REQUEST FOR PROPOSAL (RFP) CLARIFICATION RESPONSES

BATCH 2 - CLARIFICATION QUESTIONS AND TRANSNET RESPONSES

FOR THE PROVISIONING OF HARDWARE, ARCHITECTURE, DESIGNING, PURCHASE AND SOFTWARE OF INFRASTRUCTURE FOR TRANSNET PORT TERMINALS (TPT), TRANSNET NATIONAL PORTS AUTHORITY (TNPA) AND TRANSNET CORPORATE CENTRE (TCC) FOR A PERIOD OF FIVE (05) YEARS

RFP deadline for questions / RFP Clarifications: Before 09 October 2026

RFP NUMBER TCC/2026/03/0029/2277/RFP

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1	In Annexure A (TPT), the pricing workbook states "Virtualisation Licensing" for the new units with a quantity of 3 years. However, the RFP states that the licenses must be valid for a minimum of 5 years. Please confirm which period should be priced?	Period is five (5) years, refer to **Addendum 2** of the Pricing workbook for TPT.
2	Pricing all four Parts, and award per Part. (Section 3 page 17. Section 4 page 84. Section 5 page 91.) The scope has four Parts. Section 4 says a bid without all four pricing workbooks is disqualified. Must a bidder price all four Parts? If yes, may Transnet still award per Part, as clauses 11.3 and 11.4 on page 13 allow?	The bidder must price all four (4) parts, this tender will only be awarded to one service provider with all four (4) parts. Bidders are required to submit a comprehensive proposal covering All Parts of the scope of work, which is Part 1, Part 2, Part 3 and Part 4, as these components form an integrated solution and will be evaluated collectively. It is therefore mandatory for bidders to bid for ALL four (4) parts of the scope, and submissions that address less than four (4) parts will be deemed non-responsive and will be disqualified from further consideration
3	Formula errors in the protected pricing workbooks. *(Section 4 page 84 note (d).)* Note (d) says pricing must follow the schedule strictly, or the bid may be non-responsive. We found these errors: (a) Annexure A, Services sheet, cell F111 reads =SUM(F107:F110). It leaves out project management,	(a). Refer to Addendum 1 of Annexure A.

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	design and replication for the East London DR site (rows 104 to 106). (b) Annexure C, TCC RDC InfrastructureRefresh sheet, cell J119 reads =SUM(J105:J118). It leaves out the WC_Saldanha compute node in row 104. (c) Annexure D, Summary_TCC sheet: cells C9, C10, C11 and D11 have no formula, so the TCC once-off and Year 1 totals do not carry through. Will Transnet issue corrected workbooks? If not, how should bidders correct them, given the sheets are protected?	(b). Refer to Addendum 1 of Annexure C. (c). Please note that there are no formulas in the consolidated Summary Tabs. Bidders are required to populate the Summary Tabs using information from the individual pricing workbooks and transfer the relevant totals to Annexure D. Once the required information has been captured, the overall totals in Annexure D will calculate automatically. Only the totals reflected in Annexure D must be captured on the procurement system. To assist bidders. All fields requiring input in the Summary Tabs have been highlighted in light blue.
4	**Annexure C regional sites differ from the RFP.** *(Part 3 pages 49 to 55. Annexure C, TCC RDC InfrastructureRefresh sheet.)* Stage 1 item 3 disqualifies any offer below the Scope of Work specification. The RFP and Annexure C disagree: (a) Server specification. The RFP states 2 CPUs of 16 cores, 64 GB RAM and 960 GB storage. Annexure C states 24 cores at 2.1 GHz, 64 GB RAM and 1.92 TB SSD. Rows 43, 61 and 108 read "25 CPU Cores". (b) Server count. The RFP lists 39 servers, several sites having more than one, for example 3 at FS_BLOEMFONTEIN. Annexure C prices one node per site, 23 in all. (c) Sites. The RFP places 11 servers at Doornfontein, 141 Sivewright Avenue. Annexure C has no Doornfontein line. It adds Johannesburg, 96 Rissik	Refer to Addendum 1 of Annexure C, description updated.

