

TRANSNET

# TRANSNET PIPELINES

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

# **REQUEST FOR PROPOSAL [RFP] [SERVICES]**

FOR THE PROVISION OF PUBLIC RELATIONS (PR), MARKETING, CREATIVE & MEDIA PLACEMENT SERVICES FOR A PERIOD OF TWO (02) YEARS

TPL/2025/07/0006/102398/RFP RFP NUMBER

**ISSUE DATE:** 07 October 2025

COMPULSORY BRIEFING: 14 October 2025

21 October 2025 **CLOSING DATE:** 

**CLOSING TIME:** 12:00PM

BID VALIDITY PERIOD: 180 Business Days from Closing Date

SUBMISSION TO: Transnet e-tender submission portal – see SBD 1 for details

# PLEASE NOTE THE FOLLOWING PREQUALIFICATION CRITERIA:

# Bidders must submit proof of association/affiliation/ with any of the following:

- ➤ The Association for Communication and Advertising South Africa (ACASA)
- > Public Relations Institute of South Africa (PRISA)
- Marketing Association of South Africa (MASA)
- Southern African Communications Industries Association (SAICA)
- > Black Agencies Network Association (BANA).



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# RFP FOR THE PROVISION OF PUBLIC RELATIONS (PR), MARKETING, CREATIVE & MEDIA PLACEMENT SERVICES FOR A PERIOD OF TWO (02) YEARS

**SECTION 1: SBD1 FORM** 

# PART A

INVITATION TO BID								
YOU ARE HERI	YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET PIPELINES, A DIVISION TRANSNET SOC LTD							
BID NUMBER:	TPL/2025/07/000		ISSUE DATE:	07 October 2025	G DATE:	21 October 2025	CLOSING TIME:	12h00
DESCRIPTION  RID RESPONSE		OF TWO (02) Y	'EARS	, ,,	KETING, C	REATIVE & MED	DIA PLACEMENT	SERVICES
DID REGI ONGE	DOCOMENTO	JOBINIOOION III	<u> </u>					
-	o section 2, par etenders.azurew		detailed	process on h	now to upi	load submission	<i>15</i> ):	
BIDDING PROC	EDURE / TECHN	IICAL ENQUIRIE	ES MAY	BE DIRECTED	) TO:			
CONTACT PER	SON	Welcome Hlor	ngwane					
TELEPHONE N	JMBER	(031)816- 826	9					
FACSIMILE NUI		N/a						
E-MAIL ADDRES		Welcome.Hlon	gwane@t	trannset.net				
NAME OF BIDD								
POSTAL ADDRE								
STREET ADDRE								
TELEPHONE NUMBER		CODE			NUMBER			
CELLPHONE NUMBER						Τ		
FACSIMILE NUMBER		CODE			NUMBER			
E-MAIL ADDRESS								
VAT REGISTRA	TION NUMBER							
IT IC A CONDITION OF THIS DID THAT THE TAY MATTEDS OF THE SHOOFSSELL DESPONDENTS DE IN ORDER OF THAT SATISFACTORY								
	IT IS A CONDITION OF THIS BID THAT THE TAX MATTERS OF THE SUCCESSFUL RESPONDENTS BE IN ORDER, OR THAT SATISFACTORY ARRANGEMENTS HAVE BEEN MADE WITH SOUTH AFRICAN REVENUE SERVICE (SARS) TO MEET THE RESPONDENTS TAX OBLIGATIONS.							
		TCP PIN			OR	CSD NO		
SUPPLIER COMPLIANCE STATUS		☐ Yes			OR	BBEEE STATUS LEVEL SWORN		
		□ No				AFFIDAVIT		
If Yes, Who was the Certificate issued by?								
AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE		AN ACCOUNTING OFFICER ASCONTEMPLATED IN THECLOSECORPORATION ACT (CCA)						
CORPORATION ACT (CCA) AND NAME THEAPPLICABLE IN THE		A VERIFICATION AGENCYACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)						
TICK BOX		A REGISTERED AUDITOR						
			NAME:					

ΓΔ	R-RREE STATUS I EVEL	VERIFICATION CERTIFICATE/ S	WORN AFFIDAVIT (FOR F	MES & OSEs) MIIST RE	
		OF COMPLIANCE WITH THE B-E		WILS & QSLS) WOST BL	
1 ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES/WORKS		☐ Yes ☐ No [IF YES ENCLOSE PROOF]	2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No	
OF	FERED?			QUESTIONAIRE BELOW ]	
Sigr	nature of the Bidder		Date:		
QU	ESTIONNAIRE TO BIDDING	FOREIGN SUPPLIERS			
IS T	THE BIDDER A RESIDENT OF	F THE REPUBLIC OF SOUTH AFRIC	A (RSA)?	☐ YES ☐ NO	
DOI	ES THE BIDDER HAVE A BRA	ANCH IN THE RSA?	. ,	_ YES ☐ NO	
DO	ES THE BIDDER HAVE A PER	RMANENT ESTABLISHMENT IN THE	RSA?	☐ YES ☐ NO	
DO	ES THE BIDDER HAVE ANY	SOURCE OF INCOME IN THE RSA?		☐ YES ☐ NO	
		LL OF THE ABOVE, THEN IT IS NOT DM THE SOUTH AFRICAN REVENUE S			
		PART TERMS AND CONDITION			
1.	TAX COMPLIANCE REQUIR	EMENTS			
1.1	BIDDERS MUST ENSURE (	COMPLIANCE WITH THEIR TAX OBL	IGATIONS.		
1.2	.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.				
1.3	.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.				
1.4	.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.				
1.5	.5 IN BIDS WHERE UNINCORPORATED CONSORTIA/ JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.				
1.6	WHERE NO TCS IS AVAILAE NUMBER MUST BE PROVID	BLE BUT THE BIDDER IS REGISTERE DED.	ED ON THE CENTRAL SUPPLIE	R DATABASE (CSD), A CSD	
1.7	BEEN ESTABLISHED TO CENT VERIFICATION OF CERTAIN KE	D TO SELF-REGISTER ON NATIONAL TR RALLY ADMINISTER SUPPLIER INFORM. EY SUPPLIER INFORMATION. ONLYFORI THE CSD CAN BE ACCESSED AT HTTPS	ATION FOR ALL ORGANS OF STA EIGN SUPPLIERS WITH NO LOCA	TE AND FACILITATE THE	
	NB: FAILURE TO PROVIDE	/ OR COMPLY WITH ANY OF THE	ABOVE PARTICULARS MAY	RENDER THE BID INVALID.	
	SIGNATURE OF BIDDEF	₹:			
	CAPACITY UNDER WHIC	CH THIS BID IS SIGNED:			
	(Proof of authority must be	e submitted e.g. company resolu	tion)		
	DATE:				

