangements.</li> </ul> <p>Economic Infrastructure expressly excludes Social Infrastructure, which is primarily intended to deliver public or social services, is typically funded through government budgets or availability-based payments, and does not rely materially on user-pay revenues or demand-based cash flows to support project financing.</p> <p>Without limitation, Economic Infrastructure includes ports and terminals, rail and freight logistics infrastructure, airports, toll roads, energy generation and transmission assets, pipelines, bulk handling facilities, and telecommunications infrastructure.</p>
<b>Financial Close</b>	Financial Close shall mean the date on which all material financing and project agreements became unconditional or effective, and all conditions precedent to first drawdown were satisfied.
<b>Financier</b>	A commercial bank duly licensed by the South African Reserve Bank (SARB); or an international commercial bank that does not conduct banking operations within the Republic of South Africa and is therefore not subject to the constraints of South Africa's sovereign credit rating, provided that such institution maintains an investment-grade credit rating of BBB- (or equivalent) or higher from a top 3 credit rating agency; or a Development Finance Institution (DFI) or multilateral development bank (institutions established by statute or treaty, subject to prudential oversight)
<b>Forms</b>	The blank forms included in this RFQ (Form I to Form IX) required to be completed and submitted by the Bidder and, where applicable, each Consortium Team Member.
<b>Lead Member</b>	The entity that legally and fully represents and binds all Consortium members in all matters relating to the Procurement Process.



Term	Definition
<b>List of Restricted Suppliers</b>	The list issued by National Treasury identifying suppliers restricted from doing business with the state.
<b>Logistics Asset</b>	Logistics Asset means any fixed or movable asset or facility used for the handling, storage, transfer, or transportation of goods or commodities within a logistics or supply chain, including associated infrastructure, superstructure, and equipment, that generates revenue from logistics or cargo-related operation
<b>Memorandum of Incorporation (MOI)</b>	A public document detailing the rights, obligations, and responsibilities of shareholders, directors, and prescribed officers of a company as set out in the Companies Act or equivalent foreign legislation
<b>Moveable Assets</b>	Tangible operational assets not permanently affixed to land or port infrastructure, including mobile cargo-handling equipment such as cranes, forklifts, trucks, loaders, trailers, conveyor systems, hoppers, and weighbridges. Excludes civil works, quay structures, buildings, and fixed infrastructure.
<b>National Treasury</b>	The National Treasury established by section 5 of the Public Finance Management Act, 1999, in terms of the mandate set out in Section 216(1) of the Constitution of the Republic of South Africa, 1996
<b>Non-Disclosure Agreement</b>	The Non-Disclosure Agreement attached as Schedule B.
<b>Person</b>	A natural person, company, close corporation, juristic person, partnership, joint venture, syndicate, association, trust, or unincorporated organisation.
<b>PFMA</b>	Means the Public Finance Management Act, 1999 (Act No. 1 of 1999), together with all regulations and instructions issued in terms of that Act, as amended from time to time
<b>PPPFA</b>	The Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000), as amended.
<b>Preferred Bidder</b>	A Bidder whose compliant Proposal meets or exceeds the applicable Evaluation Criteria and is accordingly invited to participate in negotiations to finalise the Project Agreements. This designation applies only at the Request for Proposal (RFP) stage of the procurement process and not at the RFQ stage.
<b>Prevention and Combating of Corrupt Activities Act</b>	The Act No. 12 of 2004, as amended.
<b>Private Sector Participation (PSP)</b>	Means the structured involvement of a private sector party in the delivery, financing, operation, maintenance, or management of public infrastructure or services, through contractual arrangements that allocate defined responsibilities, risks, and obligations between the public entity and the private partner, in accordance with applicable laws and procurement requirements



Term	Definition
<b>Procurement Process</b>	The process for selecting preferred bidders to participate in the RFP stage following the conclusion of the RFQ stage.
<b>Prohibited Person</b>	A Person who meets any of the exclusionary conditions listed in this RFQ, including appearing on restricted or sanctions lists, being related to certain officials, or having been convicted of corruption-related offences.
<b>Project Agreements</b>	All agreements related to management and execution of the Project, including share purchase agreements, shareholder agreements, direct agreements, licences, leases, and other legal instruments.
<b>Proponent</b>	A Shortlisted Respondent that submits a Proposal in response to the Request for Proposals (RFP), being the subsequent stage of this procurement process following the RFQ.
<b>Proposal</b>	A proposal submitted by a Proponent in response to the RFP.
<b>Proposal Documents</b>	The NDA, completed prescribed Forms, and all other returnable documents and annexures required under the RFP.
<b>Qualification Declaration</b>	The form attached as Section 5 of this RFQ.
<b>Qualifying Transactions</b>	Structured, asset-backed, limited-recourse or non-recourse financing transactions.
<b>RBDBT PSP Project</b>	Means the Private Sector Participation project relating to the Richards Bay Dry Bulk Terminal, undertaken by Transnet through Transnet Port Terminals (TPT), and comprising the proposed redevelopment, financing, design, procurement, construction, operation and maintenance of the terminal, together with the establishment of a Special Purpose Vehicle (SPV) with TPT shareholding and the sublicensing arrangements to be approved by Transnet National Ports Authority (TNPA)
<b>Registered Auditor</b>	An auditor registered with the Independent Regulatory Board for Auditors (IRBA) for auditors operating within the jurisdiction of South Africa or an equivalent internationally recognised professional auditing body
<b>Register for Tender Defaulters</b>	The register of suppliers who have breached procurement rules when contracting with the state.
<b>Registration Form</b>	The procurement participation Registration Form attached as Schedule A.
<b>Respondent</b>	A Participant submitting the Submission Documents, including the Qualification Declaration and the Statement of Qualifications, in response to this RFQ.
<b>Request for Proposals (RFP)</b>	The document issued to Shortlisted Respondents setting out the requirements for participation in subsequent procurement stages and inviting the submission of detailed Proposals
<b>Request for Qualifications (RFQ)</b>	This document, which invites Respondents to submit a Qualification Declaration and Statement of Qualifications for the purpose of determining eligibility to advance to the RFP stage



Term	Definition
<b>Related</b>	Has the meaning assigned under the Companies Act.
<b>Reserve Bidder</b>	"Reserve Bidder" means a bidder that has submitted a compliant bid, has been evaluated and ranked but has not been selected as the Preferred Bidder, and may, at the discretion of Transnet, be invited to enter into negotiations or appointed as the Preferred Bidder should the initially appointed Preferred Bidder withdraw, fail to achieve Financial Close, or otherwise be unable to proceed with the transaction.
<b>Returnable Documents</b>	The SBD1 Form in paragraph 1 and the documents mentioned in Section 4.
<b>Shareholders Compact</b>	Means the annual performance agreement concluded between Transnet and the Shareholder Minister in terms of section 29 of the Public Finance Management Act, 1999 (PFMA), which sets out the mandated objectives, performance measures, governance obligations, and reporting requirements applicable to Transnet
<b>Shareholder Minister</b>	Means the Minister responsible for Transport, acting in his or her capacity as the executive authority and shareholder representative of Transnet in terms of the Public Finance Management Act, 1999 (PFMA), the Legal Succession to the South African Transport Services Act, 1989, and any other applicable law.
<b>Shortlisted Respondent</b>	A Respondent selected after evaluation of Statements of Qualifications to proceed to the RFP stage.
<b>SPV (Special Purpose Vehicle) or occasionally referred to a "NewCo"</b>	Means the ring-fenced project company to be established by the Preferred Bidder, together with Transnet Port Terminals (TPT), for the purposes of implementing the RBDBT PSP Project, including holding the shareholding structure contemplated in this RFQ, entering into the Project Agreements, and undertaking the redevelopment, financing, procurement, construction, operation, and maintenance obligations associated with the Richards Bay Dry Bulk Terminal, subject to the applicable approvals of Transnet and the Transnet National Ports Authority (TNPA)
<b>Statement of Qualifications</b>	A Bidder's statement of qualifications submitted in response to this RFQ.
<b>Submission</b>	A Respondent's response to this RFQ, including Part 6 requirements.
<b>Submission Documents</b>	The Registration Form, NDA, Qualification Declaration, Statement of Qualifications, and Declaration of Interest Form.
<b>Supplier Development</b>	"Supplier Development" means the targeted development and support of suppliers in accordance with the Enterprise and Supplier Development element of the B-BBEE Codes of Good Practice, including initiatives to improve supplier capability, localisation, competitiveness, and sustainable participation in the Project supply chain
<b>Total Financing Requirement</b>	Total Financing Requirement means the aggregate amount of funding committed at Financial Close for a project, including equity, quasi-equity,



Term	Definition
	senior debt, subordinated debt, and any other committed financing instruments forming part of the project's capital structure
<b>Transaction Advisors</b>	Advisors appointed by Transnet to provide transaction advisory services.
<b>Transnet</b>	Transnet SOC Ltd, Registration number 1990/000900/30.
<b>Transnet e-tender Submission Portal</b>	<a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a>
<b>Transnet Port Terminals (TPT)</b>	The port terminal operating division of Transnet.

.....

.....

.....



Acronym	Meaning
<b>RBDBT</b>	Richards Bay Dry Bulk Terminal
<b>TPT</b>	Transnet Port Terminals
<b>TNPA</b>	Transnet National Ports Authority
<b>RFQ</b>	Request for Qualifications
<b>RFP</b>	Request for Proposals
<b>CSD</b>	Central Supplier Database
<b>SBD</b>	Standard Bidding Document
<b>B-BBEE</b>	Broad-Based Black Economic Empowerment
<b>DTIC</b>	Department of Trade, Industry and Competition
<b>DoT</b>	Department of Transport
<b>PPPFA</b>	Preferential Procurement Policy Framework Act
<b>SPV / NewCo</b>	Special Purpose Vehicle
<b>MOI</b>	Memorandum of Incorporation
<b>TOA</b>	Terminal Operator Agreement
<b>CAT</b>	Central Africa Time (used for closing time)
<b>JIEPS</b>	Joint Investment & External Partner Selection
<b>NDA</b>	Non-Disclosure Agreement
<b>TRIM</b>	Transnet Rail Infrastructure Manager (referenced in broader project docs but appears in RFQ narrative)
<b>PSP</b>	Private Sector Participation



**REQUEST FOR QUALIFICATION FOR THE APPOINTMENT OF A PRIVATE SECTOR PARTNER  
IN THE RICHARDS BAY DRY BULK TERMINAL (RBDBT) FOR TRANSNET SOC LTD  
THROUGH TRANSEN PORT TERMINALS**

**SECTION 1: SBD1 FORM**

**PART A**

**INVITATION TO BID**

<b>YOU ARE HEREBY INVITED TO BID REQUIREMENTS OF TRANSNET CORPORATE CENTRE, A DIVISION OF TRANSNET SOC LTD</b>							
BID NUMBER	TCC/2026/02/0001/1 13395/RFQ	ISSUE DATE:	19 February 2026	CLOSING DATE:	31 August 2026	CLOSING TIME:	16h00 (CAT) Pretoria
DESCRIPTION	RFQ for the appointment of a Private Sector Partner in the Richards Bay Dry Bulk Terminal (RBDBT) for Transnet SOC Ltd through Transnet Port Terminals						
<b>BID RESPONSE DOCUMENTS SUBMISSION</b>							
<b>RESPONDENTS ARE TO UPLOAD THEIR BID RESPONSE PROPOSALS ONTO THE TRANSNET SYSTEM AGAINST EACH BID/RFQ SELECTED</b> ( <i>please refer to section 2, paragraph 4 for a detailed process on how to upload submissions</i> ):							
<a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a>							
<b>BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO</b>				<b>TECHNICAL ENQUIRIES MAY BE DIRECTED TO:</b>			
CONTACT PERSON	psp@transnet.net		CONTACT PERSON	psp@transnet.net			
TELEPHONE NUMBER	N/A		TELEPHONE NUMBER	N/A			
FACSIMILE NUMBER	N/A		FACSIMILE NUMBER	N/A			
E-MAIL ADDRESS	psp@transnet.net		E-MAIL ADDRESS	psp@transnet.net			
<b>BIDDER INFORMATION</b>							
NAME OF BIDDER							
POSTAL ADDRESS							
STREET ADDRESS							
TELEPHONE NUMBER	CODE		NUMBER				
CELLPHONE NUMBER							
FACSIMILE NUMBER	CODE		NUMBER				



<b>SUPPLIER INFORMATION</b>					
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE	UNIQUE REGISTRATION REFERENCE NUMBER: MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	[TICK APPLICABLE BOX]	[TICK APPLICABLE BOX]	B-BBEE STATUS LEVEL SWORN AFFIDAVIT	[TICK APPLICABLE BOX]	Yes <input type="checkbox"/> No <input type="checkbox"/>
<b>[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT MUST BE SUBMITTED FOR PURPOSES OF COMPLIANCE WITH THE B-BBEE ACT]</b>					
1. ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	Yes <input type="checkbox"/> No <input type="checkbox"/>	[IF YES ENCLOSE PROOF]	2. ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	Yes <input type="checkbox"/> No <input type="checkbox"/>	[IF YES, ANSWER QUESTIONNAIRE BELOW]
<b>QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS</b>					
<b>IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?</b>					
<input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>DOES THE ENTITY HAVE A BRANCH IN THE RSA?</b>					
<input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?</b>					
<input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?</b>					
<input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?</b>					
<input type="checkbox"/> YES <input type="checkbox"/> NO					
<b>IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 BELOW.</b>					



## PART B: TERMS AND CONDITIONS FOR BIDDING

### 1. TAX COMPLIANCE REQUIREMENTS

- 1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 1.5 IN BIDS WHERE UNINCORPORATED CONSORCIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

**NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.**

SIGNATURE OF BIDDER: .....

CAPACITY UNDER WHICH THIS BID IS SIGNED: .....

(Proof of authority must be submitted e.g. company resolution)

DATE:\_\_

.....	.....
.....	.....
.....	.....



## SECTION 2: NOTICE TO RESPONDENTS

### 1 THIS IS A REQUEST FOR QUALIFICATIONS AND NOT A TENDER CALL

Transnet is seeking submissions from qualified parties interested in partnering with Transnet in Richards Bay Dry Bulk Terminal (RBDBT), undertaken by Transnet through Transnet Port Terminals (TPT), for the redevelopment, financing, design, procurement, construction, operation, and maintenance of the Dry Bulk Terminal within the Port of Richards Bay. The partnering with Transnet will be structured through participation in the financing of a newly established Special Purpose Vehicle (SPV).

The Project encompasses all infrastructure, superstructure, equipment, systems, and operational activities necessary to enable the efficient handling, storage, and shipment of bulk commodities (including but not limited to coal, chrome, and magnetite), in accordance with applicable laws, port regulations, and Transnet's Section 65 terminal operator licence framework.

For the avoidance of doubt, the Project shall be undertaken through a SPV in which TPT shall retain a majority shareholding, comprising a minimum of 51% (fifty one percent) of the ordinary shares in the SPV. The SPV shall operate and manage the terminal under a sub-liscence arrangement approved by Transnet National Ports Authority (TNPA).

The issuing of this RFQ is a first formal step in a procurement process to ultimately appoint a private sector party for the redevelopment, financing, design, procurement, construction, operation, and maintenance of the Dry Bulk Terminal. Respondents should note that only those Respondents who have been shortlisted pursuant to this RFQ shall be entitled to bid for the Project in terms of the RFP.