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	Street, and Ermelo, Amersfoort Road, which the RFP does not list. (d) Storage. The RFP gives 80 TB production and 100 TB backup for each of six provinces. Annexure C gives 50 TB and 70 TB for Free State, 20 TB and 40 TB for Mpumalanga, and 50 TB and 70 TB for Northern Cape, which the RFP storage table does not list. Which document governs the specification, the site list and the quantities?	
5	**Annexure C TCC data centres differ from the RFP.** *(Part 4 pages 68 to 69. Annexure C, TCC DCs Infrastructure Refresh sheet rows 10 to 29.)* (a) Backup storage. The RFP states 215 TB physical at Queens Warehouse and 315 TB physical at Vodacom. Annexure C states 300 TB and 400 TB effective. Which is correct? (b) Compute is priced as one line, "Vcpu = 3041 cores Compute Node", quantity 1. Please confirm the physical core count and the memory to size for. Part 4 does not state memory.	(a): Please refer to the RFP and **Addendum 1 of Annexure C**, description updated. (b): The requirement is based on total vCPU core capacity and does not prescribe a specific physical server configuration. Bidders may propose any suitable server architecture, provided the solution meets the specified vCPU capacity and all other technical requirements.
6	Annexure A Durban storage differs from the RFP. (Part 1 pages 20 to 21. Annexure A, Durban sheet rows 17 to 19.) The RFP gives Durban primary storage as Hosts 300 TB, DEV & QA 200 TB, Backup 300 TB. Annexure A gives Hosts 300 TB, Veeam and database backups 200 TB, DEV & QA 300 TB. Which is correct?	RFP is the correct one: Hosts 300 TB, Veeam and database backups 300 TB, DEV & QA 200 TB. Refer to Addendum 1 of the Annexure A (TPT Pricing workbook)

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7	**Backup compatibility evidence.** *(Annexure E Stage 1 item 2. Part 2 page 38.)* (a) Does the Veeam and OceanProtect requirement apply to all four Parts? (b) Please state the Veeam version and the OceanProtect models in use. (c) Part 2 mentions Commvault. Is Commvault in use, and must compatibility with it be shown?	(a) Yes, this pre-qualification requirement will be applied to all four parts (Veeam applies to Part 1 only, OceanProtect applies to Part 2, 3 and 4). All Bidders should apply what is requested on the RFP scope requirement. Bidder must demonstrate compatibility with or interoperability. (b) TCC OceanProtect X8000 appliance is used in our current environment. Veeam is currently on version 12. TNPA OceanStor Dorado 5000 V6 (c) Yes Commvault is Used and Compatibility must be shown.
8	**Provinces the support model must cover.** *(Annexure E Stage 1 item 5. Part 3 pages 51 to 55. Annexure C, TCC RDC Infrastructure Refresh sheet rows 75 to 86.)* Item 5 lists seven provinces, including Limpopo but not Mpumalanga. Part 3 and Annexure C include Nelspruit and Ermelo in Mpumalanga, and no Limpopo site. Please confirm which provinces the support model must cover.	Annexure C and Annexure E address two distinct requirements and should be read accordingly. Annexure C relates to the delivery of the required equipment to the designated Transnet sites. For purposes of pricing and delivery requirements, Addendum 1 to Annexure C shall be regarded as the final and authoritative pricing schedule and shall supersede any previous version of Annexure C. Annexure E relates to the bidder's capability to provide the required services within the applicable SLA across the identified geographical areas in South Africa. This requirement does not require the bidder to maintain a physical presence in every province. Bidders may demonstrate their ability to service neighbouring provinces from an appropriately located operational

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		base, provided that the prescribed SLA requirements can be met. For example, a bidder operating from Gauteng may service Mpumalanga and North West without maintaining a physical presence in those provinces, provided that the bidder can demonstrate its ability to meet the required SLA response and service obligations.
9	**Exchange rate and currency.** *(Section 4 page 84 note (g) and page 86 clause 3. Annexures A and D Instructions cell D6. Annexures B and C Instructions cell D5.)* The workbooks fix the rate at R16,14 but do not name the currency. Page 84 asks for the SARB rate on the advertisement date. Page 86 asks for the SARB rate 7 calendar days before closing. Please confirm that R16,14 to the US dollar applies to all imported content.	For tender purposes, bidders shall apply the South African Reserve Bank closing exchange rates published on **23 September 2026,** being the date of advertisement. Upon appointment, the preferred bidder shall secure forward exchange cover to fix the contract value in South African Rand and furnish Transnet Treasury with the relevant currency, quotation date, and exchange rate evidence for market-related verification prior to the execution of the agreement. https://www.resbank.co.za/en/home/what-we-do/statistics/key-statistics/selected-historical-rates)

