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## **1. INTRODUCTION**

The tender evaluation strategy is developed for the purpose of obtaining the Manufacture, Supply and Delivery of Mill bearings.

## **2. SUPPORTING CLAUSES**

### **2.1 SCOPE**

This document covers the (and is limited to) the tender technical evaluation criteria that will be used to evaluate a suitable service provider for the execution for the supply of Mill bearing.

#### **2.1.1 Purpose**

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

#### **2.1.2 Applicability**

This document is only applicable to the contract scope of works defined as **“Matimba Power Station, Supply and Delivery of Mill Bearing spares”**.

### **2.2 NORMATIVE/INFORMATIVE REFERENCES**

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

#### **2.2.1 Normative**

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] Applicable Commercial procurement strategy
- [3] ISO 9001 Quality Management Systems.
- [4] 32-727: Eskom SHEQ Policy
- [5] 240-105658000: Supplier Quality Management: Specification
- [6] 32-1034: Eskom Procurement and Supply Management Procedure
- [7] 32-303 Requirements for the Safe Processing, handling, Storage, Disposal and Phase-out of Asbestos
- [8] ISO 14001 (Environment)

#### **2.2.2 Informative**

- [1] Occupational Health and Safety (OHS) Act 85 of 193
- [2] OHSAS 18001 (Health and Safety) Standard

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## 2.3 DEFINITIONS

Table 1: Definitions

| Term                   | Definition                                                                                                                                                                                                                                                                                                                         |
|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Contract(ing) Strategy | The part of the commercial strategy that governs the nature of the relationship which the employer wishes to foster with the contractor, which in turn determines the risks and responsibilities between the parties to the contract, the contract terms and conditions and the methodology by which the contractor is to be paid. |
| Enquiry                | A competitive or non-competitive request for information, interest, quotations, or proposals made to a supplier, a group of suppliers or the market at large.                                                                                                                                                                      |
| Procurement            | Procurement is the process which creates, manages, and fulfils contracts relating to the provision of goods, services and engineering and construction works or disposals, or any combination thereof                                                                                                                              |
| Procurement Strategy   | Forms part of the commercial strategy and sets out estimated pricing, pre-qualification criteria, procurement mechanism, evaluation processes and any other element of the procurement process for a transaction.                                                                                                                  |
| Tender                 | A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.                                                                                                                                                                                                  |

## 2.4 ABBREVIATIONS

Table 2: Abbreviations

| Abbreviation | Description                                 |
|--------------|---------------------------------------------|
| CFT          | Cross Functional Team                       |
| MSDS         | Material Safety Data Sheet                  |
| SANAS        | South African National Accreditation System |
| SDS          | Safety Data Sheet                           |
| TET          | Technical Evaluation Team                   |

## 2.5 ROLES AND RESPONSIBILITIES

The roles and responsibility are defined as per the Tender Engineering Evaluation Procedure 24048929482)

## 2.6 PROCESS FOR MONITORING

N/A

## 2.7 RELATED/SUPPORTING DOCUMENTS

[1] Applicable Commercial procurement strategy

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### 3. TENDER TECHNICAL EVALUATION STRATEGY

The technical evaluation begins with mandatory (Table 4 and Table 5) evaluation followed by the qualitative evaluation (Table 6) as illustrated in Figure 1. The scoring scheme is five (5), four (4), two (2), and zero/nothing (0) and it is explained in the table below (Table 3). For the mandatory stage, a tenderer is required to score a total of 15 points (15) to advance to the qualitative stage.

Table 3: Qualitative technical criteria scoring

| SCORE          | %                                                                                                                                              | DEFINITION                                            |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 5              | 100                                                                                                                                            | <b>COMPLIANT</b>                                      |
|                |                                                                                                                                                | Meet technical requirement(s) AND;                    |
|                |                                                                                                                                                | No foreseen technical risk(s) in meeting requirements |
| 4              | 80                                                                                                                                             | <b>COMPLIANT WITH ASSOCIATED QUALIFICATIONS</b>       |
|                |                                                                                                                                                | Meet technical requirements(s) with;                  |
|                |                                                                                                                                                | Acceptable technical risk (s) AND/OR;                 |
|                |                                                                                                                                                | Acceptable exception AND/OR;                          |
| 2              | 40                                                                                                                                             | Acceptable conditions.                                |
|                |                                                                                                                                                | <b>NON-COMPLIANT</b>                                  |
|                |                                                                                                                                                | Does not meet technical requirements(s) AND/OR;       |
|                |                                                                                                                                                | Unacceptable technical risk(s) AND/OR;                |
|                |                                                                                                                                                | Unacceptable exceptions AND/OR;                       |
| 0              | 0                                                                                                                                              | Unacceptable conditions.                              |
|                |                                                                                                                                                | <b>TOTALLY DEFICIENT OR NON-RESPONSIVE</b>            |
| <b>Note: 1</b> | The scoring table does not allow for scoring 1 and 3.                                                                                          |                                                       |
| <b>Note: 2</b> | Foreseen acceptable and unacceptable risk(s), exceptions and conditions are unambiguously defined in this Technical Tender Evaluation Strategy |                                                       |