<b>DESCRIPTION</b>	RFQ for the appointment of a Private Sector Partner in the Richards Bay Dry Bulk Terminal (RBDBT) for Transnet SOC Ltd through Transnet Port Terminals
<b>TENDER ADVERT</b>	All Transnet tenders and request for qualifications are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media such as Transnet's LinkedIn profile for advertised tenders.
<b>RFQ DOWNLOADING</b>	<p>This RFQ may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="http://www.etenders.gov.za">www.etenders.gov.za</a> free of charge.</p> <p>To download RFQ and Annexures:</p> <ul style="list-style-type: none"> <li>• Click on "Tender Opportunities";</li> <li>• Select "Advertised Tenders";</li> <li>• In the "Department" box, select Transnet SOC Ltd;</li> </ul> <p>Once the RFQ has been located in the list, click on the 'Tender documents' tab and process to download all uploaded documents.</p> <p>The RFQ may also be downloaded from the Transnet Portal at <a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a> (please use Google Chrome to access Transnet link) free of charge (<i>refer to section 2, paragraph 4 below for detailed steps</i>).</p>



<b>COMMUNICATION</b>	<p>Transnet will publish the outcome of this RFQ on the National Treasury e-tender portal and Transnet website within 10 days after the shortlist has been finalised. All unsuccessful bidders have a right to request reasons for their bid not being successful. This request must be directed to the Contact Person stated in the SBD 1 form.</p> <p>Any addenda to the RFQ or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFQ. Response turnaround time is 2 working days post receipt of the Request for Clarification. In the event there are any delays in the response, Transnet will communicate such in due course.</p> <p>Transnet will not be held liable if Bidders do not receive the latest information regarding this RFQ with the possible consequence of either being disadvantaged or disqualified as a result thereof.</p>
<b>BRIEFING SESSION</b>	<p>Yes: Non-compulsory.</p> <p>Bidders are required to confirm their attendance and to send their contact details including the number of representatives (where applicable) to the following address: <a href="mailto:psp@transnet.net">psp@transnet.net</a></p> <p>This is to ensure that Transnet may make the necessary arrangements for the briefing session.</p>
<b>CLOSING DATE</b>	<p><b>16h00 (CAT) Pretoria on 31 August 2026</b></p> <p>Bidders must ensure that bids are uploaded timeously onto the system (<a href="http://transnetetenders.azurewebsites.net">transnetetenders.azurewebsites.net</a>).</p> <p>If a bid is late, it will not be accepted for consideration.</p> <p>Any requirement set out in this Request for Qualifications regarding the content of responses to this Request for Qualifications is stipulated for the sole benefit of Transnet and save as expressly provided Transnet does not bind itself, and there is no obligation of any nature whatsoever imposed upon Transnet, to respond to or accept any Statement of Qualifications or any other submission and hereby expressly reserves the right, subject to applicable laws to, at any time amend, modify withdraw from, or cancel, the Request for Qualifications or any part thereof, or processes hereby initiated or requirements herein stipulated.</p> <p>If any Respondent or any of its subcontractors or any of their employees, advisors or agents makes or offers to make any gift to any official or employee of Transnet or the Transaction Advisors in respect of the Procurement Process or the Project, either directly or through an intermediary, then such Respondent or its subcontractor may be disqualified forthwith from participating in the Procurement Process and the Project.</p> <p>Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not under any circumstances be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.</p>

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.



## 2 FORMAL BRIEFING

A non-compulsory briefing will be conducted via **Microsoft Teams** on **19 March 2026 (Bidder will have an option between two sessions)** at **11h00** and **15h00 (CAT)**. The bidder can attend either one of the two sessions. The briefing session will start punctually, and information will not be repeated for the benefit of Respondents arriving late.

The request to attend the briefing should be sent to the [psp@transnet.net](mailto:psp@transnet.net) mailbox by the respondent with the name and e-mail address of the respondent's attendees.

Despite the briefing session being non-compulsory, Transnet nevertheless encourages all Respondents to attend. Transnet will not be held responsible if any Respondent who did not attend the non-compulsory session subsequently feels disadvantaged as a result thereof.

## 3 RESPONSE SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to submit a response and upload their response on to the system.

All returnable documents listed in the REQUEST FOR QUALIFICATION [section 5] in this RFQ must be returned with your submission.

## 4 RFQ INSTRUCTIONS

The Transnet e-Tender Submission Portal can be accessed as follows:

- Log on to the Transnet e-Tenders management platform:
- website/Portal ([transnetetenders.azurewebsites.net](http://transnetetenders.azurewebsites.net))
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER" – to register new bidder information and ensure that all mandatory information is completed) OR;
- to "SIGN IN" if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected. Respondents are to submit bid documents by uploading them onto the Transnet system against each tender selected.

A Bidder can upload 30Mb per upload and multiple uploads are permitted.

Bidders should ensure that electronic bid submissions are submitted at least a day before the closing date and bidders should not wait for the last hour before the deadline to submit. This is to enable them to timeously address issues which they may encounter due to internet speed, bandwidth or the size of the number of uploads being submitted. Transnet will not be held liable for any challenges experienced by bidders as a result of their own technical challenges.

No late submissions will be accepted. The bidder guide can be found on the Transnet Portal:

.....  
.....  
.....



transnetetenders.azurewebsites.net

Each company must register its own profile using its company details and use the corresponding registered profile to log an intent to bid as well as submitting any bid.

Transnet will not accept a bid or will disqualify a bidder who submits a bid in the Transnet e-tender submission through another bidder's/Company's profile. In other words, each bidder must register the intent to bid and submit its bid through its own profile under the same company name that will eventually bid for the tender. No company shall submit a bid on behalf of another company regardless of the company being a subsidiary or holding company.

In case of a Joint Venture or Consortium, any of the parties/companies to the Joint Venture or Consortium may use its registered profile to submit a bid on behalf of the Joint Venture or Consortium.

A detailed bidder guide can be found on the Transnet Portal: [transnetetenders.azurewebsites.net](http://transnetetenders.azurewebsites.net)

The person or persons signing the submission must be legally authorised by the respondent to do so.

## 5 JOINT VENTURES OR CONSORTIUMS

Statements of Qualifications from Consortiums will be accepted by Transnet provided that:

- at least one member of the Consortium must have registered as a Respondent by the submission date for submission of completed Registration Forms;
- the nature of, and parties to, the Consortium must be detailed in the Registration Forms submitted on or before the date of submission of the Consortium's Statement of Qualifications, in which Registration Forms they are clearly disclosed;
- each member of the Consortium will be bound by the procurement rules, terms and conditions set out in this RFQ and the Registration Form;
- each member of the Consortium enters into a Non-Disclosure Agreement on or before the date of submission of the Statement of Qualifications;
- members of any Consortium may only participate in the submission of one Statement of Qualifications (and in one Submission);
- the information and material required in TECH FORM A: OWNERSHIP STRUCTURE AND AUTHORISED REPRESENTATIVE, must be submitted for each member of the Consortium;
- each member of the Consortium must complete a Qualification Declaration and a Declaration of Interest Form;
- the Consortium must include at least one member that satisfies the minimum operating criteria described in Section 4, which member or members (if more than one member satisfies the minimum operating criteria) will be required to assume responsibility for the operation of the Terminal if ultimately selected as the preferred Proponent; and

## 6 B-BBEE REQUIREMENTS

As indicated, there are no B-BBEE requirements applicable to the Respondent's Qualification Declaration

.....  
.....  
.....



or Statement of Qualification at the RFQ stage. Transnet intends to approach National Treasury to request that it be exempt from the Preferential Procurement Policy Framework Act No. 5 of 2000 in relation to the Procurement Process. However, Transnet intends to ensure that the SPV established for the Project attains and maintains an appropriate B-BBEE Contributor Status, aligned with B-BBEE or localisation obligations imposed under the National Ports Act, 2005 (Act No. 12 of 2005) and the associated conditions of the Section 65 terminal operator licence issued by TNPA. The specific B-BBEE requirements will be detailed in the RFP and embedded in the SPV's governance and shareholder arrangements.

## 7 COMMUNICATION

For specific queries relating to this RFQ a Clarification Request Form should be submitted onto the system and to **psp@transnet.net** up until **12h00 (CAT) Pretoria 31 July 2026** substantially in the form set out in **Section 7**. In the interest of fairness and transparency Transnet's response to such a query will be published on the e-tender portal and Transnet website.

After the closing date of the RFQ a Respondent may only communicate with the name of delegated individual (**PSP admin**), email **psp@transnet.net** on any matter relating to its RFQ Proposal.

Respondents are to note that changes to its submission will not be considered after the closing date.

It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFQ.

Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.

## 8 CONFIDENTIALITY

All information related to this RFQ is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need, however, arise to divulge any information related to this RFQ or the subsequent RFP process, written approval to divulge such information must be obtained from Transnet.

## 9 STATUS OF THIS RFQ AND SUBSEQUENT PROCESS

It is envisaged that Respondents to this **RFQ** will be subjected to pre-qualification criteria and will be shortlisted to be part of the RFP stage of the appointment of a Private Sector Partner in the Richards Bay Dry Terminal (RBDBT). It is envisaged that bidders to this RFQ will be evaluated against the prescribed pre-qualification criteria, and those who meet these requirements will be shortlisted to participate in the subsequent Request for Proposal (RFP) stage. Thereafter a separate request for proposal for the appointment of a Private Sector Partner in the Richards Bay Dry Bulk Terminal (RBDBT) will be issued.

A separate RFP will then be issued to the shortlisted bidders to determine the preferred and reserve bidder, as defined, for the potential Private Sector Partner in the Richards Bay Dry Bulk Terminal (RBDBT) Project.

.....  
.....  
.....



This Request for Qualifications is not intended to, and will not, impose any legal obligation on Transnet. By participating in this Request for Qualifications and Procurement Process, each Respondent expressly acknowledges, confirms and agrees that no contract, legal relationship or obligation of any nature whatsoever is formed under, or arises from, this Request for Qualifications, the submission of any Statement of Qualifications or other Submission Documents or the Procurement Process described herein.

## 10 PROCUREMENT PROCESS OVERVIEW

Transnet expects to conduct the Procurement Process for the appointment of a Private Sector Partner in the Richards Bay Dry Bulk Terminal (RBDBT) by:

- a) Soliciting Submissions in response to this RFQ;
- b) Providing Respondents with the opportunity to seek clarification and to submit questions regarding this RFQ to Transnet. Enquiries and responses will be made available to all Respondents. Transnet reserves the right, however, subject to applicable legislation, to elect not to respond to any enquiry or question;
- c) Selecting Shortlisted Respondents based on the criteria set out in Section 4;
- d) Publishing the outcome of this RFQ on the National Treasury e-tender portal and Transnet website within 10 days after finalisation of the RFQ procurement process.
- e) Issuing the RFP to all Shortlisted Respondents, which RFP shall request detailed proposals and technical submissions;
- f) Providing Shortlisted Respondents with the opportunity to seek clarification and to submit questions regarding the RFP and the Project to Transnet. Enquiries and responses will be made available to all Respondents. Transnet reserves the right, however, subject to applicable legislation, to elect not to respond to any enquiry or question;
- g) Providing shortlisted respondents with the opportunity to conduct due diligence on Richards Bay Dry Bulk Terminal;
- h) Evaluating the Proposals and, to the extent appropriate, engaging further with all or certain Proponents in accordance with the RFP;
- i) Selecting a preferred Proponent; and
- j) Negotiating and finalizing the Project Agreements with the preferred Proponent.

## 11 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of submissions in response to it.

In particular, please note that Transnet reserves the right and at its sole and full discretion, without prior notice and without liability to compensate or reimburse any person to:

.....  
.....  
.....



- a) utilise any information provided to it in response to this RFQ to draft the scope of requirements for inclusion in an RFP;
- b) take no further action whatsoever, if it so decides;
- c) withdraw from this process and the provisions of this project at any time;
- d) select the RFQ and RFP participants based on Transnet's criteria;
- e) change the dates of adjudication and submission;
- f) not invite RFQ respondents for further participation in the RFP process;
- g) not bind itself to accept any or all the RFQs;
- h) increase or decrease the quantities/scope as indicated in the RFQ;
- i) validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid,
- j) Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- k) request unqualified audited financial statements for the past 10 years or other documentation for the purposes of a due diligence exercise;
- l) The information set out in this RFQ is not intended, and does not purport, to contain all the information required to enable Respondents to determine whether or not to submit a Statement of Qualifications.
- m) Respondents are required to conduct and rely upon their own investigations and analysis, including in relation to information provided as part of or pursuant to this RFQ, taking such advice (whether professional or otherwise) as they deem necessary.
- n) Respondents are also requested to advise Transnet of any information set out in this RFQ which they determine to be inaccurate.

Transnet's decisions will be final, and no correspondence will be entered into after the selection process. You will be formally notified of your result.

This Request for Qualifications is provided solely for the purpose set out herein and is not intended to form any part or basis of any investment decision by Respondents. The recipient should not consider the RFQ as an investment recommendation by Transnet or any of its advisors.

Each Person to whom this document (and other later documents) is made available must make his, hers or its own independent assessment of the Procurement Process stipulated herein after making such investigation and taking such professional advice as he, she or it deems necessary. Neither the receipt of this RFQ nor any related document by any person, nor any information contained in the documents or distributed with them or previously or subsequently communicated to any Respondent or its advisors, is to be taken as constituting the giving of investment advice by Transnet or its advisors.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with this submission.

## 12 SECURITY CLEARANCE

.....  
.....  
.....



Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the goods or services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

### **13 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE**

All South African domiciled Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

For this purpose, the attached SBD 1 Form must be completed and submitted as a returnable document by the closing date and time of the RFQ.

### **14 TAX COMPLIANCE**

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondents be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.

Where foreign Bidders with tax obligations in South Africa are shortlisted, proof of tax compliance must be obtained from the Bidder. Foreign Bidders who do not have South African tax obligations and have no history of conducting business in South Africa must complete a questionnaire on SBD 1 for their tax obligation categorisation.

---

---

---



Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.

**Transnet urges its clients, suppliers and the general public to report any fraud or corruption to TIP-OFFS ANONYMOUS:**

You can choose to be Anonymous or Non-Anonymous on ANY of the platforms  
**PLEASE RETAIN YOUR REFERENCE NUMBER**

**AI Voice Bot "Jack"** Speak to our AI Voice Chat Bot "JACK", you converse with him like chatting to a human, with the option to record a message and speak to an agent at anytime.

**What's App**  
Speak to an Agent via What's App.

**Speak to an Agent**  
Speak to an Agent via the platform with no call or data charge

**Telegram**  
Speak to an Agent via Telegram



## SECTION 3: RFQ SCOPE OF REQUIREMENTS

### 1. INTRODUCTION

#### Company Overview

Transnet is a state-owned company (constituted in terms of the Legal Succession to the South African Transport Services Act No. 9 of 1989), with the South African Government as the sole shareholder. As a state-owned company (SOC) and major public entity, the Companies Act No. 71 of 2008 and the Public Finance Management Act No. 1 of 1999 (PFMA), serve as Transnet's primary governing legislation. Transnet is also subject to the JSE Debt Listings Requirements as they pertain to (i) the registration of a debt listing programme; and (ii) debt securities listed and to be listed.

Transnet's Memorandum of Incorporation - approved by the Shareholder Minister on 25 June 2013 – aligns with the provisions of the PFMA, the Companies Act, and the National Ports Act 12 of 2005.

Transnet signs an annual Shareholder's Compact with the Government of the Republic of South Africa, represented by the Minister of Transport. The Shareholder's Compact mandates Transnet to deliver on numerous strategic deliverables, including sustainable economic, social, and environmental outcomes.

Transnet's mandate is to develop, maintain and operate strategic freight logistics infrastructure in a manner that promotes efficiency, reliability and competitiveness, consistent with applicable legislation and international standards, and thereby supporting broader national economic objectives. Transnet is the owner of South Africa's railway, ports and pipelines infrastructure and is structured to provide transport and handling services through its seven (7) operating divisions, namely:



Transnet  
Engineering



Transnet Rail  
Infrastructure  
Manager



Transnet  
Freight Rail



Transnet  
Port  
Terminals



Transnet  
National  
Ports  
Authority



Transnet  
Pipelines



Transnet  
Property

- **Transnet Freight Rail (TFR):** The division's primary business is to provide rail transportation of bulk commodities for the export, regional and domestic markets.
- **Transnet Rail Infrastructure Manager (TRIM):** manages, operates, and maintains the Transnet rail network infrastructure.
- **Transnet Engineering (TE):** TE is the advanced manufacturing division of Transnet. TE offers research, engineering, manufacturing and maintenance services and products to the rail and port industries across the globe and specifically the African continent.
- **Transnet Port Terminals (TPT):** TPT plays a key role in supporting the South African government's export-led growth strategy. TPT handles container sector, mineral bulk, agricultural bulk, and Roro sectors.
- **Transnet National Ports Authority (TNPA):** The national ports authority is responsible for the safe, effective, and efficient economic functioning of the national port system, which it manages in a landlord capacity.