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10	**Licence term and payment.** *(Section 4 page 84 note (e). Part 1 page 19. Annexure A, Services sheet row 114. Annexure E criteria 3 and 6.)* The documents describe four license models: (a) page 84 says Transnet pays licenses annually; (b) Part 1 says licenses are bought once-off and stay valid for at least five years; (c) Annexure A row 114 prices virtualisation licences for 3 years; (d) Annexure E criteria 3 and 6 score perpetual licences. Which licence term and payment basis applies to each Part? Will an offer that includes subscription-licensed software score in criterion 6?	b) Part 1 says licences are bought once-off and stay valid for at least five years; this has been amended on the RFP, **Refer to Addendum 2** of the RFP. The licences are bought once-off and stay valid until 2028. When they expire TPT will require license for the duration of the contract. Bidder should quote according to the pricing workbooks issued. For Criteria 3 The proposed backup storage solution should support built-in ransomware protection capabilities, including • Built-in Ransomware Detection • Built-in Secure Snapshot capability • Built-in WORM (Write-Once-Read-Many) capability • Perpetual license covering all required storage capacity. The bidder must provide OEM-issued evidence in a form of documents or supporting technical materials, such as: OEM White papers, OEM Datasheets, OEM Product guides, OEM Screenshots or OEM compliance confirmation. **For Criteria 6** 'Integrated with Transnet's existing Private cloud management environment without requiring replacement of current platforms or additional virtualisation or hardware cost, the proposed solution should have: • Perpetual license mode (including hypervisor platform, management software).

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		• Intergrated with current Transnet unified private cloud platform. Bidder to provide documents or supporting materials. E.g white papers, data sheet , Screen shots. Non-OEM statements will not be accepted.
11	**Licence quantities in Annexure C.** *(Annexure C, Services sheet rows 219 and 220.)* Row 219 prices HCS licensing at quantity 2. Row 220 prices virtualisation licensing at 48, described as 2 per compute node. The RDC sheet prices 23 nodes, which gives 46. Please confirm both quantities.	Please refer to the Addendum 1 of Annexure C.
12	**Migration in Parts 3 and 4.** *(Part 1 pages 27 and 31. Part 3 page 42. Part 4 page 63. Annexure C, Services sheet "Migration" rows.)* Part 1 excludes application migration. Parts 3 and 4 include "migration from the old environment". How many workloads must the bidder migrate at each site? Will another provider's Veeam specialist do this work, as Part 1 describes on page 31?	**Part 3** Consist of 23 sites, all 23 sites require migration. **Part 4** No migration required. Part **3 and Part 4** do not use Veeam in the environment. All Bidders should apply what is requested on the RFP in accordance with the scope on the RFP and respond to all Parts. **Part 1:** Yes, Part 1 excludes application migration. Yes, internal resources will be responsible for migration of applications.
13	**Part 1 – TPT - Replacement of the Hardware Infrastructure** 7. Part 1 requires virtualization licences valid for at least five years bought once-off. Annexure A prices virtualization licensing with unit 'Year' and quantity 3. Which term applies?	7. The correct term is 5 years.

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14	**Part 4 – Transnet HCS Datacentre Infrastructure Additional Requirements** 4. Part 4 s2.2 tables 1 and 2; Annexure C DC tab - Part 4 s2.2 specifies backup storage of 215 TB (Queens Warehouse) and 315 TB (Vodacom) physical capacity. Annexure C specifies 300 TB and 400 TB effective capacity. Which applies?	4.Please refer to RFP and Addendum 1 of Annexure C.
15	**Annexure B units.** *(Part 2 page 38. Annexure B, Infrastructure Refresh sheet rows 8 and 9.)* Row 8 prices memory as quantity 30818 with the unit "TB Usable". The RFP states 30,818.94 GB, about 30 TB. Row 9 prices storage as quantity 800 with the unit "Each". Please confirm the unit and quantity for both rows. Please also confirm whether the 800.49 TB is raw or usable capacity.	Refer to column C and D for the unit of measure. The unit of measure is TB, 30,818.94 GB equate to 30 TB. 800.49 TB is usable capacity, and the unit of measure for the 800 is TB not Each.
16	**Extension of the closing date**	The RFP closing date currently has been further extended to **04 December 2026**.