# **SECTION 2: NOTICE TO BIDDERS**

# 1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DECORPTION	DESCRIPTION The Provision of Public relations (PR), marketing, creative & media placement				
DESCRIPTION	services for a period of two (02) years [The Services]				
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website only. If you receive tender adverts for Transnet in any other platform other than the ones mentioned, it is your duty to verify the authenticity, accuracy, latest updates and reliability of the information with the platforms mentioned. Should both of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.				
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="https://www.etenders.gov.za">www.etenders.gov.za</a> free of charge.				
	To download RFP and Annexures:				
	Click on "Tender Opportunities";				
	Select "Advertised Tenders";				
	In the "Department" box, select Transnet SOC Ltd.				
	Once the tender has been in the list, click on the 'Tender documents" tab and process to download all uploaded documents.				
	The RFP may also be downloaded from the Transnet Portal at <a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a> (				
COMMUNICATION	Transnet will publish the outcome of this RFP on the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. All unsuccessful bidders have a right to request for reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form				
	Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.				
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.				
BRIEFING SESSION	Yes / Compulsory				
	Bidders are required to confirm their attendance and to send their contact details including the number of representatives (where applicable) to the following address: Welcome.Hlongwane@transnet.net.				
	This is to ensure that Transnet may make the necessary arrangements for the briefing session.  Refer to paragraph 2 for details.				
CLOSING DATE	Wednesday the 23 October 2025				
CLUCING DAIL	Bidders must ensure that bids are uploaded timeously onto the system.				
	Generally, if a bid is late, it will not be accepted for consideration.				

	Respondents are to submit bid documents by uploading them onto the Transnet system against each tender selected. A Bidder can upload 30mb per upload and multiple uploads are permitted.  Bidders should ensure that electronic bid submissions are submitted at least a day before the closing date and bidders should not wait for the last hour before the deadline to submit. This is to enable them to timeously address issues which they may encounter due to internet speed, bandwidth or the size of the number of uploads being submitted. Transnet will not be held liable for any challenges experienced by bidders as a result of their own technical challenges.  NB! In accordance with Section 217 of the Constitution, the Preferential Procurement Policy Framework Act (PPPFA), the Preferential Procurement Regulations, the Public Finance Management Act (PFMA), and applicable National Treasury Instructions, each bidder is strictly permitted to submit only one proposal or offer per bid invitation, unless expressly stated otherwise in the bid documents.
VALIDITY PERIOD	Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.  Should a bidder fail to respond to a request for extension of the validity period before it expires, that bidder will be excluded from tender process.  With regard to the validity period of next highest ranked bidders, please refer to Section 2, paragraph 10.12

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

#### 2 **FORMAL BRIEFING**

A compulsory RFP briefing will be conducted at 202 Anton Lembede Street, Durban, 4001 on Tuesday the **14<sup>th</sup> October 2025**, at 13:00 PM for a period of ± 2 hours. [Respondents to provide own transportation and accommodation]. The briefing session will start punctually, and information will not be repeated for the benefit of Respondents arriving late.

- A Certificate of Attendance in the form set out in Section 9 hereto must be completed and submitted 2.1 with your Proposal as proof of attendance is required for a compulsory RFP briefing.
- 2.2 Respondents failing to attend the compulsory RFP briefing will be disqualified.
- Respondents are encouraged to bring a copy of the RFP to the site meeting and/or RFP briefing. 2.3

Bidders must arrange for parking around the premises as we do not have sufficient parking in the building

#### PROPOSAL SUBMISSION 3

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

Date & Company Stamp

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
- a) Log on to the Transnet eTenders management platform website/ Portal (transnetetenders.azurewebsites.net)
- b) Click on "ADVERTISED TENDERS" to view advertised tenders;
- c) Click on "SIGN IN/REGISTER –to register new bidder information and ensure that all mandatory information is completed) OR;
- d) to sign in if already registered;
- e) Toggle (click to switch) the "Log an Intent" button to submit a bid;
- f) Submit bid documents by uploading them into the system against each tender selected.
- g) Respondents are to submit bid documents by uploading them onto the Transnet system against each tender selected. A Bidder can upload 30mb per upload and multiple uploads are permitted.
- h) Bidders should ensure that electronic bid submissions are submitted at least a day before the closing date and bidders should not wait for the last hour before the deadline to submit. This is to enable them to timeously address issues which they may encounter due to internet speed, bandwidth or the size of the number of uploads being submitted. Transnet will not be held liable for any challenges experienced by bidders as a result of their own technical challenges.
- i) No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net
- j) Each company must register its own profile using its company details and use the corresponding registered profile to log an intent to bid as well as submitting any bid.
- k) Transnet will not accept a bid or will disqualify a bidder who submits a bid in the Transnet e-tender submission through another bidders'/Company's profile. In other words, each bidder must register the intent to bid and submit its bid through its own profile under the same company name that will eventually bid for the tender. No company shall submit a bid on behalf of another company regardless of the company being a subsidiary or holding company.
- I) In case of a Joint Venture, any of the parties/companies to the Joint Venture may use its registered profile to submit a bid on behalf of the Joint Venture.
- m) A detailed bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

#### 4 RFP INSTRUCTIONS

- 4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.
- 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.
- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- 4.4 Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, paragraph 12 below (Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

