



The Petroleum
Oil and Gas Corporation
of South Africa SOC Ltd
Reg. No. 1970/008130/07
151 Frans Conradie Road,
Parow, 7500
Private Bag X 5 Parow, 7499
Republic of South Africa
Tel +27 21 929 3000
Fax +27 21 929 3266

TO ALL INTERESTED PARTNERS

ENQUIRY NO: RFP0006/2023 – AVIATION (HELICOPTER) SERVICES REQUEST FOR PROPOSAL (RFP): APPOINTMENT OF A SUPPORT AVIATOR FOR THE PROVISION OF AVIATION SERVICES ON AN AD HOC BASIS FOR PetroSA

Closing date: 30 October 2023 @ 11:00 (CAT)
Submit via tenders@petrosa.co.za

1. Introduction

PetroSA wishes to appoint an additional service provider for the provision of Aviation services throughout PetroSA's areas of operation for its Offshore Platform Operations in Mossel Bay. The current primary contract is held by Indwe Aviation which commenced on 01 December 2022 and is due to run for a period of 3 years. The services of the additional service provider shall be utilised and provided to PetroSA on an as and when required basis.

2. Background

PetroSA is conducting offshore gas production activities in the Southern Cape, up to 60 nm off the shores of George and Mossel Bay.

PetroSA requires additional aviation services with a suitable aviation operator that provides opportunities for increased safety performance and operational efficiencies that meet future levels of gas production activities within the designated area.

The contract period will be either 1, 2, or 3 years, on an ad hoc basis, as and when required by PetroSA. Services providers are invited to provide pricing for all 3 options.

Operational activities will take place from the FA Platform (S 34 58.22 E 022 10.24) for the duration of the contract. The D- and t-value for the FA platform is 22.2 meters and 9.3t with refuelling capabilities. Additional capabilities during shutdown periods may also be required from the aviation service provider to and from the FA platform. It is further anticipated that offshore activities might increase for short periods due to visiting vessels under contract from PetroSA to locations within the designated area

Directors:

Mr Nkululeko Poya (Chairperson),
Mr Llewellyn Delpont, Mr Leon Haywood, Ms Nolubabalo Sondlo, Mr Mthozami Xiphu,
Group Chief Executive Officer (acting): Ms Sandisiwe Ncemane
Group Chief Financial Officer: Ms Nombulelo Tyandela
Group Company Secretary: Ms Marlene Khumalo

of PetroSA's production activities, however, the exact location or detail for these vessels are not known at this moment.

Aviation operations to offshore facilities will be conducted from the George Airport (FAGG). The airport allows for non-precision and precision approaches. Other land-based facilities which the aviation service provider may need to service include the GTL Refinery located outside of Mossel Bay and the George Hospital Helipad. The helipad is managed by PetroSA. PetroSA has the capacity to supply Jet fuel only, from their underground tanks situated at George Heliport, and there will be no fuelling of the aircrafts on the FA Platform and the other areas indicated above.

The PetroSA facilities to be utilised during the contract by the aviation service provider as the main base of operations is located at George Airport (34°00'07.65"S and 22°22'28.63"S) and include one hangar (approximate size 1269 m²), offices (approximate size 364 m²) and a designated controlled tarmac area for start-up and shutdowns, parking, and passenger embarking and disembarking activities. PetroSA has entered a long-term lease with ACSA for these premises.

3. Brief Scope

PetroSA requires Aviation Services to meet PetroSA's operational requirements for the transportation of its passengers and goods to and from offshore facilities under both Visual Flight Rules (VFR) and Instrument Flight Rules (IFR).

PetroSA is head quartered in Cape Town and has additional operational offices in Mossel Bay. The aviation service provider's operational base will be George Airport.

The main task is the provision of return crew-change flights from the operational base to the various sites in the designated production area. Operational requirement will be predominantly to the FA Platform located approx. 60 Nm, with additional flights for visiting PetroSA personnel, contractors and, if required, Medivac, Emergency Escape and Rescue (EER) and Search and Rescue (SAR). Additional destinations within the designated area might be required during the contract period. Flights will normally be conducted during "daylight" hours, but in case of emergencies may extend into night.

It is expected for this contract to complement the current contract with the primary service provider and offer PetroSA support and assistance whenever necessary. For a full-time dedicated aircraft, it will be expected for the aircraft to be available immediately from the commencement date of this award, and for an ad hoc aircraft, it will be required for the service provider to mobilise within a period of 24-48hrs to the base where required.

4. Helicopter Specifications

Refer to "Technical Specification Sheets" attached herein.

5. Commercial Bid

Please utilise the attached “RFP0006-CBA” (Commercial Bid Analysis) document.

Note: The estimated flying hours of 15 hrs per month is assumed for calculation purposes only and is not an indication of the of the guaranteed minimum flying hours. Actual hours flown will be reimbursed when service is utilised which will be on an as and when required basis only.

6. Technical Evaluation Criteria

Please refer to “Technical Evaluation Criteria” attached. Tenderers will be eliminated from further evaluation for failure to comply with any of Technical criteria stipulated.

7. Declaration

By submitting an application you declare that:

- (a) the information provided is true and correct;
- (b) the person submitting the application electronically is duly authorised to submit the application on your behalf;
- (c) the application is completed independently from, and without consultation, communication, agreement or arrangement with any competitor.
- (d) documentary proof regarding any proposal will be submitted to the satisfaction of PetroSA when called upon to do so;
- (e) you consent to a “due diligence” (where necessary) being conducted on you by PetroSA or its authorised representatives regarding the entities’ legal and empowerment status, technical ability, creditworthiness, security clearance, etc., and you undertake to co-operate fully in this regard;
- (f) you understand and acknowledge that any award made will be subject to the conclusion of a written agreement between the Parties.

8. Enquiries

All enquiries should be addressed to Ms Nesha Gaca at +27 44-601-3043 or at nesha.gaca@petrosa.co.za .

9. Submission Date & Time

Please submit your application, proposal or letter of interest, electronically via email to tenders@petrosa.co.za on or before 30 October 2023 @ 11:00 (CAT).

10. Corporate Governance

In keeping with the principles of good corporate governance, which includes adequate fraud prevention measures as required by the Public Finance Management Act (PFMA), PetroSA has established a **tollfree hotline, No 0800 117 861**, where any act of fraud should be reported. This “whistleblower” facility is managed by an independent company that will ensure the anonymity of the whistleblowers and establish the substance of any allegations made.

Kind Regards,

C Bunting
Group Supply Chain Manager