REQUEST FOR PROPOSALS-ATNS/RFP01/10/2026/2027/ICT_FIREWALL_Sof_2025_310:

APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, IMPLEMENTATION, AND SUPPORT OF WEB APPLICATION FIREWALLS (WAF) AND INTERNAL NETWORK FIREWALLS

Number	Question/Clarity Date	Name of the Company	Paragraph No. Bid Documen	Questions	Response
1	20/10/2026	Blue Network and Infrastructure	Volume 1A - Firewall 09_10_26.pdf 11-3.2 -> 1	"The Web Application & Internal Firewalls should support sLDAP,Auth 2.0, OpenID Connect, SAML on cloud azure AD, and Local Authorization. "Should Auth2.0 be OAuth2.0?	Yes, the correct name is OAuth 2.0. The 'O' was omitted by mistake in the RFP document.
2	20/10/2026	Blue Network and Infrastructure	Volume 1A - Firewall 09_10_26.pdf 11-3.2 -> 1	"The Web Application & Internal Firewalls should support sLDAP, Auth 2.0, OpenID Connect, SAML on cloud azure AD, and Local Authorization. " " Does this requirement specify that the product must have the capability to connect to a third-party authorization system according to these agreements, and can this function be achieved with the assistance of other devices?"	The purpose of the requirement is to ensure integration with a third-party Identity and Access Management system. To meet the requirements, bidders are welcome to integrate other systems to the solution to ensure the requirement is achieved.
3	20/10/2026	Blue Network and Infrastructure	Volume 1A - Firewall 09_10_26.pdf 10- 3. 1	NGFW throughputt Do the specifications refer to the mixed traffic?	The specification refers to all traffic that is traversing the specific firewall.
4	20/10/2026	Blue Network and Infrastructure	Volume 1A - Firewall 09_10_26.pdf 10 -3.1	Number Concurrent of users Does the number of concurrent users refer to the number of users who access the network at the same time? Please describe the specification scenario.	The number of concurrent users refers to the maximum number of users who will be connecting to the network at the same time.
5	20/10/2026	Blue Network and Infrastructure	Volume 1A - Firewall 09_10_26.pdf 10 -3.1	Total number of users Does the total number of users specifically refer to the maximum number of online users supported by the firewall? Please help describe the specification scenario.	For the WAF, the total number of users refers to the number of users who will be accessing applications that are protected by the WAFs on both sides. For internal firewalls, it means the total number of users connected to the network that will be segmented and accessed-controlled by the firewalls.
6	21/10/2026	AMAXSA	3.1, 3.3; pp. 10-12	Must the bidder supply any network switches, cables, interface modules, rack equipment or power equipment, or will the firewalls connect to ATNS existing infrastructure?	Bidders are not required to supply switches, rack or power equipment. But they must supply cables that are required to connect the firewall hardware to the existing network equipment. For Bruma and OR Tambo, 4 x 10G fibre connections are required. For the rest of the stations, 1G copper ethernet cables are required. The maximum length for each connection is 8m.

7	21/10/2026	AMAXSA	3.3; p. 12	Can ATNS provide network diagrams and connection requirements for the eight sites, or specify the assumptions bidders should use when designing and pricing the solution?	The network diagrams are not available. The WAF should be designed in a way that it will protect internally hosted applications that will be accessed by users within the network and outside the network. Internal firewall will be connected to the core layer of the Local Area Network and should be setup to segment and control internal network traffic according to the metrics that ATNS will provide.
8	21/10/2026	AMAXSA	2.1, 3.3; pp. 10, 12	Please confirm whether the intended allocation is two internal firewalls per site and two WAFs at each of Bruma and OR Tambo. Is a particular active/standby arrangement required?	All the 8 sites should have two internal firewalls as an HA pair and there should be two WAFs at each of Bruma and OR Tambo in an active standby setup.
9	21/10/2026	AMAXSA	2.2, 3.3; pp. 10, 12	How many web applications must the WAFs protect? Can ATNS provide their traffic volumes and indicate whether a particular WAF placement method is required?	The number of web applications is 50. The WAF will be deployed in a DMZ segment to protect internally hosted web applications that are accessed by both internal and external users. Bidders must use the following estimates: Average traffic: 50-100 HTTP/HTTPS requests per second (RPS) Peak traffic: up to 400 HTTP/HTTPS requests per second (RPS)
10	21/10/2026	AMAXSA	.1; p. 10	Do the listed storage, throughput, session and user figures apply to each individual firewall appliance or to each high-availability pair?	It applies to each device individually.
11	21/10/2026	AMAXSA	3.3; p. 12	What is the required implementation completion date, and what site-access and maintenance windows will be available for installation and testing?	For the WAF, the implemtation should be completed by the end of March 2027. Internal Firewall should be completed by the end of June 2027.
12	21/10/2026	AMAXSA	3.4, SBD 3.3; pp. 12, 27	What response, restoration and on-site attendance times are required for 24/7 support at each site? What precisely does NBD require under the five-year warranty?	Each hardware component should come with a next business day warranty directly from the manufacturer. Software, configuration and other failures will form part of the SLA to be signed with the successful bidder.
13	21/10/2026	AMAXSA	3.4; p. 12	Does ATNS require a specified quantity of spare devices or parts, and where should these be held	No, spare parts are not required.