#### 5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.

# COMMUNICATION (CLARIFICATIONS AND COMPLAINTS)

- 5.1 For specific clarification relating to this RFP, an RFP Clarification Request Form should be submitted to [Welcome.Hlongwane@transnet.net] before the 17<sup>th</sup> October 2025, substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 5.2 Specific complaints relating to this RFP before or after the closing date should be formally submitted by emailing to groupscmcomplaints@transnet.net. Once the complaint has been submitted, the Transnet SCM Complaints office will acknowledge your complaint and send you a complaint form for completion.
- 5.3 After the closing date of the RFP, a Respondent may only communicate with the Procurement Manager, Welcome Hlongwane (BEC chairperson ), at telephone number (031)816-8269 email <a href="www.Welcome.Hlongwane@transnet.net">Welcome.Hlongwane@transnet.net</a> on any matter relating to its RFP Proposal.
- 5.4 Respondents are to note that changes to its submission will not be considered after the closing date.
- 5.5 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 5.6 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 5.7 Transnet will publish the outcome of this RFP in the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. Respondents are required to check the National Treasury e-tender Portal and Transnet website for the results of the tender process. All unsuccessful bidders have a right to request Transnet to furnish reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form

# **6** CONFIDENTIALITY

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

#### 7 COMPLIANCE

The successful Respondent [hereinafter referred to as the [**Service provider**] shall be in full and complete compliance with any and all applicable laws and regulations.

# **8** EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

# 9 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 9.1 modify the RFP's Goods/Services;
- 9.2 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 9.3 award a contract for only a portion of the proposed Goods/Services which are reflected in the scope of this RFP;
- 9.4 split the award of the contract between more than one Supplier/Service provider, as may be explicitly articulated in the conditions or objective criteria to this RFP;
- 9.5 cancel the bid process;
- 9.6 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 9.7 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 9.8 not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 9.9 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;
- 9.10 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the outcome of the tender has been published the outcome of the bid process on the National Treasury e- tender Portal and Transnet website. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods at their quoted price.
- 9.11 Request a bidder to furnish further information relating to its Environmental, Social and Governance (ESG) standing at any stage of the procurement or contracting process. This information may not be used for purposes of evaluation and/or disqualify bidder, but may be use for purpose of record and analysis of ESG compliance.
- 9.12 Where sub-contracting is applied in a tender, conduct due diligence assessment on the sub-contractor(s) and this may entail requesting the bidder to provide further information relating to the sub-contractor(s)

or directly requesting the information from the sub-contractor(s) as well as conducting any necessary investigations on the sub-contractor(s) to detect issues of "FRONTING".

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

# 10 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

#### 11 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Goods/Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

TRANSNET URGES ITS CLIENTS, SUPPLIERS AND THE GENERAL PUBLIC TO REPORT ANY FRAUD OR CORRUPTION TO

# IF YOU **DON'T** REPORT IT. YOU **SUPPORT** IT!

Against fraud and corruption Confidentiality Guaranteed

Email: <u>Transnet.Reportit@outlook.com</u>

Toll free: 0800 003 056

SMS:0637867403

Please Call Me number: \*120\*0637867403

Website: https://whistleblowersoftware.com/secure/Transnet

# SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

# 1 BACKGROUND

The Corporate Affairs Department seeks to appoint an agency to provide PR, Marketing, Creative, and Media Placement Services as well as other related services aimed at providing bespoke communication solutions for Transnet Pipelines, including the electronic deployment of information across a range of platforms to TPL's internal and external stakeholders.

#### 2 EXECUTIVE OVERVIEW

TPL has the responsibility to conduct effective public awareness programmes regarding its operations to enhance public safety, servitude awareness, emergency response coordination and improved organisational reputation. This is achieved though targeted campaigns. In addition, TPL's business objectives require the provision of a "through the line" advertising strategy involving both above and below the line communications.

This strategic approach allows brand engagement with identified target audiences at multiple points (for example, the customer will see the television commercial, hear the radio advert and be handed a flyer on the street corner). This enables an integrated communications approach with internal and external audiences where consistent messaging across multiple media platforms create a positive brand awareness of TPL.

# 3 SCOPE OF REQUIREMENTS

# 3.1 The scope of work includes:

- a) PR & Marketing Communication
- b) Crisis Communication Management
- c) Creating Brand Awareness
- d) Media Strategy Development
- e) Media Buying, Brand Positioning / Creating a Safety Awareness
- f) Media Training
- g) Develop and Maintain Comprehensive TPL Media Database photography/Operational Photoshoot

Refer to Annexure C for a Detailed Scope of works.

#### **GREEN ECONOMY / CARBON FOOTPRINT** 4

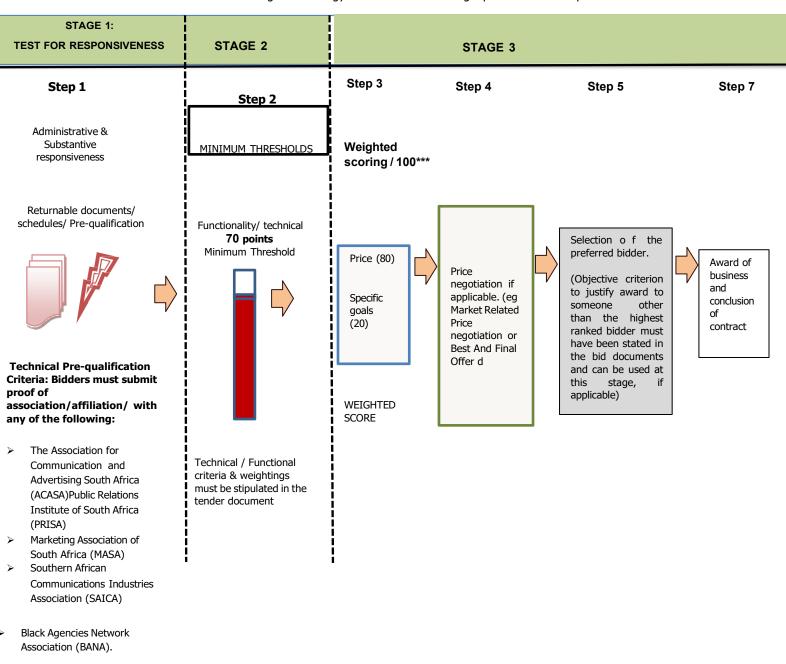
Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. Please submit details of your entity's policies in this regard.