#### 3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical qualitative is 70% for a supplier/tenderer to be considered.

The sealing product market has a lot of entities who always market their product to be of high-quality standard and performance with good aftermarket technical support. Therefore, this threshold will ensure that Eskom will receive the best and product from a supplier or tenderer with sound technical knowledge. In fact, due to the nature of the sealing product market, the 70% threshold is reasonable.

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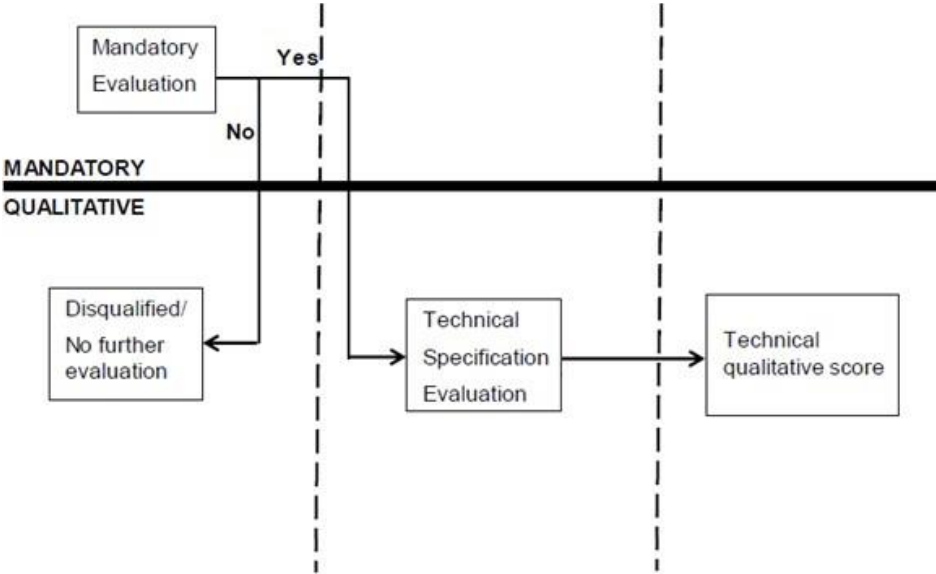


Figure 1: Technical Evaluation Process

3.2 TET MEMBERS

Table 4: TET Members

| TET number | TET Member Name | Designation     |
|------------|-----------------|-----------------|
| TET 1      | Thulani Nyambi  | System Engineer |
| TET 2      | Moses Yabo      | Senior Engineer |

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### 3.3 MANADATORY TECHNICAL CRITERIA

The mandatory requirement is outlined on the table below in table 5 and table 6 and the scoring will simply be 'Y' for Yes and 'N' for No. The tenderer shall score Y in all the criteria to continue to the qualitative stage of the process as depicted in Figure 1, otherwise the tenderer will be disqualified If any of the criteria is scored N (No).

Table 5: Mandatory technical criteria relating to technical specification (technical data sheet)

|   | Mandatory technical criteria description | Reference to technical specification / Tender Returnable                                                                                                                                                                                                   | Motivation for use of criteria                            | Scoring of criteria                                                                                                             | Score |
|---|------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|-------|
| 1 | Mill bearing spares                      | Provide data sheets for the milling plant bearing spares listed in the scope of work that show all dimensions and design parameters. The supplier is required to highlight on the data sheets the correct specifications corresponding to the bearing SOW. | To meet technical specification as long texts description | Data sheet of milling plant bearings listed in the scope of work that shows all dimensions and design parameters are submitted. | Y     |
|   |                                          |                                                                                                                                                                                                                                                            |                                                           | Data sheet of milling plant bearings listed in the scope of work that shows all dimensions and design parameters are submitted. | N     |
| 2 | Mill bearing sleeves                     | Provide data sheets for the milling plant sleeves spares listed in the scope of work that show all dimensions and design parameters. The supplier is required to highlight on the data sheets the correct specifications corresponding to the SOW.         | To meet technical specification as long texts description | Data sheet of milling plant sleeve listed in the scope of work that shows all dimensions and design parameters are submitted    | Y     |
|   |                                          |                                                                                                                                                                                                                                                            |                                                           | Data sheet of milling plant sleeve listed in the scope of work that shows all dimensions and design parameters are submitted    | N     |

### 3.4 QUALITATIVE TECHNICAL CRITERIA

The qualitative technical criteria consist of only criteria subdivided into the three commodity/product type, i.e. gasket, pressure seals and packing. The minimum threshold to be met is 75% to be deemed technically qualified.