14	21/10/2026	AMAXSA	.1.2; p. 16	Must each of the three reference letters demonstrate both WAF and internal firewall experience, or may the three letters collectively demonstrate both?	The three reference letters should cover the implementation of either a WAF or a Next Generation Firewall solution.
15	21/10/2026	AMAXSA	8.1.3	If different manufacturers are proposed for WAFs and internal firewalls, will separate authorisation letters from each manufacturer be accepted?	Yes, this will be accepted.
16	21/10/2026	AMAXSA	BD 3.3; p. 27	Does the training quantity of 10 mean ten people, ten training sessions or another unit?	The quantity of 10 refers to the number of employees requiring training. To accommodate operational requirements, ATNS may request that the training be delivered in two separate sessions of five (5) participants each. Bidders should therefore be able to provide flexible training arrangements to support this requirement.
17	21/10/2026	AMAXSA	SBD 3.3; pp. 27-2	Should individual pricing lines be entered excluding or including VAT, given that the summary requests both an excluding-VAT total and a separate VAT amount?	The individual pricing line items should include VAT while the pricing summary section at the end should separately reflect the subtotal excluding VAT, the VAT amount, and the total amount inclusive of VAT.
18	21/10/2026	AMAXSA	Cover p. 2; 6-7; pp. 13-14	Page 2 says all bids must use online e-Submission, while pages 13-14 also allow physical delivery. Which submission method or methods will ATNS accept?	There are two submission options for this tender. Online submission through the e-tender system and the physical option to ATNS offices. Both aptions are provided on page 2 and page 13.
19	21/10/2026	AMAXSA	3.1; p. 23	Section 33.1 refers to professional-body registration. Which body and certificate, if any, are required?	This requirement is not relevant/applicable for this tender.
20	21/10/2026	AMAXSA	General; pp. 17, 27-28	s there an approved budget or price ceiling that ATNS is able to disclose to bidders?	This information cannot be disclosed

21	21/10/2026	AMAXSA	Briefing; p. 2	ill the compulsory briefing recording or presentation be shared with attendees, and when?	The recording of the compulsory briefing is for ATNS administrative purposes and will not be shared.
22	20/10/2026	Lucid Group	Section 3.1, Table 1, page 10; Section 3.3, page 12; hardware deployment clarification during the briefing	The briefing indicated that a hardware-based WAF solution is required. Would ATNS accept an on-premises software-based WAF deployed on VMware or as a container, provided it meets the specified technical, functional and high-availability requirements? If acceptable, please confirm whether bidders must supply the hosting hardware and all applicable software licences, or whether ATNS will provide the hosting infrastructure.	No, the WAF has to be hardware appliance based as stated on the tender and briefing session. The software option will not be accepted.
23	20/10/2026	Lucid Group	Section 3.1, Table 1, page 10; Section 3.3, page 12	Table 1 specifies 1,500 concurrent users and 5,000 total users for the WAF. To enable accurate sizing and request-based licensing, please provide the average and peak HTTP/HTTPS requests per second (RPS), together with total daily request volumes. Please confirm whether these volumes and user counts apply per WAF site or collectively across Bruma and O.R. Tambo, and specify the capacity required at each site during failover. If measured figures are unavailable, may bidders use an estimated range of 750–1,500 RPS for pricing, and what growth allowance should apply over the five-year contract?	Bidders must use the following estimates: Average traffic: 50-100 RPS Peak traffic: 300-400 RPS Daily request volume: 1 - 2 million requests per day