- **Transnet Pipelines (TPL):** TPL is the custodian of the country's strategic pipeline assets and is currently servicing two key industries (fuel and gas) by transporting petroleum and gas products over varying distances in pipelines.
- **Transnet Property (TP):** TP manages the Transnet portfolio of commercial and residential properties.

### Strategic Mandate and Leveraging Private Sector Participation

Transnet's core mandate is to effectively manage the cost of doing business in South Africa, enable economic growth and enable security of supply through providing appropriate ports, rail and pipeline infrastructure as well as operations in a cost-effective and efficient manner, within global benchmarks.

Transnet is mandated to deliver on the following strategic outcomes:

- To decrease the overall cost of logistics in relation to the transportable gross domestic product (GDP);
- To effect and expedite the modal shift, enhancing the role of rail in the national transport endeavour;
- To forge stronger connections between South Africa, the region, and the global community;
- To maximise the social and economic effects of all interventions; and
- To engage and leverage the private sector to provide infrastructure and operations, as needed.

Key to delivering on its core mandate is leveraging Private Sector Participations (PSP), which are premised on a diversified market approach that will unlock profitable and efficient supply chains. Transnet has adopted a segment strategy approach in response to socio-economic shifts and structural changes in the economy. This represents a fundamental change for the organisation, away from a divisional, modal service offering strategic participation and structured collaborations in integrated commodity supply chains.

## 2. BACKGROUND

### Strategic Context

Transnet SOC Ltd ("Transnet"), a state-owned company established under the Legal Succession to the South African Transport Services Act, 1989, is mandated to support South Africa's economic growth and global competitiveness by enabling the efficient movement of freight. To fulfil this mandate, Transnet is implementing a broad reform programme across its rail and port systems to attract private sector investment, strengthen operational performance, and modernise critical logistics infrastructure.

Guided by the National Rail Policy (2022), the Freight Logistics Roadmap (2023), the Department of Transport's (DoT) PSP Framework (2023), and the Minister's related announcements and policy directives, Transnet has identified a pipeline of transactions designed to introduce private capital and expertise across key corridors and terminals. The Richards Bay Dry Bulk Terminal (RBDBT) PSP Project is a priority initiative within this programme, aimed at expanding export capacity, improving reliability, and enabling long-term growth in South Africa's northern mineral export corridors.

---



---



---



## Richards Bay Dry Bulk Terminal Overview

The RBDBT is one of South Africa's largest and most strategic multi-commodity dry bulk facilities. It plays a critical role in supporting the export of key commodities such as chrome, magnetite, coal, woodchips, chloride, and alumina, handling approximately 16.7 million tons per annum (Mtpa). With targeted investments and operational upgrades, the terminal has the potential to expand to 26.9 Mtpa, positioning it as a leading regional export hub.

The terminal's infrastructure includes import berths (609, 701, and 702) and export berths (703, 704/705, 801, and 804), supported by extensive storage yards, tipplers, conveyor systems, and rail connectivity linking it to major mining regions in the northern provinces (see figure 1). Despite its strategic importance, RBDBT's performance has been constrained by aging infrastructure, limited operational flexibility, and rail bottlenecks on the Richards Bay corridor, all of which have restricted its ability to handle growing export demand efficiently. The battery limits of this project include the terminal, quay side equipment, stock yards conveyer network, ship loaders, tipplers and rail interfaces with tipplers and supporting terminal infrastructure such as service and access roads.



Figure 1: Terminal Layout and Expansion Plan – Berths 702 and 802

It excludes any other rail infrastructure outside the battery limits or marine related infrastructure under the auspices of TNPA - see Figure 2.



Richards Bay Dry Bulk and Multi Purpose Terminal



Figure 2: RBDBT Terminal Layout

RBDBT forms a key component of Transnet's broader Chrome and Magnetite Strategy, which underpins the company's minerals export growth agenda. This strategy seeks to maintain South Africa's global leadership in chrome exports while expanding its competitiveness in magnetite exports. It focuses on diversifying export channels through both the Port of Richards Bay and the Port of Maputo, targeting a combined throughput of approximately 37 Mtpa in the medium to long term.

### Market and Growth Potential

The market analysis undertaken during the transaction preparation and business case study confirms that chrome and magnetite are the primary growth commodities driving the future of RBDBT. Together, these commodities account for nearly 50% of the terminal's existing export throughput, and their long-term demand outlook remains robust due to global trends in steel production, stainless-steel consumption, and the transition toward low-carbon, green steel manufacturing.

### Chrome Market Outlook

South Africa is the world's largest producer of chrome ore, accounting for approximately 68% of global reserves and over 60% of global export supply. Chrome ore is a critical input in the production of ferrochrome, which in turn is used in stainless steel manufacturing. Despite its strong global position, South Africa's export growth has been uneven over the past decade, influenced by logistics constraints and limited capacity in the Richards Bay corridor.



Global demand for ferrochrome is forecast to increase steadily over the next decade, driven by infrastructure investment, construction growth, and manufacturing activity in emerging markets, particularly in Asia and the Middle East. The long-term market is also being shaped by the shift toward higher-grade ores and energy-efficient smelting technologies, which favour South Africa's high-quality chrome deposits.

The RBDBT is strategically positioned to serve this market. By expanding handling capacity, improving reliability, and reducing logistics costs, the terminal can reclaim lost market share from alternative routes such as Maputo, where South African chrome exporters have increasingly diverted volumes due to rail and port inefficiencies. With restored corridor reliability and upgraded infrastructure, RBDBT could handle an additional 4-6 Mt of chrome exports annually, reinforcing South Africa's role as preferred global supplier.

### **Magnetite Market Outlook**

The outlook for magnetite exports is similarly positive. Magnetite, a form of iron ore, is increasingly used in the production of Direct Reduced Iron (DRI), a key feedstock in green steel manufacturing that aligns with global decarbonisation initiatives. As countries and steel producers commit to net-zero emission targets, demand for DRI-grade ores is expected to expand significantly, particularly in Europe and Asia.

South Africa is well positioned to participate in this market due to its high-grade magnetite feedstock, supported by growing interest from international investors and steel producers seeking to secure long-term, low-emission feedstock supply chains. The RBDBT's location and infrastructure make it a natural gateway for magnetite exports, especially for producers in the Limpopo and Northern Cape regions who require efficient port access.

Under the Chrome and Magnetite Strategy, Transnet aims to double magnetite export capacity over the medium term, leveraging the PSP transaction to unlock the investments required for berth expansion, handling equipment upgrades, and digitalisation. With the completion of the proposed capacity enhancements, RBDBT is expected to accommodate up to 10 million tons per annum of magnetite exports, supporting new mining developments and beneficiation initiatives within the corridor.

### **Competitive Position and Growth Opportunity**

Over the past few years, the terminal's competitiveness has been eroded by declining rail reliability, equipment downtime, and long vessel turnaround times, which have increased costs and reduced throughput. These inefficiencies have contributed to a gradual migration of volumes toward Maputo, where private operators have invested in modern handling facilities.

However, the combination of rail corridor recovery, infrastructure modernisation, and private sector participation provides a clear pathway for RBDBT to recapture and expand its market share.

With private investment in capacity expansion and mechanisation, the terminal can reduce handling costs, improve service levels, and deliver the reliability and throughput required to attract long-term export contracts from mining companies.

---



---



---



## Historical Terminal Performance

The terminal throughput per commodity type is presented in Figure 3 below. Imports are relatively small and include Alumina and Met Coke. Exports are larger and dominated by coal, chrome and magnetite.

The total annual throughput from the data set for 2023/2024 year was 16.7M tons excluding inter terminal transfers.

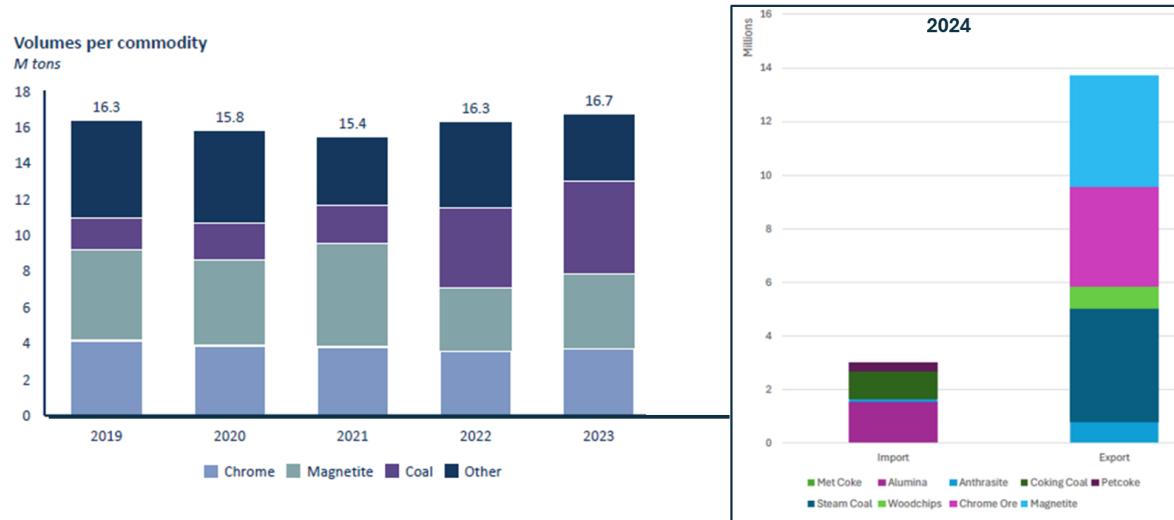


Figure 3: RBDBT Historical Volumes

## Equipment

The primary berth equipment according to the terminal process flows is provided in Figure 4 below.



Figure 4: RBDBT Primary Berth Equipment, 2023



## Stockpile Capacity

There are different estimates of the stockpile volumes of material in the TPT DRY Bulk area. However, based on World Association for Waterborne Transport Infrastructure's (PIANC) recommendations of ten full cycles per year (PIANC- 184-2019), the annual stockpile capacities for chrome and magnetite are in the order of (this assumes the GP sheds are not used for chrome & magnetite):

- Chrome: 3.8 M tons
- Magnetite: 7.4 M tons

## 3. TRANSACTION RATIONALE

The strategic intent of the RBDBT PSP is to secure a capable private partner that can unlock value at the RBDBT by bringing operational expertise, mechanisation upgrades, and capital investment required to modernise and expand the terminal's capacity. Transnet aims to address current infrastructure constraints, improve equipment reliability, accelerate expansion projects and enhance stockpile and rail offloading capability to position RBDBT as a leading export hub with a focus on chrome and magnetite. Importantly, the PSP contributes to strengthening South Africa's broader logistics system by improving the performance of a nationally significant port-rail corridor that underpins the competitiveness of key mineral value chains. By increasing throughput and reducing bottlenecks, the project contributes to enhancing the efficiency, resilience, and cost-competitiveness of the freight network.

The PSP also supports Government's corridor reforms by enabling higher export volumes, improving reliability for mining and manufacturing sectors, and ensuring South Africa can compete with regional ports such as Maputo. Ultimately, the partnership advances Transnet's goal of leveraging private-sector collaboration to de-risk execution, improve financial sustainability, and deliver long-term socioeconomic and logistics system benefits

Transnet, through its operating division Transnet Port Terminals (TPT), is advancing the RBDBT PSP Project to expand export capacity from approximately 18.5 million tons per annum (Mtpa) to 26.9 Mtpa, with a primary focus on chrome and magnetite.

The planned investment will modernise and expand the DBTs infrastructure through:

- Conversion of Berth 702 from import to export use;
- Development of a new Berth 802, adjacent to Berth 801;
- Upgrades to stockyards, additional tipplers, and conveyor systems to increase throughput and reliability; and
- Integration of advanced mechanisation and digital technologies to enhance productivity, reduce vessel turnaround times, and lower demurrage costs.

Delivering this scope will require substantial reinvestment in infrastructure, equipment, and logistics systems. Given the scale of capital needed and Transnet's current balance sheet constraints, a PSP transaction offers the most practical and sustainable mechanism to unlock investment.

The PSP structure enables Transnet to leverage private capital, global operational expertise, and modern technologies to expand capacity, enhance reliability, and secure the long-term financial and operational sustainability of RBDBT.





Beyond the capital investment, the PSP will bring efficiency gains, innovation, and risk-sharing that are essential to restoring RBDBT's competitiveness within the Southern African port system. By combining public ownership with private sector capability, the partnership will drive operational excellence and improve the overall performance of the Richards Bay corridor.

In addition, the PSP will seek to embed structured Corporate Social Investment (CSI) and transformation commitments focused on sustainable community upliftment, particularly within disadvantaged communities in and around the Richards Bay Port region. Consistent with Transnet's transformation objectives and Directive 02/2025 on the enhancement of transformation initiatives in procurement, the Special Purpose Vehicle (SPV) will be required to maintain a prescribed B-BBEE status level and to implement structured Supplier Development (SD) programmes, within the Project footprint.

The private sector partner will be expected to invest in and contribute meaningfully to local socio-economic development through targeted initiatives aligned to job creation and preservation (particularly for designated groups such as black women, youth, persons with disabilities, and individuals residing in rural and underdeveloped township communities) as well as education, skills development, local capability and capacity building, and community infrastructure support. Supplier development will be positioned as a core pillar of the PSP framework, aimed at strengthening local industrial participation, supporting black-owned and emerging enterprises, and enhancing long-term sustainability of the Richards Bay Port region.

These commitments will form part of the broader partnership framework and will be further developed, refined, and formalised during the RFP stage, including the establishment of defined performance indicators, monitoring and reporting obligations, and governance mechanisms to ensure measurable and sustainable social and economic impact alongside operational and financial performance.

Ultimately, the RBDBT PSP Project will transform the terminal into a modern, efficient, and globally competitive bulk export facility capable of accommodating future growth in chrome and magnetite exports. This transaction is not only a key enabler of Transnet's Bulk Minerals Strategy but also a catalyst for South Africa's broader Social and Economic objectives of export diversification, industrialisation, and inclusive economic growth.

### **Proposed Transaction Structure**

The preferred PSP model for the RBDBT has been designed as a sublicensing arrangement under TPT's existing Section 65 Port Licence issued by Transnet National Ports Authority (TNPA). This approach allows TPT to retain regulatory accountability while introducing a private sector partner to provide capital and expertise.

---

---

---



The proposed RBDBT Transaction structure is defined and illustrated in Figure 5 below.

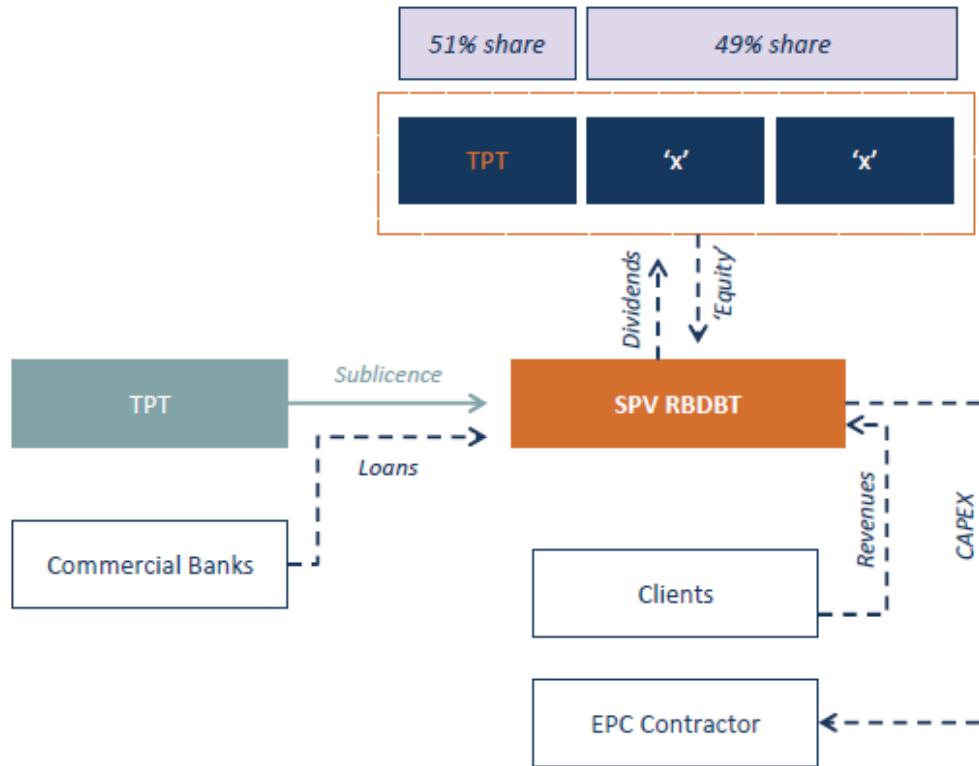


Figure 5: RBDBT Proposed Transaction Structure

Notes to the proposed transaction structure:

- TPT will maintain a minimum 51% shareholding in the newly established Special Purpose Vehicle (SPV) to ensure compliance with TNPA licensing requirements.
- This SPV will become responsible for the operations and maintenance of RBDBT. The current terminal equipment will be transferred to the SPV.
- It is TPT's intention to structure the SPV so that management and operational control over RBDBT via the SPV is vested with the private partner.
- The SPV will be responsible for the financing (combination of equity and debt), operation, maintenance, and performance improvement of the terminal under a sublicensing agreement with TPT.
- The Private Sector Partner will hold the remaining equity (up to 49%) and will be expected to provide the required equity contribution required in terms of the project finance structuring.
- This structure allows for risk-sharing between the public and private sectors, while ensuring that Transnet retains strategic oversight of a critical national logistics asset.