Table 6: Qualitative Technical Evaluation Criteria

|   | Qualitative Technical Criteria Description                                                                                            | Reference to Technical Specification / Tender Returnable                                                                                                 | Weight (%) | Score |
|---|---------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------|
|   | <b>INDUSTRY INVOLVEMENT AND EXPERTISE (100%)</b>                                                                                      |                                                                                                                                                          |            |       |
| 1 | Proof of experience involved in Industry on supply of bearings with ID between 60mm and 350 mm and OD between 65mm and 650mm.         | Submitted five (5) or more than five (5) purchase orders with their respective delivery notes                                                            | 60         | 5     |
|   |                                                                                                                                       | Submitted four (4) purchase orders with their respective delivery notes                                                                                  |            | 4     |
|   |                                                                                                                                       | Submitted three (3) or less than three (3) purchase orders with their respective delivery notes                                                          |            | 2     |
|   |                                                                                                                                       | No submission/submitted ONLY purchase orders without their respective delivery OR ONLY submitted delivery notes without their respective purchase orders |            | 0     |
| 2 | Proof of experience involved in Industry on supply of bearing sleeves with a minimum ID of 60 mm and length between 40 mm and 400 mm. | Submitted five (5) or more than five (5) purchase orders with their respective delivery notes                                                            | 40         | 5     |
|   |                                                                                                                                       | Submitted four (4) orders with their respective delivery notes                                                                                           |            | 4     |
|   |                                                                                                                                       | Submitted three (3) or less than three (3) purchase orders with their respective delivery notes                                                          |            | 2     |
|   |                                                                                                                                       | No submission/submitted ONLY purchase orders without their respective delivery OR ONLY submitted delivery notes without their respective purchase orders |            | 0     |

### 3.5 TET MEMBER RESPONSIBILITIES

Table 7: TET Member Responsibilities

| Mandatory Criteria Number                        | TET 1 | TET 2 |
|--------------------------------------------------|-------|-------|
| 1. All mandatory criteria on table 5 and table 6 | X     | X     |
| Qualitative Criteria Number                      | TET 1 | TET 2 |
| 1. All qualitative technical criteria on table 7 | X     | X     |

### 3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

#### 3.6.1 Risks

Table 8: Acceptable Technical Risks

| Risk | Description                                                                                |
|------|--------------------------------------------------------------------------------------------|
| 1.   | There are no foreseeable risks that are identified at the time of compiling this document. |

Table 9: Unacceptable Technical Risks

| Risk | Description                                                                                                                     |
|------|---------------------------------------------------------------------------------------------------------------------------------|
| 1.   | There are no foreseeable risks that are identified at the time of compiling this document, thus no unacceptable technical risks |

#### 3.6.2 Exceptions / Conditions

Table 10: Acceptable Technical Exceptions / Conditions

| Risk | Description                                                                                                                                                                                                                  |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.   | There are no exceptions to be made as this is seen as a basic supply scope. The technical criteria are clear and concise and within the operational parameters of any entity that is within the business of sealing product. |

Table 11: Unacceptable Technical Exceptions / Conditions

| Risk | Description                                                              |
|------|--------------------------------------------------------------------------|
| 1.   | Submitting a MSDS or data sheet not applicable to standards or material. |

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#### 4. AUTHORISATION

This document has been seen and accepted by:

| Name                               | Designation      |
|------------------------------------|------------------|
|                                    |                  |
|                                    |                  |
|                                    |                  |
| Matimba Strategy Committee Members | Committee member |

#### 5. REVISIONS

| Date       | Rev. | Compiler  | Remarks                        |
|------------|------|-----------|--------------------------------|
| 2026/07/20 | 0    | T. Nyambi | New document                   |
| 2026/08/06 | 1    | T. Nyambi | Removed one mandatory criteria |

#### 6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

- T. Nyambi

#### 7. ACKNOWLEDGEMENTS

None

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