#### **GENERAL SERVICE PROVIDER OBLIGATIONS** 5

- 5.1 The Service provider(s) shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- 5.2 The Service provider(s) must comply with the requirements stated in this RFP.

#### **6 EVALUATION METHODOLOGY**

Transnet will utilise the following methodology and criteria in selecting a preferred Service provider:



NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

# 6.1 STEP ONE: Test for Administrative and Substantive Responsiveness

The test for administrative responsiveness will include the following:

	Administrative responsiveness check	RFP Reference
•	Whether the Bid has been lodged on time	Section 1 paragraph 3
•	Whether the bidder has attended the compulsory tender briefing	Section 10
•	Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
•	Verify the validity of all returnable documents	Section 5
•	Verify if the Bid document has been duly signed by the authorised respondent	All sections
•	Whether any general and legislation qualification criteria set by Transnet, have been met	All sections
•	Whether the Bid contains a priced offer	Section 4 - Quotation Form
•	Whether the Bid materially complies with the scope and/or specification given	All Sections
•	Whether any Technical Pre-qualification Criteria/minimum requirements have been met as follows:	Annexure A
	Iders must submit proof of association/affiliation/ with any of the lowing:	
A	The Association for Communication and Advertising South Africa (ACASA)  Public Relations Institute of South Africa (PRISA)  Marketing Association of South Africa (MASA)  Southern African Communication's Industries Association (SAICA)  Black Agencies Network Association (BANA).	
	Check for substantive responsiveness	RFP Reference
•	Whether any general and legislation qualification criteria set by Transnet, have been met	All sections including: Section 2 paragraphs, 2.2, 6, 11.2, General Bid Conditions clause 20
•	Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule	Section 4
•	Whether the Bid materially complies with the scope and/or specification given	All Sections
	- Whether any Technical Pre-qualification Criteria	Annexure A
	Iders must submit proof of association/affiliation/ with any of the lowing:	
A A A A A	The Association for Communication and Advertising South Africa (ACASA) Public Relations Institute of South Africa (PRISA) Marketing Association of South Africa (MASA) Southern African Communication's Industries Association (SAICA) Black Agencies Network Association (BANA).	

# The test for responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

# 6.2 STEP TWO: Minimum Threshold 70 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

Technical Evaluation Criteria	Points Weightings
T2.2-01 Method Statement	
The Tenderer to submit a Method Statement which responds to the <i>scope of works</i> and outlines the proposed approach. The Method Statement should cover:	
1. Detail the integrated marketing communication campaign in accordance with the scope of work.	20
<ul><li>2. Full details on how the works will be executed with reference to the scope of works</li><li>3. Determining potential risks and mitigations aligned to Scope of works</li></ul>	
4. Techniques and Tools to be used to achieve the scope objectives.	
5. Process of the campaign architecture, brand and reputation and media buying	
Determining potential risks and mitigations aligned to Scope of works	
Tenderers are required to demonstrate performance in comparable contracts of similar size and nature by supplying the following list of past / current comparable contracts within 05 years.  Evidence for similar works as detailed in the Scope of works with reference to:  1. Public Relations, Marketing, Creative writing, and copyright 2. Brand and Reputation Management 3. Crisis Communication Management 4. Creating Brand Awareness and positioning 5. Media Strategy development 6. Media buying and training. 7. Photography and videography  Sufficient contactable references to substantiate experience indicated (Client name and contact details, project description, duration, and contract value)	30

	Technical Evaluation Criteria	Points Weightings
2.2-0	3 Management CVS's and Resources	
	must submit the following documents as a minimum with your tender document:	
1.	A comprehensive and detailed organogram that shows the structure and composition of their management structure involved in the works, inclusive of the key staff/professionals, identified in the Contract Data Part two.	
2.	Detailed CV's providing the following:	
	> The roles and responsibilities for the works of each resource should be clearly stated.	
	Detailed experience of PR, Integrated Marketing and Communication positions held, such as recent assignments inclusive of total duration that has a bearing on the scope of work.	
	The bidder must provide a list of resources who will be appointed to work on the TPL account, their qualifications, certification, years of experience, exposure and summary of experience in the form of a CV. The team should possess specialised technical and leadership skills required to carry out the scope of work, including	30
3.	The project resources should include at least, amongst others:	
>	Account Director/Executive	
ŕ	A seasoned professional with a proven track record in PR, Communications and managing complex advertising and marketing projects plus a master's in marketing/business/advertising/communications or any related field.	
>	Marketing Director	
	Should have combined working experience in marketing, advertising and have a three-year degree and / or diploma in marketing/business/communications or any related field.	
>	Digital Media Specialist	
	Should have combined working experience combined in marketing, digital advertising and have a three-year degree and / or diploma in marketing/business/communications or any related field.	
>	Graphic Designer	
	Should have working experience in graphic design and have a diploma in Graphic Art/Design or any related creative field. Formal training/certification in the use of Adobe's Creative suite of programs or similar.	
>	Photographer/Videographer	
	Should have working experience and a diploma in Photography and Videography or any related field.	
>	Scriptwriter	
	Should have working experience in scriptwriting, copyright and have degree in English, journalism, or communications or any related field.	
>	Interpreter	
	Should have working experience in interpreting and a Degree or higher in English, journalism, or communications or any related field.	

# T2.2-04 Creativity

# Bidder to submit a portfolio of work listing projects done in the past 5 years and demonstrating the following:

Developing campaign themes and/or key messages, Designed and packaged communication or marketing work on different platforms, including digital and Production of collateral material e.g., corporate videos, corporate brochures, topic specific booklets, newsletters and posters. A mix of above the line, below the line and through the line marketing should reflect. Such a portfolio is to include the customer brief, rollout and report summary. Portfolio of work as examples of projects should be submitted either through an electronic copy portfolio of evidence or a digital medium where the same can be demonstrated.

20

# Creativity to be measured will cover:

- > On trend digital communication approaches that have higher impact vs. traditional approaches.
- Ability to soften hard messages and convert to impactful company call to actions.