## 4. SUMMARY AND KEY TRANSACTION PARAMETERS

### A. Asset Description – Richards Bay Dry Bulk Terminal (RBDBT):

At the time of the issuance of this RFQ, the following assets were recorded as part of the transaction:

Category	Description
Terminal Function	RBDBT is Transnet's primary mixed dry-bulk export terminal, handling chrome, magnetite, coal, woodchips, and import commodities including alumina, sulphur, coking coal, and petcoke.
Current Export Capacity	Approximately 18.5 million tons per annum.
Primary Export Commodities	Chrome, magnetite, coal (supplementary, subject to RBCT constraints).
Import Commodities	Alumina, coke, petcoke.
Berths included in PSP	<b>Import Berths:</b> 609, 701, 702 <b>Export Berths:</b> 703, 704/705, 801, 804
Key Infrastructure Components	<ul style="list-style-type: none"> <li>• Rail tipplers T1 and T2; T3 and T4 planned under PSP</li> <li>• Stockyards and storage pads (chrome, magnetite, coal, sheds)</li> <li>• Conveyors, galleries, transfer towers</li> <li>• Shiploaders at Berths 703, 704, and 801</li> <li>• Mobile equipment, stackers and reclaimers (planned)</li> <li>• Roads, truck staging areas, utilities, support infrastructure</li> </ul>
Planned Expansion Programme (SPV Responsibilities)	The private partner will be required to implement, optimise, or fund key elements of the RBDBT expansion programme.
Possible Capacity Expansion Projects	<ul style="list-style-type: none"> <li>• Berth 804 (completed) adding approximately 2.6 Mtpa</li> <li>• Conversion of Berth 702 adding approximately 2 Mtpa</li> <li>• Berth 802 superstructure installation (SPV) adding circa 6.4 Mtpa</li> <li>• E&amp;F storage expansion ("Mega Chrome Terminal")</li> <li>• Full mechanisation programme</li> <li>• New stackers and reclaimers</li> <li>• Electrification upgrades</li> <li>• Tippler 3 and Tippler 4 projects</li> </ul>
Future Export Capacity Post-PSP	<b>Approximately</b> 26.9 Mtpa, up from ~16.7 Mtpa today.



## B. Expected Role of the Private Partner

The table below summarises the core functions, obligations, and expectations that will apply to the private sector partner under the proposed PSP structure.

Component	Description
Terminal Operations	Operate and manage the terminal under an Operating Agreement.
Efficiency Improvements	Deliver optimised ATS (Assumed Time at Ship) rates, faster ship loading, and improved stockyard management.
Technology & Automation	Implement automation, digital systems, and modern terminal technologies.
Asset Management	Asset Lifecycle Management including maintaining assets to required engineering and reliability standards.
Capital Delivery	Deliver expansion projects on time and within budget.
Funding Obligations	Provide equity funding and support debt raising for the SPV.
Operational Expenditure	Manage terminal OPEX efficiently and sustainably.
Regulatory Compliance	Comply with all conditions of the Section 65 terminal operator licence.
Environmental, Social, and Governance (ESG) Requirements	Meet environmental, safety, ESG, and labour compliance requirements.
Transformation	Implement B-BBEE, supplier development, skills development, and community programmes.
Stakeholder Participation	Participate in stakeholder forums as required, including Transnet, TNPA, regulators, and customers regional business platforms.
Labour	Approximately 910 employees work at RBDBT. Transnet recognised Trade Unions are key stakeholders. The parameters for the treatment of Labour will be detailed in the RFP.
Environment	Existing environmental authorisations apply. Additional approvals may be required for expansion projects. Risks include: Dust management and air quality Stormwater and effluent compliance

## C. Key Regulatory Approvals which could include but not limited to the following:

- TNPA approval for sublicensing
- Tariff applications via the Transport Economic Regulator
- PFMA notifications and related approvals, with National Treasury and Department of Transport (DoT)

.....  
.....  
.....



## 5. KEY PROJECT RISKS AND DEPENDENCIES

The key project risks and dependencies are summarized below:

Component	Description
<b>Dependencies</b>	<ul style="list-style-type: none"> <li>Reliability and capacity of the rail mainline is being addressed by TRIM</li> <li>Bayvue railyard infrastructure upgrade and railyard expansion for 100 wagon train to be implemented by TNPA</li> <li>Stormwater upgrade for Richards Bay port to be implemented by TNPA</li> <li>Berth 802 jetty and quay side furniture to be constructed by TNPA before the SPV can install terminal superstructure and equipment.</li> <li>Other related port master plan projects to be implemented by TNPA</li> </ul>
<b>Risks</b>	<ul style="list-style-type: none"> <li>Future tariff adjustments may be subject to approval by the new Transport Economic Regulator which is in the process of being established.</li> <li>Existing capital and operational estimates are based on studies conducted between 2015 and 2018; bidders will be required to undertake their own assessments and designs.</li> <li>Labour unions and local communities require early and ongoing engagement to secure project support.</li> <li>The Port of Maputo remains a strong competitor for chrome and magnetite volumes, particularly for road-hauled cargo.</li> <li>RBDBT and RBMPT currently share certain resources; detailed asset ring-fencing requirements will be clarified in the RFP.</li> </ul>

## 6. KEY OBJECTIVES OF THIS RFQ PROCESS

Transnet invites interested parties to respond to this Request for Qualifications (RFQ) to participate in the procurement process for the selection of a private sector partner in the Richards Bay Dry Bulk Terminal (RBDBT) PSP Project.

The objectives of this RFQ are to:

- set out the rules of participation applicable to this RFQ process;
- disseminate information about the Project, including its scope, requirements, and strategic intent;
- provide guidance to Respondents on the preparation and submission of their RFQ Responses;
- obtain verifiable information from Respondents that can be evaluated for the purpose of identifying and shortlisting qualified parties for participation in subsequent stages of the procurement process;
- identify and shortlist capable Respondents that demonstrate the technical, operational, financial capacity and socio-economic responsibility to:
  - prepare a compliant and competitive Proposal during the RFP stage; and
  - execute the Project through participation in the SPV and fulfilment of relevant obligations.

.....

.....

.....



The RBDBT PSP Project aims to enhance terminal performance, attract investment for capacity expansion, and strengthen South Africa's competitiveness in the export of bulk commodities, particularly chrome and magnetite.

During the RFQ process, Transnet may, at its discretion, invite Respondents to submit non-binding written insights, suggestions, or recommendations relating to potential approaches to optimise the transaction structure, improve operational efficiency, or enhance the long-term sustainability of the Richards Bay Dry Bulk Terminal PSP.

Any such submissions shall be voluntary, clearly marked as "Non-Binding Market Feedback", and submitted separately from the RFQ response in the manner prescribed by Transnet.

Transnet confirms that such feedback will not be evaluated, scored, or taken into account for purposes of qualification, pre-qualification, shortlisting, or ranking of Respondents.

Transnet may, without obligation, consider, adapt, or disregard any such feedback in the further development of the transaction, and the submission of such feedback shall not give rise to any entitlement, preference, commitment, or legitimate expectation on the part of any Respondent.

## **7. GENERAL RESPONDENT OBLIGATIONS**

The Respondent(s) shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.

The Respondent (s) must comply with the requirements stated in this RFQ.

## **8. CONFIDENTIALITY AND COMPLIANCE**

This RFQ and information contained herein or provided for purposes thereof, remain the property of Transnet and may not be reproduced, sold or otherwise disposed of. All recipients of this document (whether an RFQ is submitted or not) shall treat the details of this document as strictly private and confidential. Information disclosed in this RFQ is given in good faith and only for the purpose of providing sufficient information to the Respondent to enable submission of a well-informed and realistic RFQ.

## **9. UNDERTAKINGS BY RESPONDENT**

By submitting a response to this RFQ, the Respondent shall be deemed to have read, understood, and accepted all terms and conditions of this document. The submission of the RFQ Response, together with the signed Section 6 Certificate of Acquaintance, shall constitute conclusive evidence of the Respondent's full acceptance of the terms and conditions of this RFQ. Any qualifications or exceptions must be expressly recorded in the RFQ Response.

## **10. COSTS TO RESPOND TO THE RFQ**

All Respondents wishing to submit a RFQ response must be in possession of this document, the RFQ. Transnet will not be responsible for or pay any expense or losses which may be incurred by any Respondent in the preparation and submission of the RFQ and the costs of the RFQ at all stages of the RFQ process. Costs, if any, will be for each Respondent's own account. The RFQ document is available

.....  
.....  
.....



on Transnet e-tender site and National treasury site at no cost to the respondent.

Transnet reserves the right to invite certain Respondents to present or otherwise demonstrate their proposed solution as per their RFQ, at the Respondent's own cost.

## **11. AUTHORITY OF SIGNATORY**

If the RFQ Respondent is a company, a notarised Power of Attorney or certified copy of the resolution of the Board of Directors (i.e. personally signed by the Chairman or Secretary of the Board) authorising the person who signs this RFQ to do so and any other documents and correspondence in connection with this RFQ and/or agreement on behalf of the company, must be submitted with their RFQ.

If the RFQ Respondent is a partnership, a certified copy of the resolution of the partners (personally signed by all the partners) authorising the person who signs this RFQ to do so and any other documents and correspondence in connection with this RFQ and/or agreement on behalf of the partnership, must be submitted with this RFQ.

If the RFQ Respondent is a Consortium or JV a notarised Power of Attorney or certified copy of the resolution of the Board of Directors (i.e. personally signed by the Chairman or Secretary of the Board) authorising the person who signs this RFQ to do so and any other documents and correspondence in connection with this RFQ and/or agreement on behalf of the partnership, must be submitted with this RFQ.

If the RFQ Respondent constitutes a "one-man business", certified proof must be submitted that the person signing this RFQ and any other documents and correspondence in connection with this RFQ and/or agreement is the sole owner of the one-man business.

Failure to comply with this clause may result in rejection of the RFQ response.

## **12. OFFERING OF COMMISSION OR GRATUITY**

If a Respondent, or any person employed by or acting on behalf of the Respondent, is found to have engaged in any corrupt, fraudulent, coercive, collusive or otherwise prohibited conduct, including directly or indirectly offering, promising or giving to any person in the employ of Transnet any commission, gratuity, gift or other consideration, Transnet shall have the right without prejudice to any other legal remedy available to it in respect of any loss, additional cost or expense, to disqualify the Respondent from further participation in this process and any subsequent related processes. The Respondent shall be liable for any loss suffered by Transnet as a result of such conduct. In addition, Transnet reserves the right to exclude such a Respondent from future business with Transnet.

## **13. UNDERTAKING BY TRANSNET**

In responding to this RFQ, Transnet encourages all RFQ Respondents to put their best effort into the construction and development of the RFQ.

The RFQ process will include due governance, and the results of the adjudication process will be available to Respondents.

.....  
.....  
.....



## SECTION 4: TRANSNET'S RFQ INFORMATION

### 4.1. Evaluation of Bidder Qualifications

Participation in this RFQ is conditional upon respondents meeting the minimum predetermined technical and financial capacity and capability requirements set out in Sections 4.2 and 4.3. Section 4.5 below provides a consolidated table setting out the applicable pass/fail criteria and the evidence required to demonstrate compliance with these requirements.

### 4.2. Financial Strength and Funding Capability

The Financial Strength and Funding Capability requirement proposes that bidders must demonstrate prior experience in undertaking comparable investments, as well as a track record of operating and generating revenue from a logistics asset.

Respondents are required to meet two (2) key financial capacity criteria for prequalification, as outlined below:

#### (i) Previous Investments and Operating Revenue

Requirement	Description
Previous Investment	The respondent or, in the case of a consortium, at least one consortium member, must demonstrate that it has achieved Financial Close, as defined, within the last ten (10) years (2016–2025) for at least one project-financed transaction in the Economic Infrastructure sector, where: <ol style="list-style-type: none"> <li>the equity contribution was not less than R1 billion; and</li> <li>the total financing requirement, as defined, was not less than R4 billion.</li> <li>exceeding ownership of 30% within the SPV</li> </ol>
Revenue from Logistics Asset	The respondent or any consortium member, must currently operate at least one logistics asset (port terminal, rail freight, or large-scale mining logistics system) that has generated > ZAR 400 million in annual operating revenue for each of the last 3 consecutive financial years which ended in the years 2022, 2023 and 2024 respectively.

#### Previous Investments

Where investment has been completed or successfully reached financial close then supply the following:

- Certificate from a registered auditor explicitly attesting the project name, invested capital value (total transaction value), bidder's exact equity or quasi-equity amount, exceeding ownership of 30% within the SPV at financial close date. Such certificate should confirm that it has been prepared for the purposes of this RFQ and should acknowledge that the auditor owes a duty of care to both Transnet and the respondent in respect of the information certified.

#### Revenue from Logistics Asset

Respondents must present evidence demonstrating that they are currently operating at least one (1) logistics asset that has generated more than ZAR 400 million in operating revenue for a minimum of three

.....

.....

.....



(3) consecutive financial years.

The following documents must be submitted as proof:

- Unqualified Audited financial statements (IFRS or equivalent) for the last three consecutive financial years which ended in the years 2022, 2023 and 2024 respectively, with the relevant revenue line highlighted.
- Where statements consolidate multiple assets, an auditor certificate explicitly identifying the qualifying asset and confirming revenue > ZAR 400 million per year attributable to that asset for each of the three years.
- Certified copy of the relevant operating licence, concession agreement, or equivalent authorisation confirming operational control.

Note 1: Currency conversion using SARB closing rate on the respondents last day of the respondents financial year end (provide proof).

Note 2: For evaluation and verification purposes, Transnet reserves the right to contact the certifying auditor to verify the accuracy and completeness of the information provided. Respondents must provide the contact details of the certifying auditor, including the auditor's name, email address, telephone number, and office address.

Note 3: Unqualified audited financial statements" refers to financial statements that have received an unqualified opinion (also known as a "clean opinion") from a registered auditor. This opinion signifies that the auditor has concluded that the company's financial statements are fairly and accurately presented in all material respects, are free from material misstatements, and comply with International Financial Reporting Standards (IFRS) without significant exceptions or reservations.

#### Investment Capability

The Investment Capability requirement is included to ensure bidders have sufficient financial standing to act as the private partner in relation to the project.

#### **(ii) Letter of Interest from a Financier or Evidence of Capital Availability**

Requirement	Description
Secure funding	Letter of Interest (LOI) from a Financier, as defined, confirming willingness in principle to finance, on a project finance basis, for at least ZAR 5.2 Billion for the respondent's participation in the RBDBT PSP.

Respondents must submit, as evidence, a certified copy of the non-binding Letter of Interest dated after 1 February 2026, issued by a Financier, as defined, confirming willingness in principle to consider financing the respondent's participation in the RBDBT PSP for at least ZAR 5.2 Billion.