Respondents must complete and submit the Evaluation returnables listed:

#### **T2.2-01 Method Statement**

**T2.2-02 Company's Previous Experience** 

# T2.2-03 Management CVS's and Resources

# **T2.2-04 CREATIVITY**

Respondents are to note that Transnet will round off final technical scores to the nearest 2 (two) decimal places for the purposes of determining whether the technical threshold has been met.

The minimum threshold for technical/functionality [Step Two] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation

# 6.3 STEP THREE Evaluation and Final Weighted Scoring

a) **Price and TCO Criteria** [Weighted score 80/20 points]:

Evaluation Criteria	RFP Reference
Commercial offer	Section 4

•	Commercial discounts <sup>1</sup>	Section 4
•	Price adjustments Conditions	
•	Disbursements	

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 80 \left(1 - \frac{Pt - Pmin}{Pmin}\right)$$

Where:

Ps = Score for the Bid under consideration
Pt = Price of Bid under consideration
Pmin = Price of lowest acceptable Bid

- b) **Specific Goals** [Weighted score 20 point]
  - Specific goals preference points claim form
  - Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.
- In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant evidence required for claiming points.

Selected Specific Goal	Number of points allocated (20)
B-BBEE Level of contributor (1 or 2)	10
30% Black women Owned entities	05
Majority Black Youth Owned entities	05
Non-Compliant and/or B-BBEE Level 3-8 contributors	0

# 6.4 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Thresholds	Minimum Threshold
Technical / functionality	70

Evaluation Criteria	Final Weighted Scores
Price and Total Cost of Ownership	80
Specific goals - Scorecard	20
TOTAL SCORE:	100

Only unconditional discounts willbe taken into account during evaluation. A discount whichhas been offered conditionally will, despite not being taken into account for evaluation purposes, be implemented when payment is effected

# 6.5 **STEP FOUR : Price Negotiations (if applicable)**

- Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
  - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
  - o negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

# 6.6 **STEP FIVE : Objective Criteria**

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- > Skills Transfer and Capacity Building for Transnet;
- Impact on Transnet's Return On Investment;
- Rotation of Suppliers to promote opportunities for other suppliers, by overlooking a supplier that has been awarded business repeatedly overtime in order to benefit other suppliers in the market;
- > The tenderer is not under restrictions, or has principals who are under restrictions, preventing participating in the employer's procurement,

# 6.7 STEP SIX: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s). where applicable.
- Alternatively, acceptance of a letter of award by the Successful Respondent. will constitute the final contract read together with their RFQ response and the Standard Terms and Conditions. This will be stated in the letter of award.

# **SECTION 4: PRICING AND DELIVERY SCHEDULE**

Respondents are required to complete the table below:

PROVISION OF PR, MARKETING, CREATIVE & MEDIA PLACEMENT SERVICES FOR TRANSNET SOC LIMITED (REG. NO. 1990/000900/30) OPERATING AS TRANSNET PIPELINES (HEREINAFTER REFERRED TO AS "TPL") FOR HEAD OFFICE AND ALL TPL DEPOTS FOR A PERIOD OF TWO (2) YEARS

FOR A PERIOD OF TWO (2) TEARS								
	ANNEXURE "A"							
PRICING SCHEDULE – PART 1								
MAGAZINE	16 PAGES (Unit price incl. vat)	24 PAGES (Unit price incl. vat)						
QUANTITY: 800								
<b>Specification</b> : 405 X 570mm 80gsm bond. This to be triming	n folded to 405 X 285mm, making use med, collated and folded.	of 4 process colours throughout on						
Design, DTP, Layout								
Copywriting, editing/proofing								
Printing								
DELIVERY (Road Freight) Fixed Rates only								
KZN								
Gauteng								
Mpumalanga								
Free State								
Northwest								
Grand Total (Incl. Vat)								

PRICING SCHEDULE – PART 2							
CAPACITY - RESOURCES							
Item	Cost per hour per resource						
Executive: PR/Creative/DTP/Media/Design							
Marketing Director							
Digital Media Specialist							
Graphic Designer							
Photographer							
Videographer							
Scriptwriter							
Translator							

Respondent's Signature	Date & Company St	am

	PRICING SCHEDULE - P	ART 3					
		A BUYING					
MEDIA BUYING 8 SOCIAL MEDIA	& PLACEMENT – ONLINE,	BROADCAST,	OUTDOOR ADVE	RTISING &			
Item	Estimated Production Costs	Estimated units	Agency Fe e Percentage	Total cost			
Media Buying	R10 000.00 - R100 000.00 R101 000.00 - R200 000.00 R201 000.00 - R300 000.00 R301 000.00 - R400 000.00 R401 000.00 - R500 000.00	1	% % % % %				
Grand Total (Incl, Vat)							
PRICING SC	HEDULE – PART 4						
	MEDI	A TRAINING					
CONDUCT M	EDIA TRAINING 20 TPL M	IANAGEMENT A	AT TPL HQ OFFIC	ES IN DURBAN			
Item			Number people of People				
Conduct Media tr	aining for a group		20				
Grand Total Vat)	(Incl,						
PRICING SC	HEDULE – PART 5						
	MEDI	A DATABASE					
DEVELOP TI	PL DATABASE OF ALL PR	ROVINCES, NA	ATIONAL & INTI	ERNATIONAL			
Item		Quantity		Total cost			
<b>-</b>		01					
Database							

PRICING SCHEDULE – PART 6	
DISBURSEMENT	COST:
Item	Unit Price
Transport cost rate per km (limited to AA rates)	
Accommodation (limited to maximum of R 1,300.00	
per person, per day)	
Subsistence allowance (per day)	
Flights (Economy air fares)	
Total (Incl. Vat)	

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

# **Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
- (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
- (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
- (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be quoted in South African Rand inclusive of VAT.
- c) Accommodation and Flights (Government rate and economy Class) & Car hire (Group B) will be reimbursed at cost price. Any disbursements not specifically priced for will not be accepted /considered by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.
- e) Respondents, if awarded the contract, are required to indicate that their prices quoted would be kept firm and fixed for a period of 12 Months , subject thereafter to adjustment . [Not to be confused with bid validity period Section 2,]

YES	

#### 1. DISCLOSURE OF CONTRACT INFORMATION

# **PRICES TENDERED**

Respondents are to note that, on award of business, Transnet is required to publish the outcome of the RFQ and information of the successful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="https://www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 09 of 2022/2023.

# JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

# DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP,">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP,</a>. Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld. Is the Respondent (Complete with a "Yes" or "No") A DPIP/FPPO **Closely Related** Closely to a DPIP/FPPO Associated to a **DPIP/FPPO** List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest or significant participation or involvement. No Name **Shareholding** Registration of Role in the **Status Entity Entity** (Mark the applicable % Number **Business** option with an X) **Business** (Nature of **Non-Active** Active interest/ Participation) 1 2 3

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

# 2. SERVICE LEVELS

- 2.1 An experienced national account representative(s) is required to work with Transnet's procurement department. [No sales representatives are needed for individual department or locations]. Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- 2.2 Transnet will have quarterly reviews with the Supplier/Service provider's account representative on an on-going basis.
- 2.3 Transnet reserves the right to request that any member of the Supplier/Service provider's team involved on the Transnet account be replaced if deemed not to be adding value for Transnet.
- 2.4 The Service provider guarantees that it will achieve a 95% [ninety-five per cent] service level on the following measures:
  - a) Random checks on compliance with quality/quantity/specifications
  - b) On-time delivery

If the Service provider does not achieve this level as an average over each quarter, Transnet will receive a 1.5% [one and a half per cent] rebate on quarterly sales payable in the next quarter

- 2.5 The Service providermust provide a telephone number for customer service calls.
- 2.6 Failure of the Service provider comply with stated service level requirements will give Transnet the right to cancel the contract in whole, without penalty to Transnet, giving 30 [thirty] calendar days' notice to the Service provider its intention to do so.

<u> </u>	
VEC	NC

Acceptance of Service Levels:

risk	spondents must elaborate on the control measures put in place by their entity, which would mitigate to Transnet pertaining to potential non-performance by the Respondent, in relation to:  Quality and specification of Goods/Services delivered:
3.2	Continuity of supply:
3.3	Compliance with the Occupational Health and Safety Act, 85 of 1993:

Page **26** of **47** Returnable document

SIGNATURE OF WITNESSES	ADDRESS OF WITNESSES
1	
Name	
2	
Name	
SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTA	ATIVE:
NAME:	_
DESIGNATION:	<u> </u>

# **SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS**

I/We_																	
[nam	e	of	entit	<i>y,</i>	comp	any,	close	e (	corpor	ation	or	par	tnersh	nip]	of	[full	address]
carryir	ng or	) busi	ness tr	ading,	operat/	ing as											-
repres	ente	d by_															
in my	сара	city a	s														
being	duly	auth			-												ers, dated al and any
subsec	quen	t Agı	reemen	it. Th	e follo	wing	list of	pers	sons a	re hei	eby a	uthoris	sed to	neg	otiate	on bel	nalf of the
above	ment	ionec	l entity,	shou	ıld Tran	snet d	lecide t	o ente	er into	Post T	ender I	Negoti	ations	with l	nighes	t ranked	bidder(s).
	FUL	L NA	ME(S)				CAF	PACIT	Υ					S	IGNAT	URE	
						_							_				
						_							_				
						-							_				
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T/\\/o.k	aarab	v off	or to cu	nnlv/r	aroviido	the at	an rama	ntion	ad Caa	da/Car	vices o	t tha n	ricoc a	u oto	din th	s cebodi	ula of pricos
		-										-				P docur	le of prices nents.
							tions in						-				
	_			-							T	<b>!</b> /	: <b>.</b>	:c .	!!	hl-\.	
(i)				•		ay be	subject	to a	menan	nent at	iransi	net's a	iscretic	on ir a	іррііса	bie);	
(ii)	Gen	eral E	Bid Con	dition	s; and												
(iii)	any	othe	r stand	ard o	r specia	al cond	ditions r	menti	oned a	nd/or e	embodi	ed in	this Re	ques	t for I	Proposal.	
I/We a	accep	t tha	t unles	s Trai	nsnet s	hould	otherw	ise de	ecide a	ind so	inform	me/u	s in th	e lett	er of a	ward, tl	nis Proposal
[and, i	if any	, its c	covering	g lette	r and a	ny sul	bseque	nt exc	hange	of cor	respon	dence]	], toget	ther w	ith Tr	ansnet's	acceptance
thereo	of sha	all cor	nstitute	a bin	ding co	ntract	betwee	en Tra	ansnet	and m	e/us.						
Should	d Tra	nsnet	decid	e that	a forn	nal con	ntract sl	nould	be siar	ned an	d so in	form r	ne/us i	in a le	etter o	f award	[the <b>Letter</b>
									_								ce] together
	_		•	_	•	•		-		•			_			•	the formal
contra					•				J								
					O '		1			I							
		_									-		-	-			enter into
a rorm	ıaı co	ntrac	l It calle	ea upo	onto do	50, 01	r rall to (	comm	ience ti	ne pro	vision o	ı serv	ices w	icnin .	∠ Ltwo	ı weeks	thereafter,

Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods/Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

#### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

	ered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such
Contra	ndent to indicate the details of its <i>domicilium citandi et executandi</i> hereunder:
	of Entity:
Facsim	nile:
Addres	ss:
NOTI	FICATION OF AWARD OF RFP
As soc	on as possible after approval to award the contract(s), the successful Respondent [the Supplier/Service
provi	der] will be informed of the acceptance of its Proposal. Transnet will also publish the outcome of the tender,
includi	ng successful and unsuccessful bidders, in the National Treasury e-tender portal. Any unsuccessful bidder has a
right t	o request reasons for the bid not to be successful and Transnet has a duty to provide those reasons on receipt
of the	request from the bidder.
VALI	DITY PERIOD
Transr	net requires a validity period of 180 Business Days [from closing date] against this RFP, excluding the first day
and in	cluding the last day.
NAME	E(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)
The Re	espondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company
or clos	se corporation [C.C.] on whose behalf the RFP is submitted.
(i)	Registration number of company / C.C.
(ii)	Registered name of company / C.C.
(ii)	Full name(s) of director/member(s) Address/Addresses ID Number(s)

# **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will</u> result in a Respondent's disqualification.
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

# a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents,** and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:

	MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]	
SE	SECTION 4: Pricing and Delivery Schedule		
AN	INEXURE A Technical Pre-Qualification Criteria		
	dders must submit proof of association/affiliation/ with any of the lowing:		
>	The Association for Communication and Advertising South Africa (ACASA)		
A A	Public Relations Institute of South Africa (PRISA)  Marketing Association of South Africa (MASA)		
<b>A</b>	Southern African Communication's Industries Association (SAICA)		
>	Black Agencies Network Association (BANA).		

# b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
Valid proof of Respondent's compliance to Specific Goal requirements stipulated in	
Section 9 of this RFP (Valid B-BBEE certificate or Sworn- Affidavit as per DTIC guidelines)	
Technical Evaluation Returnables	
T2.2-01 Method Statement	
T2.2-02 Company's Previous Experience	
T2.2-03 Management CV's and resources	
T2.2-04 Creativity	

# c) Essential Returnable Documents:

, Respondents are further required to submit the following **Essential Returnable Documents** with their RFP and to confirm submission of these documents by so indicating [Yes or No] in the table below:

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years	
Section 1: SBD1 Form	
SECTION 5: Proposal Form and List of Returnable documents	
SECTION 6: Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7: RFP Declaration and Breach of Law Form	
SECTION 9: Certificate of attendance of compulsory RFP Briefing	
SECTION 10: PROTECTION OF PERSONAL INFOMATION	
SECTION 11: Three (03) years audited financial statements	

# **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [ **the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

		-	erminate such Agreement immediately
without any liability and without p	prejudice to any claims w	hich Transnet may have	for damages against the Respondent.
SIGNED at	on this	day of	20
Respondent's Signature			Date & Company Stamp

SIGNATURE OF WITNESSES	ADDRESS OF WITNESSES
1	
Name	
2	
Name	
SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTA	TIVE:
NAME:	_
DESIGNATION:	_

# SECTION 6: RFQ DECLARATION CERTIFICATE OF ACQUAINTANCE & BREACH OF LAW FORM WITH RFP

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Master Agreement and SLA attached
3	Transnet's Supplier Integrity Pact
4	Non-disclosure Agreement
5	Specifications attached to this RFP

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

# SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM

We hereby certify that:

- 1. Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFP Clarification purposes;
- 2. We have received all information we deemed necessary for the completion of this Request for Proposal [ RFP];
- 3. We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relevant information relevant to the Goods/Services as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
- 4. At no stage have we received additional information relating to the subject matter of this RFP from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFP documents;
- 5. We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFP and the requirements requested from Bidders in responding to this RFP have been conducted in a fair and transparent manner;
- 6. We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity which includes but are not limited to ensuring that we take all measures necessary to prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet;
- 7. we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years. I further declare that if they were a former employee or board member of Transnet in the past 10 years that they were/were not involved in the bid preparation or had access to the information related to this RFP; and

If such a relationship as indicated in paragraph 7, exists,	the Respondent is to complete the following section
FULL NAME OF OWNER/MEMBER/DIRECTOR/ PARTNER/SHAREHOLDER/EMPLOYEE:	ADDRESS:
Indicate nature of relationship with Transnet:	

[Failure to furnish complete and accurate inform ation in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet. Information provided in the declarations may be used by Transnet and/ or its affiliates to verify the correctness of the information provided]

9. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

# **BIDDER'S DISCLOSURE (SBD4)**

#### 12 PURPOSE OF THE FORM

- 12.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 12.2 Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

# 13 Bidder's declaration

13.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>2</sup> in the enterprise, employed by the state?

YES/NO

13.1.1. If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

13.2	Do you,	or any	person	connec	cted	with	the	bidder,	have a	a relati	onship	with	any
	person v	vho is	employe	d by t	he p	rocui	ring	instituti	on?				

YES/NO

<sup>&</sup>lt;sup>2</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

13.2.1.	If so, furnish particulars:	
12.2 D	and the hidden are now of the discountry of the school of	
13.3 DC	es the bidder or any of its directors / trustees / shareholders / members /	
pa	rtners or any person having a controlling interest in the enterprise have any	
int	erest in any other related enterprise whether or not they are bidding for this	YES/NO
со	ntract?	123/110
13.3.1.	If so, furnish particulars:	

# 14 DECLARATION

- 14.1 I have read and I understand the contents of this disclosure;
- 14.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 14.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 14.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

<sup>&</sup>lt;sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

Date & Company Stamp

14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

# **BREACH OF LAW**

Respondent's Signature

We further hereby certify that I/we (the bidding entity and/or any of its directors, members or partners) have/have not been [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

NATURE OF BREACH:				
DATE OF BREACH:				
Furthermore, I/we acknowledge t	nat Transnet SOC Ltd reserves the right to exclude any Respondent from the			
bidding process, should that perso	on or entity have been found guilty of a serious breach of law, tribunal or			
regulatory obligation.				
SIGNED at	on thisday of20			
For and on behalf of	AS WITNESS:			
_				
duly authorised hereto				
Name:	Name:			
Position:	Position:			
Signature:	Signature:			
Date:	Registration No of Company/CC			
	Registration Name of Company/CC			

# **SECTION 8: RFP CLARIFICATION REQUEST FORM**

RFP No: <b>TPL/</b>	2025/07/0006/102398/RFP	
RFP deadline for o	questions / RFP Clarifications: Beforeon 22/08/2025	
TO:	Transnet SOC Ltd	
ATTENTION:	Welcome Hlongwane	
EMAIL	[Welcome.Hlongwane@transnet.net]	
DATE:	·	
FROM:	·	
RFP Clarification N	to [to be inserted by Transnet]	
	REQUEST FOR RFP CLARIFICATION	
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# **SECTION 9: SPECIFIC GOALS POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for specific goals Contribution. Transnet will award preference points to companies who provide valid proof of evidence of as per the table below.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF SPECIFIC GOALS, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000.