Where a respondent does not intend to obtain external financing, the respondent must provide evidence of capital availability, to the value of R5.2 Billion, in the form of one of the following, issued by an

.....

.....

.....



appropriately regulated and independent institution:

- a confirmation letter from a commercial bank licensed and regulated by the South African Reserve Bank (SARB), or an equivalent foreign banking regulator, or
- Registered auditor, as defined, to provide an attestation of availability of sufficient funds including investment funds under management that are accessible for the purposes of the respondent's participation in the Project

Where a consortium member is an investment fund, it may satisfy this requirement by submitting a formal, non-binding attestation issued by the fund's General Partner or Fund Manager, signed by a duly authorised representative, confirming the fund's intent and capacity to provide the required equity capital for the Project.

Such attestation must confirm, at a minimum:

- the total committed capital of the fund;
- the capital drawn to date;
- the amount of committed but unallocated capital available for allocation, which must be not less than ZAR 5.2 billion; and
- that the General Partner or Fund Manager has the discretionary authority, subject to customary internal approvals, to allocate such capital to the Project.

#### **4.3. Technical capability**

Respondents are required to meet two (2) key technical capacity criteria for prequalification. These criteria are designed to ensure that shortlisted bidders possess the operational expertise, infrastructure development, refurbishment and maintenance experience, and industry knowledge necessary to successfully participate in the RBDBT Private Sector Participation (PSP) transaction and contribute to the terminal's long-term operational and financial performance.

##### **(i) Minimum Experience Requirements**

The minimum experience requirements are outlined in the table below and Respondents must meet one of the two options.

Requirement	Description
Minimum Experience	<p>Option 1: Terminal Operator</p> <p>The Respondent, or, in the case of a Consortium, at least the Lead Member of the Consortium, currently operates a dry-bulk terminal handling <math>\geq 10</math> Mtpa for each of the last 5 consecutive years (2020–2025), OR</p> <p>Option 2: Hybrid of miner(s) and Terminal Operator</p> <p>The respondent, or, in the case of consortium where the lead member are miner(s)/producer(s), there should be member of the consortium that will perform the dry bulk terminal operations. For this option the miner/producer or consortium of miners/producers should have produced <math>\geq 5</math> Mtpa of chrome and/or magnetite or similar annually for each of the last 5 consecutive years and demonstrate that its</p>



Requirement	Description
	dry bulk operator within the consortium have operated a dry-bulk terminal handling $\geq 10$ Mtpa for each of the last 5 consecutive years (2019–2025)

Respondents must demonstrate the requisite technical capability through either Option 1 or Option 2 below. Only one option must be fully evidenced to satisfy the requirement. All supporting evidence must pertain to operations within the past five (5) consecutive years.

Option 1 is designed for bidders whose core competency lies in terminal operations, enabling them to meet the operational objectives of the RBDBT PSP directly through demonstrated terminal performance. Option 2, conversely, recognises the strong interest and capability of mining entities; however, where the mining party (or a consortium of mining parties) acts as the lead, the consortium must incorporate an experienced terminal operator to ensure effective operational capability. The terminal operator is therefore not required to be the lead but must be embedded within the consortium to provide the operational expertise required for SPV success.

#### Option 1 – Terminal Operations

- Copies of audited throughput statements, port or terminal performance reports, or certified cargo handling statistics issued by the relevant Port Authority or regulatory body or independent surveyor ( for example SGS, Bureau Veritas, or similar) showing  $\geq 10$  Mtpa for each of the last 5 consecutive years; AND
- Certified copy of the relevant operating licence, concession agreement, or equivalent authorisation confirming operational control for the last 5 consecutive years (2019–2025).

#### Option 2 – Mining and Production Experience (with DBT operator)

- Audited Mining Production Reports (For example: South African Mineral Resources and Mineral Reserve Reporting Code (SAMREC) / Australian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves (JORC)-compliant Competent Person's Reports or annual production statements) for last five years showing  $\geq 5$  Mtpa per annum, AND
- Relevant mining licences or operating permits confirming ownership or operational control of the mining operation. (DMRE mining right/permit copies.), AND
- Copies of audited throughput statements, port or terminal performance reports, or certified cargo handling statistics issued by the relevant Port Authority or regulatory body or independent surveyor ( for example SGS, Bureau Veritas, or similar); AND
- Copies of contracts, concession agreements, or operating licences confirming operational control of the terminal for  $\geq 5$  years.

#### **(ii) Human Resource Management Experience**

The purpose of this criterion is to ensure that the Respondent has the managerial depth and capability to operate a complex, large-scale bulk terminal environment. The RBDBT PSP requires the effective coordination of operations involving significant workforce management, industrial relations, compliance,

---



---



---



safety systems, commodity handling processes, and cross-functional logistics. To demonstrate such capability, the Respondent or the lead member in the case of a consortium must have a proven track record of managing a substantial workforce under comparable operating conditions.

Requirement	Description
Human Resource & Management Capability	Respondent, or any member in the case of a consortium, must have experience in: Operation of an organisation employing more than 100 employees at a single operational site for each of the three (3) consecutive financial years ending in 2022, 2023, and 2024.

Respondents must present evidence by having a Signed Tech Form C supported by a Certificate from a registered auditor explicitly stating country, locality (e.g. province) and address of operations, number of people employed over last 3 preceding consecutive years ending in financial years 2022, 2023 and 2024 at the respective locality, and name of entity they are employed in. Such certificate should confirm that it has been prepared for the purposes of this RFQ and should acknowledge that the auditor owes a duty of care to both Transnet and the respondent in respect of the information certified.

#### **4.4. Corporate Social Investment and Community Upliftment**

Transnet is committed to delivering inclusive socio-economic and supplier development outcomes through its Private Sector Participation programme, including structured Supplier Development (SD) initiatives and targeted support for community upliftment within disadvantaged communities linked to the Project footprint. Respondents are therefore required, at RFQ stage, to demonstrate that they (or, in the case of a consortium, at least one consortium member) have a credible track record of implementing and funding Corporate Social Investment (CSI) and/or supplier development programmes

In addition, Respondents will be required to provide a written undertaking confirming their intention, if shortlisted and ultimately appointed as the private sector partner, to implement, lead and fund project-linked CSI and structured supplier development initiatives aligned to the objectives set out in this RFQ. Such undertaking shall constitute a statement of commitment at RFQ stage and does not require a detailed implementation plan or quantified financial allocation at this stage.

For avoidance of doubt, CSI will not be scored at RFQ stage beyond a pass/fail assessment of minimum compliance. A detailed CSI and community upliftment plan (including implementation approach, governance, measurement metrics, and alignment to local stakeholder needs) will be required from Shortlisted Respondents and will be evaluated at RFP stage only.

##### **(i) Corporate Social Investment Experience and Commitment**

The purpose of this criterion is to ensure that the Respondent (or at least one consortium member) must demonstrate a track record of CSI/community upliftment initiatives implemented in local communities

Requirement	Description
Corporate Social Investment Capability	The Respondent (or, in the case of a consortium, at least one consortium member on a stand-alone basis) must demonstrate that it has successfully



Requirement	Description
	<p>implemented and funded at least two (2) Corporate Social Investment (CSI) and/or community upliftment initiatives, each with a minimum expenditure value of ZAR 10 million, within the last five (5) consecutive financial years preceding the RFQ submission date.</p> <p>Each initiative must:</p> <ul style="list-style-type: none"> <li>Have been implemented in identifiable local or disadvantaged communities;</li> <li>Have involved structured delivery and oversight; and</li> <li>Be supported by verifiable expenditure.</li> </ul>
Corporate Social Investment Commitment	<p>Respondents will be required to provide a written undertaking confirming their intention, if shortlisted and ultimately appointed as the private sector partner, to implement, lead and fund project-linked CSI and structured supplier development initiatives aligned to the objectives set out in this RFQ; and</p> <p>Allocate appropriate financial and governance resources to support such initiatives.</p> <p>For avoidance of doubt, the Commitment Letter constitutes a formal undertaking of intent at RFQ stage and does not require submission of a detailed implementation plan or quantified budget allocation at this stage..</p>

Respondents must present evidence by providing a certificate from a registered auditor explicitly attesting the project descriptions and location delivery partners (e.g., NGOs, municipalities, community structures, local supplier development) approximate funding value and duration as well as outcomes for the beneficiaries. Such certificate should confirm that it has been prepared for the purposes of this RFQ and should acknowledge that the auditor owes a duty of care to both Transnet and the respondent in respect of the information certified.

In addition, a signed Commitment Letter, executed by a duly authorised representative of the Respondent (or Lead Member in the case of a consortium), confirming the forward-looking undertaking described above.

.....  
.....  
.....

.....  
.....  
.....



## EVALUATION METHODOLOGY AND CRITERIA

During this RFQ process Transnet will undertake a 3-stage evaluation process.

### 4.5. STEP ONE: Test for Administrative Responsiveness to RFQ

The test for administrative responsiveness will include the following:

Administrative responsiveness check	RFQ Reference
Whether the Bid has been lodged on time	Section 1 paragraph 3
Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
Verify the validity of all returnable documents	Section 5
Verify if the RFQ document has been duly signed by the authorised respondent	All sections

***The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification.***

### 4.6. STEP TWO: Test for Substantive Responsiveness to RFQ

The test for substantive responsiveness to this RFQ will include an assessment of whether the bidder's financial and technical capacity meets the minimum criteria as described in Section 4 above. Bidders must meet the minimum criteria established for all of the requirements below to be considered technically and financially capable for prequalification.

Criterion Category	Requirement	Evidence Required (RFQ Stage)	Pass or Fail Evaluation Method
Financial Strength and Funding Capability (A1.1) <b>Infrastructure Investment Track Record</b>	<p>The respondent or, in the case of a consortium, at least one consortium member, must demonstrate that it has achieved Financial Close, as defined, within the last ten (10) years (2016–2025) for at least one project-financed transaction in the Economic Infrastructure sector, where:</p> <p>a) the equity contribution was not less than R1 billion; and</p> <p>b) the "total financing requirement", as</p>	<p>Where investment has been completed or successfully reached financial close then supply the following:</p> <ul style="list-style-type: none"> <li>• Certificate from a registered auditor explicitly attesting the project name, invested capital value (total transaction value), bidder's exact equity or quasi-equity amount, exceeding ownership of 30% within the SPV at financial close date.</li> <li>• Such certificate should confirm that it has been prepared for the purposes of this RFQ and should acknowledge that the auditor owes a duty of care to both Transnet and the respondent in respect of the information certified</li> </ul>	<p>PASS if:</p> <ul style="list-style-type: none"> <li>• Submission of Auditors Certificate providing the required investment details as per the template in the section of Tech Form B</li> </ul>



Criterion Category	Requirement	Evidence Required (RFQ Stage)	Pass or Fail Evaluation Method
	<p>defined, was not less than R4 billion.</p> <p>c) exceeding ownership of 30% within the SPV</p>	<ul style="list-style-type: none"> <li>Note 1: Currency conversion using SARB closing rate on the respondents last day of the respondents financial year end (provide proof).</li> </ul>	
<b>Financial Strength and Funding Capability (A1.2)</b> <b>Logistics Asset Operating Revenue</b>	<p>The respondent or any consortium member, must currently operate at least one logistics asset (port terminal, rail freight, or large-scale mining logistics system) that has generated &gt; ZAR 400 million in annual operating revenue for each of the last 3 consecutive financial years which ended in the years 2022, 2023 and 2024 respectively.</p>	<p>Note the following documents are to be submitted:</p> <ul style="list-style-type: none"> <li>Unqualified Audited financial statements (IFRS or equivalent) for the last three consecutive financial years which ended in 2022, 2023 and 2024 with the relevant revenue line highlighted.</li> <li>Where statements consolidate multiple assets, an auditor certificate explicitly identifying the qualifying asset and confirming revenue &gt; ZAR 400 million per year attributable to that asset for each of the three years.</li> <li>Certified copy of the relevant operating licence, concession agreement, or equivalent authorisation confirming operational control.</li> </ul>	<p>PASS if:</p> <ul style="list-style-type: none"> <li>Unqualified Audited financial statements are submitted and TECH FORM B: BIDDER KEY INFORMATION is filled in, and</li> <li>Revenue &gt; ZAR 400 million is demonstrated for the same qualifying asset for each of the last three years;</li> </ul>
<b>Financial Strength and Funding Capability (A2)</b> <b>Financing Capability</b>	<p>Respondent must demonstrate financing capability through a Letter of Interest (LOI) from a Financier, as defined, confirming willingness in principle to finance, on a project finance basis, for at least ZAR 5.2 Billion for the respondent's participation in the RBDBT PSP.</p> <p>The LOI must:</p> <p>Respondents details</p> <p>Explicitly reference "Richards Bay Dry Bulk Terminal PSP Project".</p> <p>States financing amount <math>\geq</math> ZAR 5.2 Billion.</p> <p>Signed by two authorised signatories with names,</p>	<p>Respondents must submit, as evidence, a certified copy of the non-binding Letter of Interest dated after 1 February 2026, issued by a Financier, as defined, confirming willingness in principle to consider financing the respondent's participation in the RBDBT PSP.</p> <p>Where a respondent does not intend to obtain external financing, the respondent must provide evidence of capital availability to the value of R5.2 Billion in the form of one of the following, issued by an appropriately regulated and independent institution:</p> <ul style="list-style-type: none"> <li>A confirmation letter from a commercial bank licensed and regulated by the South African Reserve Bank (SARB), or an equivalent foreign banking regulator, or</li> </ul>	<p>PASS if:</p> <ul style="list-style-type: none"> <li>Certified copy of the LOI that is provided by a Financier &amp; references RBDBT PSP, or</li> <li>Respondents must submit one of the Capital Availability Confirmation documents in the form of a formal written confirmation, issued on the official letterhead of the issuing institution, signed by a duly</li> </ul>



Criterion Category	Requirement	Evidence Required (RFQ Stage)	Pass or Fail Evaluation Method
	titles, and contact details from the financier	<ul style="list-style-type: none"> <li>Registered auditor, as defined, to provide a attestation of availability of sufficient funds including investment funds under management that are accessible for the purposes of the respondent's participation in the Project</li> </ul> <p>Where a consortium member is an investment fund, it may satisfy this requirement by submitting a formal, non-binding attestation issued by the fund's General Partner or Fund Manager, signed by a duly authorised representative, confirming the fund's intent and capacity to provide the required equity capital for the Project.</p> <ul style="list-style-type: none"> <li>Such attestation must confirm, at a minimum:</li> <li>the total committed capital of the fund;</li> <li>the capital drawn to date;</li> <li>the amount of committed but unallocated capital available for allocation, which must be not less than ZAR 5.2 billion; and</li> <li>that the General Partner or Fund Manager has the discretionary authority, subject to customary internal approvals, to allocate such capital to the Project.</li> </ul>	authorised signatory, and confirming the availability of funds as at a date not earlier than six (6) months prior to the RFQ submission deadline
Technical Capacity and Capability (B1) Operational Experience	<p>Minimum Operational Experience – one of the two options below must be fully met:</p> <p>Option 1: Terminal Operator</p> <p>The Respondent, or, in the case of a Consortium, at least the Lead Member of the Consortium, currently operates a dry-bulk terminal handling <math>\geq 10</math> Mtpa for each of the last 5</p>	<p><b>Option 1 – Terminal Operations</b></p> <p>For terminal operation experience a document from all 2 categories below must be produced:</p> <ul style="list-style-type: none"> <li>Copies of audited throughput statements, port or terminal performance reports, or certified cargo handling statistics issued by the relevant Port Authority or regulatory body or independent surveyor ( for example SGS, Bureau Veritas, or similar);</li> </ul>	<p>Option 1 -Terminal Operations</p> <p>PASS</p> <p>Both valid documents indicating performance terminal as well as the operational of terminal are presented.</p> <p>Option 2</p> <p>PASS</p> <p>Submission of all 4 documents indicating mining operational</p>



Criterion Category	Requirement	Evidence Required (RFQ Stage)	Pass or Fail Evaluation Method
	<p>consecutive years (2019–2025), <b>OR</b></p> <p>Option 2 – Consortium of miner(s) and Terminal Operator</p> <p>The respondent, or, in the case of consortium where the lead member are miner(s)/producer(s), there should be member of the consortium that will perform the dry bulk terminal operations. For this option the lead member should have produced <math>\geq 5</math> Mtpa of chrome and/or magnetite or similar annually for each of the last 5 consecutive years and demonstrate that its dry bulk operator within the consortium have operated a dry-bulk terminal handling <math>\geq 10</math> Mtpa for each of the last 5 consecutive years (2019–2025)</p>	<ul style="list-style-type: none"> <li>Certified copy of the relevant operating licence, concession agreement, or equivalent authorisation confirming operational control for the last 5 consecutive years (2019–2025).</li> </ul> <p><b>Option 2 – Mining and Production Experience (with DBT operator)</b></p> <p>For mining and production experience a document from all 4 categories below must be produced:</p> <ul style="list-style-type: none"> <li>Audited Mining Production Reports (For example: South African Mineral Resources and Mineral Reserve Reporting Code (SAMREC) / Australian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves (JORC)-compliant Competent Person's Reports or annual production statements) for last five years showing <math>\geq 5</math> Mtpa per annum.</li> <li>Relevant mining licences or operating permits confirming ownership or operational control of the mining operation. (DMRE mining right/permit copies.)</li> <li>Copies of audited throughput statements, port or terminal performance reports, or certified cargo handling statistics issued by the relevant Port Authority or regulatory body or independent surveyor (for example SGS, Bureau Veritas, or similar);</li> <li>Copies of contracts, concession agreements, or operating licences confirming operational control of the terminal for <math>\geq 5</math> years.</li> </ul>	control and performance together with the terminal operating operational control and performance
<b>Technical Capacity (B2)</b> Human Resource and Organisational Capability	Human Resource Management Experience Respondent, or any member in the case of a consortium, must have experience:	<ul style="list-style-type: none"> <li>Signed Tech Form C supported by a Certificate from a registered auditor explicitly stating country, locality (e.g. province) and address of operations, and number of people employed over</li> </ul>	PASS if: Signed Tech Form C supported by a Certificate are present.



Criterion Category	Requirement	Evidence Required (RFQ Stage)	Pass or Fail Evaluation Method
	<ul style="list-style-type: none"> <li>Operation of an organisation employing more than 100 employees at a single operational site for each of the three (3) consecutive financial years ending in 2022, 2023, and 2024.</li> </ul>	<p>last 3 preceding consecutive years ending in financial years 2022, 2023 and 2024 at the respective locality, and name of entity they are employed in.</p> <ul style="list-style-type: none"> <li>Such certificate should confirm that it has been prepared for the purposes of this RFQ and should acknowledge that the auditor owes a duty of care to both Transnet and the respondent in respect of the information certified</li> </ul>	
Corporate Social Investment Capability (C1)	<p>The Respondent (or, in the case of a consortium, at least one consortium member on a stand-alone basis) must demonstrate that it has successfully implemented and funded at least two (2) Corporate Social Investment (CSI) and/or community upliftment initiatives, each with a minimum expenditure value of ZAR 10 million, within the last five (5) consecutive financial years preceding the RFQ submission date.</p> <p>Each initiative must:</p> <p>Have been implemented in identifiable local or disadvantaged communities;</p> <p>Have involved structured delivery and oversight; and</p> <p>Be supported by verifiable expenditure.</p>	<ul style="list-style-type: none"> <li>A registered auditor explicitly attesting the two CSI initiative descriptions, locations, delivery partners (e.g., NGOs, municipalities, community structures, local supplier development) approximate funding value and duration as well as outcomes for the beneficiaries.</li> <li>Such certificate should confirm that it has been prepared for the purposes of this RFQ and should acknowledge that the auditor owes a duty of care to both Transnet and the respondent in respect of the information certified</li> </ul>	<p>PASS if:</p> <ul style="list-style-type: none"> <li>Submission of Auditors Certificate providing the <u>required</u> CSI investment details as per the template in the section of Tech Form B</li> </ul>
Corporate Social Investment Commitment (C2)	The Respondent must submit a signed Commitment Letter confirming that, if shortlisted and ultimately	<ul style="list-style-type: none"> <li>a signed commitment letter, executed by a duly authorised representative of the Respondent (or Lead Member in the case of a consortium), confirming</li> </ul>	<p>PASS if:</p> <p>Submission of a signed commitment letter as</p>



Criterion Category	Requirement	Evidence Required (RFQ Stage)	Pass or Fail Evaluation Method
	<p>appointed as the private sector partner, it will:</p> <p>be required to provide a written undertaking confirming their intention, if shortlisted and ultimately appointed as the private sector partner, to implement, lead and fund project-linked CSI and structured supplier development initiatives aligned to the objectives set out in this RFQ; and</p> <p>Allocate appropriate financial and governance resources to support such initiatives.</p> <p>For avoidance of doubt, the Commitment Letter constitutes a formal undertaking of intent at RFQ stage and does not require submission of a detailed implementation plan or quantified budget allocation at this stage.</p>	<p>the forward-looking undertaking of CSI</p>	<p>per the template in the section of Tech Form B</p>

Transnet will reserve the right to undertake verification (due diligence) of any claims where there is doubt based upon the information provided. Such requests will be made at the behest of Transnet where deemed necessary to affirm the accuracy of the information provided.

.....

.....

.....

.....

**SECTION 5: REQUEST FOR QUALIFICATION**

I/We \_\_\_\_\_ [name of company, close corporation or partnership] of \_\_\_\_\_  
\_\_\_\_\_  
[full address]

carrying on business under style or title of [trading as] \_\_\_\_\_

represented by \_\_\_\_\_ in my capacity as \_\_\_\_\_

being duly authorised, hereby lodge a **REQUEST FOR QUALIFICATION** for the appointment of a Private Sector Partner in the Richards Bay Dry Bulk Terminal (RBDBT).

**ADDRESS FOR NOTICES**

Respondent to indicate its domicilium citandi et executandi hereunder:

Name of entity: \_\_\_\_\_ Facsimile: \_\_\_\_\_ Address: \_\_\_\_\_

**NAME(s) AND ADDRESS / ADDRESSES OF DIRECTOR(s) OR MEMBER(s)**

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [C.C.] on whose behalf the RFQ is submitted.

- (i). Registration number of company / C.C. \_\_\_\_\_
- (ii). Registered name of company / C.C. \_\_\_\_\_
- (iii). Full name(s) of director/member(s): \_\_\_\_\_ Address/Addresses: \_\_\_\_\_ ID Number/s: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

.....  
.....  
.....  
.....



## CONFIDENTIALITY

All information obtained or accessed by the Respondent in connection with this RFQ, the evaluation process, or any subsequent stage of the PSP partner-selection process shall be treated as strictly confidential, both during and after completion of the process. Should it become necessary for the Respondent to disclose any such information, whether directly or indirectly related to Transnet's business, prior written approval must be obtained from Transnet. No information may be disclosed to any third party without such written consent, except where required by law or regulation.

## RETURNABLE DOCUMENT

**Returnable Documents** means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Substantive requirements Returnable Documents	<b><i>Failure to provide all these Substantive Returnable Documents at the Closing Date and time of this RFQ will result in a Respondent's disqualification.</i></b>
Essential Returnable Documents	<b><i>Failure to provide essential Returnable Documents may result in Transnet affording Respondents a further opportunity to submit by a set deadline, where applicable. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.</i></b>

### (i) Substantive requirements Returnable Documents

Respondents are required to submit with their RFQ submissions the following Substantive requirements Returnable Documents, also to confirm submission of these documents by indicating [Yes or No] and the reference pages where these can be found in the respondent's submission:

Substantive requirements Returnable Documents	Submitted [Yes or No]	Reference Page for Returnable Document
Unqualified Audited financial statements (IFRS or equivalent) for the last three consecutive financial years which ended in 2022, 2023 and 2024 with the relevant revenue line highlighted. (See below Note: 3 Year Requirement for Unqualified Audited Financial Statements)		
In the case of a consortium or joint venture, a copy of the executed consortium or joint venture agreement, or a written undertaking confirming the parties' intention to enter into a binding consortium or joint venture agreement.		
Tech form A: Ownership Structure and Authorised Representative		
Tech form B: Bidder key information		



Substantive requirements Returnable Documents	Submitted [Yes or No]	Reference Page for Returnable Document
Tech form C Acknowledgement of Management and People Experience		
<ul style="list-style-type: none"> <li>• Auditors Certificate providing the required previous investment details as per the template in the section of Tech Form B</li> <li>• Certified copy of the LOI that is provided by a Financier &amp; references RBDBT PSP, or</li> <li>• Capital Availability Confirmation Document</li> </ul>		
Performance Documents		
Miner as Lead only <ul style="list-style-type: none"> <li>• Audited Mining Production Reports (For example: South African Mineral Resources and Mineral Reserve Reporting Code (SAMREC) / Australian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves (JORC)-compliant Competent Person's Reports or annual production statements) for last five years showing <math>\geq 5</math> Mtpa per annum.</li> <li>• Relevant mining licences or operating permits confirming ownership or operational control of the mining operation. (DMRE mining right/permit copies.)</li> </ul>		
Bulk Terminal Operator as Lead or Miner as Lead <ul style="list-style-type: none"> <li>• Copies of audited throughput statements, port or terminal performance reports, or certified cargo handling statistics issued by the relevant Port Authority or regulatory body or independent surveyor (for example SGS, Bureau Veritas, or similar);</li> <li>• Copies of contracts, concession agreements, or operating licences confirming operational control of the terminal for <math>\geq 5</math> years.</li> <li>• </li> </ul>		
<ul style="list-style-type: none"> <li>• Auditors Certificate providing the required previous investment in CSI initiatives as per the template in the section of Tech Form B</li> <li>• A signed commitment letter, executed by a duly authorised representative of the Respondent (or Lead Member in the case of a consortium), confirming the forward-looking undertaking of CSI</li> </ul>		

**Note: 3 Year Requirement for Unqualified Audited Financial Statements:**

- Applicable to the respondent or any member of the consortium that, must currently operate at least one logistics asset (port terminal, rail freight, or large-scale mining logistics system) that has generated  $>$  ZAR 400 million in annual operating revenue for each of the last 3 consecutive financial years which ended in the years 2022, 2023 and 2024 respectively
- Audited financial statements (IFRS or equivalent) for the last three consecutive financial years which ended in 2022, 2023 and 2024 with the relevant revenue line highlighted. Where statements



consolidate multiple assets, an auditor certificate explicitly identifying the qualifying asset and confirming revenue > ZAR 400 million per year attributable to that asset for each of the three years

### **(ii) Essential Returnable Documents**

Respondents are further required to submit the following Essential Returnable Documents with their submission and to confirm submission of these documents by indicating [Yes or No] in the table below:

SECTION	SUBMITTED: [Yes or No]	Reference Page for Returnable Document
<b>SECTION 1:</b> SBD1 FORM		
<b>SECTION 2:</b> Notice to Respondents		
<b>SECTION 3:</b> RFQ Scope of Requirements		
<b>SECTION 4:</b> Transnet's RFQ Information		
<b>SECTION 5:</b> REQUEST FOR QUALIFICATION		
<b>SECTION 6:</b> Certificate Of Acquaintance with RFQ, Terms & Conditions & Applicable Documents		
<b>SECTION 8:</b> SBD 4 - Bidder's Disclosure		
<b>SECTION 10:</b> Protection of Personal Information.		

### **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of status, for the duration of any contract emanating from this RFQ process.

SIGNED at \_\_\_\_\_ on \_\_\_\_\_ this day of \_\_\_\_\_ 20\_\_\_\_\_

NAME

SIGNATURE OF WITNESSES

ADDRESS OF WITNESSES

1. \_\_\_\_\_

2. \_\_\_\_\_



SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE: \_\_\_\_\_

NAME: \_\_\_\_\_

DESIGNATION: \_\_\_\_\_

.....  
.....  
.....

Respondent's signature

.....  
.....  
.....

Date and Company Stamp



## **SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFQ, TERMS & CONDITIONS & APPLICABLE DOCUMENTS**

By signing these RFQ documents, the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with all the conditions governing this RFQ, including those contained in any printed form stated to form part hereof including but not limited to the documents stated below. Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition.

Should the Respondent find any terms or conditions stipulated in any of the relevant documents quoted in this RFQ unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Respondents accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFQ was unclear but in respect of which he/she failed to obtain clarity.

The Respondent understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFQ documents included in the RFQ as a returnable document, is found not to be true and complete in every respect.

SIGNED at \_\_\_\_\_ on \_\_\_\_\_ this day of \_\_\_\_\_ 20\_\_\_\_\_

NAME

SIGNATURE OF WITNESSES

ADDRESS OF WITNESSES

1. \_\_\_\_\_

2. \_\_\_\_\_

SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE: \_\_\_\_\_

NAME: \_\_\_\_\_

DESIGNATION: \_\_\_\_\_



## **SECTION 7: RFQ CLARIFICATION REQUEST FORM**

RFQ No:

**Deadline for RFQ clarification submissions: Up until 12:00 CAT Pretoria 31 July 2026.**

TO: Transnet SOC Ltd ATTENTION: **PSP admin**

EMAIL [psp@transnet.net](mailto:psp@transnet.net)

DATE: .....

FROM: \_\_\_\_\_

RFQ Clarification No [to be inserted by Transnet]

10

## **REQUEST FOR RFQ CLARIFICATION:**

Date and Company Stamp



## SECTION 8: SBD 4 - BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. BIDDER'S DECLARATION

2.1 Is the bidder, or any of its directors / trustees / shareholders / members/ partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state?

YES  NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise



Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?

YES /NO

2.2.1 If so, furnish particulars:

.....  
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other Related enterprise whether or not they are bidding for this contract?

YES /NO

2.3.1 If so, furnish particulars:

.....  
.....

.....  
.....  
.....



### 3. DECLARATION

3.1 I, the undersigned, (name) \_\_\_\_\_ in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1.1 I have read and I understand the contents of this disclosure;
- 3.1.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.2 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>4</sup> will not be construed as collusive bidding.

3.3 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

**I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.**

---

<sup>4</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



---

---

---

Respondent's signature

---

---

---

Date and Company Stamp



## SECTION 9: PROTECTION OF PERSONAL INFORMATION

The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person Information Act, No.4 of 2013 ("POPIA"):

1. Consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
3. Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
4. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFQ, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
5. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFQ and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
6. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
7. Transnet further agrees that in submitting any information or documentation requested in this RFQ, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
8. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
9. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFQ (physically, through a computer or any other form of electronic communication).



10. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.
11. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
12. In submitting any information or documentation requested in this RFQ, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFQ and further confirming that they are aware of their rights in terms of Section 5 of POPIA.

Respondents are required to provide consent below:

<b>YES</b>	<input type="checkbox"/>	<b>NO</b>	<input type="checkbox"/>
------------	--------------------------	-----------	--------------------------

13. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
14. The Respondent declares that the personal information submitted for the purpose of this RFQ is complete, accurate, not misleading, is up to date and may be updated where applicable.

Signature of Respondent's authorised representative:

\_\_\_\_\_

*Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <https://www.justice.gov.za/inforeg/>, click on contact us, click on complaints.IR@justice.gov.za*



## TECH FORM A: OWNERSHIP STRUCTURE AND AUTHORISED REPRESENTATIVE

From: [Name of Bidder]: \_\_\_\_\_

Date: \_\_\_\_\_

### Ownership Structure of Bidder

- (i). The Bidder shall present its ownership structure in the format indicated in the table below.
- (ii). In the event that the Bidder is a Consortium, the details of each Consortium Team Member should be provided.

Name of company (Bidder or Consortium Team member)	Description of the company's core business activities	Proposed percentage ownership in the Bidder	Anticipated Role in Bidding Consortium (e.g. Lead Investor, Lead Technical Member, Minority Financial Investor, etc.)

.....  
.....  
.....

Respondent's signature

Date and Company Stamp



### **Authorised Representative**

The Bidder shall identify their Authorised Representative in the table below. Authorised Representatives must be supported by a notarised Power of Attorney or of the resolution of the Board of Directors (i.e. personally signed by the Chairman or Secretary of the Board) affirming that the Authorised Representative is empowered to represent the company or entity for the purposes of this submission.

In the event that the Bidder is a Consortium, a duly authorised representative of each Consortium Team Member shall sign this Form on behalf of the Consortium Team Member. Therefore, please duplicate the table below in the completed Form I, as many times as necessary to be able to include the details in respect of each Consortium Team Member.

Name of natural person authorised as representative of the Bidder or Consortium Team Member	
Date and place of birth	
Capacity	
Name of legal entity represented	
I confirm that [the Consortium Team Member] has agreed to participate in the Consortium in the capacity and to the extent provided for in the Proposal, and to participate in the RFP phase of the Procurement Process and in the Project; and that the Authorised Representative is authorised to legally represent this company concerning the Proposal, the Procurement Process and the Project.	[Signature of natural person authorised to represent the Consortium Team Member]

.....  
.....  
.....  
.....



## TECH FORM B: BIDDER KEY INFORMATION

Note: In the case of a consortium, each member of the bidding consortium must complete this form and have their authorised representative sign the form to affirm its accuracy. However, this Technical Information section only needs to be completed by members whose experience is being presented to meet the technical prequalification criteria outlined in Section 4.3.

**Name of Bidder [or bidding member]:** \_\_\_\_\_

**Details of registration including year, country of incorporation, nature of legal formation, registered address and principal place of business]:**

---



---



---

**Description of Business (activities, geographies, etc):**

---



---



---

### Financial Information

#### (i) Financial Strength and Funding Capability

##### a. Infrastructure Investment Track Record

The respondent or any consortium member, must demonstrate having achieved Financial Close within the last 10 years (2016–2025) for a project financed transaction in the Economic Infrastructure Sector where equity contribution is at least R1Bn and the total financing requirement is at least R4Bn or more.

Economic Infrastructure Project	Year	Total financing requirement / total transaction value	The Respondent's equity or quasi-equity contribution to the SPV	The Respondent held a direct ownership interest exceeding 30%



**See Template at the end of this section**

**b. Logistics Asset Operating Revenue**

The respondent or any consortium member, must currently operate at least one logistics asset (port terminal, rail freight, or large-scale mining logistics system) that has generated > ZAR 400 million in annual operating revenue for each of the last 3 consecutive financial years.

<b>Name of Logistics Asset generating the required Revenue</b>	<b>Year</b>	<b>Revenue</b>	<b>Reference in the financial statements</b>
	1 – Financial Year Ending in 2022		Notes:.. Where any calculation, aggregation, or derivation has been applied to determine the number, the methodology and formula used must be clearly explained
	2 - Financial Year Ending in 2023		
	3 - Financial Year Ending in 2024		

**Disclosure of Change in Information or Potential Financial Liabilities**

Bidders are to confirm whether the financial information provided above has materially or substantially changed in any way since their latest audited financial statements. If so, they must describe the nature of such changes and explain how these changes may impact the values reported in their submission.

Additionally, bidders must disclose any potential financial liabilities that are not reflected in the above financial summary but could materially impact their financial position, including, but are not limited to:

- Contingent Liabilities – Legal claims, pending litigation, or arbitration proceedings that may result in financial obligations.
- Off-Balance Sheet Obligations – Unrecognized liabilities, guarantees, or commitments that could affect financial health.
- Loan Covenants & Debt Obligations – Potential breaches of loan agreements or pending maturities that could lead to financial distress.
- Pending Regulatory Penalties or Fines – Any known financial exposure due to ongoing investigations or compliance issues.
- Major Changes in Capital Structure – Recent or anticipated mergers, acquisitions, divestitures, or significant changes in shareholding that could alter financial standing.

Note: For values denominated in foreign currencies, bidders must convert all financial values into South African Rand (ZAR). The exchange rate to be used shall be the official closing exchange rate published by the South African Reserve Bank (SARB) on the last day of the end of the bidder's financial years. Bidders must clearly state the original currency, the exchange rate applied, and the equivalent ZAR value in their submission.

In the event the bidder is a fund, they may instead indicate the total value of their committed but unallocated funds.



## (ii) Technical Information

In the case of a Consortium, only members providing experience relevant to the **RBDBT technical prequalification criteria** are required to complete this section. Consortium members who do not contribute terminal operations, mining, bulk materials handling, or infrastructure delivery experience **are not required** to complete Technical Information.

### a. Bulk Terminal and Mining Under Management

Complete only if applicable to your role in meeting the qualification criteria.

Asset Category	Yr 1 (Throughput – Mtpa)	Yr 2 (Throughput – Mtpa)	Yr 3 (Throughput – Mtpa)	Yr 4 (Throughput – Mtpa)	Yr 5 (Throughput – Mtpa)	Owned (Y/N)	Operated (Y/N)	Constructed/Developed (Y/N)	Most Recent Delivery/Upgrade (Year)
Dry Bulk Terminals									
Mining Production									

### Narrative Description of Relevant Operational Experience

(Limit: 1 page maximum)

Provide a concise narrative demonstrating your organisation's/ consortium's experience and capability in bulk terminal operations, dry bulk materials handling, mining production, port operations infrastructure development, or related logistics operations, including (where applicable):

- Experience operating or managing dry bulk terminals handling  $\geq 10$  Mtpa;
- Experience mining  $\geq 5$  Mtpa of chrome, magnetite, or similar commodities;
- Management of complex materials handling systems.
- Experience with high-volume vessel operations, berth management, and demurrage optimisation;
- Experience operating facilities with  $>100$  employees on one operational site
- Implementation of mechanisation, digitalisation, automation, or efficiency improvement programmes;
- Experience delivering capital projects.

---



---



---



---

**Declaration & Affirmation of Accuracy**

I, the undersigned, hereby affirm that the information provided in this form, including all financial, technical, and operational details, is true, complete, and accurate to the best of my knowledge and belief. I further certify that no material facts have been omitted that would affect the accuracy or completeness of this submission.

I understand that any misrepresentation, omission, or false statement in this submission may result in disqualification from the procurement process.

Authorised Representative Details:

Full Name	Designation/Title	Company Name	Date
[Name]	[Title]	[Company]	[DD/MM/YYYY]

Signature: \_\_\_\_\_

Place: \_\_\_\_\_

.....  
.....  
.....

.....  
.....  
.....



## (A1.1) Financial Strength and Funding Capability Template

**[Letter Head of Auditor]**

### AUDITOR'S CERTIFICATE – INFRASTRUCTURE INVESTMENT TRACK RECORD

**RFQ Reference:** [Insert RFQ Number and Title]

**Respondent:** [Full legal name of Respondent]

**Consortium (if applicable):** [Name of Consortium]

**Consortium Member to whom this certificate relates:** [Insert name / N/A]

#### 1. Purpose of Certificate

This Auditor's Certificate has been prepared solely for the purposes of this RFQ to enable Transnet SOC Ltd to evaluate compliance with Criterion A1.1: Financial Strength and Funding Capability – Infrastructure Investment Track Record on a pass/fail basis at RFQ stage.

This certificate evidences that the Respondent, or in the case of a consortium, at least one consortium member, has achieved Financial Close within the last ten (10) years (2016–2025) for at least one project-financed transaction in the Economic Infrastructure sector, where:

- a) the equity or quasi-equity contribution was not less than ZAR 1 billion; and
- b) the total financing requirement (total transaction value) was not less than ZAR 4 billion; and
- c) the Respondent held an ownership interest exceeding thirty percent (30%) in the relevant SPV at Financial Close.

#### 2. Project Identification

- **Project Name:** \_\_\_\_\_
- **Project Company / SPV Legal Name:** \_\_\_\_\_
- **Sector Classification:** Economic Infrastructure
- **Jurisdiction of SPV:** \_\_\_\_\_
- **Financial Close Date:** \_\_\_\_ / \_\_\_\_ / \_\_\_\_

#### 3. Investment and Ownership Confirmation

Based on our review of audited financial records, transaction documents, and supporting agreements, we hereby confirm that as at **Financial Close:**

.....  
.....  
.....

.....  
.....  
.....



1. The total financing requirement / total transaction value of the project was:  
Currency: \_\_\_\_\_ Amount: \_\_\_\_\_
2. The Respondent's equity or quasi-equity contribution to the SPV was:  
Currency: \_\_\_\_\_ Amount: \_\_\_\_\_
3. The Respondent held a direct ownership interest exceeding 30% in the SPV at Financial Close, specifically:  
Ownership Percentage: \_\_\_\_\_ %
4. The equity or quasi-equity contribution was committed, effective, and in place at Financial Close, and was not contingent or deferred beyond that date.

#### **4. Currency Conversion (Note 1)**

Where any amounts stated above were originally denominated in a foreign currency, we confirm that:

- Conversion to South African Rand (ZAR) has been performed using the South African Reserve Bank (SARB) closing exchange rate applicable to the Respondent's relevant financial year-end.

#### **5. Basis of Certification**

This certificate has been prepared based on a review of, *inter alia*:

- Audited financial statements;
- Share subscription agreements and shareholder registers;
- Funding, equity and/or quasi-equity agreements;
- Financial Close documentation; and
- Other information customarily relied upon for assurance engagements of this nature.

#### **6. Auditor Declaration and Duty of Care**

We confirm that:

- We are a **registered auditor** in good standing in accordance with applicable professional and statutory requirements;
- The information contained in this certificate is **true, accurate, and complete** to the best of our knowledge and belief;
- This certificate has been prepared **specifically for the purposes of this RFQ**; and
- We **acknowledge and accept a duty of care to both Transnet SOC Ltd and the Respondent** in respect of the information certified herein for purposes of this RFQ.

---



---



---

**7. Certifying Auditor / Advisor Details (Note 2)**

Audit Firm Name: \_\_\_\_\_

Registered Auditor Name: \_\_\_\_\_

Professional Registration Number: \_\_\_\_\_

Professional Auditing Body: \_\_\_\_\_

Jurisdiction of Registration: \_\_\_\_\_

Email Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Physical Address: \_\_\_\_\_

**8. Signature**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Date: \_\_\_\_\_

.....  
.....  
.....



## (C1 ) Corporate Social Investment Capability

**[Letter Head of Auditor]**

### AUDITOR'S CERTIFICATE – CORPORATE SOCIAL INVESTMENT TRACK RECORD

**RFQ Reference:** [Insert RFQ Number and Title]

**Respondent:** [Full legal name of Respondent]

**Consortium (if applicable):** [Name of Consortium]

**Consortium Member to whom this certificate relates:** [Insert name / N/A]

#### 1. Purpose of Certificate

This Auditor's Certificate has been prepared solely for the purposes of this RFQ to enable Transnet SOC Ltd to evaluate compliance with **Criterion C1: Corporate Social Investment (CSI) and Community Upliftment Track Record** on a pass/fail basis at RFQ stage.

This certificate evidences that the Respondent, or in the case of a consortium, at least one consortium member, has:

- Successfully implemented and funded **at least two (2) Corporate Social Investment (CSI) and/or community upliftment initiatives** within the last five (5) consecutive financial years preceding the RFQ submission date; and
- Incurred a minimum expenditure of **not less than ZAR 10 million in respect of each initiative.**

#### 2. Financial Period Covered

- Financial Years Reviewed: \_\_\_\_\_
- Period Start Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_
- Period End Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

#### 3. Initiative Verification and Expenditure Confirmation

Based on our review of audited financial records and supporting documentation, we hereby confirm that the Respondent implemented and funded the following qualifying initiatives:

##### Initiative 1

Project Title: \_\_\_\_\_

Location (Province / Municipality): \_\_\_\_\_

.....  
.....  
.....

.....  
.....  
.....

**Description of Initiative:**

Brief description of the nature and purpose of the initiative (e.g., education support programme, SME incubation, community infrastructure development, skills training initiative).

---

---

Financial Period of Implementation: \_\_\_\_\_

Total Expenditure Incurred (ZAR): \_\_\_\_\_

We confirm that the expenditure incurred in respect of this initiative is not less than ZAR 10 million.

**Initiative 2**

Project Title: \_\_\_\_\_

Location (Province / Municipality): \_\_\_\_\_

**Description of Initiative:**

Financial Period of Implementation: \_\_\_\_\_

Total Expenditure Incurred (ZAR): \_\_\_\_\_

We confirm that the expenditure incurred in respect of this initiative is not less than ZAR 10 million.

Note: For avoidance of doubt, each initiative listed above independently meets the minimum ZAR 10 million expenditure threshold. Aggregation of multiple smaller initiatives to meet the minimum threshold has not been applied.

We further confirm that the above initiatives were funded by the Respondent and that the related expenditure is recorded in the Respondent's financial records.

**5. Currency Conversion (Note 1)**

Where any amounts stated above were originally denominated in a foreign currency, we confirm that:

---

---

---

---



- Conversion to South African Rand (ZAR) has been performed using the South African Reserve Bank (SARB) closing exchange rate applicable to the Respondent's relevant financial year-end.

## 6. Basis of Certification

This certificate has been prepared based on a review of, *inter alia*:

- Audited financial statements;
- General ledger and CSI expenditure schedules;
- Supporting payment records and allocation schedules;
- Annual or sustainability reports (where applicable); and
- Other documentation customarily relied upon for assurance engagements of this nature.

## 7. Auditor Declaration and Duty of Care

We confirm that:

- We are a registered auditor in good standing in accordance with applicable professional and statutory requirements (including IRBA or an equivalent internationally recognised professional auditing body);
- The information contained in this certificate is true and accurate to the best of our knowledge and belief;
- This certificate has been prepared specifically for the purposes of this RFQ; and
- We acknowledge and accept a duty of care to both Transnet SOC Ltd and the Respondent in respect of the information certified herein for purposes of this RFQ.

## 8. Certifying Auditor Details

Audit Firm Name: \_\_\_\_\_  
 Registered Auditor Name: \_\_\_\_\_  
 Professional Registration Number: \_\_\_\_\_  
 Professional Auditing Body: \_\_\_\_\_  
 Jurisdiction of Registration: \_\_\_\_\_  
 Email Address: \_\_\_\_\_  
 Telephone Number: \_\_\_\_\_  
 Physical Address: \_\_\_\_\_

## 9. Signature

Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Designation: \_\_\_\_\_  
 Date: \_\_\_\_\_

.....  
 .....  
 .....

.....  
 .....  
 .....



## 15 (C2) Corporate Social Investment Commitment Letter

[On Respondent / Lead Member Letterhead]

### COMMITMENT LETTER

#### Corporate Social Investment and Community Upliftment Undertaking

**RFQ Reference:** [Insert RFQ Number and Title]

**Respondent:** [Full Legal Name of Respondent]

**Consortium (if applicable):** [Name of Consortium]

#### 1. Purpose

This Commitment Letter is submitted in response to Criterion C1: Corporate Social Investment (CSI) Experience and Commitment, as set out in the RFQ for the Richards Bay Dry Bulk Terminal Private Sector Participation (PSP) Project.

#### 2. Undertaking

We hereby confirm that, should the Respondent be shortlisted and subsequently appointed as the private sector partner for the Project, we undertake to:

1. Develop and implement a structured Corporate Social Investment (CSI) and/or supplier development programme aligned to the objectives set out in the RFQ;
2. Focus such initiatives on disadvantaged communities within and around the Richards Bay Port region and broader Project footprint;
3. Align such initiatives, where appropriate, to:
  - o job creation and preservation (including designated groups such as black women, youth, persons with disabilities, and individuals residing in rural and underdeveloped township communities);
  - o education and skills development;
  - o local capability and capacity building;
  - o enterprise and supplier development; and
  - o community infrastructure support;
4. Establish appropriate governance, monitoring, and reporting mechanisms to ensure measurable and



sustainable socio-economic outcomes.

### **3. RFP Stage Confirmation**

We acknowledge and agree that:

- A detailed Project-specific CSI and community upliftment implementation plan, including governance arrangements, performance indicators, and indicative budget allocation, will be required at RFP stage; and
- Such commitments may be incorporated into the final partnership framework and contractual arrangements, if appointed.

### **4. Nature of Commitment**

This letter constitutes a formal undertaking of intent for purposes of the RFQ and confirms the Respondent's commitment to meaningful and structured socio-economic contribution under the Project.

This letter does not constitute a legally binding financial commitment at RFQ stage.

### **5. Authorisation**

We confirm that the undersigned is duly authorised to execute this Commitment Letter on behalf of the Respondent (or Lead Member in the case of a consortium).

#### **Signed for and on behalf of:**

Respondent / Lead Member Name: \_\_\_\_\_

Name of Authorised Signatory: \_\_\_\_\_

Designation: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

.....  
.....  
.....

.....  
.....  
.....



## TECH FORM C: ACKNOWLEDGEMENT OF EXPERTISE REQUIREMENT (MANAGEMENT OF AN ORGANISATION)

**Submission Reference:** \_\_\_\_\_

This attestation is submitted in accordance with the requirements of Section 4 of the Request for Qualification (RFQ) TCC/2026/02/0001/113395/RFQ

### Bidding Entity Information

Name of Bidding Entity: \_\_\_\_\_

(If a Consortium, provide the name of the Consortium)

### Attestation Statement

The undersigned, being a duly authorised representative of the Bidding Entity named above, hereby formally attests to the following:

- 1) The Bidding Entity confirms that it fully understands and accepts that, should it be shortlisted and invited to participate in the subsequent Request for Proposal (RFP) stage for the Richards Bay Dry Bulk Terminal (RBDBT) Private Sector Participation (PSP) Project, its proposal must demonstrate that the management and operational structure of the proposed Special Purpose Vehicle (SPV) will possess demonstrable depth of experience and capability in the following areas:
  - A. *Organisational and Workforce Management Capability*
    - Experience operating a facility with more than 100 employees on a single operational site; and
- 2) The Bidding Entity confirms its commitment to ensuring that the SPV will include the terminal management, bulk materials handling, engineering, operational, and organisational expertise required to meet Transnet's standards. The Bidding Entity acknowledges that specific requirements, metrics, and acceptable methods for demonstrating these competencies (including CVs, organisational structures, binding agreements with operational contractors, or other verifiable evidence) will be set out in the RFP documents.

The Bidding Entity hereby confirms that all information provided in this attestation is true, correct, and submitted in good faith.

Authorised Signature: \_\_\_\_\_

Executed on behalf of the Bidding Entity by its authorised representative: Signature: \_\_\_\_\_

Name of Authorised Representative: \_\_\_\_\_

Position / Title: \_\_\_\_\_

Name of Bidding Entity: \_\_\_\_\_

Date: \_\_\_\_\_



## OPTIONAL TECH FORM D: OPTIONAL INPUT ON TRANSACTION AND SPV STRUCTURING – RBDBT PSP PROJECT

Transnet invites interested parties to provide suggestions, feedback, or insights on the final structuring of the **RBDBT Private Sector Participation Project**.

Potential bidders are encouraged to submit an optional written statement alongside their RFQ submissions with recommendations on how the transaction and SPV business model can be structured to:

- Enhance the SPV's ability to raise capital for terminal expansion and mechanisation
- Improve operational and financial sustainability over the long term
- Maximise throughput efficiency, reliability, and competitiveness against regional ports
- Deliver optimal value to Transnet and the private partner
- Support modernisation, maintenance, ESG compliance, community expectations, and operational excellence.

### Submission Guidelines

- Submission of input is **entirely optional** and will not influence the prequalification outcome.
- Submissions should be limited to a **maximum of three (3) pages**.
- Additional opportunities for market feedback will be provided during the **RFP stage**, including on the draft transaction documents.

### Transparency and Fair Process

- Transnet reserves the right to consider or disregard optional submissions at its sole discretion.
- Optional input will not provide any advantage or disadvantage during evaluation.
- Any refinements to the transaction structure arising from RFQ market input will be reflected in the final RFP documents and issued to all shortlisted bidders.
- Transnet appreciates constructive insights from the market and values contributions that support the successful delivery of the RBDBT PSP Project.

**SCHEDULE "A" REGISTRATION FORM**

**TRANSNET SOC LTD**  
**REQUEST FOR QUALIFICATIONS**  
**RICHARDS BAY DRY BULK TERMINAL (RBDBT) PRIVATE SECTOR PARTICIPATION (PSP)**  
**PROJECT**  
**REGISTRATION OF PARTICIPATION**

---

SUBMITTED BY: [ ]

[Name of Respondent]

[ ]

[Address of Respondent]

Email: [ ]

[Email address of Respondent]  
(the "**Respondent**")

TO: **TRANSNET**  
138 Eloff Street Johannesburg  
Email: [PSP@Transnet.net](mailto:PSP@Transnet.net)

DATE: [ ], 2026

The Respondent hereby registers its intent to participate in the Procurement Process described in this RFQ for the RBDBT Private Sector Participation Project and acknowledges, confirms, and agrees with Transnet that it shall comply with and be bound by each of the rules, terms, and conditions of the Procurement Process set out in the RFQ and this Registration Form.

The Respondent further confirms and agrees as follows:

1. The Respondent is a [ ] ( corporation, partnership, joint venture, or other legal entity)
2. The jurisdiction of incorporation or organization of the Respondent is [ ]
3. The Respondent intends to participate in the Procurement Process on its own and not as part of a Consortium [ ]

**OR**
4. The Respondent intends to participate in the Procurement Process as part of a Consortium and the other members of the Consortium will be notified to Transnet by no later than the closing date for submission of responses to this RFQ.

---

---

---



5. The authorized representative of the Respondent is:

[      ]

(Individual's Name)

[      ]

(Title)

6. The individual appointed by the Respondent to make or receive enquiries and correspondence regarding the Procurement Process is:

[      ]

(Individual's Name)

[      ]

(Title)

[      ]

(Address)

[      ]

(Telephone Number)

[      ]

(Email address)

7. The Respondent has received the RFQ, obtained such legal and other advice as it has determined necessary and confirms its understanding of, and agreement with the Procurement Process and the rules, terms and conditions set out in the RFQ.

8. The Respondent is fully acquainted with the laws of South Africa (including without limitation all statutes and regulations (on a national, provincial and municipal level)) in relation to procurement and the subject matter of the Project, and will comply with such laws.

**OR**

9. The Respondent has engaged South African counsel to advise them in relation to the laws of South Africa (including without limitation all statutes and regulations (on a national, provincial and municipal level)) in relation to procurement and the subject matter of the Project.

10. The Respondent will not make any claim or demand, or bring any action, suit or petition against Transnet, or any of its directors, officers, employees, consultants or representatives, for any costs, damages, liabilities or claims of any nature whatsoever relating to its participation in the Procurement Process or based upon or relating to any information, material, forecasts or estimates contained in the RFQ or otherwise provided or made available by Transnet or any of its directors, officers, employees, consultants, contractors or representatives.



11. The submission of any inaccurate information or material by the Respondent to Transnet, or the failure of the Respondent to comply with any of the rules or conditions of the Procurement Process, may, at the discretion of Transnet, result in the Respondent's exclusion from further participation in the Procurement Process.

DATED AT \_\_\_\_\_ ON \_\_\_\_\_ 2026.

Authorised Signatory of Respondent

Name: \_\_\_\_\_

Title: \_\_\_\_\_

.....  
.....  
.....

Respondent's signature

.....  
.....  
.....

Date and Company Stamp

**SCHEDULE "B": NON-DISCLOSURE AGREEMENT****RICHARDS BAY DRY BULK TERMINAL (RBDBT)  
PRIVATE SECTOR PARTICIPATION (PSP) PROJECT**

Date: \_\_\_\_\_ 20\_\_\_\_\_

To:

Transnet SOC Ltd  
138 Eloff Street  
Johannesburg  
2000  
Email: PSP@transnet.net

Re: Non-Disclosure Agreement – RBDBT Private Sector Participation (PSP) Project

**[NAME OF RESPONDENT], of [ADDRESS OF RESPONDENT]** (the "Respondent"), confirms its intention to participate in the Request for Qualifications (**RFQ**) issued by Transnet on ..... for the selection of a private sector partner for the Richards Bay Dry Bulk Terminal (RBDBT) Private Sector Participation (PSP) Project.

The Respondent further confirms, acknowledges, and agrees as follows:

- a) In connection with the Respondent's participation in the Procurement Process, and in order to assist the Respondent in assessing the potential opportunity to undertake the RBDBT PSP Project, Transnet may disclose or make available information, materials, or documents relating to the terminal redevelopment, expansion, operations, financial model, engineering studies, and other matters relevant to the Project.
- b) All such information, materials, and documents made available or provided by Transnet, whether furnished before or after the date of this Agreement, whether oral or written, and regardless of the manner of disclosure (including via email, meetings, electronic data room, or otherwise), are of a confidential and proprietary nature and are referred to collectively as "Confidential Information."
- c) Confidential Information includes, without limitation:
  - all written, electronic, stored, visual, or oral communications from Transnet or its representatives;
  - all information contained in or made available through any electronic data room or information platform established for the RBDBT PSP Project;



- all technical, operational, financial, legal, engineering, environmental, or commercial information relating to RDBBT or Transnet; and
- all analyses, models, reports, studies, or other materials prepared by or on behalf of the Respondent that contain, reflect, or are derived from Confidential Information.

In consideration of the opportunity to participate in the Procurement Process, the Respondent hereby further agrees, acknowledges and confirms with Transnet as follows:

Except as required by law, the Respondent shall:

- Keep all Confidential Information strictly confidential and not disclose or reveal any portion of it to any person except the Respondent's directors, officers, employees, agents, subcontractors, lenders, advisors, or representatives who are directly involved in the Procurement Process and who need access to such Confidential Information ("Respondent's Representatives").
- Cause all Respondent's Representatives to comply with the terms of this Agreement.
- Not use Confidential Information for any purpose other than evaluating or participating in the Procurement Process.
- The Respondent shall not use Confidential Information to gain a competitive advantage over Transnet or any other stakeholder.
- Not contact, or attempt to contact, any customer, supplier, employee, or stakeholder of Transnet, or any other person having business relations with Transnet, except through the communication channels specified in the RFQ.
- Not copy, reproduce, or distribute any Confidential Information except as strictly necessary for the Procurement Process, and only with prior written consent from Transnet.
- Not disclose to any person (other than Respondent's Representatives) any information regarding the Procurement Process, including its structure, content, or progress.

The Respondent acknowledges that:

- Any unauthorised disclosure or misuse of Confidential Information may result in substantial and irreparable harm to Transnet.
- The Respondent is solely responsible for any breach of this Agreement by itself or its Representatives.
- The Respondent shall remain liable to Transnet for all damages, losses, and liabilities arising from any such breach.

If the Respondent or any of its Representatives becomes legally compelled to disclose any Confidential Information:

- The Respondent shall promptly notify Transnet in writing, allowing Transnet the opportunity to seek a protective order or other remedy.
- The Respondent shall cooperate with Transnet to resist or narrow the scope of disclosure.



- c) If disclosure is ultimately required, the Respondent shall disclose only the portion of Confidential Information that its legal counsel advises in writing is legally required.
- d) The Respondent shall use reasonable best efforts to ensure that all disclosed information is accorded confidential treatment.

This Agreement shall be governed by and construed in accordance with the laws of the Republic of South Africa.

Each party irrevocably submits to the non-exclusive jurisdiction of the courts of South Africa for any matter arising out of or relating to this Agreement.

IN WITNESS WHEREOF

Respondent

[NAME OF RESPONDENT]

Per: \_\_\_\_\_

Authorised Signatory

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Acknowledged and Agreed by Transnet SOC Ltd

Per: \_\_\_\_\_

Authorised Signatory

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

## **SCHEDULE "C" DECLARATION OF INTEREST**

---

---

---

Respondent's signature

Date and Company Stamp



## TRANSNET SOC LTD

### REQUEST FOR QUALIFICATIONS

#### RICHARDS BAY DRY BULK TERMINAL (RBDBT) PRIVATE SECTOR PARTICIPATION PROJECT

**NAME OF ENTITY:** \_\_\_\_\_

We/I, [insert full name] \_\_\_\_\_, representing the above-named Respondent, hereby certify the following:

#### PART I: DECLARATION OF INTEREST REGARDING TRANSNET

- 1) The Respondent has not received any non-public or additional information relating to the RBDBT PSP Project from Transnet other than the formal information released through the designated RFQ contact channels.
- 2) The Respondent has complied with all obligations applicable to bidders as set out in the Transnet Supplier Integrity Pact, including taking all necessary measures to prevent corrupt practices, unfairness, and unlawful conduct in connection with this RFQ.
- 3) We declare that a family, business, or social relationship does / does not exist (delete as applicable) between any owner, member, director, partner, shareholder, or employee of the Respondent and any director or employee of Transnet involved in the evaluation or adjudication of this Submission.
- 4) We declare that an owner, member, director, partner, shareholder, or employee of the Respondent is / is not (delete as applicable) an employee or board member of Transnet.
- 5) We declare that an owner, member, director, partner, shareholder, or employee of the Respondent has / has not (delete as applicable) been an employee or board member of Transnet in the past 10 years.
- 6) If they were a former Transnet employee or board member, we declare that they were / were not (delete as applicable) involved in bid preparation or had access to information related to this RFQ.

If any relationship exists as noted in paragraphs 3, 4, and/or 5, provide full details below:

Full Name and Position in Respondent	Nature of Relationship with Transnet (and period, if a former employee or board member)



1. We undertake that should we become aware of any relationship between the Respondent and Transnet (other than an appropriate arm's-length business relationship) that may unfairly advantage the Respondent in the evaluation process, we will immediately notify Transnet in writing.
2. We acknowledge that failure to provide complete and accurate information in this declaration may result in immediate disqualification and may preclude the Respondent from future Transnet business opportunities.

Transnet may verify any information provided herein.

For and on behalf of the Respondent **AS WITNESS:**

Name:

---

Position:

---

Signature:

---

Date:

---

Place:

---

Company Registration Number:

---

Registered Name of Company/CC:

---

---

---

---

---

---

---



**PART II: DECLARATION OF INTEREST REGARDING PERSONS EMPLOYED BY THE STATE (SBD 4)**

1. Any legal person, including persons employed by the state<sup>2</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or Related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
  - a. the bidder is employed by the state<sup>2</sup>; and/or
  - b. the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.
  - 2.1. Full Name of bidder or authorised representative
  - 2.2. Identity Number
  - 2.3. Position in the Company (director, trustee, shareholder, member, etc.)
  - 2.4. Company Registration Number
  - 2.5. Tax Reference Number
  - 2.6. VAT Registration Number
  - 2.7. Are you or any person connected with the bidder presently employed by the state?

YES /NO

2.7.1. If yes, provide details:

Name of person: \_\_\_\_\_

State institution: \_\_\_\_\_

Position occupied: \_\_\_\_\_

Other relevant particulars: \_\_\_\_\_

<sup>2</sup> "State" means –

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.



2.7.2. If you are presently employed by the state, did you obtain the required authority to undertake remunerative work outside the public sector?

YES  NO

2.7.2.1. If yes, provide proof with this bid submission.

2.7.2.2. If no, furnish reasons:

---

---

2.7.3. Did you, your spouse, or any director/trustee/shareholder/member conduct business with the state in the past twelve (12) months?

YES  NO

2.7.3.1. If yes, furnish details:

---

---

2.7.4. Do you or any person connected with the bidder have any relationship (family, friend, other) with a person employed by the state involved in evaluation or adjudication of this bid?

YES  NO

2.7.4.1. If yes, furnish details:

---

---

2.7.5. Are you aware of any relationship between another bidder and any state employee involved with this bid?

YES  NO

2.7.5.1. If yes, furnish details:

---

---

2.7.6. Do you or any directors/trustees/shareholders/members have any interest in related companies bidding for this contract?

YES  NO

2.7.6.1. If yes, furnish details:

---

---

---

---



## 2. FULL DETAILS OF DIRECTORS / TRUSTEES / MEMBERS / SHAREHOLDERS

Full Name	Identity Number	Tax Reference Number	State Employee / Personnel Number (if applicable)

## 3. DECLARATION

I, the undersigned, certify that the information provided in Sections 2 and 3 is true and correct. I acknowledge that the state may reject the submission or act against me in terms of the General Conditions of Contract if this declaration proves to be false.

Signature:

---

Date:

---

Full Name:

---

Position:

---

Name of Bidder:

---

**END**

---



---



---