# 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price;
  - (b) B-BBEE Status Level of Contribution; and
  - (c) Any other specific goal determined in Transnet preferential procurement policy.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	
B-BBEE Level of contributor (1 or 2) (10)	20
30% Black women Owned entities (05)	
Majority Youth Owned Entities (05)	
Total points for Price and Specific Goals must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of evidence for any of the specific goals together with the bid will be interpreted to mean that preference points are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as youearn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black

Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;

- (d) "Ownership" means 51% black ownership
- (e) **"bid"** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (f) **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (h) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (i) "Price" includes all applicable taxes less all unconditional discounts.
- (i) "Proof of B-BBEE Status Level of Contributor"
  - i) the B-BBBEE status level certificate issued by an authorised body or person;
  - ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - iii) any other requirement prescribed in terms of the B-BBEE Act.
- (k) "QSE" means a Qualifying Small Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 ( Act No. 53 of 2003);
- (I) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
- (m) **"Specific goals"** means targeted advancement areas or categories of persons or groups either previously disadvantaged or falling within the scope of the Reconstruction and Development Programme identified by Transnet to be given preference in allocation of procurement contracts in line with section 2(1) of the PPPFA.

#### 3. POINTS AWARDED FOR PRICE

Where

# 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

$$80/20$$

$$P_{S} = \left( Pt - P \min \right)$$

$$80 \left| 1 - \frac{P}{P} \right|$$

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant required evidence for claiming points

Selected Specific Goal	Number of points allocated (20)
B-BBEE Level of contributor – Level 1 or Level 2	10
30% Black women Owned entities	05
Majority Youth Owned Entities	05
Non-Compliant and/or B-BBEE Level 3-8 contributors	0

# 4. EVEDINCE REQUIRED FOR CLAIMING SPECIFIC GOALS

4.1 In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, preference points must be awarded to a bidder for providing evidence in accordance with the table below:

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
Majority Youth Owned Entities	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
30% Black Women Owned Entities	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency  Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black owned QSEs - 51% to 100% Black owned)  [Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at <a href="https://www.dti.gov.za/economic empowerment/bee codes.jsp.">www.dti.gov.za/economic empowerment/bee codes.jsp.</a> ]
EME <sup>4</sup>	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership  Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership  Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.

5.	BID DECLARATION				
5.1	Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:				
6.	B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED				
6.1	B-BBEE Status Level of Contribution: . =(maximum of 20 points)				
	(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.				
7.	SUB-CONTRACTING				
7.1	Will any portion of the contract be sub-contracted?				
	(Tick applicable box)				
	(Tick applicable box)				
	YES NO				
7.1.1	If yes, indicate:				
	i) What percentage of the contract will be subcontracted	%			
	i) The name of the sub-contractor				
	ii) The B-BBEE status level of the sub-contractor				
	iv) Whether the sub-contractor is an EME or QSE.				
	(Tick applicable box)				
	YES NO				
		aa fallawina a	atarprisası		
	v) Specify, by ticking the appropriate box, if subcontracting with any of the	ie rollowing ei	iterprises:		
	: An EME or QSE which is at last 51% owned by:	EME √	QSE √		
	Black people				
	Black people who are youth				
	Black people who are women				
	Black people with disabilities				
	Black people living in rural or underdeveloped areas or townships				
	Cooperative owned by black people				
	Black people who are military veterans	1			
	OR		- 1		
	Any EME				
	Any QSE				
8.	DECLARATION WITH REGARD TO COMPANY/FIRM				
8.1	Name of company/firm:				
8.2	VAT registration number:				
8.3	Company registration number:				
8.4	TYPE OF COMPANY/ FIRM				
	Y Partnership/Joint Venture / Consortium				
	Y One person business/sole propriety				
	Y Close corporation				
	Y Company				
	Y (Pty) Limited				
	[TICK APPLICABLE BOX]				
0.5					
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES				

8.6	COMPANIX	$\sim$ 1	ASSIFICATION
x h		"	

- Υ Manufacturer
- Y Supplier
- Y Professional Service provider
- Y Other Service providers, e.g. transporter, etc.

[ TICK APPLICABLE BOX]

- 8.7 Total number of years the company/firm has been in business:.....
- 8.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - ii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
  - iV) If a bidder submitted false information regarding its B-BBEE status level of contributor or any other matter required in terms of the Preferential Procurement Regulations, 2022 which will affect or has affected the evaluation of a bid the purchaser may, in addition to any other remedy it may have
    - (a) disqualify the person from the bidding process;
    - recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;
    - (e) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
    - (f) forward the matter for criminal prosecution.

WITNESSES	
1	SIGNATURE(S) OF BIDDERS(S)
2	DATE:
	ADDRESS

# SECTION 10: CERTIFICATE OF ATTENDANCE OF COMPULSORY RFP BRIEFING

1	
2	
Representative(s) of	[name of entity]
	ne proposed Goods/Services to be rendered in terms of this
TRANSNET'S REPRESENTATIVE	RESPONDENT'S REPRESENTATIVE
DATE	DATE
	EMAIL
NOTE:	
	d in duplicate, one copy to be kept by Transnet and the othe
	d in duplicate, one copy to be kept by Transnet and the othe
This certificate of attendance must be filled	d in duplicate, one copy to be kept by Transnet and the othe
This certificate of attendance must be filled	d in duplicate, one copy to be kept by Transnet and the othe
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# **SECTION 10: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).
- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must

Respondent's Signature	Date & Company Stamp

take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.

- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

Respondents are required to provide consent below	Respondents are	required to	provide (	consent belov
---	-----------------	-------------	-----------	---------------

YES		NO	
-----	--	----	--

- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

C:	at Danis and and a substitution of management	alali
Sidnature	of Respondent's authorised represe	ntative:

Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.IR@justice.gov.za

# **SECTION 11:** Three (3) years audited financial statements.

Attached to this schedule is the last three (3) years audited financial

statements of the single tender/members of the Joint Venture.

NAME	OF COMPANY/IES and INDEX OF ATTACHMENTS: